

## **Young Living Hong Kong and Macau Thrive On 2021 Contest**

*Note:* Please read and understand the terms below before joining the Contest

### **Contest Rules:**

#### **Program Details**

The Young Living Hong Kong and Macau Thrive On 2021 Contest ("**Contest**") is organized by Young Living Hong Kong Ltd. located at 20/F, Soundwill Plaza II Midtown, 1 Tang Lung Street, Causeway Bay, Hong Kong ("**Young Living**"). The Contest begins on April 1, 2021, at 12:01 a.m. HKT and ends on June 30, 2021, at 11:59 p.m. HKT ("**Contest Period**"). Young Living's method of timekeeping is the official time clock for the Contest and is final and undisputable. Winners will be selected after the Contest Period, based on the pre-determined criteria listed below and the membership rank of each eligible Young Living member. Rank is based on the ranking system outlined in the Young Living Compensation Plan.

#### **Eligibility**

Only Young Living Hong Kong and Macau active members are eligible to participate in the Contest. Those achieving Distributor to Royal Crown Diamond during the Contest Period must: (i) be 18 years old or above as of April 1, 2021; (ii) hold a valid Hong Kong or Macau Permanent Identity Card or resident certificate; (iii) have their main billing address (listed under member account) in Hong Kong or Macau Special Administrative Region. The Contest does not include all members of other countries and is not valid in countries that are prohibited. Active members generally refer to members who have purchased products of at least 50PV in the past 12 months and signed Young Living Membership Agreement.

#### **How to Enter**

No registration is needed within the Contest Period. However, all participants must activate the leaderboard by June 30, 2021 to be eligible to redeem the prizes.

## How to Earn Points

### SUMMARY CRITERIA MATRIX

<b>CRITERIA</b>	<b>ENROLLMENT</b>	<b>RANK ADVANCED</b> (First-Time during the Contest Period)	<b>MAINTAIN</b> (Each additional month during the Contest Period)
<b>1. PERSONAL ENROLMENTS</b> (For enrollees enrolled during the Contest Period)			
Enrolment order Standard or Essential Rewards order of 100PV+ (Month 1 only)	2 points	-	-
Enrollee additional orders Standard or Essential Rewards order of 100PV+ (in Month 2 or 3)	-	-	1 point (*point will also be given to those enrolled after March 1 <sup>st</sup> and maintain 100PV+ ER order during the Contest Period)
<b>2. PERSONAL ENROLLEE RANK ADVANCEMENT</b> (For enrollees enrolled AFTER March 1, 2021)			
Assist your enrollee to rank advance to STAR	-	4 points	2 points
Assist your enrollee to rank advance to SENIOR STAR	-	8 points	4 points
Assist your enrollee to rank advance to EXECUTIVE	-	16 points	8 points
Assist your enrollee to rank advance to SILVER	-	32 points	16 points
<b>3. PERSONAL ENROLLEE RANK ADVANCEMENT</b> (For enrollees enrolled between January 1, 2020 and February 28, 2021)			
Assist your enrollee to rank advance to STAR	-	2 points	1 point
Assist your enrollee to rank advance to SENIOR STAR	-	4 points	2 points
Assist your enrollee to rank advance to EXECUTIVE	-	8 points	4 points
Assist your enrollee to rank advance to SILVER	-	16 points	8 points
<b>4. YOUR PERSONAL RANK ADVANCEMENT</b>			
Your rank advance to STAR for the first time	-	2 points	1 point
Your rank advance to SENIOR STAR for the first time	-	4 points	2 points
Your rank advance to EXECUTIVE OR ABOVE for the first time	-	8 points	4 points

Points are calculated and updated weekly. Points related to rank up behaviors will be calculated on a monthly basis, estimated to be on or about the 20th of each month, and may be reflected on the leaderboard. By participating in this Contest, participants acknowledge and accept that this information and their names may be publicly displayed on a leaderboard. Young Living members who do not wish to participate in the Contest may opt-out and have their names removed from the leaderboard by contacting Member Services. Participants may not transfer their points to another person. All points will expire after the Contest Period has ended. Points cannot be redeemed for any other Young Living event, program, or product. Points have no cash value and cannot be redeemed or refunded as such. Points earned through backdating will be handled on a case-by-case basis. Returns or exchanges of products that lead to points being earned or changes in rank through product returns or exchanges may result in the corresponding points being forfeited.

