



# INDIA

**Population** | 1,236,344,631

**Size of Direct Sales Market** | 1,051 million

**Government** | Federal republic, Constitutional republic, Parliamentary system

**Language** | Hindi, English



## DUTIES *and* TAXES

Duty rates in India can be ad valorem (as a percentage of value) or specific (rupees per unit). Duty rates vary from 0% to 150%, with an average duty rate of 11.9%. Some goods are not subject to duty (e.g. laptops and other electronic products).

**Essential oils and cosmetic preparations:** 30%

**Protein and enzyme products:** 30%

**Soap and washing preparations:** 10%

## SHIPPING INFORMATION

Ship from the United States via FedEx International.

**Cannot ship dangerous goods (DG) through FedEx.**

**Can ship DG through DHL at roughly two to three times the cost of FedEx shipping.**

Discounted shipping applies to orders over 150 PV.

**For more information contact:**

Tana Clymore, International Market Manager | [tclymore@youngliving.com](mailto:tclymore@youngliving.com)

