

SIMPLIFIED DEFINITIONS

Compression: If a brand partner is not commission qualified, or if a customer does not have 100 PV, his or her volume is combined, or compressed, with all of the volume of YL individuals down to and including the next commission qualified brand partner or customer with 100 PV.

Enroller: The person who places a new Young Living brand partner in an organization. Enrollers may be eligible to qualify for financial bonuses.

Generation: A Silver or higher ranked brand partner and his or her entire organization.

Generation Commissions: Based on a brand partner's monthly rank of Silver or higher, a commission is paid on the OGV of each Silver or higher in the brand partner's organization, down to the next Silver or higher ranked brand partner, down to eight generations.

Leg: Each new brand partner becomes a new leg directly under the person who sponsors them.

Leg Volume (LV) @ OGV: The amount of volume in each individual leg.

Level: Brand partners who are directly sponsored by another brand partner are considered the sponsoring brand partner's first level. Any person sponsored by the new first level individual becomes second level to the original sponsor and so on.

Organization Group Volume (OGV): The monthly volume within a brand partner's organization.

Personal Generation Commissions: Commissions paid to Silver or higher brand partners on all volume in their organization, down to but excluding the next Silver or higher ranked brand partner.

Personal Group Volume (PGV): The sum of PV outside of the brand partner's qualifying legs or any legs ranked as Silver or higher.

PV (Personal Volume): The total volume of an individual's personal purchases.

Qualifying Leg: A leg that has a brand partner at the top who meets the qualifying volume for their rank.

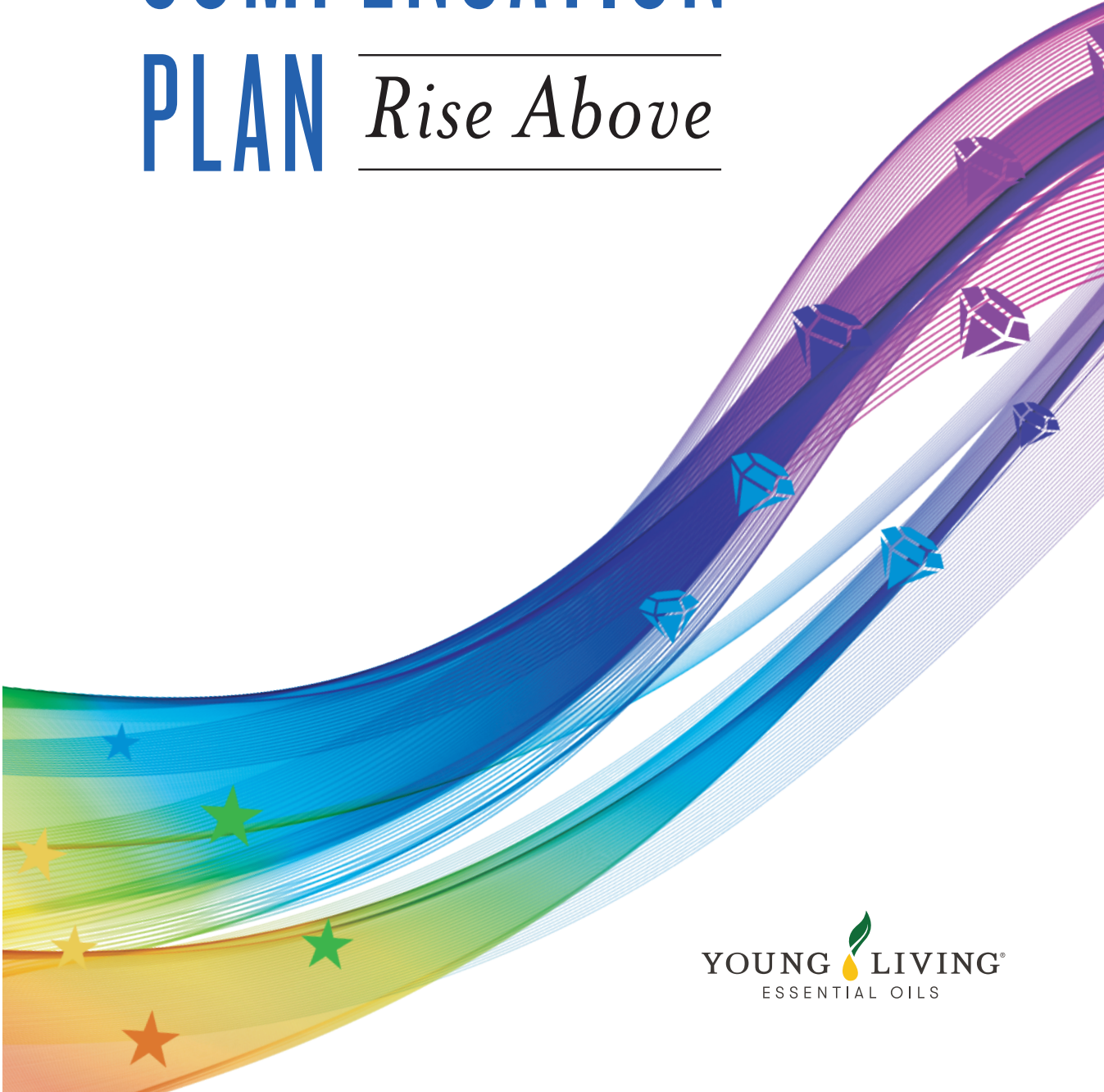
Sponsor: The person under whom a new brand partner is directly placed. The sponsor may also be the enroller.

