## **The Spirit of Sharing Promotion Official Rules**

No purchase or payment necessary to enter or win.

### **Promotion Description**

The Spirit of Sharing Promotion (the "Promotion") is sponsored by Young Living Essential Oils LC, Thanksgiving Point Business Park, 3125 Executive Parkway, Lehi, UT 84043 ("Young Living"). The promotion period begins November 1, 2016, at 12:00 a.m., MT, and ends at 11:59 p.m., MT, on December 31, 2016 (the "Promotion Period"). Young Living's method of timekeeping is the official time clock for the Promotion and is final and undisputable. Participants qualify for certain prizes during the Promotion Period, by enrolling new Young Living members who purchase a Premium Starter Kit from Young Living.

# Eligibility

The Promotion is open to active Members who are in good standing with Young Living, and are 18 years of age or older as of November 1, 2016 globally (or the majority age in their jurisdiction), and who have a primary billing address (listed on their Member account) and proof of citizenship in the United States of America. This promotion shall exclude all Members in NFR markets. Void where prohibited. Active members are Members who have made a purchase of at least 50 PV in the last 12 months and signed the Young Living Member Agreement.

## **How to Win Prizes & Prize Specifics**

Participants win Prizes by enrolling new Young Living members during the Promotional Period who purchase one of Young Living's Premium Starter Kits (PSK) included in the table shown below from Young Living. Each such enrollee purchasing a PSK from Young Living will be referred to as a "Purchasing Enrollee". Reactivated members (even if they purchase a PSK) and members enrolling through Young Living's Placement program do not qualify as Purchasing Enrollees. Purchasing Enrollees who purchase a PSK but return the PSK during the Promotional Period on or before January 20, 2017 at 11:59 p.m., MT, will not be counted as Purchasing Enrollees.

Only the following Products/SKUs qualify as PSKs for the purpose of this Promotion.

SKU	Product Description
US	
5470	2015 Premium Starter Kit w/Rainstone Diffuser
5465	Premium Starter Kit w/Aria
5462	Premium Starter Kit w/Home
5463	Premium Starter Kit w/Dewdrop
5467	Premium Starter Kit w/NingXia
5466	Premium Starter Kit w/Thieves
International	
5462525	Premium Starter Kit - Int'l 220v
APO	
5468	Premium Starter Kit Military Base APO-FPO-DPO

USSP	
54650104	Premium Starter Kit w/Aria (USSP)
54620104	Premium Starter Kit w/Home (USSP)
54630104	Premium Starter Kit w/Dewdrop (USSP)
54670104	Premium Starter Kit w/NingXia (USSP)
54660104	Premium Starter Kit w/Thieves (USSP)
54700104	Premium Starter Kit w/Rainstone (USSP)
Singapore	
546315	New Premium Starter Kit w/Dewdrop
Mexico	
546311	New Premium Starter Kit Dewdrop
548211	Raindrop Premium Starter Kit
548111	NingXia Red Premium Starter Kit
Malaysia	
5463515	New Premium Starter Kit w/Dewdrop
Japan	
546305	New Premium Starter Kit
Hong Kong	
546329	Premium Starter Kit w/Dewdrop
Europe	
546308	Premium Starter Kit (UK)(Dewdrop)
546508	Premium Starter Kit with Aria (UK)
546608	Premium Starter Kit with Thieves (UK)
546708	Premium Starter Kit with NingXia (UK)
5463500	Premium Starter Kit (EU) (Dewdrop)
5465501	Premium Starter Kit with Aria (EU)
546360	Premium Starter Kit (RU) (Dewdrop)
546560	Premium Starter Kit with Aria (RU)
546660	Premium Starter Kit with Thieves (RU)
546760	Premium Starter Kit with NingXia (RU)
546357	Premium Starter Kit (LT) (Dewdrop)
546557	Premium Starter Kit with Aria (LT)
546657	Premium Starter Kit with Thieves (LT)
546757	Premium Starter Kit with NingXia (LT)
546321	Premium Starter Kit (IT) (Dewdrop)
546521	Premium Starter Kit with Aria (IT)
546621	Premium Starter Kit with Thieves (IT)
546721	Premium Starter Kit with NingXia (IT)

