



## Experience Africa

Mauritius

2023 INCENTIVE

Qualification Period: 1 February – 31<sup>st</sup> July 2023



### Terms and Conditions

#### Qualify for Young Living's 'Experience Africa' Mauritius 2023 Incentive

The Young Living Experience Africa Incentive (the "Promotion") is sponsored by Young Living Africa ("Promoter"), Building 6, Clearwater Office Park Cnr Christiaan de Wet Rd &, Millennium Blvd, Strubens Valley, Roodepoort, 1735. These terms and conditions ("Terms") govern this Offer. Instructions for valid purchase form part of the Terms which you will be deemed to have accepted. The Experience Africa Incentive begins on February 1, 2023, at 00:01 (GMT) and ends on July 31, 2023, at 23:59 (GMT) (6 months, the "Promotional Period"). Young Living's method of timekeeping is the official time clock for the Incentive and is final and undisputable. Qualifiers will be selected from those who meet our qualifying criteria (defined below) and who earn the minimum required points as per the tier breakdown of Experience Africa Incentive Trip points during the Promotional Period.

#### 1. Incentive Description

- Conditions must be met, please see the Criteria and Details explained below in the sections 1, 2 and 3.
- The Experience Africa Incentive is an incentive that allows Young Living Brand Partners ranked from Star to Platinum\* to earn points and qualify for an opportunity to win an extraordinary, once-in-a-lifetime luxury Mauritius experience, as well as other prizes. \*Brand Partners who have achieved the rank of Diamond or above, even if their current rank is lower than Diamond, are not able to participate in the Incentive unless they repeat and rank up to Diamond at least once during the Promotional Period. Brand Partners whose rank is lower than Star can participate, but to qualify for one of the Prizes they would need to achieve the rank of Star for the first time or repeat as Star at least once during the promotional period if they have been Star prior to the Incentive.
- The Incentive is valid from 00:01 (GMT) on February 1, 2023, until 23:59 (GMT) on July 31, 2023 (this is the Promotional Period).
- Those eligible to participate are Brand Partners ranked Platinum or below. To qualify for one of the Incentive prizes in, the participating Brand Partner needs to earn a minimum of 100 Points, have a minimum rank of Star\* and have a total of at least 3000 OGV (Organisation Group Volume) accumulated from February 1, 2023, until July 31, 2023. \*If the rank of a participating Brand Partner is below Star, they need to achieve the rank of Star at least once during the Promotional Period.
- To qualify for one of the Incentive prizes, those Brand Partners eligible to participate must register (at no cost) by 23:59 (GMT) by June 30<sup>th</sup>, 2023. Please visit the Experience Africa Incentive page on our website to register online.
- Participating Brand Partners can register at any time before 23:59 (GMT) before June 30, 2023. Any points earned before the registration date and within the Promotional Period of the Incentive will be included in their points total.
- The Leaderboard will be published in the Virtual Office during February 2023 and will show the first participating Brand Partners listed in order of total points earned. The Leaderboard will identify your position but not the points total earned thus far in the Incentive; it only indicates that you are a participant. After May 1<sup>st</sup>, 2023, the Leaderboard will update to show the qualifiers for the individual tiers based on the points performance of the participating Brand Partners.

#### 2. Eligibility

- The Experience Africa Incentive is available to Young Living Brand Partners (Enrollers and Enrollees) who are in good standing with Young Living, who are 18 years of age or older as of February 1, 2023 (or the majority age in their jurisdiction, country, or province of residence) with residency in South Africa. This Incentive shall be limited to Brand Partners whose Young Living account is registered in the South African market only.
- To qualify and earn points for the Incentive, enrolments must be completed within the South Africa market. Enrolments outside of the South African market will not count towards a qualifying Brand Partner's points total for this Incentive.
- Qualifying Brand Partners must have a total of at least 3000 OGV in South Africa (accumulative from February 1, 2023, until July 31, 2023) during the Promotional Period of the Incentive.
- For the duration of the Incentive, participating Brand Partners are assigned to the market corresponding to their initial country of residence, as listed on their Young Living account at the time when the Promotional Period begins. Market changes outside of South Africa could affect the qualification of the participating Brand Partner.

