

Young Living Philippines  
INCENTIVE BRIEF

YLPH Awaken  
*Rise. Reset. Rediscover*  
Training Destination

Participants agree and understand that this promotion is sponsored by Young Living Philippines, LLC (12th Floor, Twenty-Five Seven McKinley, 25th Street corner 7th Avenue Bonifacio Global City). For the purposes of these rules, the sponsors are collectively referred to hereinafter as “YL PH”.

Promo Duration: The promotion will be launched on May 1, 2026 and will continue through to July 31, 2026 at 11:59 p.m. (the “Promotion Period”).

Goals: Awaken Retreat aims to drive sustainable business growth by encouraging ideal Builder behavior—focused on quality enrollments, strong retention, and consistent personal and team rank advancement—while supporting the collective achievement of 1,000 total YLPH enrollments from May to July 2026.

Eligibility: The YL PH Awaken promotion is open to all eligible Young Living Brand Partners (“Brand Partners” or also referred to herein as “Participants”) who (i) are at least 18 years of age in the Philippines as of May 1, 2026; and (ii) are in good standing with Young Living. Brand Partners in good standing are those who are in compliance with all of the terms of their Young Living Brand Partner Agreement, meet the active requirements outlined in the Young Living Policies and Procedures for their respective country of residence, and meet the eligibility requirements set forth in these rules.

Program Objectives:

1. Accelerate Quality Enrollments - Encourage Builders to actively enroll new Brand Partners, contributing to the goal of 1,000 total YLPH enrollments, while emphasizing correct onboarding and early engagement.
2. Strengthen Retention and Engagement - Promote behaviors that support first-90-day activity and retention of newly enrolled Brand Partners to ensure long-term business sustainability.
3. Drive Personal Rank Advancement and Reranks - Motivate Builders to advance or rerank personally by rewarding consistent leadership, duplication, and performance throughout the qualification period.

4. Enable Team Rank Advancement - Incentivize Builders to support their teams' rank-ups by coaching, mentoring, and creating momentum across their organizations.
5. Model Ideal Builder Leadership - Reinforce behaviors aligned with YLPH's values—intentional building, collaboration, accountability, and stability—through clear qualification requirements tied to enrollments, retention, and rank growth.
6. Build Confidence and Positive Momentum in the Field - Deliver a forward-looking, aspirational incentive that energizes the field, restores confidence, and keeps Brand Partners focused on growth during the summer qualification period.

Mechanics:

1. Interested BPs must submit an intent to join form until May 31, 2026. Enrollees within the promo duration may submit an intent to join form within their enrollment month.
2. Top 80 Qualifiers must have at least 100PV LR every month during the Qualification Period and must hit at least 350 Awaken Points.
3. Qualifiers must have at least 2 New Sign-Ups every month with 100PV and a total of least six (6) New Sign-Ups during the qualification period.
4. Contenders must maintain (baseline paid rank March 2026) rank or advance at least one rank higher in the last month of the Qualification Period (July 2026).
5. Reactivation will not be counted as a new sign-up but will be counted as a Re-engaged BP.
6. March 2026 will be the baseline month for rank (personal and personally enrolled BPs) and OGV
7. Awaken Points Tiering:
  - Tier 1 – at least 600 Awaken Points – Airfare Subsidy (P12,000), 3D/2N Accommodation, Select meals, Event Activities & Training, Pocket Money (P5,000)
  - Tier 2 – at least 500 Awaken Points – Airfare Subsidy (P12,000), 3D/2N Accommodation, Select meals, Event Activities & Training
  - Tier 3– at least 350 Awaken Points –3D/2N Accommodation, Select meals, Event Activities & Training
8. Awaken Retreat Point System:  
All BPs in the Sources of Points below are the qualifier's Personal Enrollees and required at least 100PV:

| Awaken Points (AP) | Source   |
|--------------------|--|
| 5 AP               | New Sign-Ups   |
| 2 AP               | Re-engage BP who has no order from Feb 2026 to Apr 2026    |
| 3 AP               | Re-engage in LR who has no order from Feb 2026 to Apr 2026 |
| 3 AP               | BP who is a First time Enroller                            |

