

COMPENSATION PLAN

Enjoying Abundance

CREATING A FOUNDATION

Young Living's compensation plan is designed to help you achieve abundance.

QUALIFICATIONS	MEMBER		STAR	SENIOR STAR	EXECUTIVE
PV	50	100	100	100	100
OGV			500	2,000	4,000
PGV					
LEG (VOLUME PER EACH LEG) OGV					2 @ 1,000

COMPENSATION	UNILEVEL COMMISSION PERCENTAGES				
LEVEL 1		8%	8%	8%	8%
LEVEL 2		5%	5%	5%	5%
LEVEL 3			4%	4%	4%
LEVEL 4				4%	4%
LEVEL 5					4%

ADDITIONAL EARNING OPPORTUNITIES

RETAIL EARNINGS

- When you personally sponsor retail customers, you may earn the 24% difference between the retail and wholesale price for their orders.

STARTER KIT BONUS

- Earn a one-time \$25 cash bonus when your new, personally enrolled member orders the Premium Starter Kit! Member must purchase a Premium Starter Kit in the same month as enrolled to qualify.

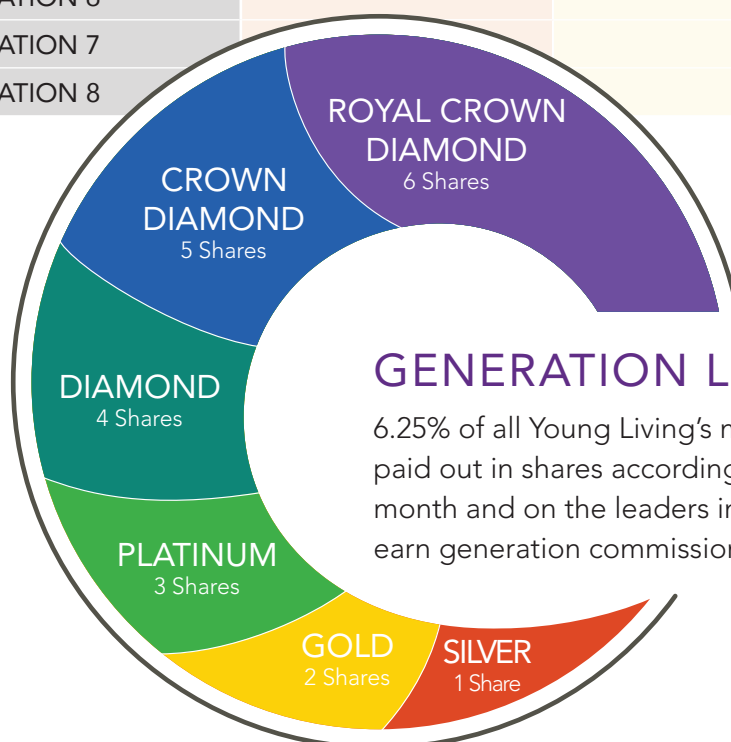
BUILDING YOUR BUSINESS

Building on your foundation, you can now focus on helping others create their success.

QUALIFICATIONS	SILVER	GOLD	PLATINUM
PV	100	100	100
OGV	10,000	35,000	100,000
PGV	1,000	1,000	1,000
LEG @ OGV	2 @ 4,000	3 @ 6,000	4 @ 8,000

COMPENSATION	UNILEVEL COMMISSION PERCENTAGES		
LEVEL 1	8%	8%	8%
LEVEL 2	5%	5%	5%
LEVEL 3	4%	4%	4%
LEVEL 4	4%	4%	4%
LEVEL 5	4%	4%	4%

GENERATION COMMISSION PERCENTAGES			
PERSONAL GENERATION	2.5%	2.5%	2.5%
GENERATION 2	3%	3%	3%
GENERATION 3	3%	3%	3%
GENERATION 4		3%	3%
GENERATION 5			3%
GENERATION 6			
GENERATION 7			
GENERATION 8			



GENERATION LEADERSHIP BONUS

6.25% of all Young Living's monthly commissionable sales is paid out in shares according to the rank you achieved for the month and on the leaders in your organization on which you earn generation commissions.

DEVELOPING LEADERS

Share the joy of an abundant life by leading others to success as you share the Young Living mission throughout the world.

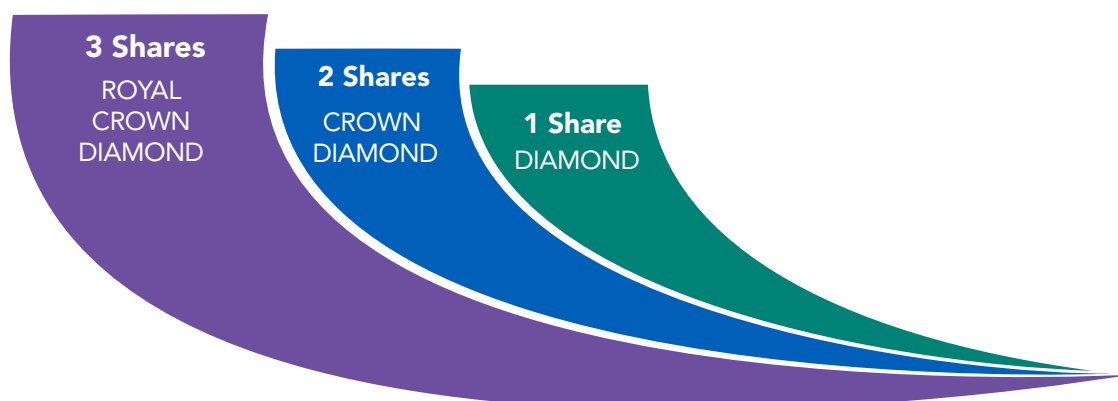
QUALIFICATIONS	DIAMOND	CROWN DIAMOND	ROYAL CROWN DIAMOND
PV	100	100	100
OGV	250,000	750,000	1,500,000
PGV	1,000	1,000	1,000
LEG @ OGV	5 @ 15,000	6 @ 20,000	6 @ 35,000

