BUILDING YOUR YOUNG LIVING BUSINESS WITH INTEGRITY

Cross-Line Recruiting — Policies and Procedures 3.11.4 Cross-Line Recruiting

As we continue to honor Young Living’s vision to bring Young Living Essential Oils to every home in the world, we encourage members to ensure a fair and even playing field by avoiding recruiting existing members from another Young Living organization to their own organization. This practice is referred to as cross-line recruiting. Sponsors should feel that their downline members are safe from any possible cross-line recruiting.

WHEN INTERACTING WITH MEMBER’S IN ANOTHER ORGANIZATION MEMBERS ARE ENCOURAGED TO:

- Uphold the highest standards and ethics possible.
- Create a feeling of cooperation and trust with other Young Living organizations.
- Inform existing members that you cannot sponsor them and they should work with their active upline for any additional support and training they may need.
- Remain respectful of other members and their organizations. They have worked very hard to maintain and grow their organization.
- Make sure that the new members you enroll are not currently enrolled within another organization of Young Living.
- Create friendships outside your personal organization founded on wellness, motivation, and support.
- Help educate, train, and support members outside your own personal organization to help further the company’s vision of bringing Young Living Essential Oils into every home in the world.
- As you encourage members from other organizations to purchase product and build their businesses, their success increases the value of the total sales for Young Living, which in turn increases the payout received through the generation leadership bonus.

For more information on cross-line recruiting, please see section 3.11.4 of the Young Living Policies and Procedures. Thank you for your understanding and adherence to this important item.