Personal or Team Rank Advancement or Rerank. Awaken Points are applicable monthly for rerank and holding that rank. OGV Growth of at least 10% of the Rank OGV growth from March 2026 (baseline month).

| Awaken Points (AP) | Rank Advancement or Rerank |
|--------------------|----------------------------|
| 30 AP              | Star                       |
| 80 AP              | Senior Star                |
| 150 AP             | Executive                  |
| 200 AP             | Silver and above           |

9. Qualifiers, Enrollees, Re-engaged BPs and Rank Adv/Rerank of personal and personal enrollees should all be from the Philippine market only.
  - The reward is good for one person only. Accommodation is good for twin room sharing. Should a contender wish to add a guest, she/he may add 300 Awaken Points to cover 3D/2N Accommodation, Select meals, Event Activities & Training). The guest must be 18 years old and above.
10. The Training Destination/Incentive will not be converted to cash or products and is strictly non-transferable. In the event that a Qualified participant is unable to join the scheduled group trip on the week of November 23, 2026, the incentive will be forfeited without substitution.

Please see the created Jotform in this link -

<https://form.jotform.com/261180102147040> All form submissions will

automatically reflect in this Google Sheet

- [https://docs.google.com/spreadsheets/d/1zr21PKHY02Va28qQgYQ-gVX4VPia22gu\\_uX0Ldhaf8/edit?gid=1337918717#gid=1337918717](https://docs.google.com/spreadsheets/d/1zr21PKHY02Va28qQgYQ-gVX4VPia22gu_uX0Ldhaf8/edit?gid=1337918717#gid=1337918717)

## Terms and conditions

### General prize Conditions

Young Living is not responsible, and the Winner will not receive the difference, if any, between the current value of a Prize at the time of the prize and the ARV indicated in these Official Rules or in any correspondence or materials related to the Program. All federal, state and local taxes (including income tax (income) and withholding tax), if any, as well as any other costs and expenses related to the acceptance and use of the Prize not specified herein, will be the winner's responsibility, regardless of whether the Prize is used in whole or in part. In no event will Young Living be responsible for awarding more Prizes than what is listed here. The "paid trip" for this Program, if applicable, will be limited to airfare, lodging and food provided to the winner by Young Living at its discretion. In the absence of sufficient Eligible Participants to award all winners, Young Living reserves the right to award only the number of Rewards according to eligible Participants. Any Prize not awarded after the Program Period may be left unawarded. The prize restrictions/conditions set forth herein are not inclusive. Prizes are non-transferable and cannot be redeemed for cash, except that Young Living reserves the right, at its discretion, ~~to substitute a prize (or a portion thereof) for a prize of equal or greater value.~~ The Prizes are awarded "AS IS" and WITHOUT WARRANTY OF ANY KIND, express or implied, including, but not limited to, any implied warranties of merchantability and for any other particular purpose.

All expenses not indicated herein as part of a Prize are at the sole responsibility of the Prize winner. A Prize will be confiscated if: 1) the winner is not available to travel on the dates specified for the trip; or 2) if the Winner does not have the required travel documents for the scheduled date for the trip. Travel insurance is mandatory for each Winner. Each Winner is fully responsible for obtaining any travel insurance (and any other form of insurance)

hereby acknowledge that Young Living does not obtain and will not obtain or provide travel insurance or any other type of insurance. Winners are willing to accept the terms and conditions of all airlines and other third-party service providers used in connection with the Awards. Young Living is not responsible if tickets, etc., are stolen, lost or transferred by a Prize winner or guest and will not be replaced or rescheduled if they lose transportation for any reason. Exact dates and locations are subject to change at Young Living's discretion.