#### 3. Conditions and Qualifications

- To earn points, participating Brand Partners must enroll (hereinafter referred to as the "Enroller") new Young Living Brand Partners or reactivate existing inactive\* Brand Partners (hereinafter referred to as the "Enrollees") with a qualifying order. Enrollers can earn additional points by also meeting other criteria\*\*. \*Brand Partners who did not place any One Time, Essential Rewards, and/or Rewards Point orders for a period of at least 6 months from the point of reactivation. \*\*Please see the How to Earn Points section below.
- Participating Brand Partners must be an Enroller for the new/reactivated Enrollee to qualify and earn points.
- Qualifying orders must be placed within the Promotional Period and successfully paid. Standard payment methods apply, and each Brand Partner is responsible for monitoring this. Should a payment for an order be reversed, the accrued points for that order will be deducted.



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- Enrollee or its continuity such as cancellations, returns or adjustments resulting in lower PV volume of the order or no order at all, could affect the qualifying order, and impact the qualifying Enroller and their earned points.
- If a qualifying Enroller or an account holder themselves chooses to change the Enroller, regardless of whether the qualifying order was already placed and paid or not, the new Enroller will earn the points for the enrolment/reactivation with a qualifying order. This means if the order was already placed and paid, the earned points will be transferred from the previous Enroller to the new Enroller; Points earned by the initial Enroller will be deducted from their totals.

#### 4. How to Earn Points

- Brand Partners eligible to participate in the Experience Africa Incentive can earn points during the Incentive Promotional Period as follows:

#### EARN POINTS WITH YOUR PERSONAL ENROLLMENTS

Criteria	Points Allocation
Enroll a new Brand Partner* with 50-99 PV One-Time order	3 Points
Enroll a new Brand Partner* with 100+ PV One-Time order	6 Points
Enroll a new Brand Partner* with 50-99 PV order on Essential Rewards	5 Points
Enroll a new Brand Partner* with 100+ PV order on Essential Rewards	8 Points

\*The new Young Living Brand Partner could have been enrolled before the Promotional Period of the Incentive, but never placed their first order with Young Living. If this Brand Partner was to then place their first ever order during the Promotional Period of the Incentive and comply with other criteria explained below, the qualifying Enroller will earn points accordingly.

- In the instance of a new Young Living Brand Partner placing both Essential Rewards and Quick Order in the same calendar month as enrolment and that meets the requirements explained in the table above, the qualifying Enroller will earn points for both orders. Example: if a new Young Living Brand Partner enrolls in February and places their first Essential Rewards order of 120 PV that month, the qualifying Enroller earns 8 points. During the same calendar month (February), if the new Young Living Brand Partner also decides to place an additional Quick Order of 77 PV, the qualifying Enroller earns an additional 3 points.
- If a new Young Living Brand Partner places more than one Quick order in the same calendar month as enrolment, the PV value of those quick order will be added together. Example: if a new Young Living Brand Partner enrolls in February and places their first Quick order of 20 PV, the qualifying Enroller wouldn't earn any points. However, if during the same calendar month (February) the new Young Living Brand Partner decides to also place an additional Quick order of 35 PV, the qualifying Enroller would earn 3 points. If the same Brand Partner, then decides to place another Quick order during the same calendar month (February) of 70 PV, this brings the total to 125 PV, and the qualifying Enroller's already earned 3 points would increase to 6 points.

#### EARN POINTS WITH ESSENTIAL REWARDS

#### FROM YOUR NEW YOUNG LIVING BRAND PARTNERS

Criteria	Points Allocation
For every month* the newly enrolled Brand Partner places a 50-99 PV order on Essential Rewards	2 Points
For every month* the newly enrolled Brand Partner places a 100+ PV order on Essential Rewards	4 Points

\*Does not include the month of enrolment

- With this way of earning points, new Young Living Brand Partners can skip months. Example: if a new Young Living Brand Partner enrolls in February and places their first order, they then skip the following month and do not place an order in March, but then in April, they place their Essential Rewards (ER) order, depending on the ER order's PV volume, the qualifying Enroller will earn the points for this month.