546328	Premium Starter Kit (HU) (Dewdrop)
546528	Premium Starter Kit with Aria (HU)
546628	Premium Starter Kit with Thieves (HU)
546728	Premium Starter Kit with NingXia (HU)
546306	Premium Starter Kit (FR) (Dewdrop)
546506	Premium Starter Kit with Aria (FR)
546606	Premium Starter Kit with Thieves (FR)
546706	Premium Starter Kit with NingXia (FR)
546358	Premium Starter Kit (RO) (Dewdrop)
546558	Premium Starter Kit with Aria (RO)
546658	Premium Starter Kit with Thieves (RO)
546758	Premium Starter Kit with NingXia (RO)
546339	Premium Starter Kit (PL) (Dewdrop)
546539	Premium Starter Kit with Aria (PL)
546639	Premium Starter Kit with Thieves (PL)
546739	Premium Starter Kit with NingXia (PL)
546314	Premium Starter Kit (NL) (Dewdrop)
546514	Premium Starter Kit with Aria (NL)
546614	Premium Starter Kit with Thieves (NL)
546714	Premium Starter Kit with NingXia (NL)
546368	Premium Starter Kit (SK) (Dewdrop)
546568	Premium Starter Kit with Aria (SK)
546668	Premium Starter Kit with Thieves (SK)
546768	Premium Starter Kit with NingXia (SK)
546313	Premium Starter Kit (SV) (Dewdrop)
546513	Premium Starter Kit with Aria (SV)
546613	Premium Starter Kit with Thieves (SV)
546713	Premium Starter Kit with NingXia (SV)
546342	Premium Starter Kit (CS) (Dewdrop)
546542	Premium Starter Kit with Aria (CS)
546642	Premium Starter Kit with Thieves (CS)
546742	Premium Starter Kit with NingXia (CS)
546365	Premium Starter Kit (HR) (Dewdrop)
546565	Premium Starter Kit with Aria (HR)
546665	Premium Starter Kit with Thieves (HR)

546765	Premium Starter Kit with NingXia (HR)
546332	Premium Starter Kit (ES) (Dewdrop)
546532	Premium Starter Kit with Aria (ES)
546632	Premium Starter Kit with Thieves (ES)
546732	Premium Starter Kit with NingXia (ES)
546340	Premium Starter Kit (FI) (Dewdrop)
546540	Premium Starter Kit with Aria (FI)
546640	Premium Starter Kit with Thieves (FI)
546740	Premium Starter Kit with NingXia (FI)
546310	Premium Starter Kit (AT) (Dewdrop)
546510	Premium Starter Kit with Aria (AT)
546610	Premium Starter Kit with Thieves (AT)
546710	Premium Starter Kit with NingXia (AT)
Ecuador	
546361	Premium Starter Kit
Canada	
546303	Premium Starter Kit w/Dewdrop
546703	Premium Starter Kit w/NingXia
Australia	
546202	Premium Starter Kit w/Home Diffuser
546502	2015 Premium Starter Kit w/Aria
546302	2015 Premium Starter Kit w/Dewdrop

Participants who enroll at least five Purchasing Enrollees between November 1, 2016, at 12:00 a.m., MT and 11:59 p.m., MT, on November 30, 2016 will be awarded one 5-ml bottle of Red Shot™ essential oil and one 15-ml bottle of Sacred Frankincense essential oil. This prize has an approximate retail value (ARV) of \$135.43. This prize will be shipped with the winner's first order of 50PV or higher between December 6, 2016 and February 28, 2017. Failure by the winner to place an order of at least 50PV before February 28, 2017 will result in a forfeiture of this prize.

In addition to the foregoing prize, participants who enroll at least 10 Purchasing Enrollees during the Promotional Period will be awarded one 5-ml bottle of Rose essential oil (ARV of \$244.08). This prize will be shipped with the winner's first order of 50PV or higher between January 6, 2017 and February 28, 2017. Failure by the winner to place an order of at least 50PV before February 28, 2017 will result in a forfeiture of this prize.

