



2024 Young Living Hong Kong and Macau – YL30 IGC Incentive Contest

Note: Please read and understand the terms below before joining the Contest

Contest Rules:

Program Details

2024 Young Living Hong Kong and Macau – YL30 IGC Incentive Contest (“Contest”) is organized by Young Living Hong Kong Ltd. located at 20/F, Soundwill Plaza II Midtown, 1 Tang Lung Street, Causeway Bay, Hong Kong (“Young Living”). The Contest begins on October 1, 2023, at 12:01 a.m. HKT and ends on February 29, 2024, at 11:59 p.m. HKT (“Qualification Period”). Young Living’s method of timekeeping is the official time clock for the Contest and is final and undisputable. Qualifiers will be selected after the Qualification Period, based on the pre-determined criteria listed below and the membership rank of each eligible Young Living brand partner. By participating in the Contest, each participant agrees to abide by and be bound by these terms and conditions. Participants further agree to abide by and be bound by all decisions of Young Living which shall be final and binding, without right of appeal, in all matters relating to the Contest and the award(s), including without limitation, eligibility and/or disqualification of entries.

Eligibility

Young Living Hong Kong and Macau active brand partners with highest achieved rank being Distributor, Star, Senior Star or Executive (up until December 31, 2023) with good standing are eligible to participate in the Contest. Participants must:

(i) be 18 years old or above as of September 30, 2023; (ii) hold a valid Hong Kong or Macau Permanent Identity Card or resident certificate; and (iii) have their main billing address (listed under brand partner account) in Hong Kong or Macau Special Administrative Region. The Contest does not include all brand partners of other countries and is not valid in countries that are prohibited. Active brand partners generally refer to brand partners who have purchase product purchased products of at least above 50PV. in the past 12 months and have signed the Young Living Membership Agreement. Rank is based on the ranking system outlined in the Young Living Compensation Plan.

How to Enter

Participants must log into the online tracking portal at least once within the Qualification Period (by February 29, 2024) to be eligible to prizes and travel rewards.

Qualification Requirements

This qualification has no quota.

CRITERIA	Tier 1	Tier 2	Tier 2.5	Tier 3 (Must achieve Criteria #1, #3b, #4 & any of #2 or #3a or #5)
1. PERSONAL COMMITMENT				
Monthly Essential Rewards with 100PV or above every month during qualification period	✓	✓	✓	✓
2. PERSONAL ENROLLMENTS				
Personally enroll specific number of new members with a minimum of 100PV on Essential Rewards (new member must be within Hong Kong & Macau market)	8 new members	6 new members	6 new members	6 new members OR
3. YOUR RANK ADVANCEMENT & MAINTENANCE				
a. Rank advance to Silver for the first time during the Qualification Period	✓	✓	✓	✓ OR
b. Maintain Paid as Silver rank during the Qualification Period	Any 3 of 5 months	Any 3 of 5 months	Any 2 of 5 months	Maintain at least highest achieved rank of Baseline months during qualification period.
4. YOUR OGV BASE				
Your monthly minimum OGV base during the qualification period	Keep 80% of Baseline OGV	Keep 80% of Baseline OGV	Keep 80% of Baseline OGV	Keep 80% of Baseline OGV
Criteria 5. YOUR OGV GROWTH				
Minimum accumulated OGV Growth compared monthly to Baseline OGV	15,000	12,000	10,000	10,000 OR

“Baseline months” refers to June, July, and August 2023. “Baseline OGV” refers to the average OGV of June, July and August 2023.