### **How to Win Prizes**

The participants with the highest number of points AND fulfilling the additional requirements<sup>^</sup> will each qualify to win one of the Staycation Trip prizes (Rank 1-30), depending on their rank among the highest point earners. Product prizes will be awarded to participants who reach certain point thresholds during the Contest Period.

In the event of a tie between one or more participants for any prize, Young Living will follow a tie breaker analysis, involving all point categories and how many of each point category occurred. For example, if two individuals were tied for the same spot on the leaderboard, the participant would be awarded according to the following sequence with the greater count of point: 1) Personally enrolled first-time ER orders. 2) Personal enrollee rank advancement which enrolled after March 1st, 2021. 3) Personal enrollee rank advancement which enrolled from January 1, 2020 to February 28, 2021. 4) Personal rank advancement. Young Living reserves the right to award additional prizes to any participant for any reason, at its sole discretion, and regardless of the number of any points earned.

## Prizes

Rewards are given to winners based on the categories and respective reward conditions listed below. The winners' primary billing addresses must be Hong Kong or Macau addresses throughout the Contest Period. Other parties are not allowed to take this trip as companions, except for owners of each membership.

Ranks	Rewards
<b>1</b>	<ul style="list-style-type: none"><li>• One (1) incredible Young Living style Staycation Trip for One in September 2021</li><li>• One (1) night of accommodation (Suite Room Type)</li><li>• Exclusive Manor Club access</li><li>• Attendance to Exclusive Young Living activities and Yacht Recognition Party</li></ul> ARV: HKD30,000
<b>2-30</b>	<ul style="list-style-type: none"><li>• One (1) incredible Young Living style Staycation Trip for One in September 2021</li><li>• One (1) night of accommodation (Harbour View Room Type)</li><li>• Attendance to Exclusive Young Living activities and Yacht Recognition Party</li></ul> ARV: HKD24,000

<p><b>Product Rewards Qualifiers Level 3 (30 points)</b></p>	<ul style="list-style-type: none"> <li>• Higher Unity Essential Oil (5ml)</li> <li>• Magnify Your Purpose Essential Oil (5ml)</li> <li>• Crystal display in exclusive Young Living glass container</li> <li>• Into the Future Essential Oil (5ml)</li> <li>• Oola Grow Essential Oil (5ml)</li> <li>• Sensation Massage Oil (236ml)</li> <li>• Valor II Essential Oil (5ml)</li> <li>• Finance Essential Oil (5ml)</li> <li>• Wooden Essential Oil Holder</li> </ul> <p>ARV: HKD4,400</p>
<p><b>Product Rewards Qualifiers Level 2 (20 points)</b></p>	<ul style="list-style-type: none"> <li>• Into the Future Essential Oil (5ml)</li> <li>• Oola Grow Essential Oil (5ml)</li> <li>• Sensation Massage Oil (236ml)</li> <li>• Valor II Essential Oil (5ml)</li> <li>• Finance Essential Oil (5ml)</li> <li>• Wooden Essential Oil Holder</li> </ul> <p>ARV: HKD2,500</p>
<p><b>Product Rewards Qualifiers Level 1 (10 points)</b></p>	<ul style="list-style-type: none"> <li>• Valor II Essential Oil (5ml)</li> <li>• Finance Essential Oil (5ml)</li> <li>• Wooden Essential Oil Holder</li> </ul> <p>ARV: HKD1,400</p>

\*All participants, including those who win Rank 1 -30 trip prizes, are also eligible to earn Product Rewards.

### **^Additional Requirements to win the Staycation Trip**

Participants who can fulfill ALL the requirements as listed below during the Contest Period, will qualify for the Staycation Trip and corresponding product prize.

1. All participants must maintain a minimum monthly 100PV (Essential Rewards) order between April 2021 to June 2021, inclusive
2. For Rank 1-30, participants must achieve a minimum of forty (40) points during the Contest Period
3. For Rank 1-30, participants must personally enroll a minimum of four (4) Young Living members (Hong Kong and Macau) during the Contest Period who place a Qualifying Order during the Contest Period
4. For Rank 1-30, participants must have at least achieved the rank of Executive or above in June 2021 in order to be qualified for the trip
5. For Rank 1-30, participants must increase their Starting Rank (paid rank in February 2021) baseline OGV\* by a minimum of:
  - Distributor, Star or Senior Star: 2,000
  - Executive: 3,000
  - Silver: 4,500
  - Gold and above: 11,000