Airfare subsidy of P12,000 is for the sole use of the qualifier for the travel incentive. Should the actual airfare be above P12,000, it will be shouldered by the qualifier. Meanwhile, should the actual airfare be lower than the P12,000 subsidy, the qualifier may keep the remainder for their other transportation costs (ie. Land transfer, etc) ~~is non-refundable and non-transferable and is not valid for upgrades and/or frequent flyer miles.~~ Prize winners will not receive cash or any other form of compensation if the current travel costs are less than the ARVs indicated in these Official Rules. Young Living shall not be liable for any cancellation, delay, diversion or substitutions or any other fact or omission in any way by airlines or other carriers or any other person providing any of these required services and accommodation. No refunds, no compensation will be made in the event of cancellation or delay of any flight except young Living's discretion.

During the Program Period, participants may be regularly audited to monitor their compliance with the Young Living Policies and Procedures applicable to the Participant's jurisdiction ("Young Living Policies and Procedures"), especially, but not limited to, those sections belonging to advertising and Programs. Any violation of Young Living's Policies and Procedures will disqualify the Program participant in its entirety. Young Living reserves all rights to adjust the mechanics or criteria of YLC within the Program period and decide on winners after auditing results.

### **Notification/Prize Acceptance:**

On or about **September 15, 2026**, an email will be sent to the Promotion Prize winners. Emails will be sent to the email address on file for the Prize winners. This email will contain an acceptance link where Prize winners must accept or decline the reward and complete a registration form by **September 30, 2026**. Failure to respond to the acceptance email through the acceptance link by this time will be deemed a declination of the Prize. This declination is non-reversible, and, similarly, acceptance of the Prize will be final. If a Prize winner declines the Prize, they will no longer qualify for the Prize and Young Living reserves the right to determine how that Prize is used.

A list of Prize winners will be available on the Virtual Office once the winners have been selected and verified following the conclusion of the Promotion Period.

### **Travel**

All travel arrangements must be finalized and booked at least eight weeks prior to the start of the trip. A Participant's failure to respond to emails and phone calls from Young Living could result in a forfeiture of the of the Prize. All flight arrangements associated with the Prizes, once ticketed, are final and winners are responsible for any and all fees associated with changing travel in any way. Travel costs incurred between a winner's home and

the departure airport are at the Participant's expense. Luggage fees and other expenses are also solely the responsibility of the winner.

All personal expenses incurred on the Young Living Captivate Incentive Trip are the responsibility of the winners. Winners will be required to provide their own personal credit card or debit card to cover their own incidental expenses. Incidentals are not included with in the Prizes for the Program.

**Cancellation and Refunds; Force Majeure:**

A Participant who qualifies for the Prize and then attempts to cancel or return their order(s) will not receive a refund for such order(s). Young Living will not be held responsible if fulfillment of the Prize is prevented or delayed due to any of the following: strikes including transportation or workers' strikes, picket lines, boycott efforts, fires, floods, accidents, war (whether or not declared), revolution, riots, insurrections, acts of God, acts of government (including, without limitation, any agency and local authorities in the Philippines for this promotion), acts of the public enemy, scarcity or rationing of gasoline or other fuel or vital products, inability to obtain materials or labor, epidemic or pandemic, or other causes that are reasonably beyond the control of Young Living.

**License:**

By participating in the Promotion and accepting the Prize, a Participant consents to the use of their name, address (city and state/province of residence/country), voice, statements relating to the Promotion and Young Living, and photographs or other likeness, without further compensation, notification, or permission, in any publicity or advertising carried out by Young Living or any related entities in any media without territorial or time limitation, except where prohibited by law.