In addition to the foregoing prizes, participants who enroll at least 20 Purchasing Enrollees during the Promotional Period will be awarded one Rainstone™ diffuser (ARV of \$223.36). This prize will be shipped after January 20, 2017.

In addition to the foregoing prizes, participants who enroll at least 25 Purchasing Enrollees during the Promotional Period will be awarded one Young Living-branded Apple® iPad Pro® tablet, 9.7 inch, 32 GB, WIFI only (ARV of \$599.00). This prize will be shipped after January 20, 2017.

<u>Grand Prize</u>. In addition to the foregoing prizes, the two participants with the highest number of Purchasing Enrollees during the Promotional Period will each win the Grand Prize, an all-expense paid trip to Guayaquil, Ecuador to participate in a humanitarian project with the Young Living Foundation (ARV \$5,000). In the event of a tie between one or more participant for the top one or two spots, Young Living will randomly select the one or two winner(s) between all tying participants.

#### **General Prize Conditions**

Young Living is not responsible for and the winners will not receive the difference, if any, between the actual value of a Prize at the time of award and the ARV stated in these Official Rules or in any Promotion-related correspondence or materials. All federal, state, and local taxes (including income and withholding taxes), if any, as well as any other costs and expenses associated with Prize acceptance and use not specified herein as being provided are the winner's responsibility, regardless of whether the Prize is used in whole or in part. In no event will Young Living be responsible for awarding more than the Prizes stated herein. "All-expense-paid" for this Promotion, if applicable, will be limited to coachclass travel, lodging, transportation, and meals provided to the winner by Young Living in Young Living's sole discretion. In the event there are not enough eligible Members to award all Prizes, Young Living reserves the right to only award the number of Prizes as there are eligible Members. Any Prizes not awarded after the Promotion Period may remain unawarded. Prize restrictions/conditions stated herein are not all-inclusive. Prizes are not transferrable or redeemable for cash, except that Young Living reserves the right, at Young Living's sole discretion, to substitute a prize (or portion thereof) for a prize of greater or equal value. Prizes are awarded "AS IS" and WITHOUT WARRANTY OF ANY KIND, express or implied, including, without limitation, any implied warranty of merchantability or fitness for a particular purpose.

All expenses not stated herein as part of the Grand Prize are the Prize winner's sole responsibility. The Grand Prize will be forfeited if: 1) after accepting the Grand Prize, the winner is not available to travel on the dates specified for the Ecuador trip; or 2) the winner, if applicable, does not have the required travel documents by the date scheduled for the trip. Each Grand Prize winner is solely responsible for obtaining any travel insurance (and all other forms of insurance) that they may wish to obtain at their own expense and hereby acknowledge that Young Living has not and will not obtain or provide travel insurance or any other form of insurance. Grand Prize winners are bound by the terms and conditions of all airlines and other third-party service providers used in connection with the Prizes. Young Living is not responsible if tickets, etc. are lost, stolen, or misplaced by a Grand Prize winner and will not be replaced or re-booked if transportation is missed for any reason. Exact dates and locations are subject to change, and are at the sole discretion of Young Living.

Airline tickets are non-refundable/non-transferable and are not valid for upgrades and/or frequent flyer miles. Grand Prize winners will not receive cash or any other form of compensation if actual travel costs are less than the ARVs stated in these Official Rules.

Young Living shall not be responsible for any cancellations, delays, diversions or substitution or any act or omissions whatsoever by the air carriers, cruise ship operators, or other transportation companies or any other persons providing any of these services and accommodations necessitated by same. No refund or compensation will be made in the event of the cancellation or delay of any flight except at the sole discretion of Young Living.

During the Promotion Period, the participants with the highest number of Purchasing Enrollees may be audited on a regular basis to monitor compliance with the Young Living Policies and Procedures applicable to the Member's jurisdiction ("Young Living's Policies and Procedures"), especially, but not limited to, those sections pertaining to advertising and promotions. Any violation of Young Living's Policies and Procedures will disqualify the participant from the Promotion in its entirety.

