DIAMOND RETREAT



Unique experiences await Diamond Retreat qualifiers, who earn the opportunity to visit and explore bucket list-worthy locations, from pristine beaches to picturesque historical cities. Each year, these top-ranking members join us to celebrate their hard work with diverse destinations and unforgettable adventures.

Starting with the 2022 Diamond Retreat, there will be a change to the qualification requirements for this event. This change will take effect with the 2022 Diamond Retreat qualification period that begins January 1, 2021.

NEW QUALIFICATIONS (EFFECTIVE JANUARY 1, 2021)

NEW DIAMOND LEADERS

New Diamond leaders can earn their spot on the Diamond Retreat by achieving the paid-as rank of Diamond, Crown Diamond, or Royal Crown Diamond for a minimum of three consecutive months for the first time within the qualification period of January 1–December 31 of a given year.

RETURNING DIAMOND, CROWN DIAMOND, AND ROYAL CROWN DIAMOND LEADERS

Leaders who have met the qualifications for the Diamond Retreat in the past may requalify for future Diamond Retreats by maintaining the paid-as rank of Diamond or above for the full qualification period of January–December (12 months). Those whose rank falls below Diamond during any of the qualification months will not be eligible to attend the Diamond Retreat held the following year.

All Diamond Retreat qualifiers will be invited to attend the Diamond Retreat all expenses paid with one qualified guest.*

*A qualified guest must be at least 18 years old to attend. Guests who are members ranking lower than Diamond may not attend training meetings at the event.

DIAMOND RETREAT INFORMATION AND GUIDELINES

Qualifications start over at the beginning of each qualification period (January of each year). If a member advances in rank for the first time but fails to maintain it, he or she can still qualify for the recognition retreat by being paid at that rank for three consecutive months. The third consecutive month within the qualification period will determine eligibility. If members qualify for two or more recognition retreats in one year, they will be invited to attend each retreat for which they qualify.



Member must be active and in good standing with Young Living to redeem the reward trip.

Retreat attendance is nontransferable and not redeemable for monetary or other compensation.

Any branded swag given to qualifiers is available only to event attendees.

New Diamond Retreat qualifiers who are unable to attend the current year's retreat can defer their retreat experience to the next year's retreat for the same rank. Please email recognition@youngliving. com to defer to the following year. The request to defer must be made prior to the event, before the qualification period ends. Please see the FAQ section for more details.

Young Living is a family company, and as such, we understand that members may want to bring children to the retreat. Please note that although this is allowed, we ask that you do not book any flights prior to Young Living confirming that your children can be accommodated. Young Living will not provide excursions, meals, accommodations, transportation, or day care for children.

This reward incentive trip is a taxable item from Young Living. You will see this as a line item on your 1099 tax form from Young Living.

CANCELLATION POLICY

Cancellations made fewer than 30 days prior to the event will be subject to a 50 percent cancellation fee. Cancellations made more than 30 days before the event will be fully refunded.

If you need to cancel your registration after a flight has been booked, you will be responsible for paying for your own airfare when you attend a future Diamond Retreat.

For more information about qualifications and frequently asked questions, click here or email recognition@youngliving.com.

For other event-related questions, please email events@youngliving.com or contact Diamond Support.



DIAMOND RETREAT FREQUENTLY ASKED QUESTIONS

QUALIFICATIONS

Q. WHAT ARE THE QUALIFICATIONS FOR THE DIAMOND RETREAT?

A. Please visit the Diamond Retreat <u>qualifications page</u>.

Q. WHAT IF I WAS PAID AS A DIAMOND OR ABOVE BEFORE, BUT THIS IS MY FIRST TIME ACHIEVING DIAMOND OR ABOVE THREE MONTHS IN A ROW?

A. Though you have previously reached and been paid at the rank of Diamond, you are invited to attend based on the first time you qualify as a Diamond for three consecutive months. For example, Jodi advanced to Diamond for the first time in September 2020; however, she did not achieve three consecutive months as a Diamond until February, March, and April 2021. Because she achieved three consecutive months as a Diamond for the first time during the 2022 Diamond Retreat qualification period, she would be invited as a new Diamond to the 2022 Diamond Retreat.

