



SOUTH AFRICAN FARM INCENTIVE

OCTOBER 2023 – DECEMBER 2023



D. GARY YOUNG – FARMS FOUNDER



“The time will come that if you don’t grow it, you won’t have it” – Mr Henri Viaud

For our founder, this would become his destiny, over the length of four years, Gary traveled, spending as much time as he could studying and working in all aspects of production. In May 1992, he purchased his first farm in St Marie’s, Idaho. This was the beginning of what would become his great farming legacy.

The new South African farm is an extension of Gary Young’s vision and legacy, and we are honored to finally have you, our trusted Brand Partners visit!

TIER REQUIREMENTS & PRIZES

Tier 1 20 POINTS

**Earn 20 Points and
receive the
Exclusive Farm
Collection**

Tier 2 40 POINTS

**Earn 40 Points and
receive the Exclusive
Farm Collection and a
visit to the South African
Partner Farm**



INCENTIVE CRITERIA

How to earn points

1 Point



When you sell 100+ PV of products on a new Brand Partner's first order. Their order must be an Essential Rewards order to qualify.

2 Points



When your new Brand Partner places their second consecutive Essential rewards order of 100+PV

3 Points



When your new Brand Partner places their third consecutive Essential rewards order of 100+ PV.



INCENTIVE CRITERIA

How to earn points

5 Points



For each new rank you achieve during the promotional period

5 Points



For each new rank your personally enrolled Brand Partner achieves

3 Points



If you maintain your new rank advancement the following month after achieving it



Roadmap to South African Farm



TIER 1: 20 POINTS

OILS FROM FARMS AROUND THE WORLD COLLECTION

Sacred Frankincense is extracted from the resin produced by the *Boswellia sacra* tree, a native to southern Arabia. The name frankincense is derived from an old French word that means “pure incense.” Frankincense has enjoyed widespread use and was valued as a royal gift across several ancient cultures, including Greece, Rome, and China.



TIER 1: 20 POINTS

OILS FROM FARMS AROUND THE WORLD COLLECTION

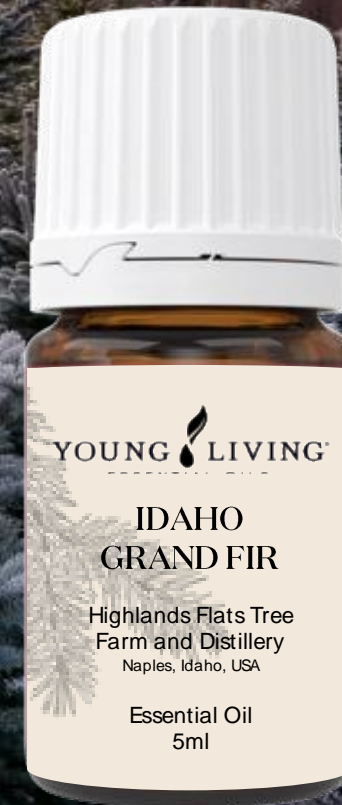
Ylang-ylang trees grown at Finca Botanica can grow more than 15 meters (nearly 50 feet) tall. Farm workers prune the trees to make the harvest easier and to channel the plant's energy to produce the fragrant flowers used to obtain Ylang-ylang essential oil.



TIER 1: 20 POINTS

OILS FROM FARMS AROUND THE WORLD COLLECTION

Idaho Grand Fir essential oil offers a refreshing aroma reminiscent of freshly cut Christmas trees. Grand fir trees are native to the Pacific Northwest of the United States and produce a beautiful coat of fragrant foliage.



TIER 1: 20 POINTS

OILS FROM FARMS AROUND THE WORLD COLLECTION

Black spruce is one of the most demanding harvests at Young Living's farms, yielding the greatest volume of essential oil between freezing and -20° F (-28° C). At bone-chilling temperatures, farm crews head out into the forest to harvest and chip mature black spruce trees, allowing younger trees the opportunity to thrive.

Following harvest and distillation, a sample of essential oil from each individual distillation goes to the Northern Lights farm's on-site lab for testing, ensuring that every drop contains the optimal profile of beneficial constituents.



TIER 1: 20 POINTS

OILS FROM FARMS AROUND THE WORLD COLLECTION

Helichrysum is a native of coastal landscapes such as France, Italy, and Croatia, where it requires a particular set of environmental conditions to grow. To cultivate this precious wild plant, Young Living transplanted rocks to the farm to replicate the natural growing conditions that helichrysum requires.



TIER 1: 20 POINTS

OILS FROM FARMS AROUND THE WORLD COLLECTION

Tea Tree essential oil has a fresh, invigorating scent that can be diffused to mask unpleasant odors. Tea Tree also makes a great addition to skin and beauty products because of its cleansing properties.

Now being farmed and distilled on home soil!



TIER 2: 40 POINTS!

VISIT TO THE SOUTH AFRICAN FARM



Includes Flights from Johannesburg
and Transfers to Hotel

Two-night stay

Pumula Beach Hotel ***

In March 2024

Day visit to the South African
Partner Farm and Distillery!