### **\*Definition of OGV growth goal**

Baseline OGV (December 2020 + January 2021 + February 2021) as BOGV

VS Qualifying OGV (April 2021 + May 2021 + June 2021) as QOGV

## General Prize Conditions

Young Living is not responsible for and the winners will not receive the difference, if any, between the current value of a prize at the time of the award and the approximate retail value indicated in these Contest Rules or in any promotion-related correspondence or materials. The "Staycation Trip" for this Contest, if applicable, will be limited to accommodation, lodging and food provided to the winner by Young Living at its sole and absolute discretion. In the absence of sufficient eligible participants to award all winners, Young Living reserves the right to award only the number of rewards according to eligible participants. Any rewards not awarded after the Contest Period may be left unawarded. The prize restrictions/conditions set forth herein are not inclusive. Rewards are non-transferable and cannot be redeemed for cash, except that Young Living reserves the right, at its discretion, to substitute a prize (or a portion thereof) for a prize of equal or greater value. The rewards are awarded "AS IS" and WITHOUT WARRANTY OF ANY KIND, express or implied, including, but not limited to, any implied warranties of merchantability and for any other particular purpose.

All expenses not indicated herein as part of a prize are at the sole responsibility of the prize winner. A prize will be forfeited if: 1) the winner is not available to travel on the dates specified for the trip; or 2) if the winner does not have the required identity documents for the scheduled date for the trip. Travel insurance is mandatory for each winner and guest. Each winner and their guest are fully responsible for obtaining any travel insurance (and any other form of insurance) hereby acknowledge that Young Living does not obtain and will not obtain or provide travel insurance or any other type of insurance. Winners agree to accept the terms and conditions of all third-party service providers used in connection with the rewards. Exact dates and locations are subject to change at Young Living's discretion.

All prize winners must set off together on the same itinerary and have all required identity and travel documents. Prize winners will not receive cash or any other form of compensation if the current travel costs are less than the ARVs indicated in these Contest rules. Young Living shall not be liable for any cancellation, delay, diversion or substitutions or any other fact or omission in any way by other carriers or any other person providing any of these required services and accommodation.

During the Contest Period, participants may be regularly audited to monitor their compliance with the Young Living Policies and Procedures applicable to the participant's jurisdiction ("**Young Living Policies and Procedures**"), including but not limited to, those sections belonging to advertising and promotions. Any violation of Young Living's Policies and Procedures will disqualify the participants in its entirety. Young Living reserves all rights to adjust the mechanics or criteria of the trip within the Contest Period and decide on winners after auditing results.

### **Notification/Reward Acceptance**

The prize winners will be selected after the end of the Contest Period or before August 1, 2021. The prize winners' names will be available on Young Living website of your market once the winner has been selected and all qualification goals have been completed and verified.

On or before August 1, 2021, emails will be sent to the participants who are eligible for the rewards containing the acceptance links where the participants must accept or decline the prizes and complete a registration form by August 13, 2021 at 11:59 p.m., HKT. Failure to respond to the acceptance email via the link within this period will be considered as a travel rejection. This rejection cannot be reversed and in a similar way, acceptance of the prizes will be final. If a participant rejects the trip, he/she will no longer be eligible for any prize.

### **Cancellation and Refunds; Force Majeure**

Prize winners who qualify for the prizes and cancel their participation in the trip will not receive a refund for the value of the rewards. Young Living may request participants who have canceled their participation, at the company's discretion, to reimburse Young Living for costs related to the cancellation of their trip. Young Living will not compensate, in cash or in kind, qualifiers who are unable to participate in the trip after their acceptance. Young Living will not be liable or held responsible in the event of cancellation of the Contest or if delivery of a prize is prevented or delayed due to any of the following: strikes, picket lines, boycott efforts, fires, floods, accidents, global pandemic, health warnings, outbreak, war (whether or not declared), revolution, riots, insurrections, acts of God, acts of government (including, without limitation, any agency or department of the United States of America and local authorities), acts of the public enemy, scarcity or rationing of gasoline or other fuel or vital products, inability to obtain materials or labor, or other causes that are not reasonably beyond the control of Young Living. Young Living may, at its sole and absolute discretion, substitute the Rewards with cash prizes of equivalent value.

### **Authorization**

By participating in the Contest and accepting the rewards, the winners approve the use of his or her name, address (city and state/province), voice and statements relating to the Contest and Young Living, as well as photographs or other likeness without receiving additional compensation, notice or permission, in any publicity or advertising conducted by Young Living or any related entity in any media without time or territorial limitation, except where prohibited by law.