## **Notification/Prize Acceptance**

Member participants will have access to a detailed breakdown of their point totals through Virtual Office. Grand Prize winners will be determined following the conclusion of the Promotion Period, on or before January 31<sup>st</sup>, 2017 a list of Grand Prize winners may be available on Virtual Office (YoungLiving.org) once the winners have been determined and verified following the conclusion of the Promotion Period.

On or about January 25<sup>th</sup>, 2017, an email will be sent to the Members who qualify for the Grand Prize. Acceptance emails will be sent to the email address on file on the qualifying Member. This email will contain an acceptance link where you must accept or decline the reward and complete a registration form by January 27<sup>th</sup>, 2017 (or 2 business days following the sending of the email). Between January 25<sup>th</sup> and January 27<sup>th</sup>, and only during that period, the winner of the Grand Prize may transfer (irregardless of any non-transfer clauses stated herein) the Grand Prize to another Young Living Member who must accept the Grand Prize during this period. Failure to respond to the acceptance email through the acceptance link within by this time will be deemed a declination of the trip. This declination is non-reversible and similarly acceptance of a Grand Prize will be final. If a member declines the Grand Prize trip they will no longer qualify for a replacement prize and the Grand Prize will be offered to the next qualifying Member.

### Travel

Travel arrangements for Grand Prize will be arranged for the qualifying consultant through Young Living's preferred travel agent. If a Grand Prize winner purchases their own airline tickets, without prior approval from Young Living's preferred travel agent, they will be in-eligible for reimbursement.

All travel arrangements must be finalized and booked at least four weeks prior to the start of the Ecuador trip. A Member's failure to respond to emails and phone calls from Young Living's preferred travel agent within 24-hours could result in a forfeit the airfare portion of the Grand Prize. All flight arrangements associated with the Grand Prize, once ticketed, are <u>final</u> and winning Members are responsible for any and all fees associated with changing travel in any way. Travel costs incurred

between a winning Member's home and the airport are at the Member's expense. Luggage fees and other expenses are also solely the responsibility of the winning Member.

All personal expenses incurred on the airplane and at the hotel during the Ecuador trip are the responsibility of the winning Member. Upon checking in, winning Members will be required to provide their own personal credit card or debit card to cover their own incidental expenses. Inquiries regarding specifics on daily funds held for incidentals by the hotel should be directed to the hotel. Incidentals are not included with in the Grand Prize for the Promotion.

### **Cancellation and Refunds; Force Majeure**

Grand Prize winners who cancel their attendance on the Ecuador trip will not receive a refund for the value of their Prizes. Members who cancel their attendance may be required by Young Living, in its sole discretion, to reimburse Young Living for any costs associated with cancelling their trip. Young Living will not compensate, in cash or kind, qualifiers who are unable to participate in the trip after accepting the trip. Travel insurance is available through Destinations Travel and must be purchased by the winning Member at their own expense. Young Living will not be held responsible if cancellation of the event occurs due to any of the following: extreme weather, natural disasters, strikes, picket lines, boycott efforts, fires, floods, accidents, war (whether or not declared), revolution, riots, insurrections, acts of God, acts of government (including, without limitation, any agency or department of the United States of America), acts of the public enemy, scarcity or rationing of gasoline or other fuel or vital products, inability to obtain materials or labor, or other causes that are reasonably beyond the control of Young Living. In the case of such events, Young Living may provide a cash prize of equivalent value at its sole discretion.

#### License

By accepting any Prize, the respective winner consents to the use of his/her name, address (city and state/province of residence), voice, and statements relating to the Promotion and Young Living, and photographs or other likeness, without further compensation, notification or permission in any publicity or advertising carried out by Young Living or any related entities in any media without territorial or time limitation, except where prohibited by law.