Current calendar month - Baseline = Cumulative growth

Cumulative OGV Growth:

- The overall difference between the baseline OGV and the monthly OGV.
- You will always compare your OGV growth for the current calendar month, to the baseline OGV. See example below:



	Baseline OGV (Avg. of OGV of June, July & August)	Qualification Period					Total Cumulative OGV Total
		October 2023	November 2023	December 2023	January 2024	February 2024	
Monthly OGV	7,000	12,000	11,000	10,500	6,000	9,800	-
Cumulative difference	-	+ 5,000	+ 4,000	+ 3,500	-1,000	+ 2,800	-
Cumulative growth calculation	-	October - Baseline (12,000-7,000)	November - Baseline (11,000-7,000)	December - Baseline (10,500-7,000)	January - Baseline (0)	February - Baseline (9,800-7,000)	15,300

Personal achievements and numbers are updated on the portal **twice a** week. Achievements related to rank up behaviors will be updated on a monthly basis, estimated to be on or about the 20th of each month. Qualifications or volume cannot be redeemed for any other Young Living event, program, or product. Qualifications or volume have no cash value and cannot be redeemed or refunded as such. Achievements or OGV earned through backdating will be handled on a case-by-case basis. Returns or exchanges of products that lead to volume changes in rank through product returns or exchanges may result in the corresponding qualification being forfeited.

How to Win Prizes

Rewards are given to qualifiers based on tiers and respective reward conditions listed below. The qualifiers' primary billing addresses must be Hong Kong or Macau addresses throughout the Contest Period. Other parties are not allowed to take this trip as companions, except for owners of each membership. Each qualifying account will be entitled to one reward only.

This qualification is based on "you-achieve-you-win" basis. The participants who fulfil all listed requirements will each qualify to win one of Tier 1, Tier 2, Tier 2.5 or Tier 3 Prize. Tier 1, Tier 2 and Tier 2.5 Prizes are Travel Rewards ("Trip") and Tier 3 Prize is a Product Reward. Total quota is 500.

All participants must maintain a minimum of one 100PV (Essential Rewards) order per month between October 2023 to February 2024, inclusive, to be eligible to redeem the prizes.

Travel Rewards

Tier	Rewards
Tier 1	<ul style="list-style-type: none"> • All-paid Trip for One (1) to YL30 International Grand Convention (IGC) & Skyrider Wilderness Ranch in July 2024, including: <ul style="list-style-type: none"> • One (1) Economy class round-trip ticket from Hong Kong to Salt Lake City (in form of travel reimbursement) • Seven (7) nights of accommodation in Utah (in form of travel reimbursement) • Exclusive day trip to Skyrider Wilderness Ranch in Tabiona, Utah including training, activities, lunch and bus transportation. • General Admission ticket to YL30 IGC (in form of travel reimbursement) • Attendance to exclusive Young Living activities and recognition • Young Living Backpack and souvenirs • Approximate Retail Value (“ARV”): HKD31,755
Tier 2	<ul style="list-style-type: none"> • Round trip for One (1) to Skyrider Wilderness Ranch Training & Activity Day in July 2024, including: <ul style="list-style-type: none"> • One (1) Economy class round-trip ticket from Hong Kong to Salt Lake City (in form of travel reimbursement) • Exclusive day trip to Skyrider Wilderness Ranch in Tabiona, Utah including training, activities, lunch and bus transportation. • Attendance to exclusive Young Living activities and recognition • Young Living Backpack and souvenirs • Approximate Retail Value (“ARV”): HKD20,000
Tier 2.5	<ul style="list-style-type: none"> • Round trip for One (1) to Skyrider Wilderness Ranch Training & Activity Day in July 2024, including: <ul style="list-style-type: none"> • One (1) Economy class round-trip ticket from Hong Kong to Salt Lake City (in form of travel reimbursement of 50%) • Exclusive day trip to Skyrider Wilderness Ranch in Tabiona, Utah including training, activities, lunch and bus transportation. • Attendance to exclusive Young Living activities and recognition • Young Living Backpack and souvenirs • Approximate Retail Value (“ARV”): HKD10,625
Tier 3	<ul style="list-style-type: none"> • Young Living Backpack (Valued at HKD800)

General Prize Conditions

Young Living is not responsible for, and the qualifiers will not receive the difference, if any, between the current value of a prize at the time of the award and the approximate retail value (“ARV”) indicated in these Contest Rules or in any promotion-related correspondence or materials. The “Trip” for this Contest, if applicable, will be limited to airfare, hotel accommodation, lodging and food provided to the qualifier by Young Living at its sole and absolute discretion. In the absence of sufficient eligible participants to award all qualifiers, Young Living reserves the right to award only the number of rewards according to eligible participants. Any rewards not awarded after the Contest