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EARN POINTS WITH ESSENTIAL REWARDS FROM YOUR NEW YOUNG LIVING BRAND PARTNERS PLACING CONSECUTIVE ORDERS EACH MONTH  
(Qualifying Enroller can only earn points below once)

Criteria	Points Allocation
If the newly enrolled Brand Partner places a 50-99 PV Essential Rewards order for 2 consecutive months	1.5 Points
If the newly enrolled Brand Partner places a 50-99 PV Essential Rewards order for 3 consecutive months	1.5 Points
If the newly enrolled Brand Partner places a 50-99 PV Essential Rewards order for 4 consecutive months	2 Points
If the newly enrolled Brand Partner places a 50-99 PV Essential Rewards order for 5 consecutive months	2 Points
If the newly enrolled Brand Partner places a 50-99 PV Essential Rewards order for 6 consecutive months	2 Points
If the newly enrolled Brand Partner places a 100+ PV Essential Rewards order for 2 consecutive months	3 Points
If the newly enrolled Brand Partner places a 100+ PV Essential Rewards order for 3 consecutive months	3 Points
If the newly enrolled Brand Partner places a 100+ PV Essential Rewards order for 4 consecutive months	3 Points
If the newly enrolled Brand Partner places a 100+ PV Essential Rewards order for 5 consecutive months	3 Points
If the newly enrolled Brand Partner places a 100+ PV Essential Rewards order for 6 consecutive months	3 Points

- With this way of earning points, new Young Living Brand Partners cannot skip months. Example: if a new Young Living Brand Partner enrolls in February and places their first Essential Rewards (ER) order, they then skip the following month and do not place an order in March but then in April and May, they place their ER order, regardless of the PV volume of the ER order, the qualifying Enroller will not earn the points for the new Young Living Brand Partner ordering for two consecutive months.
- With this way of earning points, the consecutive months must fall within the Promotional Period. This means to earn the points for a new Young Living Brand Partner staying on Essential Rewards for six consecutive months, the new Brand Partner must be enrolled in February 2023.
- If a qualifying Brand Partner enrolls a new Young Living Brand Partner on Essential Rewards with a 100+ PV order and this Brand Partner places an Essential Rewards order that is lower than 100 PV in any subsequent month, the qualifying Enroller only earns the point for the new Brand Partner remaining on Essential Rewards but does not earn any extra points for consecutive months placing 50-99 PV orders. For example:

Criteria	February	March	April	May	June	July
Enroll a new Brand Partner with 100+ PV Essential Rewards (ER) orders and retain on ER	8 points (enrolled New Brand Partner with 100+ PV Essential Rewards (ER) orders)	4 points (each month, placing 100+ PV ER order) + 3 points (placing 100+ PV ER order for 2 consecutive months)	4 points (each month, placing 100+ PV ER order) + 3 points (placing 100+ PV ER order for 3 consecutive months)			
New BP drops to 50-99 PV ER order				2 points (each month, placing 50-99 PV ER order) + 0 (no continuity on 100+ PV)	2 points (each month, placing 50-99 PV ER order) 0 (no continuity on 100+ PV)	2 points (each month, placing 50-99 PV ER order) 0 (no continuity on 100+ PV)

Total Points 28



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- If a qualifying Brand Partner enrolls a new Young Living Brand Partner on Essential Rewards with a 50-99 PV order and this Brand Partner increases their Essential Rewards order to 100+ PV in any subsequent month, the qualifying Enroller earns the point for the new Brand Partner remaining on Essential Rewards, and also earns the points for consecutive months—however, only from the second month (this is only possible for one shift between 50-99 PV and 100+ PV ER criteria). For example:

Criteria	February	March	April	May	June	July
New Brand Partner increases Essential Rewards (ER) order to 100+ PV			4 Points (each month, placing 100+ PV ER order)	4 Points (each month, placing 100+ PV ER order) +3 points (placing 100+ PV ER order for 2 consecutive months)	4 Points (each month, placing 100+ PV ER order) +3 points (placing 100+ PV ER order for 2 consecutive months)	4 Points (each month, placing 100+ PV ER order) +3 points (placing 100+ PV ER order for 2 consecutive months)
Enroll a new Brand Partner with 50-99 PV ER order and retain on ER	5 Points (enrolled New Brand Partner with 50-99 PV Essential Rewards (ER) orders)	2 Points (each month, placing 50-99 PV ER orders) + 1.5 (placing 50-99 PV ER orders for 2 consecutive months)				

Total Points 33.5

### EARN POINTS WITH YOUR REACTIVATIONS

Criteria	Points Allocation
Reactivate an existing inactive* Brand Partner with 50-99 PV One-Time order	1 Point
Reactivate an existing inactive* Brand Partner with 100+ PV One-Time order	2 Points
Reactivate an existing inactive* Brand Partner with 50-99 PV order on Essential Rewards	2 Points
Reactivate an existing inactive* Brand Partner with 100+ PV order on Essential Rewards	4 Points

\*A reactivated Brand Partner is a Young Living Brand Partner who did not place any One-Time, Essential Rewards, and/or RewardsPoint orders for a period of at least 6 months at the point of reactivation. For example, to reactivate a Young Living Brand Partner in February 2023, their last order should have been any time before August 2022. To reactivate a Young Living Brand Partner in July 2023, their last order should have been any time before January 2023 and so on.

