

# Nature's Ultra CBD - FAQs

South Africa – 11 July 2020

# About our Nature's Ultra Product Launch

1. What are the different CBD products launching in South Africa?

Product	Price	PV
Citrus CBD Oil (500mg)	R1 155	79.95
Cinnamon CBD Oil (500mg)	R1 155	79.95
Cool Mint CBD Oil (500mg)	R1 155	79.95
CBD Calm Roll (300mg)	R 836	56.95
CBD Muscle Rub (300mg)	R 1 085	74.95
CBD Muscle Rub (600mg)	R 1 581	109.95

# 2. Please tell me a little bit more about the CBD Premium Starter Kit?

Included in the v-kit :	Item Code	Price	PV	Enroller bonuses that apply :
<ol> <li>Citrus CBD Oil (500mg)</li> <li>CBD Calm Roll (300mg)</li> <li>CBD Muscle Rub (300mg)</li> </ol>	32730	R 2 340	100 PV	<ul><li>PSK Bonus</li><li>Fast Start Bonus</li><li>ER Bonus</li></ul>

# 3. What are the product benefits of the products?

1. Roll-On	2. CBD Oil	3. Muscle Rub
The calming aroma may support a	Apply to temples, neck, and	Apply topically to targeted area
worry-free outlook & comforting	shoulders to soothe occasional	above muscles after an intense
feeling/sensation	tension.	workout.



Apply topically as part of your night-time skin care routine to support a youthful looking complexion.	Use as a part of your beauty regimen.	Infused with essential oils to soothe your hard-working body during massage.
Creates a peaceful environment	Apply to hands, take a deep	Use in conjunction with your
that will help relax and quiet your	breath for the aroma to waken	pre/post workout routine.
mind.	your senses.	

# 4. When will these products be available for purchase?

11 July 2020, 00h00 SAST.

# 5. Who can purchase these products?

South African Young Living members only.

# 6. Are there any limits on how many products can be ordered/purchased?

No. There are no order limits.

# 7. Can I use my PV points to claim these products?

No. Unfortunately newly launched products cannot be redeemed using PV points.

# 8. How long are these products available for?

All of the newly launched products are permanent additions to our Young Living Africa portfolio.

# 9. If I place my order today, when will I receive my shipment?

Young Living Africa Standard and Express Shipping policies apply.

- Standard Shipping is 5 10 Business Days (as per our Covid-19 Operations update)
- o Express Shipping is 3 5 Business Days (as per our Covid-19 Operations update)

# 10. How will my CBD products look when they arrive?

Your Nature's Ultra products will be delivered in a standard Young Living delivery box

- CBD PSK (Launch Edition) product will either come in :
  - 1) A square gift box along with a patient information leaflet, a branded YL gift and will be wrapped with an olive green ribbon.
  - 2) A beige textured gift bag with a patient information leaflet.
- Individual CBD products (Launch Edition) each item/product will come in its own designated carton
  with a patient information leaflet and your purchased product inside



- CBD PSK (V-Kit) This is a V-Kit and products will come in individual cartons with patient information leaflets.
- Individual CBD products (Post Launch) each item/product will come in its own designated carton with a patient information leaflet.
- \* Please Note: This is a US Young Living product that has been relabelled in South Africa to meet SAHPRA requirements.

# 11. What is the return policy if I change my mind?

The return policy is the same as the rest of our Young Living products, we cannot take products back if they have been opened or used.

# 12. My product arrived and it has leaked or is damaged, how do I get a replacement?

The process for obtaining a replacement is exactly the same as our usual process on all of our other products. Please follow this method.

#### 13. I love my CBD products, how can I share my story?

Please share your story on all/any social media platform of your preference and be sure to tag 'Young Living Africa' to participate in any on-going prize giveaways and hampers! Our social media handles are as follows:

- Facebook Page: 'Young Living Africa'
- o Instagram: @younglivingafrica
- o Twitter: @YoungLivingAF

# About Nature's Ultra products and how to use them

#### 1. How do I use CBD oil?

- Swirl your CBD Oil bottle for 10 seconds
- o Fill the included glass dropper all the way up with CBD Oil
- o Administer and enjoy the CBD Oil
- o We recommend taking your CBD Oil at least once a day, for 30 days, before evaluating your results
- o For full usage instructions please refer to the product packaging or to the website.

## 2. How much CBD oil should I use?

Apply one full dropper to desired area.

#### 3. Is Nature's Ultra CBD oil broad spectrum or full spectrum?



Nature's Ultra uses a combination of CBD isolate and the terpenes in essential oils to produce a smart spectrum CBD oil without THC.

# 4. Are these CBD products drug test safe?

All of our products undergo a thorough lab certification process to ensure there is no detectable THC. However, every person's body is different and you should consult with your doctor if you have any concerns.

#### 5. What is the ratio of CBD oil to essential oils in each product?

The ratio of CBD oil to essential oils in each product is proprietary information of Nature's Ultra and will not be published. The key factor here is how much CBD is in each product which is clearly labelled on all of our products.

