

# Journey to Success Incentives to Grow Your Business

# "Rank Up & Win a Learning Adventure to APAC Convention in Kobe"

#### **TERMS & CONDITIONS**

The Journey to Success Incentive ("The Incentive") is sponsored by Young Living Malaysia Sdn Bhd, Bangsar South, 59200 Wilayah Persekutuan Kuala Lumpur, Malaysia ("Young Living"). PERIOD: The Incentive begins 1 September, 12:01 a.m. local time and ends at 11:59 p.m., 31 December 2019 ("Promotion Period"). Young Living's method of timekeeping is the official time clock for the Incentive and is final and undisputable. Young Living reserves the right to substitute any reward with another of similar value if it becomes unavailable, to alter the terms and conditions, or to end the campaign at the company's sole discretion. The English version of this Terms & Conditions shall always prevail in the event of any discrepancy or inconsistency detected in the Chinese and Bahasa Melayu translations.

#### **ELIGIBILITY:**

This incentive program is open to all active Young Living Malaysia members who are in good standing with Young Living, who newly rank up to Executive (3 months) or Silver & above (1 month) in Malaysia. Active members are members who have purchased at least 100 PV from Young Living in the last 12 months and signed the Young Living Member Agreement.

#### **PROGRAM CRITERIA:**

Participants will have to fulfill the following criteria:

- i. Rank up to Executive and maintain rank for 3 consecutive months during the period of 1 September 31 December 2019. Those who rank up to Executive in December 2019 and maintain their rank in January and February 2020 will still be eligible to earn 2 free entrance tickets to the APAC Convention 2020 in Kobe, Japan; OR
- ii. Rank up to Silver & above for 1 month during the period of 1 September 31 December 2019.

Registration is required to participate in this program. To register, go to: http://bit.ly/YLMYJourneytoSuccess.

**REWARDS/PRIZES**: If the participant fulfills the program criteria, he or she will be rewarded with 2 free entrance tickets to the APAC Convention 2020 in Kobe, Japan per rank for this program. All ticket redemptions at APAC Convention 2020 in Kobe, Japan.

All qualified participants are required to send their confirmed Kobe flight tickets/schedules to the Young Living Malaysia Business Development team by 15 February 2020. Young Living Malaysia will only proceed to purchase their APAC Convention tickets after receiving the confirmed flight tickets/schedules. Participants who fail to provide their confirmed flight tickets/schedules by the stated date will be automatically disqualified.



#### **General Prize Conditions**

Young Living is not responsible for and the winners will not receive the difference, if any, between the actual value of the reward at the time of award and the approximate retail value ("ARV") stated in these Official Rules or in any promotion-related correspondence or materials. All federal, state, and local taxes (including income and withholding taxes), if any, as well as any other costs and expenses associated with Prize acceptance and use not specified herein as being provided are the winner's responsibility, regardless of whether the Prize is used in whole or in part. In no event will Young Living be responsible for awarding more than the Prizes stated herein. In the event there are not enough eligible participants to award all Prizes, Young Living reserves the right to only award the number of Prizes as there are eligible participants. Any Prizes not awarded after the Promotion Period may remain unawarded. Prize restrictions/conditions stated herein are not all-inclusive. Prizes are not transferrable or redeemable for cash, except that Young Living reserves the right, at Young Living's sole discretion, to substitute a prize (or portion thereof) for a prize of greater or equal value. Prizes are awarded "AS IS" and WITHOUT WARRANTY OF ANY KIND, express or implied, including, without limitation, any implied warranty of merchantability or fitness for a particular purpose.

During the Promotion Period, participants may be audited on a regular basis to monitor compliance with the Young Living Policies and Procedures applicable to the participants 's jurisdiction ("Young Living's Policies and Procedures"), especially, but not limited to, those sections pertaining to advertising and promotions. Any violation of Young Living's Policies and Procedures will disqualify the participant from the Incentive in its entirety.

#### License

By accepting a Prize, the respective winner consents to the use of his/her name, address (city and state/province of residence), voice, and statements relating to the Incentive and Young Living, and photographs or other likeness, without further compensation, notification or permission in any publicity or advertising carried out by Young Living or any related entities in any media without territorial or time limitation, except where prohibited by law.

## **Limitations of Liability**

Young Living and its affiliates, parent companies, advertising and promotion agencies, printers, and judges involved in the Incentive are not responsible for any inaccuracies in information which may be used in the Incentive, for any technical or human error which may occur in the processing of entries, including data entered by participants, any entry miscommunications such as technical failures related to computer, telephone, cable, and unavailable network or server connections, related technical failures, or other failures related to hardware, software, or virus, or incomplete, late, or misdirected entries. Any compromise to the fair and proper conduct of the Incentive related to a computer virus or similar type of technical impairment that may affect the proper fairness, security, and administration of the Incentive may result in the termination, amendment, or modification of the Incentive or portion thereof at the sole discretion of Young Living. Young Living reserves the right, in its sole discretion, to void any entries of participants whom Young Living believes has attempted to tamper with or impair the administration, security, fairness, or proper play of the Incentive or who acts in a non-sportsman like manner or with the intent to threaten or harass any other person.

By participating in the Incentive, participants waive all rights to claim punitive, incidental and consequential damages, attorneys' fees, or any damages other than actual out-of-pocket costs or losses that may arise in connection with participation in the Incentive or acceptance, possession, and use of any prize.



