

# ‘YOUNG LIVING DARE 2026’

## INCENTIVE PROGRAM OFFICIAL RULES

### PROGRAM

Young Living Dare Incentive Program (the “Program”) is sponsored by Young Living (Malaysia) (GF & L1 Tower 7, Avenue 3, 8, Jalan Kerinchi, 59200, Kuala Lumpur) (“Young Living”). Qualification Period begins January 1, 2026, at 12:01 a.m. and ends April 30, 2026, at 11:59 p.m., according to the time zone applicable to the sponsor's office in which the program is being sponsored. Young Living's method of timekeeping is the official time clock for the program and is final and undisputable. Qualifiers will be selected after the Qualification Period, based on the pre-determined criteria listed below and the membership rank of each eligible Young Living Brand Partner. Rank is based on the ranking system outlined in the Young Living Compensation Plan. By participating in the Program, each participant agrees to abide by and be bound by these terms and conditions. Participants further agree to abide by and be bound by all decisions of Young Living which shall be final and binding, without right of appeal, in all matters relating to the Program and the award(s), including without limitation, eligibility and/or disqualification of entries.

### ELIGIBILITY

The Incentive Program is open exclusively to paid rank of **Executive to Platinum** who have fulfilled all **pre-qualifying requirements** as determined by **Young Living (Malaysia)**. Eligible Brand Partners may be referred to herein as “Participants”. Participants must:

1. Be 18 years old or above by January 1, 2026
2. Be in good standing with Young Living
3. Have their main billing address (listed under brand partner's account) in (Malaysia)
4. Pair up in a team of three from the same (Malaysia) and assign a team leader

### PROGRAM ENROLLMENT

Participants who have successfully completed the **pre-qualifying requirements** established by **Young Living (Malaysia)** will be eligible to join the Incentive Program. Eligible participants may choose to either **form a team of three (3) other Brand Partners from Malaysia** or **participate individually**.



Registration must be completed via the **official registration form** (Registration Link), which will be open from **January 1 at 12:01 a.m.** until **January 22, 2026, at 11:59 p.m. local time.** Participants (Pre Qualified) who choose to opt in and submit their registration within the **stipulated period** will be officially enrolled. If no submission is received by the deadline, **Young Living will consider that the pre-qualified participant has chosen not to proceed with participation.** Young Living's method of timekeeping is the official time clock for the program and is final and undisputable.

## QUALIFICATION PERIOD

Qualification period begins January 1, 2026, at 12:01 a.m. and ends April 30, 2026, at 11:59 p.m. Young Living's method of timekeeping is the official time clock for the Program and is final and undisputable.

## HOW TO WIN

Qualifiers, who can fulfill all the three requirements (1-3) as listed below during the qualification period, will be qualified for the Trip. The competing rank is based on the Brand Partner's paid rank as of November 2025.

### Qualification Goals

Average Baseline OGV (Avg BOGV)

= (September 2025 + October 2025 + November 2025 + December 2025 / Number of Months)

VS

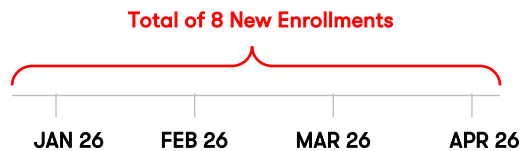
Average Qualifying OGV (Avg QOGV)

= (January 2026 + February 2026 + March 2026 + April 2026 / Number of Months)



Criteria 1: Personal Productivity

1. Participants are required to purchase monthly a minimum of **50 PV in Ningxia Red products** (Ningxia Red Products available in Young Living Malaysia SKUs) as part of their **monthly Loyalty Rewards order totaling at least 100 PV** throughout the Qualification Period.
2. Participants must enroll a **minimum of eight (8) new Brand Partners with a minimum of 100 PV on Loyalty Rewards** (“Qualifying Enrollment”) during the Qualification Period.
  - a. A “Qualifying Enrollment” occurs when the new enrollment places a qualifying order with any Premium Experience Kit, MEO Kit, CEO or any other starter kit available in Malaysia of **at least 100 PV on Loyalty Rewards** during their enrollment month, and the Participant remains listed as the **Enroller** for the new member throughout the **Qualification Period**.
  - b. Out of the minimum eight (8) new enrollments, at least **six (6)** must place an **additional order of Ningxia Red products** (Ningxia Red Products available in Young Living Malaysia SKUs) totaling a **minimum of 50 PV**, separate from their first Enrollment Order. This subsequent purchase must be made **within the Qualification Period**, including the **month of enrollment**.
  - c. Out of the minimum eight (8) new enrollments, at least **two (2)** must each **enroll one (1) new Brand Partner in Malaysia** with a **minimum of 100 PV** (“Qualifying Enrollment”) during the Qualification Period.



