



COMPENSATION PLAN overview

Basic Terms

Member

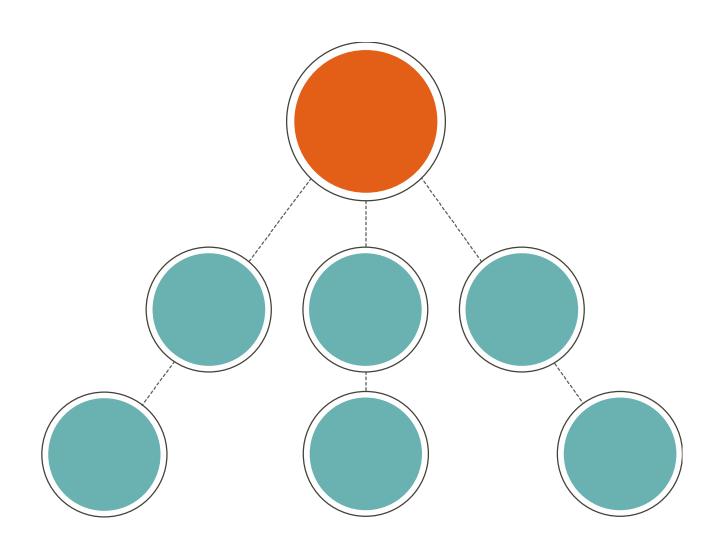
Enroller

• Customer

Sponsor

• Distributor

Note: These basic terms remain the same from the previous compensation plan.



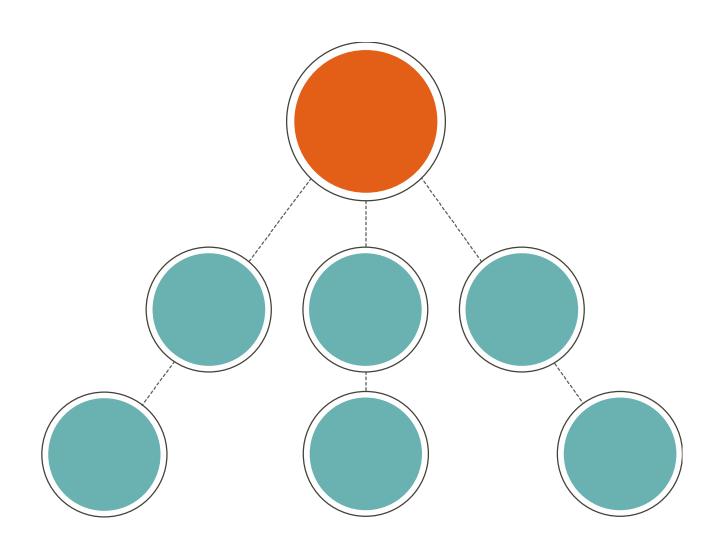
Volume and Legs

- PV (Personal Volume)
- OGV (Organization Group Volume)

Legs vs. Levels

- Legs
- Levels

Note: These basic terms remain the same from the previous compensation plan.



Creating a Foundation

DISTRIBUTOR

STAR

SENIOR STAR

EXECUTIVE

Building Your Business

SILVER

GOLD

PLATINUM

Developing Leaders

DIAMOND

CROWN DIAMOND

ROYAL CROWN DIAMOND

Creating a Foundation

| QUALIFICATIONS | DISTRIBUTOR | STAR | SENIOR STAR | EXECUTIVE |
|----------------|-------------|------|-------------|-----------|
| PV | 50 100 | 100 | 100 | 100 |
| OGV | | 500 | 2,000 | 4,000 |
| PGV | | | | |
| LEG x OGV | | | | 2 × 1,000 |

Getting Started

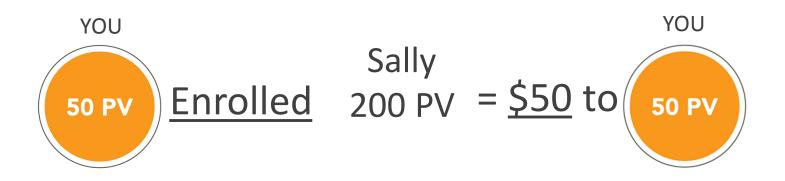
Earn bonuses when you share with friends and start building your foundation.

- Fast Start
- —Start Living Kit

Fast Start Bonus

If you enroll them, YL will pay!