- In the instance of a reactivated Young Living Brand Partner placing both Essential Rewards (ER) and One-Time orders in the same calendar month as their reactivation and meeting the requirements explained in the table above, the qualifying Enroller will earn the points for both orders. Example: if a Young Living Brand Partner is reactivated in February and places an ER order of 120 PV, the qualifying Enroller earns 4 points. If then during the same calendar month of September, the reactivated Brand Partner decides to also place an additional One-Time order of 77 PV, the qualifying Enroller earns an additional 1 point.
- If a reactivated Young Living Brand Partner places more than one One-Time order in the same calendar month as their reactivation, the PV value of all One-Time orders placed that month will be added together. Example: if a Young Living Brand Partner is reactivated in February and places a One-Time order of 20 PV, the qualifying Enroller doesn't earn any points. However, if during the same calendar month of February, the reactivated Brand Partner decides to also place an additional One-Time order of 35 PV, the qualifying Enroller earns 1 point. If the same Brand Partner, then decides to place an additional One-Time order during the same calendar month (February) of 70 PV, the qualifying Enroller's already earned 1 point will increase to 2 points.



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### EARN POINTS WITH ESSENTIAL REWARDS FROM YOUR REACTIVATED BRAND PARTNERS

Criteria	Points Allocation
For each month* the reactivated Brand Partner places an order of 50-99 PV on Essential Rewards	1 Point
For each month* the reactivated Brand Partner places an order of 100+ PV on Essential Rewards	3 Points

\*Does not include the month of reactivation

- With this way of earning points, reactivated Brand Partners can skip months. Example: if a Young Living Brand Partner is reactivated in February and places their first order after being inactive for at least 6 months, they then skip the following month and do not place an order in March, but then in April, they place their Essential Rewards (ER) order, depending on the PV volume of the ER order, the qualifying Enroller will earn the point/s for this month.

### EARN POINTS WITH ESSENTIAL REWARDS FROM YOUR REACTIVATED BRAND PARTNERS PLACING CONSECUTIVE ORDERS EACH MONTH (Qualifying Enroller can only earn the points below once)

Criteria	Points Allocation
If the reactivated Brand Partner places a 50-99 PV Essential Rewards order for 2 consecutive months	0.5 Point
If the reactivated Brand Partner places a 50-99 PV Essential Rewards order for 3 consecutive months	0.5 Point
If the reactivated Brand Partner places a 50-99 PV Essential Rewards order for 4 consecutive months	1 Point
If the reactivated Brand Partner places a 50-99 PV Essential Rewards order for 5 consecutive months	1 Point
If the reactivated Brand Partner places a 50-99 PV Essential Rewards order for 6 consecutive months	1 Point
If the reactivated Brand Partner places a 100+ PV Essential Rewards order for 2 consecutive months	2 Points
If the reactivated Brand Partner places a 100+ PV Essential Rewards order for 3 consecutive months	2 Points
If the reactivated Brand Partner places a 100+ PV Essential Rewards order for 4 consecutive months	2 Points
If the reactivated Brand Partner places a 100+ PV Essential Rewards order for 5 consecutive months	2 Points
If the reactivated Brand Partner places a 100+ PV Essential Rewards order for 6 consecutive months	2 Points

- With this way of earning points, reactivated Brand Partners cannot skip months. Example: if a Young Living Brand Partner is reactivated in February and places their first order, they then skip the following month and do not place an order in March, but then in April and May, they place their Essential Rewards (ER) order, regardless of the PV volume of the ER order, the qualifying Enroller will not earn the point for the reactivated Brand Partner ordering for two consecutive months.
- With this way of earning points, the consecutive months must fall within the Promotional Period. This means to earn the points for a reactivated Young Living Brand Partner staying on Essential Rewards for six consecutive months, the Brand Partner must be reactivated in the first month of the Promotional Period, which is February 2023.
- If a qualifying Brand Partner reactivates an existing inactive Young Living Brand Partner on Essential Rewards with a 100+ PV order and this Brand Partner places an Essential Rewards order that is lower than 100 PV in any subsequent month, the qualifying Enroller only earns the point for the reactivated Brand Partner remaining on Essential Rewards but does not earn any extra points for consecutive months placing 50-99 PV orders. Examples illustrated above.
- If a qualifying Brand Partner reactivates an existing inactive YL Brand Partner on Essential Rewards with a 50-99 PV order and this Brand Partner increases their Essential Rewards order to 100+ PV in any subsequent month, the qualifying Enroller earns the point for the reactivated Brand Partner remaining on Essential Rewards and also earns the points for consecutive months – however, only from the second month (this is only possible for one shift between 50-99 PV and 100+ PV ER criteria). Examples illustrated above.