New Enrollment	1	2	3	4	5	6	7	8
Minimum eight (8) New Enrollments (“Qualifying Enrollment”)	✓	✓	✓	✓	✓	✓	✓	✓
Six (6) new enrollments must each make an additional purchase of Ningxia Red products totaling a minimum of 50 PV, in addition to their enrollment order.	✓	✓	✓	✓	✓	✓		
A minimum of two (2) new enrollments must each enroll at least one (1) new Brand Partner (“Qualifying Enrollment”) during the Qualification Period.	✓	✓						

## Criteria 2: Business Growth

	All Participating Ranks
Business Growth (OGV Growth)	<ol style="list-style-type: none"> <li><b>Average OGV Growth of +1,500 OGV vs Average Baseline OGV</b> (Add Growth Target <b>+1,500 OGV</b> if another participant in organization contributes <b>to &gt;=70%</b> of own OGV <u>OR</u> if all qualifying legs have a participant)</li> <li>If Participant's Average Baseline OGV is &lt; 6,000 OGV, <b>minimum baseline of 6,000 OGV</b> will be applied</li> <li>Participant must be <b>Paid same as Competing Rank</b> or above on the Last Qualifying Month (April 2026)</li> </ol>

### EXAMPLE:

#### Participant A: **Executive**

Average BOGV = 5,200 OGV (minimum 6,000 is applied)

Requirement: 6,000 OGV + 1,500 OGV = (Average QOGV) 7,500 OGV

#### Participant B: **Silver** (With two downlines from Q-Leg participating in YLD)

Average BOGV = 10,000 OGV

Requirement: 10,000 OGV + 1,500 OGV + **1,500 OGV** (Activated due to YLD participants in both Q-Legs)  
= (Average QOGV) 13,000 OGV

## Criteria 3: Team Management (Leg Growth)

Competing Rank (Nov 25)	Paid Executive & Silver	Paid Gold & Platinum
Team Management Non-Qualifying Leg	Rank Up <b>ONE (1) PE to Executive</b> (D2U) in selected non-qualifying leg & <b>maintain 1 more month</b>	Rank Up <b>TWO (2) PE to Executive / ONE (1) PE to Silver</b> (D2U) in selected non-qualifying leg & <b>maintain 1 more month</b>
	Average OGV Growth of <b>+2,000 OGV</b> vs Average Baseline OGV	Average OGV Growth of <b>+2,500 OGV</b> vs Average Baseline OGV

## Criteria Regulations

### Selection of Non-Qualifying Leg

- All leg information will be determined and locked based on November 2025.
- If the selected Non-Qualifying Leg's baseline average is < 1,000 OGV, a minimum baseline of 1,000 OGV will be applied.

Average OGV Growth of Selected Non-Qualifying Leg

- Grow the selected Non-Qualifying Leg (+ XX OGV) vs Average Baseline OGV

EXAMPLE:

Participant A: **Executive**

Non-Qualifying Leg (Avg BOGV) = 500 OGV (minimum 1,000 is applied)

Goal: 1,000 OGV + 2,000 OGV = (Average QOGV) 3,000 OGV

Downline to Up rank (D2U)

- Rank up XX number of **Personally Enrolled (PE)** downlines to Executives/Silver (*termed as D2U “Downline to Up rank”*) within the **same selected non-Qualifying leg**.
- Non-Qualifying Leg must be selected in the YL Dare portal, one week after the portal has launched and will be locked throughout the Qualification Period.
- D2U must be a **personally enrolled Brand Partner within the participating market** and maintained as such throughout the Qualification Period.
- D2U must maintain the achieved rank (Executive/Silver) for at least **one (1) additional month** within the Qualification Period (January – April 2026), **excluding the rank up month**. However, if the rank-up occurs in April 2026, the maintenance month may be completed in May 2026. The maintenance month does not have to be consecutive to the rank up month.
- D2U must not have been paid as Executive / Silver in any of the twelve (12) months before January 2026.