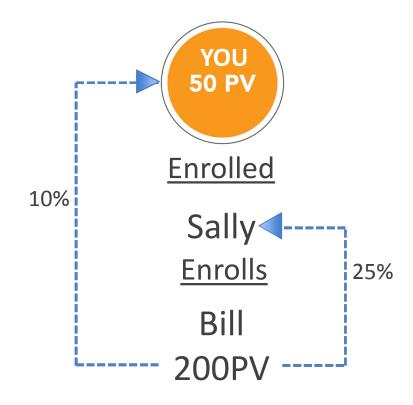
You earn 25% on your new enrollee's first three months' PV.



Maximum payout of \$200 per enrollee per month.

Fast Start Bonus

When your enrollee enrolls a new member, you earn 10% for the first three months' PV of the new member.



Start Living Bonus

\$25

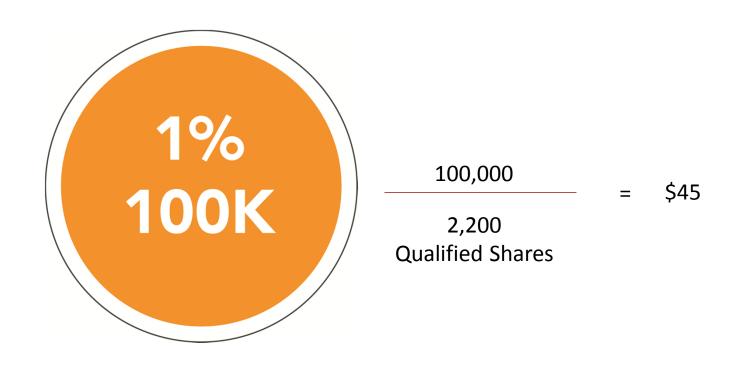
Premium Starter Kit = Premium Cash

Creating a Foundation

Your newly enrolled friends become part of your team's foundation.

- Rising Star Team Bonus
- Unilevel Commissions

Rising Star Team Bonus Pool

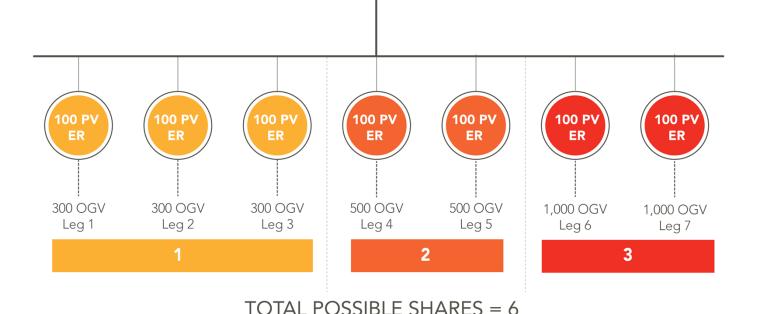


Example based on 10,000,000 monthly commissionable sales volume. The actual share value from February 2013 was \$48

Rising Star Team Bonus

- To earn all six shares, create a structure of seven legs with the combination of the following: three legs of 300 OGV each, two legs of 500 OGV each, and two legs of 1,000 OGV each.
- 24 month payout window

- YOU 100 PV Essential Rewards
- Shares are paid to qualifying distributors based on a 1% pool
- Available to Star, Sr. Star, and Executives
- Must maintain a 100 PV ER



Unilevel Commissions

The distributors' "standard commissions," whereby they earn 8% of the volume for their first level, 5% on a second level, and 4% on an additional three levels (based on rank).

Note: Customer earnings of 24% are also paid to all qualifying distributors with downline customers.

Unilevel

Building a Foundation

| | DISTRIBUTOR | STAR | SENIOR STAR | EXECUTIVE | | | |
|--------------|-------------|----------|-------------|-----------|--|--|--|
| COMPENSATION | | UNILEVEL | | | | | |
| LEVEL 1 | 8% | 8% | 8% | 8% | | | |
| LEVEL 2 | 5% | 5% | 5% | 5% | | | |
| LEVEL 3 | | 4% | 4% | 4% | | | |
| LEVEL 4 | | | 4% | 4% | | | |
| LEVEL 5 | | | 00000 | 4% | | | |