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### EARN POINTS WHEN YOUR PERSONAL ENROLLEE RANKS UP -(February - June 2023)

Criteria	Points Allocation
When an Enrollee* achieves the rank of Star for the first time during the Promotional Period	4 Points
When an Enrollee* achieves the rank of Senior Star for the first time during the Promotional Period	6 Points
When an Enrollee* achieves the rank of Executive for the first time during the Promotional Period	10 Points
When an Enrollee* achieves the rank of Silver for the first time during the Promotional Period	13 Points

\*Any personal enrolments in the European market, including those completed before or during the Incentive Promotional Period, are eligible to count towards the qualifying Enroller's points for an Enrollee ranking up during the Incentive Promotional Period.

### EARN POINTS WHEN YOU PERSONALLY RANK UP (Rank up February to June 2023)

Criteria	Points Allocation
When the qualifying Enroller personally ranks up during the Incentive Promotional Period and achieves the rank of Star for the first time	15 Points
When the qualifying Enroller personally repeats a consecutive month with the rank of Star for a maximum of 1 month	25 Points
When the qualifying Enroller personally ranks up during the Incentive Promotional Period and achieves the rank of Senior Star for the first time	20 Points
When the qualifying Enroller personally repeats a consecutive month with the rank of Senior Star, for a maximum of 2 consecutive months	30 Points (for each consecutive month - max 2 consecutive months)
When the qualifying Enroller personally ranks up during the Incentive Promotional Period and achieves the rank of Executive for the first time	30 Points
When the qualifying Enroller personally repeats a consecutive month with the rank of Executive, for a maximum of 2 consecutive months	35 Points (for each consecutive month - max 2 consecutive months)
When the qualifying Enroller personally ranks up during the Incentive Promotional Period and achieves the rank of Silver for the first time	30 Points
When the qualifying Enroller personally repeats a consecutive month with the rank of Silver, for a maximum of 2 consecutive months	35 Points (for each consecutive month - max 2 consecutive months)
When the qualifying Enroller personally ranks up during the Incentive Promotional Period and achieves the rank of Gold for the first time	30 Points
When the qualifying Enroller personally repeats a consecutive month with the rank of Gold, for a maximum of 2 consecutive months	35 Points (for each consecutive month - max 2 consecutive months)
When the qualifying Enroller personally ranks up during the Incentive Promotional Period and achieves the rank of Platinum for the first time	30 Points
When the qualifying Enroller personally repeats a consecutive month with the rank of Platinum, for a maximum of 2 consecutive months	35 Points (for each consecutive month - max 2 consecutive months)

- With this way of earning points, participating Brand Partners cannot skip months. Example: if the Brand Partner participating in the Incentive achieves the rank of Executive for the very first time in February 2023 and earns 30 points, then the same Brand Partner does not repeat the rank of Executive in March but does repeat the rank of Executive in April and May, this Brand Partner would not earn points for being an Executive for 2 consecutive months.

#### 5. The Incentive Prizes

Prizes (defined below) will be awarded to the qualifying Brand Partners who earn the highest number of Incentive points during the Promotional Period. The prizes are accumulative, so if you qualify for Tier 3 prizes, you will receive Tier 1 and 2 prizes.

Tier 1: 100 POINTS valued @ R3,300 - Fennel Essential Oil 15ml, Forgiveness Essential Oil 5ml, Sage Essential Oil 15ml, Roman Chamomile 5ml, Australian Kuranya Essential Oil 5ml, I and Branded 10 Oil Pouch

Tier 2: 250 POINTS valued @ R6,600 - Tier 1 Gifts PLUS Motivation Essential Oil 5ml, Dream Catcher Essential Oil 15ml, Journey On Essential Oil 5ml, Cardamom Essential Oil 5ml, Eucalyptus Blue Essential Oil 5ml

Tier 3: **400** POINTS valued @ R36,600 - Tier 1 and Tier 2 Gifts PLUS a trip for one qualifier only, including return flights from Johannesburg International airport to Mauritius. Happening between the 23rd to 30th of November 2023. Young Living Africa can change the date of the trip at their discretion.