## **Limitations of Liability**

Young Living and its affiliates, subsidiaries or parent company are not responsible for any inaccuracies in the information that may be used in the Contest, for any error technical or human errors that may occur in the processing of entries, including data entered by participants, any communication failures such as technical errors related to computers, telephones, cables and unavailable networks or connections of servers, related technical failures, or other failures related to the computer, software, or viruses or incomplete, late, or misdirected entries. Any compromise with the fair and appropriate conduct of this promotion related to a computer virus or similar type of technical impairment that may affect the appropriate impartiality, security and administration of the Contest may result in the termination or modification of the Contest or any part thereof at Young Living's sole discretion. Young Living reserves the right, at its sole discretion, to void any entry by participants whom Young Living deems to have breached or harmed the administration, security, impartiality or proper development of the Contest or that does not act in an honorable manner or that acts with the intent to threaten or harass any other person.

By participating in the Contest, participants waive all rights to claim punitive, incidental and consequential damages, attorneys' fees or any damages other than actual costs or losses that may arise as a result of participation in the Contest, acceptance, possession and/or use of any prize.

Participants shall defend, indemnify and hold harmless Young Living from any action, suit, damages, costs or expenses (including reasonable attorney fees) arising from or in connection with any claim that the information or material provided to Young Living hereinunder which infringes any copyright, trademark, industrial designs, patent or any other intellectual property rights of any third party.

All causes of action arising out of or relating to this Contest or any prize awarded shall be resolved individually, without recourse to any form of class actions. Some jurisdictions may not allow certain limitations of damages or liability to seek damages through class actions, therefore some of these restrictions may not apply.

## **Other Rules and Regulations**

Each prize winner will be responsible for all applicable taxes on his or her prize, whether or not the prize is used, unless he or she refuses to accept a prize at the time it is presented. Where applicable, the winner will have the fair market value of the accepted prize reported on an applicable tax form. If certain aspects of the prize change and are not under the control of Young Living, or if for any reason, all or any part of the prize is or becomes unavailable, Young Living will not be liable or responsible for any such changes and Young Living reserves the right to substitute a prize equivalent or greater value, at Young Living's sole and absolute discretion. No transfer of prize to a third party is allowed. By accepting the prize, the prize winners agree that Young Living shall not be liable for any injury, damage or loss of any kind resulting from or in connection with the award, acceptance, possession or use of the prize or any part or aspect thereof.

Young Living shall be the final arbiter of the interpretation of the rules and of the qualification determinations and such decisions shall be final. Where applicable, the prizes will be reported as income in the winner's annual tax form. Prize winners will be responsible for the payment of all taxes for any prize and/or the grant or subsidies awarded by Young Living. Young Living reserves the right to suspend or terminate the Contest without notice, for any reason if it deems necessary, at its sole and absolute discretion. Young Living employees and their associated entities and their spouses and immediate family members are not eligible to participate in the Contest. The Contest is void where prohibited by law.

By participating in the Contest, the participants: (i) acknowledge compliance with these Contest Rules including all eligibility requirements, (ii) warrant that any information the participants provide in connection with this Contest is true and accurate, (iii) agrees to abide and be bound by Young Living's decisions, which will be final and binding on all matters relating to the Contest, and (iv) agree and consent to the collection, use and processing of their personal data pursuant to the applicable laws prescribed in accordance with the terms under the Contest Rules. Participants who do not comply with the Contest Rules and Young Living's Policies and Procedures are subject to disqualification.

The Contest is subject to all applicable laws of Hong Kong. All matters and questions relating to the construction, validity, interpretation and enforceability of these Contest Rules, or the rights and obligations of the participants and Young Living in connection with the Contest shall be governed and interpreted in accordance with the substantive legislation of the courts in Hong Kong without regard to conflicts of law principles. All participants agree to submit to the jurisdiction of the courts of Hong Kong.

In the event of any conflict with any details of the Contest details contained in these Contest Rules and contest details contained in other promotional materials (including, but not limited to, any point of sale, online or printed advertising), the details of the Contest as set forth in these Contest Rules shall prevail.

Failure by Young Living or the decision not to enforce any provision of these Contest Rules shall not constitute a waiver of that or any other clause. In the event that any provision is found to be invalid or unenforceable or otherwise unlawful, these Contest Rules shall remain in effect and shall be construed in accordance with its terms as if the invalid or illegal clause is not contained herein. In the event of any conflict, discrepancy, or inconsistency between the English and Chinese language versions of these Contest Rules, the English language version shall prevail.