## SPECIAL PARTICIPATION

Double the Score & Win A Guest Pass

Special Reward	FULL BOARD (INCLUDING FLIGHTS)	PARTIAL BOARD (NOT INCLUDING FLIGHTS)
Business Growth	Grow an <b>additional +3,000 OGV</b> on top of the original target vs Average Baseline OGV	Grow an <b>additional +1,500 OGV</b> on top of the original target vs Average Baseline OGV
Team Management Non-Qualifying Leg Growth	Rank up <b>ONE (1)</b> additional PE to Executive/Silver in the <b>same</b> selected non-qualifying leg and maintain 1 month, with an additional <b>+2,000 OGV growth</b> vs Average Baseline OGV	Rank up <b>ONE (1)</b> additional PE to Executive/Silver in the <b>same</b> selected non-qualifying leg and maintain 1 month, with an additional <b>+1,500 OGV growth</b> vs Average Baseline OGV

1. Each qualifying participant may bring one (1) guest only, in accordance with the achievement criteria outlined above.
2. All guests (plus-ones) will share accommodation in the same room as their qualifying participant.
3. Guests must be 18 years of age or older to participate.
4. If the qualifying participant achieves a partial board reward, Young Living will assist in arranging the guest's flight booking. The guest will be responsible for covering the flight cost, as coordinated for logistical alignment of arrival and departure schedules during the trip.
5. For full board achievers, the guest will receive the same benefits and privileges as the qualifying participant
6. To qualify for the **Full Board reward**, the Participant must meet **both** Full Board requirements during the **Qualification Period**. If a Participant fulfills one requirement at the Full Board tier and the other at the Partial Board tier, the **lower tier** will apply, and the Participant will receive the **Partial Board reward**.

If only one of the two requirements is met — at any level — **no Guest Pass reward** will be granted.

EXAMPLE:

Participant C: **Executive** (Average BOGV: 7,500 OGV)

Requirement:

- (Business Growth): Average +1,500 OGV Growth vs Average Baseline OGV
- (Team Management): Rank 1 PE to Executive with +2,000 OGV Growth in non-qualifying leg

Achievement:

- (Business Growth): (Average QOGV) 13,700 OGV  
✓ Full Board criteria: (7,500 OGV + 1,500 OGV + **3,000 OGV** = 12,000 OGV)
- (Team Management): Ranked Up 2 PE to Executives with Total of +4,500 OGV Growth  
✓ Full Board criteria: (Rank up 1 PE to Executive with +2,000 OGV + **Additional Executive with +2,000 OGV**) with 1 month maintenance

Guest Pass Reward: **Eligible (1 Guest- Full Board)**

Participant D: **Gold** (Average BOGV: 35,500 OGV)

Requirement:

- (Business Growth): Average +1,500 OGV Growth vs Average Baseline OGV
- (Team Management): Rank 2 PE to Executive with +2,500 OGV Growth in non-qualifying leg

Achievement:

- (Business Growth): (Average QOGV) 39,200 OGV  
✓ Partial Board criteria: (35,500 OGV + 1,500 OGV + **1,500 OGV** = 38,500 OGV)
- (Team Management): Ranked Up 3 PE to Executives with Total of +5,500 OGV Growth  
✓ Full Board criteria: (Rank up 2 PE to Executive with +2,500 OGV + **Additional Executive with +2,000 OGV**) with 1 month maintenance

Guest Pass Reward: **Eligible (1 Guest- Partial Board)**

Participant E: **Executive** (Average BOGV: 7,500 OGV)

Requirement:

- (Business Growth): Average +1,500 OGV Growth vs Average Baseline OGV
- (Team Management): Rank 1 PE to Executive with +2,000 OGV Growth in non-qualifying leg

Achievement:

