

## YL MARKETS AT A GLANCE

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ER AVAILABLE AT TIME OF ENROLLMENT	ER MINIMUM REQUIREMENTS	SPECIAL REQUIREMENTS	CONTACT INFORMATION	FACEBOOK PAGE	NFR ORDERS

MARKET	TAX ID REQUIRED	STARTER KIT REQUIRED	PRICE & ITEM NO. FOR PSK WITH DIFFUSER	ER AVAILABLE AT TIME OF ENROLLMENT	ER MINIMUM REQUIREMENTS	SPECIAL REQUIREMENTS	CONTACT INFORMATION	FACEBOOK PAGE	NFR ORDERS	PAYMENT OPTIONS	COMMISSION PAYOUT OPTION(S)	PRODUCT GUIDE & PRICE LIST LINKS
<u>Australia</u>	Tax ID is only required for a business account.	YES	PSK with Desert Mist \$259.99AUD Item No. 23259	YES	50 PV; 100 PV to qualify for free gifts		custserv@ youngliving.com	https://www.facebook. com/YoungLiving Australia/	Standard orders only	Credit card, direct debit	Account credit, direct deposit	Product Guide Price List
<u>Canada</u>	If member is signing up under a business name, then a Business Insurance Number (BIN) is required.	NO	PSK with Desert Mist \$199.75 CAD Item No. 24073	YES	50 PV		canadacs@ youngliving.com	https://www.facebook. com/YoungLivingCanada/	ER and Standard orders only	Credit card, PayPal	Check, direct deposit	Product Guide
China	YES	YES		"NO  The China version ER will be treated as regular standard order, since Youlefang (YLF) can't record the credit card information in the system. As long as member places an order within the calendar month, it will be treated as qualified ER order. Members can start redeeming the ER order from the fourth month after three consecutive months with qualified ER orders. Other rules are the same as other countries."	100 PV	Enrollment via APP (Application) or Youlefang YLF back office. YL member only needs to provide their own YL ID to enroll or refer a new member in China.	ylchina@ youngliving.com (for YL Members only) +86-4001839999 China Local Hotline	https://www. facebook.com/ groups/831472027052884/	Not available in China. Foreign YL members can place wholesale orders directly in the China Experience Centre or email them, but no PV or ER points will be counted toward the order.	Credit card. Other payment methods will be available soon.	Direct deposit	Not available yet
Ecuador	YES	YES	PSK with DewDrop \$188.16 Item No. 546361	YES	100 PV		ecuador@ youngliving.com	https://www.facebook. com/younglivingoil secuador/	YES	Cash, check, credit card, debit card	Bank transfer	Product Guide Price List
Europe	Business enrollments need to provide a verifiable Value Added Tax (VAT) number.	NO	PSK with DewDrop Euro 141.75 Item no. varies by language	YES	50 PV	Members are supported in 17 languages. For additional language support contact information, please see the Thrive brochure on the VO.	customercare@ youngliving.com	https://www.facebook. com/YoungLivingEurope/	Standard orders only	Bank trans- fer (Euro transactions only), credit card, PayPal, Single Euro Payments Area (SEPA)	Account credit, bank transfer, Hyperwallet (certain regions only)	Product Guide Price List