The top 3 qualifiers with the highest points accumulative will receive special spoils in addition to the prizes in Mauritius.

Tier 4: **450** POINTS valued @ R66,600 - Take a partner with you, including return flights from Johannesburg International airport to Mauritius. Happening between the 23rd to 30th of November 2023. Young Living Africa can change the date of the trip at their discretion.





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### 7. Communication and Results of the Incentive

- All Brand Partners from South Africa who are opted in to receive communications from Young Living for any promotional offers will receive an email about the Experience Africa Incentive.
- Brand Partners who qualify for the Prizes will be notified in August 2023 at the email on their Young Living account.
- More details and information about the Experience Africa Incentive can be found [here](#).
- To receive the Incentive Product Prizes that can be earned, qualifying Brand Partners must place a minimum 50 PV Essential Rewards order in September 2023. For example, if a Brand Partner qualifies for an Incentive Product Prize, this Brand Partner must place an Essential Rewards order of 50 PV or more in September 2023 to receive the prizes. Incentive Product Prizes will be automatically added to the Essential Rewards order placed in September 2023. If a qualifying Brand Partner does not place an Essential Rewards order in September 2023, they lose the opportunity to receive the Incentive Product Prizes they have qualified for.
- To track your personal progress in the Experience Africa's Incentive and to see how many enrolments are successfully completed, please head to the Virtual Office > My Organization > Reports > New Brand Partners. You can also track how many points you have earned by viewing the table which will be in the Virtual Office until the end of the Incentive Promotional Period. The table will be available from February 2023, and you can access it by clicking the link on the Dashboard in your Virtual Office. Please note, this table will not show any possible deducted points as a result of the audit.
- The ongoing points totals, as well as the final list of qualifying Brand Partners, will be checked and audited by the Young Living Conduct team on a regular basis. Please note, final results may differ from those displayed during the Promotional Period due to orders being cancelled, refused upon delivery, returned for refund or exchange etc. Any qualifying orders must be paid by the new Enrollee using a payment method that complies with Young Living's Policies & Procedures and payment regulations. Young Living reserves the right to exclude Enrollees or their orders from the total number of enrolments completed within the Promotional Period if these are not in good standing with Young Living Policies & Procedures. Any Enroller changes that are completed according to Young Living Policies & Procedures within the Promotional Period may also affect qualification and/or final results.
- Right of substitution: if any part of the Prize should become unavailable, Young Living reserves the right to replace it with an item of equivalent or higher value.
- Promotional Product Prizes will only be added to an Essential Rewards order placed in September 2023.
- Promotional Travel and Product Prizes are limited to one per Brand Partner.
- Promotional Travel and Product Prizes cannot be redeemed for cash.
- Promotional Travel and Product Prizes cannot be transferred to anyone else.

### 8. General Prize Conditions

- Young Living is not responsible for, and the Qualifiers will not receive the difference, if any, between the actual value of a Prize at the time of award and the Approximate Retail Value (ARV) stated in these Terms or in any Promotion-related correspondence or materials. All forms of taxation whether direct or indirect and whether levied by reference to income, profits, gains, prizes, net wealth or other reference (including income and withholding taxes), as well as all penalties relating thereto, whenever and wherever imposed if any, as well as any other costs and expenses associated with Prize acceptance and use not specified herein as being provided are the Qualifier's responsibility, regardless of whether the Prize is used in whole or in part.
- In no event will Young Living be responsible for awarding more than the Prizes stated herein. Any Prizes not awarded after the Promotion Period may remain unawarded. Prize restrictions/conditions stated herein are not all-inclusive. Prizes are not transferrable or redeemable for cash, except that Young Living reserves the right, at Young Living's sole discretion, to substitute a Prize (or portion thereof) for a Prize of greater or equal value. Prizes are awarded "AS IS" and WITHOUT WARRANTY OF ANY KIND, express or implied, including, without limitation, any implied warranty of merchantability or fitness for a particular purpose.