- (Business Growth): (Average QOGV) 10,700 OGV  
✓ Partial Board criteria: (7,500 OGV + 1,500 OGV + **1,500 OGV** = 10,500 OGV)
- (Team Management): Ranked Up 2 PE to Executives with Total of +3,300 OGV Growth  
✗ did not achieve criteria: (Rank up 2 PE to Executive with +2,000 OGV + **Additional Executive with +1,300 OGV**) with 1 month maintenance

Guest Pass Reward: **Not Eligible**

## PRIZES

Participants who fulfill all the 3 qualification goals listed above:

- Personal Productivity
- Business Growth
- Team Management

within the qualification period we will be awarded the Individual Prize. Should all three participants in the same team are able to fulfill **ALL 3 qualification goals**, all three participants will be awarded Team Prize in addition to the Individual Prize.

### INDIVIDUAL PRIZE:

1. 7D6N trip to China (Ningxia Farm & Beijing)\*
2. Leadership training sessions
3. Exclusive YL branded souvenirs & Swags

*\*7D6N includes days of travel.*

*\*Accommodation will be on twin-sharing basis. See Accommodation Clause on the Terms and Conditions for more information*

### TEAM PRIZE:

1. Award & Stage Recognition
2. Surprise Prize

## TERMS & CONDITIONS

### General Prize Conditions

The total number of winners for this contest is not predetermined and will depend solely on the number of participants who successfully complete all required contest criteria. Young Living does not guarantee a minimum or maximum number of winners and reserves the right to determine the final number of qualifying winners based on the eligibility requirements set forth in these Terms and Conditions.

Young Living is not responsible, and the Qualifier will not receive the difference, if any, between the current value of a Prize at the time of the prize and the ARV indicated in these Official Rules or in any correspondence or materials related to the Program. All federal, state and local taxes (including income tax (income) and withholding tax), if any, as well as any other costs and expenses related to the acceptance and use of the Prize not specified herein, will be the Qualifier's responsibility, regardless of whether the Prize is used in whole or in part. In no event will Young Living be responsible for awarding more Prizes than what is listed here. The "paid trip" for this Program, if applicable, will be limited to airfare, lodging and food provided to the Qualifier by Young Living at its discretion. In the absence of sufficient Eligible Participants to award all Qualifiers, Young Living reserves the right to award only the number of Rewards according to eligible Participants. Any Prize not awarded after the Program Period





may be left unawarded. The prize restrictions/conditions set forth herein are not inclusive. Prizes are non-transferable and cannot be redeemed for cash, except that Young Living reserves the right, at its discretion, to substitute a prize (or a portion thereof) for a prize of equal or greater value. The Prizes are awarded "AS IS" and WITHOUT WARRANTY OF ANY KIND, express or implied, including, but not limited to, any implied warranties of merchantability and for any other particular purpose.

As Young Living is celebrated as a family-oriented company, this trip has been designed exclusively for adult participants. Therefore, all participants and their guests, if any, must be at least eighteen (18) years of age at the time of travel. Children are not permitted to join this trip. In no event will Young Living be responsible for awarding more prizes than what is listed here.

All expenses not indicated herein as part of a Prize are at the sole responsibility of the Prize Qualifier. A Prize will be confiscated if: 1) the Qualifier is not available to travel on the dates specified for the trip; or 2) if the Qualifier and/or their Companion, if any, does not have the required travel documents for the scheduled date for the trip.

Travel insurance is mandatory for each Qualifier and guest. Each Qualifier and their guest are fully responsible for obtaining any travel insurance (and any other form of insurance) hereby acknowledge that Young Living does not obtain and will not obtain or provide travel insurance or any other type of insurance.

Qualifiers are willing to accept the terms and conditions of all airlines and other third-party service providers used in connection with the Awards. Young Living is not responsible if tickets, etc., are stolen, lost or transferred by a Prize Qualifier or guest and will not be replaced or rescheduled if they lose transportation for any reason. Exact dates and locations are subject to change at Young Living's discretion.

All prize Qualifiers and their travel companions, if any, must set off together on the same itinerary and have all required travel documents. Airfare is non-refundable and non-transferable and is not valid for upgrades and/or frequent flyer miles. Prize Qualifiers will not receive cash or any other form of compensation if the current travel costs are less than the ARVs indicated in these Official Rules. Young Living shall not be liable for any cancellation, delay, diversion or substitutions or any other fact or omission in any way by airlines or other carriers or any other person providing any of these required services and accommodation. No refunds, no compensation will be made in the event of cancellation or delay of any flight except young Living's discretion.