Executive Achievement

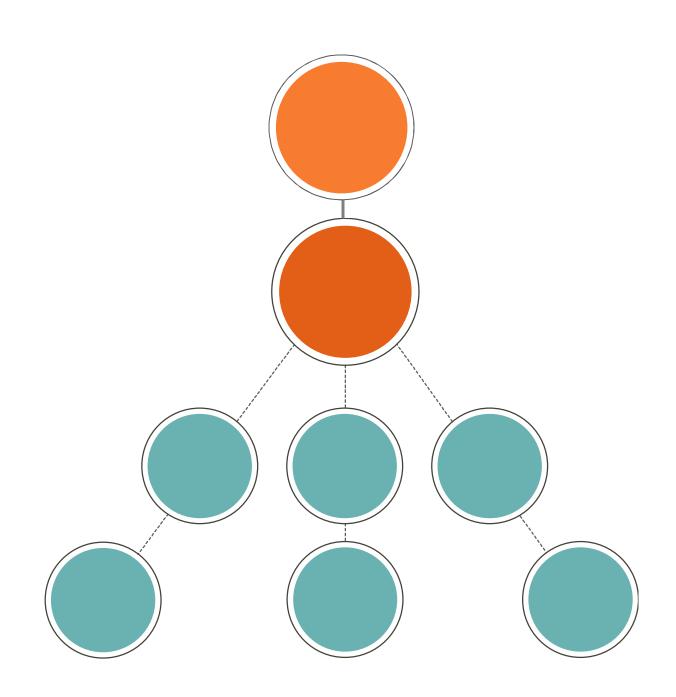
| QUALIFICATIONS | EXECUTIVE | | |
|----------------|-----------|--|--|
| PV | 100 | | |
| OGV | 4,000 | | |
| PGV | | | |
| LEG x OGV | 2 x 1,000 | | |

Executive Rank Benefits

- Strong Foundation for continued growth and success
- Silver in 6 countdown begins
- Access to Leadership Development tools and support
- One step away from Silver...

Building Your Business

| QUALIFICATIONS | SILVER | GOLD | PLATINUM | |
|----------------|-----------|-----------|-----------|--|
| PV | 100 | 100 | 100 | |
| OGV | 10,000 | 35,000 | 100,000 | |
| PGV | 1,000 | 1,000 | 1,000 | |
| LEG x OGV | 2 × 4,000 | 3 × 6,000 | 4 × 8,000 | |



Building a Successful Team

Build a successful team from your foundation

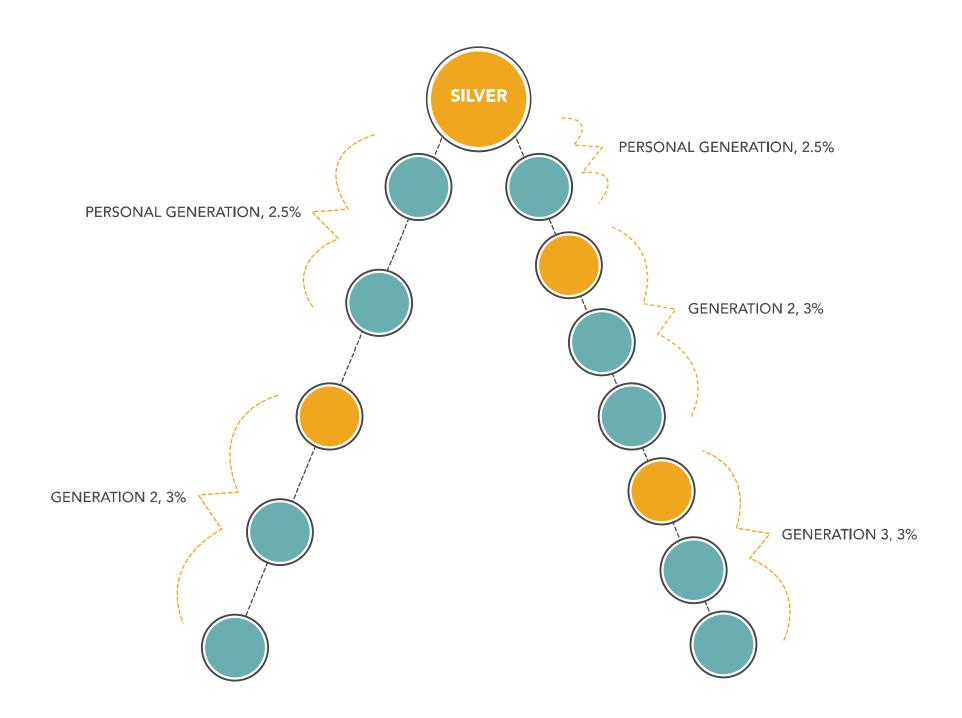
- Continue to participate in Fast Start
- Support your team members and earn Generation Commissions and Bonuses
- Share success and lead your "Mastermind Group"