Period may be left unawarded. The prize restrictions/conditions set forth herein are not inclusive. Rewards are non-transferable and cannot be redeemed for cash, except that Young Living reserves the right, at its discretion, to substitute a prize (or a portion thereof) for a prize of equal or greater value. The rewards are awarded "AS IS" and WITHOUT WARRANTY OF ANY KIND, express or implied, including, but not limited to, any implied warranties of merchantability and for any other particular purpose. All taxes (including income and withholding taxes), if any, as well as any other costs and expenses associated with award acceptance and use not specified herein as being provided are the participant's responsibility, regardless of whether the award is used in whole or in part.

All expenses not indicated herein as part of a prize are at the sole responsibility of the qualifiers. A prize will be forfeited if the qualifier is not available to travel on the dates specified for the trip; or if the qualifier does not have the required identity documents or visas for the scheduled date for the trip. An invitation letter to support the application for B-1 business visitor visa can be issued upon request. However, this does not guarantee successful application. All US visitor visas are subject to approval by the US Consulate General. No refunds, no compensation will be made in the event of visa refusal.

Travel insurance is mandatory for each qualifier. Each qualifier is fully responsible for obtaining any travel insurance (and any other form of insurance) hereby acknowledge that Young Living does not obtain and will not obtain or provide travel insurance or any other type of insurance. Qualifiers agree to accept the terms and conditions of all airlines and other third-party service providers used in connection with the rewards. Young Living is not responsible if tickets, etc., are stolen, lost or transferred by a qualifier will not be replaced or rescheduled if they lose transportation for any reason. Exact dates and locations are subject to change at Young Living's discretion.

All qualifiers will not receive cash or any other form of compensation if the current rewards costs are less than the ARVs indicated in these Contest Rules. Young Living shall not be liable for any cancellation, delay, diversion or substitutions or any other fact or omission in any way by other carriers or any other person providing any of these required services and accommodation. No refunds, no compensation will be made in the event of cancellation or delay of any flight except Young Living's discretion.

During the Contest Period, participants may be regularly audited to monitor their compliance with the Young Living Policies and Procedures applicable to the participant's jurisdiction ("**Young Living Policies and Procedures**"), including but not limited to, those sections belonging to advertising and promotions. Any violation of Young Living's Policies and Procedures will disqualify the participants in its entirety. Young Living reserves all rights to adjust the mechanics or criteria of the trip within the Contest Period and decide on qualifiers after auditing results.

Notification/Reward Acceptance

The qualifiers will be selected after the end of the Contest Period or before March 20, 2024. The qualifiers' names will be available on Young Living website of your market once the qualifier has been selected and all qualification goals have been completed and verified.

On or before March 20, 2024, emails will be sent to the qualifiers who are eligible for the rewards containing the acceptance links where the qualifiers must accept or decline the prizes and complete a registration form by April 5, 2024 at 11:59 p.m., HKT. Failure to respond to the acceptance email via the link within this period will be considered as a reward rejection. This rejection cannot be reversed and in a similar way, acceptance of the prizes will be final. If a qualifier rejects the rewards, he/she will no longer be eligible for any prize.



Trip Arrangement

If qualifiers wish to seek reimbursement claim for their own event tickets, air tickets or hotel accommodation, they must retain all the relevant payment receipts and/or supporting documents under the qualifiers' names as registered in their accounts and submit such documentation to Young Living. Young Living may request for any additional document(s) for the aforesaid purpose. Travel costs incurred between a qualifier's home and the destination are at the qualifier's own expense. Luggage fees and other expenses are also solely the responsibility of the qualifiers.

The maximum travel reimbursement (including Flight ticket and accommodations) for Tier 1 is HKD26,755. The maximum travel reimbursement for Tier 2 is HKD15,000 and Tier 2.5 is HKD 7,500.

