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Unique experiences await Diamond Retreat qualifiers, who earn the opportunity to visit and explore bucket list-worthy locations, from pristine beaches to picturesque historical cities. Each year, these top-ranking brand partners join us to celebrate their hard work with diverse destinations and unforgettable adventures.

## **QUALIFICATION (Effective January 2023)**

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### **NEW DIAMOND RETREAT BRAND PARTNERS**

New Diamond leaders can earn their spot on the Diamond Retreat by achieving the paid-as rank of Diamond, Crown Diamond, and/or Royal Crown Diamond for a minimum of three consecutive months (per rank) for the first time in their Young Living history within the qualification period (January 1–December 31 of a given year). \*

### **RETURNING DIAMOND, CROWN DIAMOND, AND ROYAL CROWN DIAMOND BRAND PARTNERS**

Brand partners who have met the “*New Diamond Retreat Brand Partner*” requirements for a past Diamond Retreat, and would like to attend the Diamond Retreat again, may choose to do so. Young Living will pay a percentage of the cost of the trip, including travel, for one Brand Partner per Diamond account & one qualified guest\*\*, based on the number of months they have achieved the paid rank of Diamond or above during the qualification period. Please see the percentage breakdown on the next page. (*This option is based upon retreat availability*)

### **BUY-IN CREDITS FROM PANDEMIC YEARS:**

Based on the constraints caused by the past 2-3 years with travel restrictions, Young Living will be tracking each time an Achieved Diamond has achieved the minimum requirement of paid rank of Diamond or above between February 2019 through December 2022. Each month qualified can be used as a “credit month” towards buy-in for the 2022, 2023, or 2024 Diamond Retreats. If you attended the 2022 Diamond Retreat in Hawaii, a maximum of 12 “credit months” will be subtracted from your total to accommodate that trip and experience. Please note that these “month credits” are non-transferrable and expire on December 31, 2024.

## BUY-IN SCENARIOS:

In 2022, **Diamond Leader A** was able to hit the rank of Diamond every month. They have attended Diamond Retreat in the past. Their trip and experiences are fully paid for by Young Living.

In 2022, **Diamond Leader B** hit the rank of Diamond in Sept, Oct, and Nov. They have not yet qualified to attend a Diamond Retreat in the past. They are eligible to attend, as a New Diamond, at Diamond Retreat 2023. Their trip and experiences are fully paid for by Young Living for meeting the qualification to attend Diamond Retreat and have unlocked buy-in for future Diamond Retreat years.

In 2022, **Diamond Leader C** hit the rank of Diamond in Jan, Mar, June, Oct and Nov. They have also attended a Diamond Retreat in the past. They are eligible to buy-in to Diamond Retreat 2023 at 4/12<sup>th</sup> the cost based on their successes. That's \$4,833.33 each for them and their guest. Total of \$9666.66 to attend Diamond Retreat.

In 2022, **Diamond Leader D** hit the rank of Diamond in Jan and Feb, again in June and again in Oct, and Nov. They have not yet qualified to attend a Diamond Retreat in the past. They are not eligible to attend Diamond Retreat 2023. They have not yet unlocked the opportunity to attend or requalify for Diamond Retreats. They must achieve the minimum requirement of Diamond for 3 consecutive months to do so.

In 2022, **Diamond Leader E** hit the rank of Diamond in Jan, and Feb, but also hit a new rank of Crown Diamond in Sept, Oct, and Nov. They qualified to attend a Diamond Retreat in the past, but not as a Crown Diamond. They are eligible to attend Diamond Retreat 2023. Their trip and experiences are fully paid for by Young Living for meeting the qualification to attend Diamond Retreat as a Crown Diamond.

Qualifying Months	Percentage of trip paid + service and booking fees TRIP VALUE: \$7250 Per Person (2 max)
12	12/12 cost of trip per person; <b>\$0.00 per person</b>
11	11/12 cost of trip per person; <b>\$604.17 per person</b>
10	10/12 cost of trip per person; <b>\$1,208.33 per person</b>
9	9/12 cost of trip per person; <b>\$1,812.50 per person</b>
8	8/12 cost of trip per person; <b>\$2,416.67 per person</b>
7	7/12 cost of trip per person; <b>\$3,020.83 per person</b>
6	6/12 cost of trip per person; <b>\$3,625.00 per person</b>
5	5/12 cost of trip per person; <b>\$4,229.17 per person</b>
4	4/12 cost of trip per person; <b>\$4,833.33 per person</b>
3	3/12 cost of trip per person; <b>\$5,437.50 per person</b>
2	2/12 cost of trip per person; <b>\$6,041.67 per person</b>
1	1/12 cost of trip per person; <b>\$6,645.83 per person</b>
0	0/12 cost of trip per person; <b>\$7,250.00 per person</b>

\* Earning multiple Diamond retreats in the same qualification period is possible under the "New Diamond Brand Partners" requirements. The Recognition team will track these instances automatically.

\*\* A qualified guest must be at least 18 years old to attend.