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- All expenses not stated herein as part of a Prize are the Prize achiever's sole responsibility. A Prize will be forfeited if: 1) the achiever is not available to travel on the dates specified for the Experience Africa Incentive Trip or 2) the achiever, if applicable, does not have the required travel documents or fails to comply with any other travel requirements by the date scheduled for the trip. Each achiever is solely responsible for obtaining any travel insurance (and all other forms of insurance) that they may wish to obtain at their own expense and hereby acknowledge that Young Living has not and will not obtain or provide travel insurance or any other form of insurance. Achievers are bound by the terms and conditions of all airlines and other third-party service providers used in connection with the Prizes. Young Living is not responsible if tickets, luggage, etc., are lost, stolen, or misplaced by a Prize achiever or guest and will not be replaced or rebooked if transportation is missed for any reason. Exact dates and locations are subject to change and are at the sole discretion of Young Living. Whilst visiting countries that are areas of outstanding natural beauty, there are also natural risks and dangers. You will be near open water and if you choose to travel to this region, you accept those risks and dangers. Prize achiever and their travel companions must travel together on the same itinerary and possess all required valid travel documents and all vaccination requirements. Prize achiever will not receive cash or any other form of compensation if actual travel costs are less than the maximum agreed Travel Voucher value stated in these Official Rules. Young Living shall not be responsible for any cancellations, delays, diversions or substitution or any act or omissions whatsoever by the air carriers or other transportation companies or any other persons providing any of these services and accommodations necessitated by same. No refund or compensation will be made in the event of the cancellation or delay of any flight except at the sole discretion of Young Living.
- During the Promotional Period, participants may be audited on a regular basis to monitor compliance with the Young Living Policies & Procedures applicable to the Participants' jurisdiction ("Young Living's Policies & Procedures"), especially, but not limited to, those sections pertaining to advertising and promotions. Any violation of Young Living's Policies & Procedures may result in correction in points or will disqualify the participant from the Promotion in its entirety.

### 9. Notification/Prize Acceptance

- Participants will have access to a detailed breakdown of their EAIT Points totals for all qualifiers within their organisation once the Incentive is over. Final results will not be published for at least a month after the end of the Incentive. A list of Prize qualifiers will be available in the Virtual Office at YoungLiving.com once the qualifiers have been selected and EAIT Points have been calculated and verified following the conclusion of the Promotional Period. Prize qualifiers will be selected following the conclusion of the Incentive, approximately August/September 2023. Any protests regarding points must be lodged within one week of the final results being published. After the final audit in approximately August/Sept 2023, an email will be sent to Brand Partners who qualify for the Prizes. Acceptance emails will be sent to the email address on file and will need to be responded to in order for the Brand Partner to formally accept the Prize. Qualifiers will have five working days from the notification to do so.
- Failure to respond to the acceptance email within this time will be deemed a declination of the Cruise trip. This declination is non-reversible and similarly acceptance of a Prize will be final. If a qualifier declines the trip, they will no longer qualify for any Prize in the Cruise Incentive, and the Prize will be offered to the next qualifying Brand Partner for that Prize. Qualifiers of the Cruise Incentive Trip who wish to take their nursing babies (6+ months old, in line with the cruise operator's regulations) on the trip will be asked to supply Young Living with some basic personal details of those children, for the purpose of administration and furnishing of the prizes only. This data will not be shared, stored, and processed for any other purpose, and in accordance with GDPR requirements only for as long as absolutely necessary.

### 10. Travel

- Prize qualifiers are responsible for their travel to and from Johannesburg International Airport. This incentive includes only Return Tickets to Mauritius. Luggage fees and other personal expenses are solely the responsibility of the qualifying Brand Partner.
- Promotional Travel and Product Prizes cannot be transferred to anyone else.

### 11. Cancellation and Refunds; Force Majeure

- Prize qualifiers who cancel their attendance on the EAIT will not receive a refund for the value of their Prizes. Brand Partners who cancel their attendance may be required by Young Living, in its sole discretion, to reimburse Young Living for any costs associated with cancelling their trip. Young Living will not compensate, in cash or kind, qualifiers who are unable to participate in the trip after accepting the trip. Travel insurance is recommended and may be purchased by the qualifying Brand Partner at their own expense. Young Living will not be held responsible if cancellation of the event occurs due to any of the following: extreme weather, natural disasters, epidemics, pandemics, strikes, picket lines, boycott efforts, fires, floods, accidents, war (whether or not declared), revolution, riots, insurrections, acts of God, government acts or acts of the public enemy, scarcity or rationing of gasoline or other fuel or vital products, inability to obtain materials or labour, or other causes that are reasonably beyond the control of Young Living.





