

# ***STEP UP INCENTIVE FAQS***

01 January 2023 – 31 January 2023

**Q: What is the qualification period for the Step-Up Incentive?**

**A:** The Step Up Incentive commences on the 1<sup>st</sup> of January 2023, 12:01 am, and officially ends on the 31<sup>st</sup> of January 2023, 11:59 pm.

**Q: Who is eligible to participate in the Step-Up Incentive?**

**A:** The Incentive is open to all current Brand Partners that are in good standing with Young Living: are 18 years and older and have a primary billing address listed on their member account. Are exclusive brand partners of the Young Living South African market and enroll South African Brand Partners

**Q: Is there a leaderboard available to monitor how I am tracking?**

**A:** Yes, a leaderboard will be made available in January 2023, special recognition for tracking purposes, and a weekly SMS.

**Q: Are the points accumulative?**

**A:** Yes, points are allocated per every personal enrollment done during the month of January based on how much PV the new enrollee orders for.

**Q: Will I be allowed to claim my prize at any time during the promotional period?**

**A:** No, the Step-Up Incentive winners will only receive their respective ordered prizes from the incentive store with their next ER order in the February distribution month. This comes after the January auditing month.

**Q: If I have a joint account, will both of us receive the prize or just me?**

**A:** No, in the event of a co-application or joint account, only 1 prize will be awarded per account.

**Q: Will I qualify for points for any personal enrolment PV amount?**

**A:** Yes, you will earn points for any enrolment done in the month of January 2023.