During the Program Period, participants may be regularly audited to monitor their compliance with the Young Living Policies and Procedures applicable to the Participant's jurisdiction ("Young Living Policies and Procedures"), especially, but not limited to, those sections belonging to advertising and Programs. Any violation of Young Living's Policies and Procedures will disqualify the Program participant in its



entirety. Young Living reserves all rights to adjust the mechanics or criteria of YLD within the Program period and decide on Qualifiers after auditing results.

### Notification/Prize Acceptance

The Prize Qualifier will be selected after the end of the Program Period or before July 2026. The Prize Qualifier's name will be available in Young Living website of your market once the Qualifier has been selected and all qualification goals have been completed and verified after the end of the Program Period.

On or near July 2026, an email will be sent to the Participant who has been eligible for the Prize. The acceptance email will be sent to the email indicated in the Participant's file. This email will contain the acceptance link where the Participant must accept or decline the prize and complete a registration form within a stipulated period. Failure to respond to the acceptance email via the link within this period will be considered as a travel rejection. This rejection cannot be reversed and in a similar way, acceptance of the Prize will be final. If a Participant rejects the trip, he/she will no longer be eligible for any Prize.

### Travel

Participants may choose between the following two options for their travel arrangements:

#### **Option 1: Book Your Own Flight**

Participants may book their own flights and will receive a flight stipend. This stipend also covers the cost of airport transfers, which participants will need to arrange on their own. The final stipend amount will be determined by each respective market at the time winners are announced and will be based on a reasonable reimbursement cap set by the market.

#### **Option 2: Join the Group Flight Booking**

Participants may opt into the group flight booking arranged by the event team. For those who choose this option, airport transfers from the airport to the hotel will be fully covered and coordinated for you.

All travel arrangements must be finalized and booked at least four weeks prior to the start of the trip which is currently planned for September 2026 (exact dates will be confirmed and communicated at a later time). A Participant's failure to respond to emails and phone calls from Young Living or Young Living's preferred travel agent within 24-hours could result in a forfeiture of the airfare portion of the Prize. All flight arrangements associated with the Prizes, once ticketed, are final and Qualifiers are responsible for any and all fees associated with changing travel in any way. Travel costs incurred between a Qualifier's home and the departure airport are at the Participant's expense. Luggage fees and other expenses are also solely the responsibility of the Qualifiers.



All personal expenses incurred on the Young Living Dare Incentive Trip are the responsibility of the Qualifiers. Qualifiers will be required to provide their own personal credit card or debit card to cover their own incidental expenses. Incidentals are not included with in the Prizes for the Program.

### Accommodation

Accommodation for winners will be provided on a twin-sharing basis. Each winner will be assigned to share a room with another qualifying winner. Winners who qualify for an additional free guest slot, as defined by the contest rules, will be entitled to a private room to be shared exclusively by the winner and their designated guest. No additional rooming requests or upgrades will be accommodated unless expressly stated by Young Living.

### Cancellations and Refunds; Force Majeure

Prize Qualifiers who cancel their participation in the Young Living Dare Incentive Trip will not receive a refund for the value of the Prizes. Young Living may request Participants who have canceled their participation, at the company's discretion, to reimburse Young Living for costs related to the cancellation of their trip. Young Living will not compensate, in cash or in kind, qualifiers who are unable to participate in the trip after their acceptance.

Travel insurance must be purchased by the Qualifying Participant on their own. Young Living will not be liable in the event of cancellation due to any of the following: extreme weather, natural disasters, strikes, demonstrations, attempted boycotts, fires, floods, accidents, wars (declared or not revolutions, riots, insurrections, acts of the Natural, governmental provisions, acts of public enemy, shortage or rationing of gasoline or other vital fuels or products, inability to obtain materials or the hand of or other causes that are not reasonably beyond Young Living's control. In the event of such events, Young Living may provide cash prizes of equivalent value at its discretion.

