

## KEEP THE CONVERSATION GOING

Your organization looks to you for leadership, training, and communication. When your downline is well informed about Young Living products and news, they can feel confident as they share and build their businesses.

## Try using these methods to keep in touch!

- Letters and cards: Show members on your team that you really care with a handwritten note.
- Newsletters: Let everyone know about upcoming events and exciting news like rank advancements, trainings, birthdays, and promotions.
- Meetings: Connect with your organization regularly for trainings, recognition, motivation, and more. Meet weekly, monthly, or as often as works for your schedule and team.
- Telephone contact: A quick chat lets you answer questions, give encouragement, and let others know you are always there to help.
- Voicemail or text: When time won't allow for conversation, a motivational text or voicemail lets your team know you care!
- Email: Keep in contact with regular email updates; this works especially well as organizations grow larger and personal time is scarce.
- In-person trainings: Whether one-on-one or in a group setting, let your team know that you're available to offer mentorship, product knowledge, and business-building advice.
- Webinars: When your organization is far-reaching, get your team together digitally! This works for any kind of meeting.

Communication is the best way to keep your team motivated, energized, and thriving. Give your downline the support they need to be successful!

REACH OUT TO YOUR DOWNLINE TODAY!