**Limitations of Liability:**

Young Living and its affiliates, subsidiaries, and parent companies are not responsible for any inaccuracies in information that may be used in the Promotion, for any technical or human error that may occur in the processing of orders, including data entered by Participant, any miscommunications such as technical failures related to computer, telephone, cable, and unavailable network or server connections, related technical failures, or other failures related to hardware, software, or virus, or incomplete, late, or misdirected orders. Any compromise to the fair and proper conduct of the Promotion related to a computer virus or similar type of technical impairment that may affect the proper fairness, security, and administration of the Promotion may result in the termination, amendment, or modification of the entire Promotion or a portion thereof at the sole discretion of Young Living. Young Living reserves the right, in its sole discretion, to void any order of any Participant whom Young Living believes have attempted to tamper with or impair the administration, security, or fairness of the Promotion or to disqualify any Participant who acts in a non-sportsmanlike manner or with the intent to threaten or harass any other person.

By participating in the Promotion each Brand Partner waives all rights to claim punitive, incidental and consequential damages, attorneys' fees, or any damages other than actual out-of-pocket costs or losses that may arise in connection with participation in the Promotion, acceptance, possession, and/or use of the Prize.

All causes of action arising out of or in connection with the Promotion or the Prize awarded shall be resolved individually, without resort to any form of class action. Some jurisdictions may not allow certain limitations on damages or the ability to seek damages through a class action, so some of these restrictions may not apply to you.

**Other Rules and Regulations:**

Each Prize recipient will be responsible for all applicable taxes on their Prize, whether or not the Prize is used, unless they refuse to accept the Prize at the time it is presented. Where applicable, the Prize recipient will have the fair market value of the accepted Prize reported on an applicable tax form. If aspects of the Prize change outside the control of Young Living, or if, for any reason, all or any portion of the Prize is or becomes unavailable, Young Living will not be liable or responsible for any such changes and reserves the right to substitute the Prize of equivalent or greater value at Young Living's sole and absolute discretion. No transfer of the Prize to a third party is permitted. No cash substitutions will be offered. By accepting the Prize, the recipient agrees that Young Living shall not be liable for any injuries, damages, or losses of any kind resulting from or in connection with the awarding, acceptance, possession, or use of the Prize or any aspects or parts thereof.

Young Living will be the final arbiter of all rule interpretations and qualification determinations and such decisions will be final. Where applicable, any qualification subsidy will be reported as income on the recipients' annual form). If applicable, Prize recipients will be responsible for paying all taxes on subsidy or subsidies granted by Young Living. The Promotion is void where prohibited by law. All Participants who participate and qualify will be subject to auditing or verification of their point totals.

By participating in the Promotion, you (i) acknowledge compliance with these Promotion rules, including all eligibility requirements; (ii) warrant that any information you provide in connection with the Promotion is true and accurate; and (iii) agree to be bound by the decisions of Young Living, which shall be final and binding in all matters relating to the Promotion. Participants who do not comply with these Program rules, their Young Living Brand Partner Agreement, and Young Living's Policies and Procedures are subject to disqualification.

Young Living reserves the right in its sole discretion to cancel, modify, or suspend the Promotion at any time, with or without notice, for any reason or no reason.

The Promotion is subject to all applicable federal, state, provincial, municipal, and local laws of each country. All issues and questions concerning the construction, validity, interpretation, and enforceability of these Promotion rules or the rights and obligations of Participants and Young Living in connection with the Promotion shall be governed by and construed in accordance with the substantive laws of the Philippines, without regard to conflicts of law principles. All participants in the Philippines consent to the jurisdiction and venue of the state, and local courts of Philippines. For Participants residing in the participating countries listed above, the applicable substantive laws and courts will be those registered under the Brand Partner Agreements in their jurisdiction.

In the event of any conflict with any Promotion details contained in these the Promotion rules and Promotion details contained in other materials (including, without limitation, any point of sale, online, or print advertising), the details of the Promotion as set forth in these Promotion rules shall prevail.

The invalidity or unenforceability of any provision of these Promotion rules shall not affect the

validity or enforceability of any other provision. In the event that any provision is determined to be invalid or otherwise unenforceable or illegal, these Promotion rules shall otherwise remain in effect and be construed in accordance with their terms as if the invalid or illegal provision were not contained herein.