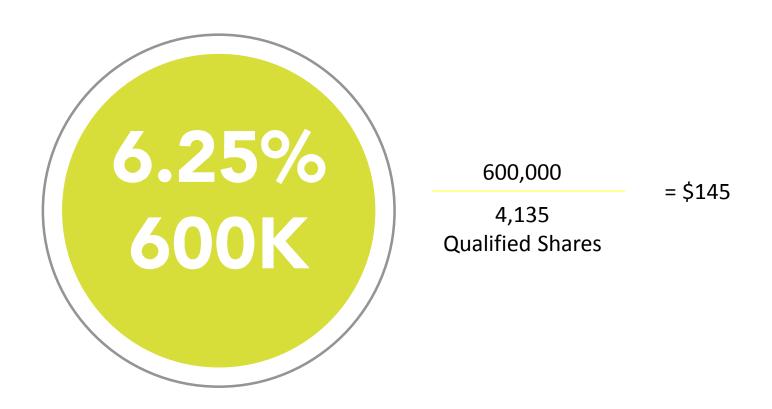
Generations Commissions

Once you achieve the rank of Silver, you become a generation and earn an additional 2.5% on your downline volume. As you build others in your organization to the rank of Silver, they also become individual generations on which you then earn an additional 3% on that group's volume down to the seventh generation (based on rank qualifications).

Generations

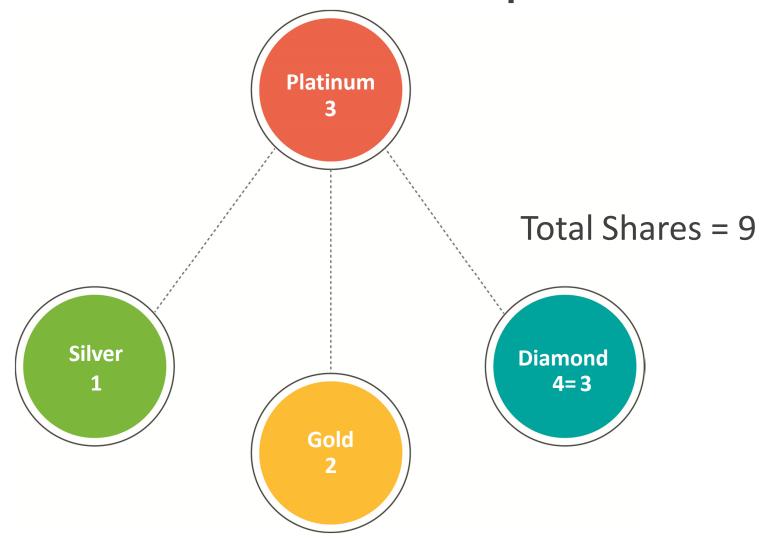
| | GENERAT | GENERATION VOLUME AND LEADER PAYOUT | | | GENERATION VOLUME AND LEADER PAYOUT | | |
|---------------------|---------|-------------------------------------|------|------|-------------------------------------|------|--|
| PERSONAL GENERATION | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% | |
| GENERATION 2 | 3% | 3% | 3% | 3% | 3% | 3% | |
| GENERATION 3 | 3% | 3% | 3% | 3% | 3% | 3% | |
| GENERATION 4 | | 3% | 3% | 3% | 3% | 3% | |
| GENERATION 5 | | | 3% | 3% | 3% | 3% | |
| GENERATION 6 | | | | 3% | 3% | 3% | |
| GENERATION 7 | | | | | 3% | 3% | |
| GENERATION 8 | | | | | | 1% | |





Example based on 10,000,000 monthly commissionable sales volume. The actual share value from February 2013 was \$145





Building Your Business

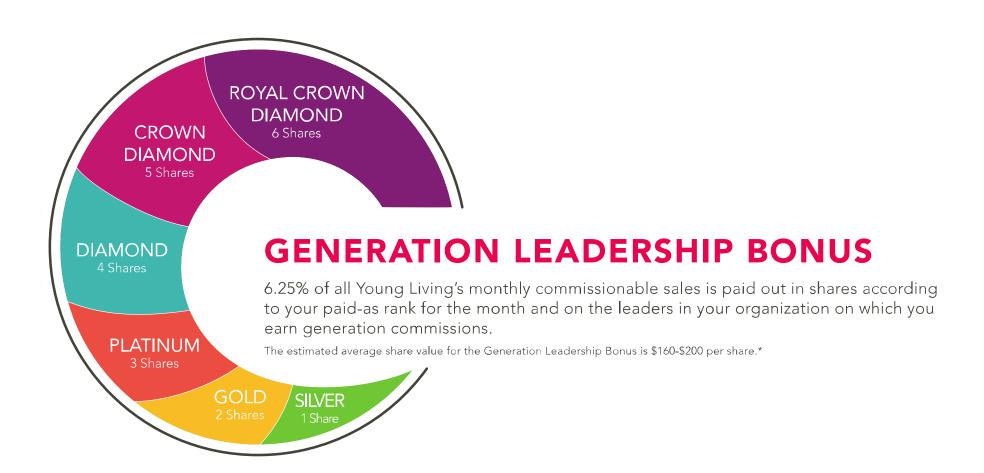
- Create a Duplicable model for success
- Build Leaders on your team
- Earn lucrative Generation Commissions and Bonuses

