ADDITIONAL EARNING OPPORTUNITIES

FAST START BONUS
• Earn a generous 25% bonus, up to $200 each, on your new, personally enrolled members’ orders during the first three calendar months!
• Second-level enrollees earn 10%, up to $80 each, on the newly enrolled members’ orders described above during the same time period.

VISIT YOUR VIRTUAL OFFICE FOR:
• Policies and Procedures
• Compensation Plan Terms and Definitions
• PowerPoints of Compensation Plan
• Training Videos

STARTER KIT BONUS
• Earn a one-time $25 cash bonus when your new, personally enrolled member orders the Premium Starter Kit in the same month as enrolled to qualify.

ER ENROLLMENT BONUS
• Earn an additional $15 bonus when your personally enrolled member enrolls with a PSK and an ER template of over 100 PV in the first month of enrollment.

RETAIL EARNINGS
• When you personally sponsor retail customers, you may earn the 24% difference between the retail and wholesale price for their orders.

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EXAMPLES OF EARNING OPPORTUNITIES

FAST START BONUS
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SECOND-LEVEL ENROLLEES
Second-level enrollees earn 10%, up to $80 each, on the newly enrolled members’ orders described above during the same time period.

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ADDITIONAL EARNING OPPORTUNITIES
For average earnings see Young Living Income Disclosure Statement at youngliving.com/en_US/opportunity/income-disclosure.

COMMENTS OR SUGGESTIONS? youngliving.com/toolfeedback

DEFINITIONS
Enroller: The person responsible for introducing a new member to Young Living. Enrollers are eligible to qualify for financial bonuses, including the Fast Start and Starter Kit bonuses.

Sponsor: A new member’s direct upline and main support. The sponsor may also be the enroller.

PV (Personal Volume): The total monthly volume of your personal orders.

OGV (Organization Group Volume): The monthly volume of your entire organization.

PGV (Personal Group Volume): The monthly volume in an organization, excluding any Silver or higher rank volume and any qualifying leg(s) volume.

Leg: Each personally sponsored member is considered first level and a separate leg within an organization.

LV (Leg Volume) @ OGV: The number of legs and the amount of monthly OGV required for each leg to qualify for each rank.

Level: The position of a member within an organization. Members who are directly sponsored by another member are considered the sponsoring member’s first level. Those members who are sponsored by a member’s first level are considered that member’s second level and so on.

Compression: If a member does not meet the 100 PV qualification to earn commissions, his or her volume, if any, is combined, or “compressed,” with all the volume of members down to and including the next qualifying member in the organization with at least 100 PV.

Unilevel: Unilevel is a term used to define the percentage of commission earned for each level. Qualifying members with 100 PV earn 8% on the PV of each member on the first level within their organization, 5% on the second level, and 4% on the third through fifth levels depending on rank achieved that month.

Personal Generation Commissions: Additional commissions are paid to members who achieve the rank of Silver or higher on all volume within each leg of the organization, down to but excluding the next Silver or higher ranked member within the leg.

Generation: A Silver or higher ranked member and his or her entire organization.

Generation Commissions: Based on a member’s monthly rank of Silver or higher, an additional 3% commission is paid on the OGV of each Silver or higher in the member’s organization. This commission is paid down to the next Silver or higher ranked member and down to eight generations deep in each leg.

Essential Rewards (ER): Members are encouraged to sign up for this autoship program in which they order products that are automatically shipped to them each month. Essential Rewards purchases earn the member ER points redeemable for free product and may be changed each month. A minimum 50 PV is required, although 100 PV is required for the Rising Star Team Bonus. For more information on this program, visit YoungLiving.com/en_US/Opportunity/EssentialRewards
Young Living's compensation plan is designed to help you achieve abundance. The Rising Star Team Bonus is the blueprint for building a solid foundation that will lead you to success.

RISING STAR TEAM BONUS POOL

Only Stars, Senior Stars, and Executives are eligible to earn shares based on 1% of all Young Living's monthly commissionable sales. The amount paid to the member is determined by the number of shares he or she earns (up to $50 per share).

Qualifications:
1. Paid as a Star, Senior Star, or Executive
2. Have a 100 PV Essential Rewards order
3. Build three legs of at least 300 OGV each to qualify for one share. Add two legs of at least 500 OGV each and receive two more shares. To earn three additional shares for an overall total of six, add two legs of at least 1,000 OGV each.

Three Shares
ROYAL CROWN DIAMOND

Two Shares
DIAMOND

One Share
PLATINUM

Generation Leadership Bonus

6.25% of all Young Living's monthly commissionable sales is paid out in shares according to the rank you achieved for the month and on the leaders in your organization on which you earn generation commissions.

Generation Leadership Bonus

Young Living pays 0.5% of the monthly commissionable sales in shares to Diamond leaders as a reward for helping to build Young Living worldwide.

Qualifications:
1. Paid as a Diamond leader
2. Have at least 250,000 PV sales
3. Earn 6.25% of commissionable sales in shares

3 Shares
ROYAL CROWN DIAMOND

2 Shares
CROWN DIAMOND

1 Share
DIAMOND