## Young Living 香港及澳門 Thrive On 2021 獎賞之旅比賽（比賽）活動細則

\*請於參加比賽前詳閱及了解以下條款

### 活動規則

#### 活動詳情：

Young Living 香港及澳門 Thrive On 2021（「獎賞之旅」）是由 Young Living Hong Kong Limited。位於香港銅鑼灣登龍街 1 號金朝陽中心二期 20 樓全層（「Young Living」）舉辦。比賽自 2021 年 4 月 1 日香港時間凌晨零時零一分開始。至 2021 年 6 月 30 日香港時間晚間 11 時 59 分截止。Young Living 比賽的計時方式依全國標準時間為準，此為最終依據且無可爭議。在比賽結束後，將依據下列之預定標準，與每位合格會員的級別，選出得獎者。聘階等級依據《Young Living 銷售獎勵計劃》分級。

#### 參加資格

只有 Young Living 香港及澳門活躍會員符合參加比賽資格。於比賽期間達到經銷商（Distributor）至皇家皇冠鑽石級的會員，必須（i）於 2021 年 4 月 1 日或之前年滿 18 歲或以上、（ii）持有有效香港或澳門永久性居民身份證或居民證明文件、及（iii）主要的賬單地址（列於會員賬戶下）位於香港或澳門特別行政區。此比賽不包括其他國家的所有會員，且在禁止的國家中為無效。活躍會員泛指在過去 12 個月內購買至少 50PV 產品，並已簽署 Young Living 會員協議之會員。

#### 如何參加

是次比賽無需預先登記，所有參加者必須於 2021 年 6 月 30 日或之前登入並啟動排行榜，才有資格領取獎賞。

## 如何獲得積分

### 考核要求總表

要求	個人推薦	新晉升級別 (於比賽期間首次達成)	維持要求 (於比賽期間每額外一個月達成)
<b>1. 個人推薦 (於比賽期間入會的會員)</b>			
個人推薦一名新會員以一張合資格訂單加入 Young Living 及首次購買 100PV+ 的標準或基本獎勵訂單 (只限入會首月)	2 分	-	-
新會員額外購買 100PV+ 的標準或基本獎勵訂單 (入會後第二及第三個月)	-	-	1 分 (*於 2021 年 3 月 1 日或之後入會的個人推薦會員，並於比賽期間維持購買 100PV+ 的標準或基本獎勵訂單將可獲得積分)
<b>2. 個人推薦的會員新晉升級別 (個人推薦會員於 2021 年 3 月 1 日或之後入會適用)</b>			
個人推薦入會的會員達成星級	-	4 分	2 分
個人推薦入會的會員達成高層星級	-	8 分	4 分
個人推薦入會的會員達成總監	-	16 分	8 分
個人推薦入會的會員達成銀級	-	32 分	16 分
<b>3. 個人推薦的會員新晉升級別 (個人推薦會員於 2020 年 1 月 1 日至 2021 年 2 月 28 日期間入會適用)</b>			
個人推薦入會的會員達成星級	-	2 分	1 分
個人推薦入會的會員達成高層星級	-	4 分	2 分
個人推薦入會的會員達成總監	-	8 分	4 分
個人推薦入會的會員達成銀級	-	16 分	8 分
<b>4. 個人新晉升級別</b>			
首次達成星級	-	2 分	1 分
首次達成高層星級	-	4 分	2 分
首次達成總監級或以上	-	8 分	4 分

積分會每週計算與更新。與晉升級別相關之積分將按月計算，約在每月 20 號會發佈於排行榜。參加本比賽活動，參加者承認並接受此訊息與其姓名會公開出現在排行榜上。不想參加本比賽活動的 Young Living 會員可以選擇退出，並聯絡會員服務將自己的姓名從排行榜上刪除。參加者不得轉讓自己的積分給他人。此比賽結束後，所有積分將會失效。積分不得兌換任何其他 Young Living 活動、計劃或產品。積分無現金價值，且不得折換現金。由回溯所獲得之積分，將依個案處理。產品退貨及換貨導致獲得積分或改變級別，積分將有可能被取消。

## 如何贏得獎賞

積分最高的 30 名參加者將依照他們在這前 30 名中的級別及達到所有額外要求<sup>^</sup>，有資格獲得一項 YL 獨家尊貴本地獎勵旅遊獎賞。產品獎賞將頒發給在比賽期間達到特定分數範圍的參加者。