#### **Limitations of Liability**

Young Living and its affiliates, subsidiaries, parent companies, advertising and promotion agencies, printers, and judges involved in this promotion are not responsible for any inaccuracies in information which may be used in the promotion, for any technical or human error which may occur in the processing of entries, including data entered by entrants, any entry miscommunications such as technical failures related to computer, telephone, cable, and unavailable network or server connections, related technical failures, or other failures related to hardware, software, or virus, or incomplete, late, or misdirected entries. Any compromise to the fair and proper conduct of this promotion related to a computer virus or similar type of technical impairment that may affect the proper fairness, security, and administration of the promotion may result in the termination, amendment, or modification of the promotion or portion thereof at the sole discretion of Young Living. Young Living reserves the right, in its sole discretion, to void any entries of entrants whom Young Living believes has attempted to tamper

with or impair the administration, security, fairness, or proper play of this promotion or who acts in a non-sportsman like manner or with the intent to threaten or harass any other person.

By participating in the Promotion, participants waive all rights to claim punitive, incidental and consequential damages, attorneys' fees, or any damages other than actual out-of-pocket costs or losses that may arise in connection with participation in the promotion or acceptance, possession, and use of any prize.

All causes of action arising out of or connected with this Promotion or any Prize awarded shall be resolved individually, without resort to any form of class action. Some jurisdictions may not allow certain limitations on damages or the ability to seek damages through a class action, so some of these restrictions may not apply to you.

# **Other Rules and Regulations**

If aspects of the Prizes change that are beyond the control of Young Living, neither Young Living, nor any other promotional partners furnishing Prizes, will be liable or responsible for any such changes and Young Living reserves the right to substitute a prize of equivalent or greater value, at Young Living's sole and absolute discretion, if, for any reason, all or any portion of a Prize, as described herein, are or become unavailable. No transfer of a Prize to a third party is permitted. By accepting a Prize, Prize winners agree that Young Living shall not be liable for any injuries, damages, or losses of any kind resulting from or in connection with the awarding, acceptance, possession, or use of the Prize or any aspects or parts thereof.

Young Living will be the final arbiter of all rule interpretations and qualification determinations and such decisions will be final. Where applicable, Prizes will be reported as income on the winners' annual tax form. Prize winners will be responsible for paying all taxes on any Prizes and/or subsidy or subsidies granted by Young Living. Prize winners residing in the United States of America or Canada will be issued a respective Form 1099 or T4A reporting the fair market value of their prize as taxable income. Young Living reserves the right to suspend or terminate this Promotion, without notice, for any reason or no reason, in its sole discretion. Employees of Young Living and its associated entities and their spouses and immediate family members are not eligible to participate in this Promotion. This Promotion is void where prohibited by law. All Members who qualify will be subject to auditing or verification of their GLF Point totals.

By participating in the Promotion, you (i) acknowledge compliance with these Promotion Rules including all eligibility requirements, (ii) warrant that any information you provide in connection with this Promotion is true and accurate, and (iii) agree to be bound by the decisions of Young Living which shall be final and binding in all matters relating to this Promotion. Members who have not complied with these Promotion Rules are subject to disqualification.

This Promotion is subject to all applicable federal, state, provincial and municipal laws. All issues and questions concerning the construction, validity, interpretation and enforceability of these Promotion Rules, or the rights and obligations of participant and Young Living in connection with the Promotion, shall be governed by, and construed in accordance with, the substantive laws of the State of Utah

without regard to conflicts of law principles. All entrants consent to the jurisdiction and venue of the Federal, state and local courts of Utah.

In the event of any conflict with any Promotion details contained in these Official Rules and Promotion details contained in other Promotion materials (including, without limitation, any point of sale, online or print advertising), the details of the Promotion as set forth in these Official Rules shall prevail.

Young Living's failure to or decision not to enforce any provision in these Official Rules will not constitute a waiver of that or any other provision. In the event that any provision is determined to be invalid or otherwise unenforceable or illegal, these Official Rules shall otherwise remain in effect and shall be construed in accordance with their terms as if the invalid or illegal provision were not contained herein.

You may obtain a list of the Winners' names by sending a self-addressed postage stamped envelope to Young Living Mediterranean Global Leadership Cruise 2015 Promotion – Winners List c/o Young Living Essential Oils LC, Thanksgiving Point Business Park, 3125 Executive Parkway, Lehi, UT 84043. The Winners list will be sent within a reasonable time after all Prizes have been awarded.