

## Agreement for Young Living Members to Promote the Young Living Brand in China

Young Living acknowledges that the means for doing business within China are significantly different. Based on these differences, Young Living has agreed to enter into an agreement with Joymain to operate a business that promotes the Young Living brand, culture, and experience to the China community. Young Living members can promote the Young Living brand in China provided they acknowledge and sign this Agreement (hereinafter “Agreement”).

The Young Living member agrees as follows:

### Permissions:

Young Living hereby grants the undersigned member (“Member”) the following permissions:

1. Member can promote the Young Living brand in China if is in good standing with Young Living and has signed the Distributor Agreement, Policies and Procedures, Privacy Policy and Global Compensation Plan (collectively “IMA”), in their country of residence.
2. This permission is granted on a case-by-case basis and is subject to the absolute discretion of Young Living.

### Guidelines:

The Permissions above are subject to the Member’s agreement to comply with the following guidelines:

1. The Chinese Government is sensitive about the influence of foreigners causing civil unrest within China, whether it is done intentionally or not. **As a result, the Member absolutely shall not attempt to do business in China the way you would do business in other market throughout the world.** If the member ignores this, it will have a potential of jeopardizing themselves and the Young Living Brand in China.
2. If the Member travels to China for events or conducts web or phone related business activities in China or involving Chinese citizens, the Member should expect that the activities are being monitored by the Chinese authorities.
3. It is the Member’s responsibility to apply and receive a VISA to enter China. Under no circumstances will Young Living issue invitations letters from Members to enter China.
4. Chinese officials are sensitive to gatherings of people in China. They view meetings as a prime opportunity for “civil unrest” to begin. Both physical, virtual, and electronic meetings are monitored very closely. Most hotel rooms are now under police surveillance. For purposes of these guidelines, “meetings” will mean virtually every kind of meeting such as large hotel meetings, home meetings, coffee shop meetings, one-on-one meetings, car conversations, any telephone conference calls, webinars, WeChat group chats, and any other circumstance involving more than one person discussing business related topics. For International Members traveling to China to conduct a physical meeting, the Member must comply with the following requirements:
  - a. The Member must be working with a “Host” Joymain member who is an authorized Young Living distributor in the city where the meeting will take place and who is willing and able to be responsible for interfacing with local authorities. The Host will be a key to keeping the Member safe and ensuring that the business activities are not misunderstood.

- b. In most cases, Members’ who develop Apps or other digital duplication systems will not be allowed to use the Apps and digital duplication systems inside of China. Most of the Apps and digital duplication systems use compensation elements that do not apply to China and would be confusing to Chinese members.
- c. Meetings can only be held upon approval. All applications for meetings over 20 people have to be submitted to Joymain in advance with at least 60 days. Joymain will process the application as needed with local authorities and in compliance with local law..
- d. The meeting content must be restricted to only talking about Young Living’s Products and , Young Living culture Unless you have apply and received approval through Joymain to speak in public, only holders of China residence ID card’s are allow to speak on public meetings.
- e. **Members should avoid discussing Young Living’s Compensation Plan as employed globally, because it will not apply to Chinese citizens.** Members may not display their Young Living back office, any printed collateral materials or earnings history to Chinese citizens. **Discussions of Compensation Plan elements such as “recruits,” “upline,” “downline,” “sponsor” is not acceptable in China.**
- f. **The Young Living business in China does not recognize title such as “Platinum” “Diamond”, “Crown Diamond” or “Royal Crown Diamond”.** To avoid confusion, while in China, International Distributors should be introduced simply as Joymain consultants that sell Young Living product .
- g. **When sharing the benefits of Young Living products, Members must only use Young Living approved claims for China. Under NO circumstances should Young Living products be positioned to treat, prevent, or cure disease.**
- h. If you refer an individual located in China, please note that some of your personal information such as your name, email address, phone, residential address, WeChat discussion and order history will be visible in China. By signing this agreement, you consent to have your information visible in China.

**Breach:**

Any breach of the IMA and or this Agreement, will be subject to disciplinary action pursuant to the IMA including termination of this Agreement and the IMA. Please be aware that any violations to local regulations in China could be subject to fines or even imprisonment by Chinese authorities.

If you breach this Agreement, regardless whether the breach results in damage to the business of Young Living in China or elsewhere, Young Living reserves the right to bring an action in arbitration against you under the IMA’s arbitration provisions to recover such damages as may be available. Young Living further reserves the right to seek and obtain injunctive relief and/or specific performance either in arbitration, or if time is of the essence, in a court of competent jurisdiction to enforce this Agreement.

I have read this Agreement, accepted its terms, and each section.

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Distributor # \_\_\_\_\_