Examined the essential oil movement for over two decades, with more than 5 million people around the globe joining us on our mission to bring pure essential oils to every home in the world. Our commitment to transforming lives guides everything we do; it is the reason we are the recognized leader in essential oils. Whether our members join our global community to find pure products they can trust, a greater sense of purpose, an opportunity to empower others, or whole-life wellness, Young Living offers proven solutions.

Of the millions of members dedicated to Young Living, 89.5% are Preferred Customers—Young Living members who have never enrolled someone else but purchase products and enjoy member benefits. Preferred Customers join to enjoy Young Living products and wellness solutions. While our expanding line of more than 600 products offers limitless ways to gain greater physical wellness, the Young Living community offers members a way to discover wellness in every facet of life; and our Preferred Customers have access to these and other exclusive member benefits.

Young Living member benefits include:

- A 24% discount on our 600+ life-changing products, including over 220 essential oils and blends
- Access to an extensive library of essential oil and wellness product education, usage tips, and other valuable resources in our Virtual Office
- Ability to join our Essential Rewards loyalty subscription for convenient, monthly automatic shipments, shipping discounts, points to redeem toward future purchases, and more
- Communication about all things Young Living, including new product announcements, bi-monthly newsletters, event invitations, and much more
- Opportunity to earn an income through our compensation plan as a Business Builder

Whatever your motivation—to enhance your life or to help others—we hope you'll join us in the movement to embrace the benefits of pure, powerful essential oils.
Many of our members fall in love with our products and are Preferred Customers long before they ever consider building a Young Living business. When Preferred Customers begin building a business by personally enrolling another individual, they’re deemed as Distributor rank by Young Living—our entry-level business-building rank. In 2017, 33% of Young Living business-building members were ranked as Distributor and earned an average commission of $26 per month or $312 per year.

Individuals like our RevOILutionary Leaders who have found significant success and achieved Young Living’s higher ranks have typically dedicated considerable time and effort to their businesses. Diamond+ members receive enhanced benefits, including additional earning opportunities, exclusive recognition events and leadership trainings, early communication from Young Living about product launches and other company efforts, and much more. Many of these members do incredible things with their extra income like assisting their communities and donating to charities, humanitarian projects, and more. These members make up 1% of Young Living’s business-building members, but they make a great impact on the world through their passion and generosity.

Visit YoungLiving.com/IDS to view the full 2017 Income Disclosure Statement.