Developing Leaders

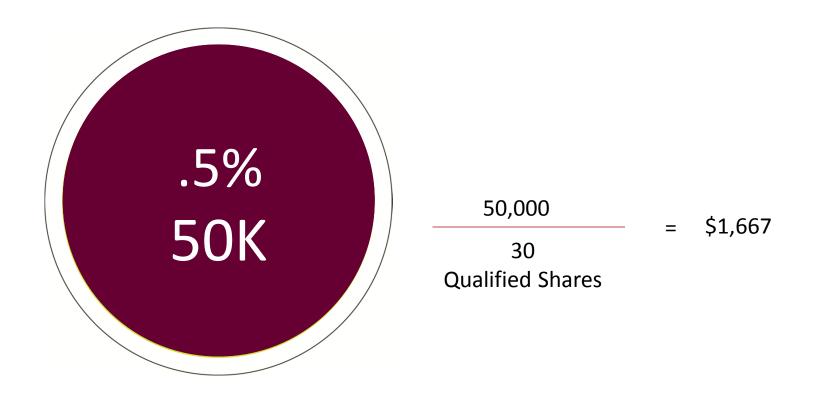
| QUALIFICATIONS | DIAMOND | CROWN DIAMOND | ROYAL CROWN DIAMOND | |
|----------------|------------|---------------|------------------------|--|
| PV | 100 | 100 | 100 | |
| OGV | 250,000 | 750,000 | 1,500,000 | |
| PGV | 1,000 | 1,000 | 1,000 | |
| LEG x OGV | 5 x 15,000 | 6 × 20,000 | 6 x 35,000 | |

Generations

| | GENERATION VOLUME AND LEADER PAYOUT | | | GENERATION VOLUME AND LEADER PAYOUT | | |
|---------------------|-------------------------------------|------|------|-------------------------------------|------|------|
| PERSONAL GENERATION | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% |
| GENERATION 2 | 3% | 3% | 3% | 3% | 3% | 3% |
| GENERATION 3 | 3% | 3% | 3% | 3% | 3% | 3% |
| GENERATION 4 | | 3% | 3% | 3% | 3% | 3% |
| GENERATION 5 | | | 3% | 3% | 3% | 3% |
| GENERATION 6 | | | | 3% | 3% | 3% |
| GENERATION 7 | | | | | 3% | 3% |
| GENERATION 8 | | | | | | 1% |



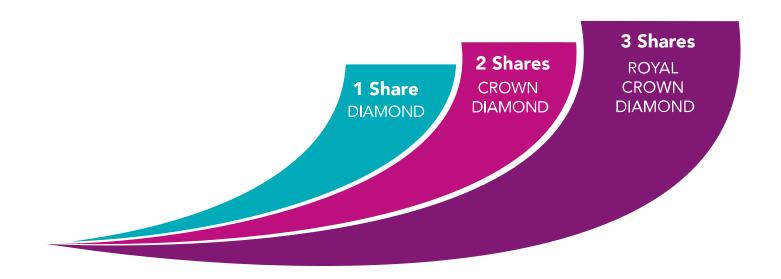
Diamond Express Profit Sharing Pool



Example based on 10,000,000 monthly commissionable sales volume. The actual share value from February 2013 was \$1,634

Diamond Express Profit Sharing Pool

The Diamond Express Profit Sharing Pool rewards our Diamond leaders for helping to build Young Living worldwide. Every month 0.5% of Young Living's monthly commissionable sales are paid in shares to Diamonds, Crown Diamonds, and Royal Crown Diamonds, according to paid-as rank.



Developing Leaders

- Share your cause and inspire many to experience wellness
- Support global efforts to expand the Young Living message
- Enjoy abundance in health, finances, and purpose