# 6. What is the difference between full-spectrum and isolate CBD oils?

There is significant discussion about isolates versus full-spectrum CBD oils, which contain other compounds in the plant. Full-spectrum products include both CBD and THC. The best way to ensure that the products contain 0.0% THC and to control purity is to use CBD isolate. However, the terpenes found in essential oils can increase the overall spectrum of a product. By adding Young Living essential oils to Nature's Ultra CBD products, the product is no longer truly an isolate but a smart spectrum CBD product. This provides the best way to control purity and efficacy.

#### 7. How much CBD is in each dropper of Nature's Ultra CBD Oil?

500 mg CBD - 30 ml bottle (1 oz)

Approximately 16.66 mg of CBD per 1 ml (full dropper, one single application)

#### 8. How do I use Nature's Ultra CBD oil?

- O Swirl your CBD Oil bottle for 10 seconds
- o Fill the included glass dropper all the way up with CBD Oil
- o Administer and enjoy the CBD Oil
- o We recommend taking your CBD Oil at least once a day, for 30 days, before evaluating your results

#### 9. How much CBD oil should I use per day?

Be sure to only apply or ingest one full dropper daily.

# 10. How do I decide what strength level is suitable for me?

We always recommend starting with a low dosage and working your way up from there until you feel you are getting the most benefit.

11. I can see there is a high strength and low-strength PSK available in the US. Will South Africa also be getting a high strength PSK?



Based on the regulations that govern CBD products within South Africa, the current CBD strength of our PSK is in compliance with these directives and therefore at this stage, we will not be introducing a higher strength CBD PSK.

#### 12. Where is our CBD sourced from?

Nature's Ultra gets their CBD from farms in Colorado that are dedicated to sustainable farming practices and they rigorously test each product to ensure it's free of heavy metals. To avoid adding harsh chemicals to their products, Nature's Ultra uses food-grade carbon dioxide to extract CBD from hemp plants.

# 13. Is Nature's Ultra a partner farm or a Seed to Seal-certified supplier?

Yes, Nature's Ultra is Seed-to-Seal certified.

#### 14. Can I diffuse CBD oil?

No, CBD oil should not be diffused.

#### 15. Can I vape CBD oil?

No, CBD oil from Nature's Ultra should not be used in a vaporizer.

# 16. What is the difference between CBD and THC?

While they're both found in the Cannabis plant, CBD and THC are completely different compounds. CBD does not have the intoxicating side-effects that THC has.

#### 17. Will CBD make me high?

No, CBD will not get you high. CBD is a cannabinoid that does not have euphoric side-effects.

# 18. How much THC is in this product?

We have 0.00% THC in our products.

#### 19. Can everyone use CBD products?

Our CBD should not be used on pregnant or nursing women. Cannabis is known to negatively affect fetal development, and CBD could also cause defects. There is no link yet between CBD and fetal abnormalities, but it's recommended to avoid for safety's sake. CBD products should be used extremely cautiously on children. Safety is not established for this population and could cause unknown and unhealthy side effects. Talk to a paediatrician before starting any CBD product on a child.

# 20. Where can I read up more about Nature's Ultra and their CBD product offering?

Visit <a href="https://naturesultra.com/">https://naturesultra.com/</a> for more information.



There is also a section within the Nature's Ultra website designated for Young Living Members
 https://naturesultra.com/pages/young-living-member-resources

# Nature's Ultra products and Young Living Partnership

1. Why was Natures Ultra selected as a partner in sourcing products for YL and why did we not use someone else?

Young Living recently partnered with Nature's Ultra to bring you the best CBD products nature has to offer. Formulated with YL's Seed to Seal®-backed essential oils, Nature's Ultra offers the only CBD products on earth that meet our stringent standard which no other supplier was able to do so. It was selected over other suppliers/companies for this specific reason.

# 2. Is Natures Ultra part of Young Living?

Yes! Nature's Ultra is a wholly owned partner, meaning we own the company, but it still operates independently. That means when you shop their products, Nature's Ultra—not Young Living—fulfils and ships your order.

One of the factors that motivated the acquisition of Nature's Ultra is that we recognized they share many of the same values as we do. They even share our Seed to Seal commitment to quality, which we've verified through visits to their farms. Nature's Ultra and Young Living are a match made in health! Like Peppermint and productivity or Frankincense and meditation, we are better together.

3. Is Nature's Ultra a partner farm or a Seed to Seal-certified supplier? Yes, Nature's Ultra is Seed to Seal certified.

# 4. Are Nature's Ultra products labelled as Seed to Seal?

Yes! Nature's Ultra products infused with Young Living essential oils have the Young Living logo and Seed to Seal logo on the packaging. Young Living has performed extensive audits on their production processes, from farming to manufacturing, to ensure that they meet the same rigorous standards in place for our Seed to Seal suppliers.

5. Are there other CBD products already being sold that are infused with Young Living essential oils?

Nature's Ultra is the only authorized retailer. There are no other parties authorized by Young Living to sell CBD products that are infused with Young Living essential oils.