### Authorization

By accepting the Prize, the respective Qualifier approves the use of his/her name/address (city and state/province), voice and statements relating to the Program and Young Living, as well as photographs or similar, without receiving additional compensation, notice or permits for any advertising conducted by Young Living or any related entity in any media without time or territorial limitation, except where prohibited by law.

### Limitations of Liability

Young Living and its affiliates, subsidiaries, parent companies, advertising and Program agencies, printers and judges involved in this Program are not responsible for any inaccuracies in the information that may be used in the Program, for any error technical or human errors that may occur in the input process, including data entered by Participants, any communication failures such as technical errors related to



computers, telephones, cables and unavailable networks or connections of servers, related technical failures, or other failures related to the computer, software, or viruses or incomplete, late, or misdirected entries. Any compromise with the fair and appropriate conduct of this Program related to a computer virus or similar type of technical impairment that may affect the appropriate impartiality, security and administration of the Program could result in the modification or modification of the Program or any part of the Program at Young Living's discretion. Young Living reserves the right, at its discretion, to void any entry by Participants whom Young Living deems to have breached or harm the administration, security, impartiality, or proper development of this Program or that does not act in an honorable manner or that acts with the intent to threaten or harass any other person.

By participating in the program, Entrants waive all rights to sue for punitive, incidental, and consequential damages, attorneys' fees, or any damages other than current costs or losses that may arise in participation in the Program or acceptance, possession, and use of any prize.

All causes of demand arising out of or relating to this program, or any Prize awarded shall be resolved individually, without recourse to any form of group action. Some jurisdictions may not allow certain limitations of damages or liability to seek damages through group actions, so some of these restrictions may not apply to certain cases.

#### Other Rules and Regulations

If certain aspects of the Awards change and are not under the control of Young Living, Young Living, or any other Program partner providing the Awards will be responsible for any such changes and Young Living reserves the right to substitute a prize equivalent or greater value, at Young Living's absolute discretion, if for any reason, the Prize is wholly or partially unavailable, as described herein. The prize is not allowed to be transferred to a third party. By accepting the Prize, the Prize Qualifiers agree that Young Living shall not be liable for any injury, damage or loss of any kind resulting from or in connection with the award, acceptance, possession or use of the Prize or any part or aspect thereof.

Young Living shall be the final arbitrator of the interpretation of the rules and of the qualification determinations and such decisions shall be final. If it is necessary to clarify doubts about the rules or interpretations of the document, Young Living may amend these rules by publishing a new version of these rules. Where necessary, the Prizes will be reported as income in the Qualifier's annual tax format. Prize Qualifiers will be responsible for the payment of all taxes for any Prize and/or the grant or subsidies awarded by Young Living. Young Living reserves the right to suspend or terminate this Program without notice, for any reason or any reason, at its discretion. Young Living employees and their associated entities and their spouses and immediate family members are not eligible to participate in this Program. This Program is void where prohibited by law. All Qualifying Participants will be subject to auditing.

By participating in the program, you (i) acknowledge compliance with these Program Rules including all eligibility requirements, (ii) warrant that any information you provide in connection with this Program is



true and reliable and (iii) agrees to abide by Young Living's decisions, which will be unappealable and binding on all matters relating to this Program. Entrants who have not complied with the Program Rules are subject to disqualification.

This Program is subject to all applicable laws of (Malaysia). For Participants, all matters and questions relating to the structure, validity, interpretation and enforcement of these Program Rules, or the rights and obligations of the participant and Young Living in connection with the Program, shall be governed and interpreted in accordance with the substantive legislation of the courts in (Malaysia) regard to conflicts of law principles, for international markets the current substantive legislation shall be the one that corresponds to the Jurisdiction of the Participant . All Participants agree to the jurisdiction and jurisdiction courts of Malaysia where they are participating.

In the event of any conflict with any details of the Program contained in these Official Rules and Program details contained in other Program Materials (including, but not limited to, any point of sale, online or printed advertising), the details of the Program as set forth in these Official Rules shall prevail.

Failure by Young Living or the decision not to enforce any provision of these Official Rules shall not constitute a waiver of that or any other clause. In the event that any provision is found to be invalid or unenforceable or otherwise unlawful, these Official Rules shall remain in effect and shall be construed in accordance with its terms as if the invalid or illegal clause is not contained herein.