All qualifiers need to fill out the "Reimbursement Form" after the YL30 International Grand Convention to hksalesteam@youngliving.com along with all relevant receipts and/or supporting documents on or before August 10, 2024. The reimbursement amount will be paid out to qualifiers within 60 days from the date of all relevant receipts and/or supporting documents received by Young Living. Young Living will reimburse the qualifiers up to and including the actual total cost spent by the qualifiers only, as evidenced by all relevant receipts and/or supporting documents. If the actual total cost incurred by the qualifiers is lower or higher than the ARVs of each tier, the qualifiers will NOT be entitled to receive the difference between the actual total cost incurred and the ARVs stated herein above. All personal expenses incurred at the event are the responsibility of the qualifiers. Qualifiers will be required to provide their own personal credit card or debit card to cover their own incidental expenses. Incidentals are not included in the prizes for the event. Travel insurance must be purchased by the qualifiers at their own expense.

The Day Trip to Skyrider Wilderness Ranch for Tier 1 and Tier 2 qualifiers is scheduled to be July 15, 2024. A shuttle bus will depart from a designated location at downtown Salt Lake City. Qualifiers will need to arrange own transportation to arrive at this designated location. The YL30 International Grand Convention is scheduled to happen from July 17 to 20, 2024. Tier 1 Qualifiers must attend all four (4) days to qualify for travel reimbursement.

Cancellation and Refunds; Force Majeure

Qualifiers who qualify for the prizes and cancel their participation in the trip will not receive a refund for the value of the rewards. Young Living may request qualifiers who have canceled their participation, at the company's discretion, to reimburse Young Living for costs related to the cancellation of their trip. Young Living will not compensate, in cash or in kind, qualifiers who are unable to participate in the trip after their acceptance.

Young Living will not be liable or held responsible in the event of cancellation of the Contest or if delivery of a prize is prevented or delayed due to any of the following: strikes, picket lines, boycott efforts, fires, floods, accidents, pandemics, global health warnings, outbreak, war (whether or not declared), revolution, riots, insurrections, acts of God, acts of government, acts of the public enemy, scarcity or rationing of gasoline or other fuel or vital products, inability to obtain materials or labor, or other causes that are beyond the reasonable control of Young Living. Young Living may, at its sole and absolute discretion, substitute the rewards with cash prizes, product prizes or any other prizes as determined by Young Living from time to time.



If the qualifier is tested COVID-19 positive before or during the trip and not able to attend the trip itinerary, they will only be covered by their own travel insurance and, if any, must follow the Hong Kong, Macau and/or local governments' protocol for people who tested COVID-19 positive. Young Living will not compensate, in cash or in kind, qualifiers who are unable to participate in the trip at this case.

Authorization

By participating in the Contest and accepting the rewards, the qualifiers approve the use of his or her name, address (city and state/province), voice and statements relating to the Contest and Young Living, as well as photographs or other likeness without receiving additional compensation, notice or permission, in any publicity or advertising conducted by Young Living or any related entity in any media without time or territorial limitation, except where prohibited by law.

Limitations of Liability

Young Living and its affiliates, subsidiaries or parent company are not responsible for any inaccuracies in the information that may be used in the Contest, for any error technical or human errors that may occur in the processing of entries, including data entered by participants, any communication failures such as technical errors related to computers, telephones, cables and unavailable networks or connections of servers, related technical failures, or other failures related to the computer, software, or viruses or incomplete, late, or misdirected entries. Any compromise with the fair and appropriate conduct of the Contest related to a computer virus or similar type of technical impairment that may affect the appropriate impartiality, security and administration of the Contest may result in the termination or modification of the Contest or any part thereof at Young Living's sole discretion. Young Living reserves the right, at its sole discretion, to void any entry by participants whom Young Living deems to have breached or harmed the administration, security, impartiality or proper development of the Contest or that does not act in an honorable manner or that acts with the intent to threaten or harass any other person.