Q. WHAT IF MY THREE CONSECUTIVE QUALIFYING MONTHS DO NOT ALL FALL WITHIN THE QUALIFICATION PERIOD?

A. You will be invited to attend a retreat based on the qualification period in which your third qualifying month falls. For example, Mark advanced to Diamond in December 2020. He was then paid as a Diamond again in January and February 2021. Because his third consecutive month of Diamond falls within the 2022 qualification period, he would be invited as a new Diamond to the 2022 Diamond Retreat, even though his first two consecutive months occurred in the previous qualification period.

Q. I'M UNABLE TO ATTEND THIS YEAR. WHAT CAN I DO?

A. If you qualify for the Diamond Retreat for the first time but are unable to attend, you may defer your qualification to the next retreat for that same rank one time. To request a deferral, send an email to recognition@youngliving.com before the end of the subsequent qualification period. Include your name, member number, rank, and reason for the deferral.

Deferrals will not be granted without proper notification and are not automatic. You must notify us if you do not plan to attend or you will forfeit attendance to that recognition retreat. A second deferral will not be permitted.

Qualifying members may defer their recognition retreat only once per rank. If you defer, you will receive an email invitation to register for the next retreat after new qualifiers are determined.



Q. AS A RETURNING LEADER, DO I HAVE THE OPTION TO PURCHASE A SPOT ON THE DIAMOND RETREAT?

A. No. Invitations to attend the Diamond Retreat must come as a result of achieving one of the Diamond ranks for three consecutive months for the first time or by meeting the 12-month qualification requirement. By qualifying in either of these scenarios, you will earn the retreat all expenses paid (see the following question to learn what is covered).

Q. IF I QUALIFY TO HAVE ALL EXPENSES PAID, WHAT DOES THAT COVER?

A. Young Living will cover the cost of coach flights for Diamond and Crown Diamond qualifiers and their qualified guests and the cost of business-class flights for Royal Crown Diamond qualifiers and their qualified guests to attend the Diamond Retreat. Additionally, Young Living will cover the cost of accommodations, certain meals, event swag, activities, and ground transportation to and from the airport and event-sponsored activities. Incidental costs, such as meals during travel and airline baggage fees, are the member's responsibility.

Q. AS A RETURNING LEADER, WHAT HAPPENS IF I FALL BACK IN RANK DURING THE QUALIFICATION PERIOD?

A. You will receive an invitation to attend the Diamond Retreat as long as you maintain the rank of Diamond or above for all 12 months of the qualification period. For example, Katie begins the qualification period as a returning Royal Crown Diamond and qualifies at that level for the first seven months. She then falls to Diamond in month eight and qualifies as Diamond for the remaining four months of the qualification period. Katie would still qualify for the Diamond Retreat and would be recognized as Royal Crown Diamond there (based on the existing policy of achieving rank at least once every six months to maintain your current rank).

In a different example, Diego begins the qualification period as a returning Diamond and qualifies at that level for the first three months. In month four, Diego falls back to Platinum and qualifies as a Platinum for the remainder of the qualification period (nine months). Diego would not receive an invitation to the Diamond Retreat since he did not maintain at least Diamond for the entire 12-month qualification period.

Q. WHICH RANK WILL I BE RECOGNIZED AS IF I DON'T MAINTAIN THE SAME RANK FOR THE ENTIRE 12-MONTH QUALIFICATION PERIOD?

A. Leaders whose rank fluctuates during the Diamond Retreat qualification period—but who still maintain Diamond or above—will be recognized based on the highest rank they've achieved at least once in the previous six months, per Young Living's policy.



For example: Erica begins the qualification period as a Crown Diamond, but in the final six months (months 7-12) she falls to Diamond. Since Erica's highest achieved rank was Diamond during the last six months of the qualification period, she would be recognized as a Diamond at the Diamond Retreat.