Unilevel Commission: The percentage paid on the first five levels of an organization: 8% at level one, 5% at level two, and 4% each at levels three through five.



COMPENSATION PLAN

PLAN *Rise Above*



PLEASE CONTACT:

This document is intended to serve as a guide but is subject to the definitive Terms and Definitions for the Compensation Plan. For average earnings, see Young Living's Income Disclosure Statement at youngliving.com/IDS/

CREATING A FOUNDATION

QUALIFICATIONS	ASSOCIATE		STAR	SENIOR STAR	EXECUTIVE
PV	50	100	100	100	100
OGV			500	2,000	4,000
PGV					
LEG (VOLUME PER EACH LEG) OGV					2 @ 1,000

COMPENSATION	UNILEVEL COMMISSION PERCENTAGES				
LEVEL 1		8%	8%	8%	8%
LEVEL 2		5%	5%	5%	5%
LEVEL 3			4%	4%	4%
LEVEL 4				4%	4%
LEVEL 5					4%

ADDITIONAL EARNING OPPORTUNITIES

FAST START BONUS

- Earn a generous 25% bonus, which is uncapped on your first 3 months, this on your new, personally enrolled brand partners' orders.
- Second-level enrollers earn 10% in the first, second and third month, which is uncapped on the newly enrolled brand partners' orders described above during the same time period.

STARTER BUNDLE BONUS

- Earn a one-time R287,50* cash bonus when your new, personally enrolled brand partner orders a Premium Starter Bundle. Brand partners must purchase a Premium Starter Bundle in the same month as enrolled to qualify.
- *Calculated at \$11,50 peg rate

RETAIL EARNINGS

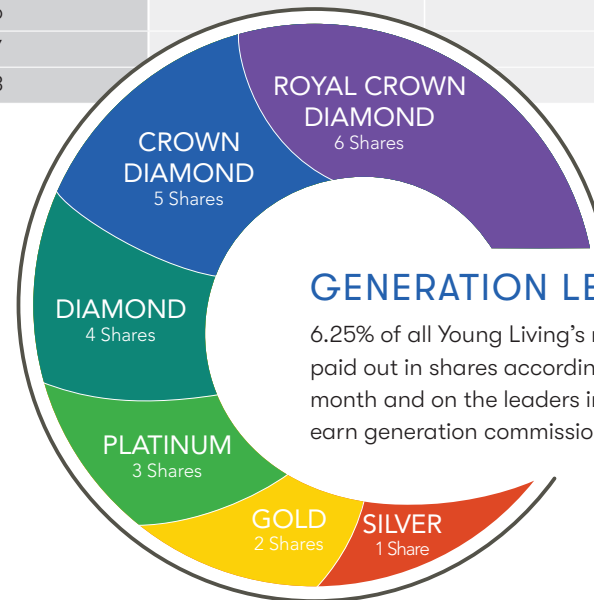
- When you personally sponsor retail customers, you may earn the 24% difference between the retail and wholesale price for their orders.

BUILDING YOUR BUSINESS

QUALIFICATIONS	SILVER	GOLD	PLATINUM
PV	100	100	100
OGV	10,000	35,000	100,000
PGV	1,000	1,000	1,000
LEG @ OGV	2 @ 4,000	3 @ 6,000	4 @ 8,000

COMPENSATION	UNILEVEL COMMISSION PERCENTAGES		
LEVEL 1	8%	8%	8%
LEVEL 2	5%	5%	5%
LEVEL 3	4%	4%	4%
LEVEL 4	4%	4%	4%
LEVEL 5	4%	4%	4%

GENERATION COMMISSION PERCENTAGES			
PERSONAL GENERATION	2.5%	2.5%	2.5%
GENERATION 2	3%	3%	3%
GENERATION 3	3%	3%	3%
GENERATION 4		3%	3%
GENERATION 5			3%
GENERATION 6			
GENERATION 7			
GENERATION 8			



GENERATION LEADERSHIP BONUS

6.25% of all Young Living's monthly commissionable sales is paid out in shares according to the rank you achieved for the month and on the leaders in your organization on which you earn generation commissions.

DEVELOPING LEADERS

QUALIFICATIONS	DIAMOND	CROWN DIAMOND	ROYAL CROWN DIAMOND
PV	100	100	100
OGV	250,000	750,000	1,500,000
PGV	1,000	1,000	1,000
LEG @ OGV	5 @ 15,000	6 @ 20,000	6 @ 35,000

COMPENSATION	UNILEVEL COMMISSION PERCENTAGES		
LEVEL 1	8%	8%	8%
LEVEL 2	5%	5%	5%
LEVEL 3	4%	4%	4%
LEVEL 4	4%	4%	4%
LEVEL 5	4%	4%	4%

GENERATION COMMISSION PERCENTAGES			
PERSONAL GENERATION	2.5%	2.5%	2.5%
GENERATION 2	3%	3%	3%
GENERATION 3	3%	3%	3%
GENERATION 4	3%	3%	3%
GENERATION 5	3%	3%	3%
GENERATION 6	3%	3%	3%
GENERATION 7		3%	3%
GENERATION 8			1%

DIAMOND LEADERSHIP BONUS

Young Living pays 0.5% of the monthly commissionable sales in shares to Diamond leaders as a reward for helping to build Young Living worldwide.