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Hong Kong	Tax ID is only required for a business account	YES	PSK with DewDrop HK\$1,595 Item No. 546329	YES	50 PV	"Must be 18 years of age or older. Macau and mainland China residents cannot be registered as Hong Kong members. They can enroll and purchase from the United States as NFR members. Member must accept the Hong Kong Member Agreement terms and complete the sign up process. Online enrolment for personal account only."	HK@ youngliving.com	https://www.facebook. com/YoungLiving HongKong/	Standard orders only	Cash (will call only), credit card, PayPal (on- line only)	Direct deposit, account credit	Product Guide
<u>Indonesia</u>	YES	YES	PSK with Desert Mist IDR 2,393,000 Item No. 23103	YES	50 PV; 100 PV to qualify for free gifts		custserv.ID@ youngliving.com	https://www.facebook. com/YoungLiving Indonesia/	Standard orders only	Cash, credit card, debit card, wire transfer	Paylution	Product Guide Price List
<u>Japan</u>	NO	YES	PSK with Desert Mist 24732yen Item No. 23681	YES	50 PV	Need a Japanese bank account to receive commission. Foreigner msut have a foreign ID. Sponsor and/or enroller needs to purchase the registration pack. Need to provide a legal document called Gaiyoshomen to a new member with an explanation about Young Living. Also need to fill out an application form. Online enrollment is available, or can send an application and an order form to Young Living Japan by mail. Must be 18 years of age or older. Current students cannot become members.	youngliving- japan@young- living.com	https://www.facebook. com/yljpsharing/	Standard orders only	Cash (will call only), credit card	Direct deposit	Product Guide Price List
Malaysia	YES	YES	PSK with DewDrop RM713 Item No. 5463515	YES	50 PV but 100 PV to qualify for free gifts	All ER enrollments registered via Virtual Office must sub- mit a copy of NRIC/Passport within 30 days of enrollment. Walk-ins must bring NRIC or passport with them.	custservmy@ youngliving.com	https://www.facebook. com/YLMYOfficial/	Standard orders only	Credit card	Direct deposit and credit on file	Product Guide Price List



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<u>Mexico</u>	Tax ID is required to receive commission.	YES	PSK with DewDrop 2,745 pesos Item No. 546311	YES	100 PV		servicio@ youngliving.com.mx	https://www.facebook. com/YoungLiving EssentialOilsMexico/	NO	Bank trans- fer, cash, credit card	Direct deposit or check	Product Guide Price List
New Zealand	Tax ID is only required for a business account.	YES	PSK with Desert Mist \$285NZD Item No. 23259	YES	50 PV; 100 PV to qualify for free gifts		custservnz@ youngliving.com	https://www.facebook. com/YoungLiving Australia/	Standard orders only	Credit card	Hyperwallet	Product Guide Price List
Philippines	YES	YES		YES	50 PV	A Sworn Statement is required within 30 days or the account will be put in the highest tax withholding bracket.	custservph@ youngliving.com	https://www. facebook.com/ groups/388661374940750/	TBD	Credit card	Hyperwallet	Not available yet
<u>Singapore</u>	National Registration Indentify Card (NRIC) is required for a personal account. Unique Entity Number (UEN) is required for a business account.	YES	PSK with Desert Mist \$268 Item No. 23349	YES	100 PV		custservsingapore @youngliving.com	https://www.facebook. com/youngliving.sg	Standard orders only	Credit card (online only), NETSPay (in office only)	Account credit, direct deposit	<u>Product Guide</u> <u>Price List</u>
Iaiwan	Tax ID is required for a wholesale member. Tax ID is not required for a Preferred Cus- tomer.	YES or with 100 PV Member Enrollement Order (MEO)	PSK with DewDrop 6,500 Item No. 546376	YES	50 PV; 100 PV to qualify for free gifts	Must print out a Distributor Agreement (DA) and send 3 hard copies, an ID hard copy, and a bank book hard copy to the Taiwan office. This is the requirement from the Taiwan government.	Taiwan@ youngliving.com	https://www.facebook. com/YLEO.Taiwan/	Standard orders only	Credit card	Direct deposit	Product Guide Price List
United States	Tax ID is only required for Business Builders.	YES	PSK with Desert Mist \$160 Item No. 22397	YES	50 PV	Must sign DA within 30 days, either on the VO or sent via email or fax. Must accumulate at least 50 PV every year to remain active.	custserv@ youngliving.com  Live Chat option at youngliving.com  or 1-800-371-3515	https://www.facebook. com/YoungLiving/	N/A. Does not apply to the United States.	Automated clearing house (ACH), cred- it card	Account credit, check, direct deposit (but the member must request it and fill our the check release form)	Product Guide Price List