**DIAMOND EXPRESS PROFIT SHARING POOL**

Young Living pays 0.5% of the monthly commissionable sales in shares to Diamond leaders as a reward for helping to build Young Living worldwide.

**DIAMOND ELITE**

Our new Diamond Elite program will help our most effective distributors teach and share the Young Living opportunity throughout the world. This innovative, by-invitation program will incentivize and give our leaders rewards and world recognition for their participation. Participants in both the Diamond Elite program and the Diamond Express Profit Sharing Pool may not count their activity within the Diamond Elite program toward profit-sharing qualification. For questions, please contact diamondelite@youngliving.com.

**ADDITIONAL EARNING OPPORTUNITIES**

**FAST START BONUS**

- Earn a generous 25% bonus, up to $200 each, on your new, personally enrolled distributors’ orders during the first three calendar months!
- Second-level enrollees earn 10%, up to $80 each, on the newly enrolled distributors described above during the same time period!

**START LIVING BONUS**

- Earn a one-time $25 cash bonus when your new, personally enrolled distributor orders the Premium Starter Kit! (Basic kits do not qualify.)

**RETAIL EARNINGS**

- When you personally sponsor retail customers, you may earn the 24% difference between the retail and wholesale price for their orders.

**PLEASE CONTACT:**

For complete details, see Terms and Definitions, which is incorporated into and made a part of this Compensation Plan. Comments or Suggestions? youngliving.com/toolfeedback Item number: 4720

**VISIT YOUR VIRTUAL OFFICE FOR:**

- Policies and Procedures
- Terms and Definitions
- PowerPoint of Compensation Plan
- Training Videos

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Building on your foundation, you can now focus on helping others create their success.

**DEVELOPING LEADERS**

Share the joy of an abundant life by leading others to success as you share the Young Living mission throughout the world.

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**QUALIFICATIONS DISTRIBUTOR STAR SENIOR STAR EXECUTIVE PV** 50 100 100 100 100 **OGV** 500 2,000 4,000 **POV** **LEG x OGV** 2 x 1,000

**BUILDING YOUR BUSINESS**

**CREATING A FOUNDATION**

Young Living’s compensation plan is designed to help you achieve abundance. The Rising Star Team Bonus is the blueprint to build a solid foundation that will lead you to success.

**BUILDING YOUR BUSINESS**

**COMPENSATION UNILEVEL COMMISSION PERCENTAGES**

**LEVEL 1** 8% 8% 8% 8%

**LEVEL 2** 5% 5% 5% 5%

**LEVEL 3** 4% 4% 4% 4%

**LEVEL 4** 4% 4% 4% 4%

**LEVEL 5**

**DEFINITIONS**

**PV** (Personal Volume)

The total monthly volume of your personal orders

**OGV** (Organization Group Volume)

The monthly volume of your entire organization

**POV** (Personal Group Volume)

The monthly volume in an organization, excluding any Silver or higher rank volume and any qualifying leg(s) volume

**Leg x OGV**

The number of legs and the amount of monthly OGV required for each leg

**QUALIFICATIONS SILVER GOLD PLATINUM**

**PV** 100 100 100 100 100 100 100

**OGV** 10,000 35,000 100,000

**POV** 1,000 1,000 1,000

**LEG x OGV** 2 x 4,000 3 x 6,000 4 x 8,000

**QUALIFICATIONS DIAMOND CROWN DIAMOND ROYAL CROWN DIAMOND**

**PV** 100 100 100 100

**OGV** 250,000 750,000 1,500,000

**POV** 1,000 1,000 1,000

**LEG x OGV** 5 x 15,000 6 x 20,000 6 x 35,000

**QUALIFICATIONS**

1. Paid as a Star, Senior Star, or Executive
2. Have a 100 PV Essential Rewards order
3. Build three legs of at least 300 OGV each to qualify for one share. Add two legs of at least 500 OGV and receive two more shares. To earn three additional shares for an overall total of six, add two legs of at least 1,000 OGV each.

**RISING STAR TEAM BONUS POOL**

Only Stars, Senior Stars, and Executives are eligible to earn shares based on 1% of all Young Living’s monthly commissionable sales. The amount paid to the distributor is determined by the number of shares he or she earns.

**Generations**

1. Personal Generation: 2.5% of all Young Living’s monthly commissionable sales
2. Generation 2: 2.5% of Generation 1
3. Generation 3: 2.5% of Generation 2
4. Generation 4: 2.5% of Generation 3
5. Generation 5: 2.5% of Generation 4
6. Generation 6: 2.5% of Generation 5
7. Generation 7: 2.5% of Generation 6
8. Generation 8: 2.5% of Generation 7

**Points Value**

- **PV** (Personal Volume): $1.00 per point
- **OGV** (Organization Group Volume): $2.00 per point
- **POV** (Personal Group Volume): $3.00 per point
- **Leg x OGV**: $5.00 per point

**Earnings**

- **Personal Generation**: 2.5% of all Young Living’s monthly commissionable sales
- **Generation 2**: 2.5% of Generation 1
- **Generation 3**: 2.5% of Generation 2
- **Generation 4**: 2.5% of Generation 3
- **Generation 5**: 2.5% of Generation 4
- **Generation 6**: 2.5% of Generation 5
- **Generation 7**: 2.5% of Generation 6
- **Generation 8**: 2.5% of Generation 7

**Total Possible Shares = 6**

**Generation Commission Percentages**

**Generation 1** 2.5%

**Generation 2** 2.5%

**Generation 3** 2.5%

**Generation 4** 2.5%

**Generation 5** 2.5%

**Generation 6** 2.5%

**Generation 7** 2.5%

**Generation 8** 2.5%

**MAXIMIZE YOUR EARNINGS**

with additional payouts, including retail earnings, the Fast Start Bonus, and the Start Living Bonus! Learn more on the reverse of the flyer.

**Young Living**

is a global leader in premium essential oils, wellness, and personal care products. Learn more on the reverse of this flyer.