## DEFERRALS:

New Diamond Retreat Qualifiers may defer their qualified Diamond Retreat. Requalification cannot be deferred. New Diamond Retreat qualifier deferrals must be requested and approved by the Recognition team. To request deferrals, an email to [recognition@youngliving.com](mailto:recognition@youngliving.com) must be sent prior to the end of the registration period for that Diamond Retreat.

## DIAMOND RETREAT FREQUENTLY ASKED QUESTIONS

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### EVENT LOGISTICS

**Q: Will there be a Diamond Retreat in 2023 and where will it be?**

**A:** Yes! Diamond Retreat is back again in 2023. It will be on June 4-8 in St. Thomas - U.S. Virgin Islands

**Q: What airport do we fly into?**

**A:** Cyril E King International Airport (STT)  
Airport Rd, Charlotte Amalie West,  
St Thomas 00802, U.S. Virgin Islands

**Q: Where will accommodations be for Diamond Retreat 2023?**

**A:** The Westin Beach Resort & Spa, at Frenchman's Reef  
5 Estate Bakkeroe, Charlotte Amalie 00801 St. Thomas, Virgin Islands

**Q: Will we be using Christophson Business Travel (CBT) for this retreat?**

**A:** For this retreat, qualifying Brand Partners will have the option to book flights on their own and be reimbursed after the event, or they may choose to utilize CBT to arrange their travel accommodations. For those who choose to book their own flights, they will be allotted a reimbursement amount specific to their departing airport. A luggage allowance will be pre-determined and will be included in your reimbursement amount. When the qualifying Brand Partner checks in to the event, the Events team will then notify the proper internal teams, and the original reimbursement amount quoted will be added to the Brand Partner's next commission check. The amount will not change based on the flight booked, it will be paid regardless of the price of the ticket purchased.

### QUALIFICATIONS

**Q: I qualified for Diamond Retreat in 2020 and it was cancelled. It was also cancelled for 2021 and I was unable to travel in 2022 due to flight restrictions. Can I attend the Diamond Retreat in 2023?**

**A:** Yes! Young Living will be tracking each time an Achieved Diamond has achieved the minimum requirement of paid rank of Diamond or above between January 2020 through December 2022. Each month qualified can be used as a "credit month" towards buy-in for Diamond Retreat. If you have more than 12-credit months, any additional credits will rollover into 2024.

**Q: What if I was paid as a Diamond or above before, but this is my first-time achieving Diamond or above for three consecutive months?**

**A:** Though you have previously reached and been paid at the rank of Diamond, you are invited to attend based on the first time you qualify as a Diamond for three consecutive months. For example, Jane advanced

to Diamond for the first time in September 2019; however, she did not achieve three consecutive months as a Diamond until February, March, and April 2022. Because she achieved three consecutive months as a Diamond for the first time during the 2023 Diamond Retreat qualification period, she would be invited as a new Diamond to the 2023 Diamond Retreat.

**Q: What if my three consecutive qualifying months do not all fall within the qualification period?**

**A:** You will be invited to attend a retreat based on the qualification period in which your third qualifying month falls. For example, George advanced to Diamond in November 2021. He was then paid as a Diamond again in December 2021 and January 2022. Because his third consecutive month of Diamond falls within the 2023 qualification period, he would be invited as a new Diamond to the 2023 Diamond Retreat, even though his first two months occurred in the previous qualification period.

**Q: What rank will I be recognized as during the Diamond Retreat?**

**A:** You will be recognized based on your highest achieved rank.

**Q: What if I want to bring my co-applicant or another guest?**

**A:** Only one Brand Partner per account can qualify to attend, but you can bring a co-applicant or business partner as your guest. \*

\*Qualified guests must be at least 18 years old to attend.

**Q: May I bring an infant with me to the Diamond Retreat?**

**A:** Attendees are permitted to bring an infant within nursing age. Attendees must pay any extra costs associated with bringing their infant. Please get approval from the Events team prior to registration.

**Q: May I bring my children as additional guests?**

**A:** Young Living is a family company, and as such, we understand that Brand Partners may want to bring children to the retreat. Please know that while this is allowed, Young Living will not provide excursions, meals, accommodations (including the potential need for additional hotel rooms or cabins), transportation, or day care for children. In addition, children or additional guests will not be permitted to attend any event functions during the retreat. Please get approval from the Events team prior to registration.

## MISCELLANEOUS

**Q: What should I bring to Diamond Retreat?**

**A:** When registration is launched for the Diamond Retreat, a list of packing recommendations will be provided.

**Q: Will interpreters be available during the retreat?**

**A:** Interpretation services will be provided at the event based on attendee needs. Please make your request for interpretation services or hard-of-hearing headsets during the registration process. Young Living employees will provide any required interpretation services during the event.

*All Brand Partners must be active and in good standing with Young Living to redeem this reward trip. Retreat attendance is non-transferable and not redeemable for monetary or other compensation.*

*Any branded swag or product given to qualifiers is available only to event attendees. This reward incentive trip is a taxable item from Young Living. You will see this as a line item on your 1099 tax form from Young Living.*