## Experience Africa

*Mauritius*

2023 INCENTIVE

Qualification Period: 1 February – 31<sup>st</sup> July 2023



### 12. License

15. By accepting a Prize, the respective qualifier consents to the use of their name, address (city and state/province of residence), voice, statements relating to the Promotion and Young Living, and photographs or other likeness, without further compensation, notification or permission in any publicity or advertising carried out by Young Living or any related entities in any media without territorial or time limitation, except where prohibited by law. Participating Countries

- South Africa

### 13. Limitations of Liability

- Young Living and its affiliates, subsidiaries, parent companies, advertising and promotion agencies, printers, and judges involved in this Incentive are not responsible for any inaccuracies in information that may be used in the Incentive; for any technical or human error that may occur in the processing of entries, including data entered by Brand Partners; any entry miscommunications such as technical failures related to computer, telephone, cable and unavailable network or server connections; related technical failures; or other failures related to hardware, software, virus or incomplete, late or misdirected entries. Any compromise to the fair and proper conduct of this Incentive related to a computer virus or similar type of technical impairment that may affect the proper fairness, security, and administration of the Incentive may result in the termination, amendment or modification of the Incentive or portion thereof at the sole discretion of Young Living. Young Living reserves the right, in its sole discretion, to void any entries of participating Brand Partners who Young Living believes have attempted to tamper with or impair the administration, security, fairness, or proper play of this Incentive or who act in a non-sportsman like manner or with the intent to threaten or harass any other person. By participating in the Incentive, participating Brand Partners waive all rights to claim punitive, incidental, and consequential damages, legal expenses, or any damages other than actual out-of-pocket costs or losses that may arise in connection with participation in the Incentive or acceptance, possession, and use of any Prize. All causes of action arising out of or connected with this Incentive, or any Prize awarded shall be resolved individually, without resort to any form of class action. Some jurisdictions may not allow certain limitations on damages or the ability to seek damages through a class action, so some of these restrictions may not apply to you. Young Living Africa reserves the right to assign its obligations under this Incentive to a different entity within the Young Living group, namely Young Living CIS, LLC, Europe BV and Young Living Africa (Pty) Ltd. By participating in the Incentive, participating Brand Partners consent to the Incentive Sponsor sharing their personal data with other entities of the Young Living Group, other participants and promotional partners for the administration and advertising of the Incentive and furnishing the Prizes.

### 14. Other Rules and Regulations

- If aspects of the Prizes change beyond the control of Young Living, neither Young Living, nor any other promotional partners furnishing Prizes, will be liable or responsible for any such changes, and Young Living reserves the right to substitute a Prize of equivalent or greater value, at Young Living's sole and absolute discretion, if for any reason all or any portion of a Prize, as described herein, are or become unavailable. No transfer of a Prize to a third party is permitted. By accepting a Prize, Prize qualifiers agree that Young Living shall not be liable for any injuries, damages, or losses of any kind resulting from or in connection with the awarding, acceptance, possession, or use of the Prize or any aspects or parts thereof. Young Living will be the final arbiter of all rule interpretations and qualification determinations and such decisions will be final. If necessary, to clarify questions in the rules or interpretations thereof, Young Living may amend these rules by publishing a new version of the rules. Where applicable, Prizes will be reported as income on the qualifier's annual tax form. Young Living reserves the right to suspend or terminate this Incentive, without notice, for any reason or no reason, in its sole discretion. Employees of Young Living and its associated entities and their spouses and immediate family members are not eligible to participate in this Incentive. This Incentive is void where prohibited by law. All participating Brand Partners who qualify will be subject to auditing or verification of their CIT Points totals. By participating in the Incentive, you (i) acknowledge compliance with the Incentive Rules, including all eligibility requirements, (ii) warrant that any information you provide in connection with this Incentive is true and accurate, and (iii) agree to be bound by the decisions of Young Living, which shall be final and binding in all matters relating to this Incentive. Participating Brand Partners who have not complied with the Incentive Rules are subject to disqualification. The participating Brand Partners consent to the jurisdiction and venue of the courts of the Netherlands. In the event of any conflict with any Incentive details contained in these Official Rules and Incentive details contained in other Incentive materials (including, without limitation, any point of sale, online or print advertising), the details of the Incentive as set forth in these Official Rules shall prevail. Young Living's failure to or decision not to enforce any provision in these Official Rules will not constitute a waiver of that or any other provision. In the event that any provision is determined to be invalid or otherwise unenforceable or illegal, these Official Rules shall otherwise remain in effect and shall be construed in accordance with their terms as if the invalid or illegal provision were not contained herein.

### 15. Participating Countries

- South Africa