

Get ready for the trip of a lifetime with the Bali Bound promotion! Brand Partners can qualify by building theirbusiness and sharing what they love!

Qualification period: July 1, 2024, through December 31, 2024

Incentive Official Rules:

Brand Partners will need to achieve all the following criteria below to be considered a qualifier for the Bali Bound promotion:

1. Personal purchase: Participating Brand Partners must maintain a monthly order on Essential Rewards (ER) or Quick Order (QO) of 100 PV consistently during the promotion period.

2. Enrollment: Participating Brand Partners must enroll a minimum of 10 new Brand Partners with a 100 PV (one-time purchase) on ER or Quick Order during the promotion period.

3. Rank requirement: Participating Brand Partners must be paid as an Executive or above in November 2024 or December 2024 (regardless of any previous rank).

4. Minimum points: Participating Brand Partners must achieve a minimum of 30 points.

5. Must be in the top 350 on the leader board, with 350 winners divided per market as follows:

| Platinum Rank and above | Tier 1** | Tier 2** | Tier 3 |
|-------------------------|----------|----------|--------|
| Americas                | 3        | 8        | 17     |
| APAC                    | 1        | 4        | 8      |
| EMEA                    | 1        | 3        | 5      |
|                         |          |          |        |
| Gold Rank and below     | Tier 1** | Tier 2** | Tier 3 |
| Americas                | 14       | 34       | 120    |
| APAC                    | 7        | 16       | 58     |
| EMEA                    | 4        | 10       | 37     |

Rank basis: Paid rank as of June 2024

6. Tie breakers: If there's a tie, the overall OGV growth during the promotion period will be used to decide the tie.



How to earn points:

- Enrollment: A maximum of 60 points can be earned from enrollment orders.
  - Earn 1 point when you personally enroll a Brand Partner with a 100 PV QO.
  - Earn 2 points when you personally enroll a Brand Partner with a 100 PV ER order.
- Retention: Max 2 points per enrollee per month
  - Earn 2 points when your personal enrollee places their second, third, fourth, and fifth order of a minimum of 50 PV.
  - Personal Enrollee must come from July to November 2024.
- Rank advancements:
  - Earn 3 points when you help a personally enrolled Brand Partner hit the rank of Senior Star.
    - Earn 6 additional points for each month this Brand Partner maintains the rank of Senior Star
  - Earn 7 points when you help a personally enrolled Brand Partner hit the rank of Executive or higher.
    - Earn 15 additional points for each month this Brand Partner maintains the rank of Executive or higher
  - Baseline rank: June 2024
- Q. Who can participate in this incentive?
- A. All Philippine-based Brand Partners can participate in this promotion.

Q. If I enroll a new Brand Partner outside of the Philippines, will it count in my enrollment points?

A. Yes, all new personally enrolled Brand Partners will be counted in your enrollment points as long as they reach 100 PV on QO (for 1 point) or ER (for 2 points).

- Q. Do reactivations count for enrollments in this incentive?
- A. No, reactivations will not qualify for enrollment points in this incentive. They can count towards rank advancements.



- Q. Do I get an additional 7 points for each time my enrolled Brand Partner achieves a rank of Executive and above?
- A. Yes, you will get 7 points for every Brand Partner you have personally enrolled that advances to rank Executive and above.
- Q. Does it matter what category my minimum of 30 points is from?

A. No, if you have at least 30 points total and are in the top 350, you'll qualify for the Bali Bound promotion.

- Q. How often will you update the leaderboard?
- A. The leaderboard will but updated daily at 6 a.m. and 6 p.m., MT (8 p.m. and 8 a.m. PHT)
- Q. Can all 10 of my new enrollments be enrolled in the same month?
- A. Yes, as long as you enroll 10 new Brand Partners within the promotional time frame of Monday, July 1, through Tuesday, December 31, it'll count toward your qualification.
- Q. What if someone I personally enrolled re-ranks during the promotional period?
- A. Rank points will be based off the Brand Partner's rank in June.

**Example 1:** If one of my personally enrolled Brand Partners is a Senior Star in June, I won't earn points for them ranking Senior Star in July. However, I can earn additional points if they achieve Executive rank or higher.

**Example 2:** If I have a personally enrolled Brand Partner that has ranked Executive or higher prior to June and they reached the rank of Star in June, I'll receive 3 points if they achieve Senior Star or 7 points if they achieved the Executive rank or higher during the promotional period.

**Example 3:** If my personally enrolled Brand Partner is a Silver in March 2024 then ranks to Senior Star in June 2024 (baseline month) and achieved Silver in August 2024, you will receive **7 points**.

**Example 4:** If my personally enrolled Brand Partner is a Silver in March 2024 then ranks to Star in June 2024 (baseline month) and achieved Silver in August 2024, you will receive **7** points.



Q. For Retention Points, do these enrollees have to come from the qualification period of July – November 2024?

- A. Yes, they have to come from the enrollees from July to November 2024.
- Q. Are there any other rules or terms and conditions for the Bali Bound promotion?
- A. Yes, you can review all official rules and terms and conditions here.
- Q. Do qualifiers get to bring a guest?
- A. Brand Partners who qualify in Tier 1 or Tier 2 will get to bring an eligible guest. Tier 3 qualifiers will have an option to bring a guest but at an additional cost. (More details to come)