All causes of action arising out of or connected with the Incentive or any Prize awarded shall be resolved individually, without resort to any form of class action. Some jurisdictions may not allow certain limitations on damages or the ability to seek damages through a class action, so some of these restrictions may not apply to you.

#### **Other Rules and Regulations**

If aspects of the Prizes change that are beyond the control of Young Living, neither Young Living, nor any other promotional partners furnishing Prizes, will be liable or responsible for any such changes and Young Living reserves the right to substitute a prize of equivalent or greater value, at Young Living's sole and absolute discretion, if, for any reason, all or any portion of a Prize, as described herein, are or become unavailable. No transfer of a Prize to a third party is permitted. By accepting a Prize, Prize winners agree that Young Living shall not be liable for any injuries, damages, or losses of any kind resulting from or in connection with the awarding, acceptance, possession, or use of the Prize or any aspects or parts thereof.

Young Living will be the final arbiter of all rule interpretations and qualification determinations and such decisions will be final. If necessary, to clarify questions in the rules or interpretations thereof, Young Living may amend these rules by publishing a new version of the rules. Where applicable, Prizes will be reported as income on the winners' annual tax form. Prize winners will be responsible for paying all taxes on any Prizes and/or subsidy or subsidies granted by Young Living. Young Living reserves the right to suspend or terminate the Incentive, without notice, for any reason or no reason, in its sole discretion. Employees of Young Living and its associated entities and their spouses and immediate family members are not eligible to participate in the Incentive. The Incentive is void where prohibited by law. All participants who qualify will be subject to auditing or verification of their point totals.

By participating in the Incentive, you (i) acknowledge compliance with these Official Rules and Promotion details ("Official Rules") including all eligibility requirements, (ii) warrant that any information you provide in connection with the Incentive is true and accurate, and (iii) agree to be bound by the decisions of Young Living which shall be final and binding in all matters relating to the Incentive. Participants who have not complied with these Official Rules are subject to disqualification.

The Incentive is subject to all applicable federal, state, provincial and municipal laws of Malaysia.

In the event of any conflict with any promotion details contained in these Official Rules contained in other promotion materials (including, without limitation, any point of sale, online or print advertising), the details of the Incentive as set forth in these Official Rules shall prevail.

Young Living's failure to or decision not to enforce any provision in these Official Rules will not constitute a waiver of that or any other provision. In the event that any provision is determined to be invalid or otherwise unenforceable or illegal, these Official Rules shall otherwise remain in effect and shall be construed in accordance with their terms as if the invalid or illegal provision were not contained herein.

### **FREQUENTLY ASKED QUESTIONS (FAQ)**

- 1. Is the free entrance ticket to the APAC Convention 2020 in Kobe, Japan open to everyone?

  A: No, it is open to all new rank ups to Executive (3 months) or Silver & above (1 month) in Malaysia.
- 2. What if I rank up to Executive in September, do not maintain rank in October but manage to maintain in November and December 2019 will I qualify for the free entrance tickets?



A: No, as a newly rank up Executive you have to maintain your rank for 3 consecutive months. In the above scenario, if you manage to maintain rank as Executive for another month in January 2020, you would have met the 3 consecutive months requirement (i.e. November 2019 to January 2020) and win 2 entrance tickets to the APAC Convention 2020 in Kobe, Japan. (Only Executives are allowed to extend their rank maintenance until February 2020.)

- 3. I ranked up to Silver once in October 2019. Will I qualify for the free entrance tickets?

  A: Yes. You are only required to rank up for 1 month for Silver & above to win the free entrance tickets.
- 4. I was a recognized Platinum and only paid-as Gold during the program period am I still eligible to participate in this program?
  - A: Yes, this program is for new rank ups to Executive and above. You will need to rank up to Diamond in order to win the 2 free entrance tickets.
- 5. If I rank up to Silver in September 2019 and Gold in December 2019, will I qualify for the free entrance tickets?

  A: Yes. Each new rank up to Silver & above will win 2 free entrance tickets. As for a new Executive rank up, the rank must be maintained for 3 consecutive months to win the 2 free entrance tickets.
- 6. I rank up to Executive in August 2019, can I maintain as Executive for September and October 2019 to qualify for the free entrance tickets?
  - A: No, this is only for new rank ups during the program period from September to December 2019. In this scenario, you will need to rank up as Silver & above to win the free entrance tickets.
- 7. If a new member ranks up to Executive, maintain the rank from September to November and then manage to rank up to Silver in December will he or she receive 4 free entrance tickets?

A: Yes. The member has earned a total of 4 free entrance tickets. Refer to the example below:

- Exec, Exec, Exec = entitled to 2 entrance tickets
- Exec, Exec, Silver = entitled to 2 entrance tickets
- Exec, Exec, Silver, Silver = entitled to 4 entrance tickets
- Exec, Silver, Silver, Silver = entitled to 4 entrance tickets
- Exec, Silver, Gold, Platinum = entitled to 6 entrance tickets
- 8. When will I receive my free tickets?

A: All tickets will be given out at the APAC Convention ticket counter. Please remember to submit your confirmed flight tickets/schedules to the Young Living Malaysia Business Development team by 15 February 2020. Participants who fail to provide their confirmed flight tickets/schedules by the stated date will be automatically disqualified.

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