By participating in the Contest, participants waive all rights to claim punitive, incidental and consequential damages, attorneys' fees or any damages other than actual costs or losses that may arise as a result of participation in the Contest, acceptance, possession and/or use of any prize.

Participants shall defend, indemnify and hold harmless Young Living from any action, suit, damages, costs or expenses (including reasonable attorney fees) arising from or in connection with any claim that the information or material provided to Young Living hereunder which infringes any copyright, trademark, industrial designs, patent or any other intellectual property rights of any third party.

All causes of action arising out of or relating to the Contest or any prize awarded shall be resolved individually, without recourse to any form of class actions. Some jurisdictions may not allow certain limitations of damages or liability to seek damages through class actions, therefore some of these restrictions may not apply.

Other Rules and Regulations

20/F, Soundwill Plaza Midtown, 1 Tang Lung Street, Causeway Bay, Hong Kong
Hong Kong - Tel: +852-2897-5600 | HK@youngliving.com
Macau - Tel: 0800848 | Macau@youngliving.com



Each prize qualifier will be responsible for all applicable taxes on his or her prize, whether or not the prize is used, unless he or she refuses to accept a prize at the time it is presented. Where applicable, the qualifier will have the fair market value of the accepted prize reported on an applicable tax form. If certain aspects of the prize change and are not under the control of Young Living, or if for any reason, all or any part of the prize is or becomes unavailable, Young Living will not be liable or responsible for any such changes and Young Living reserves the right to substitute a prize equivalent or greater value, at Young Living's sole and absolute discretion. No transfer of prize to a third party is allowed. By accepting the prize, the prize qualifiers agree that Young Living shall not be liable for any injury, damage or loss of any kind resulting from or in connection with the award, acceptance, possession or use of the prize or any part or aspect thereof.

Account reactivation does not count towards new enrollment. Previous brand partners opening a new account, rather than reactivating an old member account, does not count towards new enrollment and may also violate Young Living Policies and Procedures.

Young Living shall be the final arbiter of the interpretation of the rules and of the qualification determinations and such decisions shall be final. Where applicable, the prizes will be reported as income in the qualifier's annual tax form. Prize qualifiers will be responsible for the payment of all taxes for any prize and/or the grant or subsidies awarded by Young Living. Young Living reserves the right to suspend or terminate the Contest without notice, for any reason if it deems necessary, at its sole and absolute discretion. Young Living employees and their associated entities and their spouses and immediate family brand partners are not eligible to participate in the Contest. The Contest is void where prohibited by law.

By participating in the Contest, the participants: (i) acknowledge compliance with these Contest Rules including all eligibility requirements, (ii) warrant that any information the participants provide in connection with the Contest is true and accurate, (iii) agrees to abide and be bound by Young Living's decisions, which will be final and binding on all matters relating to the Contest, and (iv) agree and consent to the collection, use and processing of their personal data pursuant to the applicable laws prescribed in accordance with the terms under the Contest Rules. Participants who do not comply with the Contest Rules and Young Living's Policies and Procedures are subject to disqualification.

The Contest is subject to all applicable laws of Hong Kong. All matters and questions relating to the construction, validity, interpretation and enforceability of these Contest Rules, or the rights and obligations of the participants and Young Living in connection with the Contest shall be governed by and interpreted in accordance with the substantive legislation of the courts in Hong Kong without regard to conflicts of law principles. All participants agree to submit to the jurisdiction of the courts of Hong Kong.

In the event of any conflict with any details of the Contest details contained in these Contest Rules and contest details contained in other promotional materials (including, but not limited to, any point of sale, online or printed advertising), the details of the Contest as set forth in these Contest Rules shall prevail.

Failure by Young Living or the decision not to enforce any provision of these Contest Rules shall not constitute a waiver of that or any other clause. In the event that any provision is found to be invalid or unenforceable or otherwise unlawful, these Contest Rules shall remain in effect and shall be construed in accordance with its terms as if the invalid or illegal clause is not contained herein. In the event of any conflict, discrepancy, or inconsistency between the English and Chinese language versions of these Contest Rules, the English language version shall prevail.