REGISTRATION

Q. HOW DO I REGISTER FOR THE DIAMOND RETREAT?

A. QUESTIONNAIRE

If you qualify or are projected to qualify for the Diamond Retreat by December 31, 2020, you will receive an email with a link to a questionnaire, which will inform us of any requests you may have, including accessibility needs, translation requirements, dietary restrictions, etc.* All who intend to attend the Diamond Retreat must complete this form.

REGISTRATION

All qualifiers who indicated their intention to attend the retreat in the questionnaire will receive an email with a link to the official registration site.

*Special requests are not guaranteed and are dependent on availability. All qualifications will be finalized by December 31 of the qualification year. If you fill out the questionnaire and are projected to but do not qualify, you will not be included in the official registration.

Q. WHAT IS THE CANCELLATION POLICY?

A. Tickets cancelled 30 days or fewer prior to the event will be subject to a 50 percent cancellation fee. Cancellations made more than 30 days before the event will be fully refunded.

GUESTS

Q. WHAT IF I WANT TO BRING MY CO-APPLICANT OR ANOTHER GUEST?

A. Only one member per account can qualify to attend, but you can bring a co-applicant or business partner as your guest.*

New and returning Diamond qualifiers may invite one guest to attend all expenses paid, which includes airfare, accommodations, certain meals, event swag, activities, and ground transportation to and from the airport and event-sponsored activities. If the guest ranks below Diamond, he or she may not attend training sessions.

*Qualified guests must be at least 18 years old to attend.



Q. I HAD A BABY RECENTLY. MAY I BRING AN INFANT WITH ME TO THE DIAMOND RETREAT?

A. Attendees are permitted to bring an infant within nursing age. Attendees must pay any extra costs associated with bringing their infant. Restrictions may apply to the age of infants permitted to attend (e.g., cruise ships do not permit infants under six months of age on board).

Q. MAY I BRING MY CHILDREN WITH ME TO THE DIAMOND RETREAT?

A. Young Living is a family company, and as such, we understand that members may want to bring children to the retreat. Where capacities allow, we will permit children to accompany you. Please know that while this is allowed, Young Living will not provide excursions, meals, accommodations (including the potential need for additional hotel rooms or cabins), transportation, or day care for children.

Q. MAY I BOOK MY OWN FLIGHTS?

A. If you wish to book your own flights, please email travelrequests@youngliving.com by February15 and prior to booking to receive a quote for your reimbursement allowance. The reimbursementamount may cover part or all of the cost of your flight.

Because flights booked on your own will not be reimbursed for 10-12 weeks following the event, we highly recommend using the travel agency to limit the reimbursement delays you experience by booking your own airfare. If you are traveling with a guest, Christopherson Travel can assist in booking your guest's airfare as well. Please include your departure city when requesting your reimbursement allowance. Young Living will not reimburse the cost of airline tickets purchased with airline rewards points.

Q. WHAT CLASS ARE THE FLIGHTS FOR THE DIAMOND RETREAT? CAN I UPGRADE?

A. Diamonds and Crown Diamonds and their guests will fly coach. Royal Crown Diamonds and their guests will fly business class. If you would like to upgrade, it will be at your expense.

ACCOMMODATIONS

Q. MAY I SHARE A ROOM WITH A FRIEND?

A. Qualifiers will receive their own hotel room or cabin. Guests will not receive their own room and will share a room with the qualifier who invited them.

Q. MAY I BOOK MY OWN HOTEL ROOM?

A. You may not book your own hotel room during the event dates.



MISCELLANEOUS

Q. WHAT SHOULD I BRING?

A. When registration is launched for the Diamond Retreat, a list of packing recommendations will be provided.

Q. WILL TRANSLATION SERVICES BE AVAILABLE DURING THE RETREAT?

A. Translation services will be provided at the event based on attendee needs. Please make your request for translation services or hard-of-hearing headsets during the registration process. Young Living employees will provide any required translation services during the event.