COMPENSATION	UNILEVEL COMMISSION PERCENTAGES		
LEVEL 1	8%	8%	8%
LEVEL 2	5%	5%	5%
LEVEL 3	4%	4%	4%
LEVEL 4	4%	4%	4%
LEVEL 5	4%	4%	4%

GENERATION COMMISSION PERCENTAGES			
PERSONAL GENERATION	2.5%	2.5%	2.5%
GENERATION 2	3%	3%	3%
GENERATION 3	3%	3%	3%
GENERATION 4	3%	3%	3%
GENERATION 5	3%	3%	3%
GENERATION 6	3%	3%	3%
GENERATION 7		3%	3%
GENERATION 8			1%

DIAMOND LEADERSHIP BONUS

Young Living pays 0.5% of the monthly commissionable sales in shares to Diamond leaders as a reward for helping to build Young Living worldwide.



SIMPLIFIED DEFINITIONS

Compression: If a member does not meet the 100 PV qualification to earn commissions, his or her volume is combined, or “compressed,” with all the volume of members up to and including the next qualifying member.

Enroller: The person who places a new Young Living member in an organization. Enrollers may be eligible for financial bonuses.

Generation: A Silver or higher ranked member and his or her entire organization.

Generation Commissions: Based on a member’s monthly rank of Silver or higher, a commission is paid on the OGV of each Silver or higher in the member’s organization, down to the next Silver or higher ranked member, down to eight generations.

Leg: Each new member becomes a new leg directly under the person who sponsors them.

Leg Volume (LV) @ OGV: The amount of volume in each individual leg.

Level: Members who are directly sponsored by another member are considered the sponsoring member’s first level. Any person sponsored by the new first level individual becomes second level to the original sponsor, and so on.

Organization Group Volume (OGV): The monthly volume within a member’s organization.

Personal Generation Commissions: Commissions paid to Silver or higher members on all volume in their organization, down to but excluding the next Silver or higher ranked member.

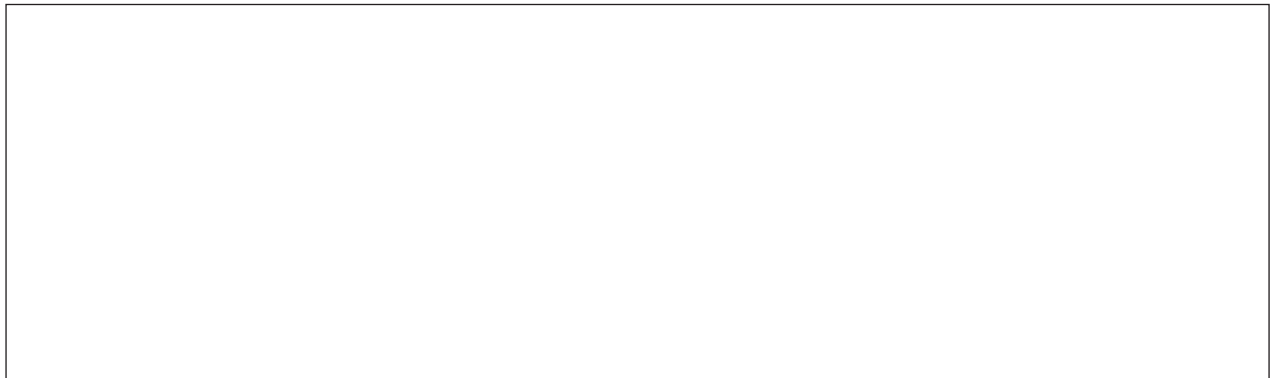
Personal Group Volume (PGV): For rank qualification, the monthly volume of an organization, excluding volume under qualifying legs or Silver and higher ranked members.

Personal Volume (PV): The total volume of an individual’s personal purchases.

Sponsor: The person under whom a new member is directly placed. The sponsor may also be the enroller.

Unilevel Commission: The percentage paid on the first five levels of an organization: 8% at level one, 5% at level two, and 4% each at levels three through five.

PLEASE CONTACT:



This document is intended to serve as a guide, but is subject to the definitive Terms and Definitions for the Compensation Plan.

For average earnings, see Young Living's Income Disclosure Statement at https://static.youngliving.com/en-HK/PDFS/Income_Disclosure_Statement.pdf



Version: Mar 2023 Item No. 4720