如某獎賞有一個以上的參加者並列，Young Living 將進行決勝分析，包含分析所有積分種類與有出現多少積分種類。例如：如排行榜上有 2 名參加者並列同一獎賞，則將按照以下順序並獲得更大的分數決定參加者獲得的獎勵：1) 個人推薦新會員購買首張 ER 訂單；2) 於 2021 年 3 月 1 日或之後入會的個人推薦的會員新晉升級別；3) 於 2020 年 1 月 1 日至 2021 年 2 月 28 日入會的個人推薦的會員新晉升級別；4) 個人新晉升級別。無論獲得多少積分，Young Living 保留根據任何理由向任何參與者授予額外獎品的權利。

## 獎賞

獎賞（定義如下）將授予在能夠達到依據組別及各自的獎賞條件的得獎者。得獎者的主要賬單地址必須於整個比賽期間都為香港或澳門地址。除了每個會員帳戶的擁有人外，其他人士不得於獎賞之旅中同行。

排名	獎賞
1	<ul style="list-style-type: none"><li>一（1）2021 年 9 月份出發的 YL 獨家尊貴本地獎勵旅遊獎賞</li><li>一（1）晚住宿(套房房型)</li><li>行政廊瑞閣尊享禮遇</li><li>遊艇嘉許派對以及尊貴禮遇和體驗</li></ul> ARV: 港幣 30,000
2-30	<ul style="list-style-type: none"><li>1（一）2021 年 9 月份出發的 YL 獨家尊貴本地獎勵旅遊獎賞</li><li>1（一）晚住宿(海景房房型)</li><li>遊艇嘉許派對以及尊貴禮遇和體驗</li></ul> ARV: 港幣 24,000

<b>第三階段獎品 (30 分)</b>	<ul style="list-style-type: none"> <li>• Higher Unity Essential Oil (5ml)</li> <li>• Magnify Your Purpose Essential Oil (5ml)</li> <li>• 水晶擺設</li> <li>• Into the Future Essential Oil (5ml)</li> <li>• Oola Grow Essential Oil (5ml)</li> <li>• Sensation Massage Oil (236ml)</li> <li>• Valor II Essential Oil (5ml)</li> <li>• Finance Essential Oil (5ml)</li> <li>• 木製精油架</li> </ul> ARV: 港幣 4,400
<b>第二階段獎品 (20 分)</b>	<ul style="list-style-type: none"> <li>• Into the Future Essential Oil (5ml)</li> <li>• Oola Grow Essential Oil (5ml)</li> <li>• Sensation Massage Oil (236ml)</li> </ul> ARV: 港幣 2,500
<b>第一階段獎品 (10 分)</b>	<ul style="list-style-type: none"> <li>• Valor II Essential Oil (5ml)</li> <li>• Finance Essential Oil (5ml)</li> <li>• 木製精油架</li> </ul> ARV: 港幣 1,400

\* 所有合資格參加者，包括排名 1-30 的 YL 獨家尊貴本地獎勵旅遊獎賞的得獎者，也可贏取第一至三階段獎品。

#### ^贏取 YL 獨家尊貴本地獎勵旅遊獎賞的額外要求

於比賽期間完成下列全部要求之參加者，將可取得資格參加 YL 獨家尊貴本地獎勵旅遊及競逐產品獎賞：

1. 所有參加者必須於 2021 年 4 月至 2021 年 6 月比賽期間，每個月購買至少 100PV 訂單（基本獎勵訂單）
2. 排名 1-30 位的參加者必須達到最少 40 分
3. 排名 1-30 位的參加者於整個比賽期間，推薦共 4 位新會員（香港及澳門）
4. 排名 1-30 位的參加者於 2021 年 6 月佣金支付級別達至總監級或以上
5. 排名 1-30 位的參加者於比賽月份共達到以下組織銷售業績的增長要求（對比基準 OGV）（起步級別為會員 2021 年 2 月份的佣金支付級別。）
  - 直銷商、星級或高層星級：2,000
  - 總監級：3,000
  - 銀級：4,500
  - 金級或以上：11,000

#### \*業績成長定義（OGV 成長）

BOGV 為基準 OGV（2020 年 12 月+ 2021 年 1 月+ 2 月）

對 QOGV 為合格 OGV（2021 年 4 月+ 5 月+ 6 月）

## 一般獎勵條件

Young Living 對以下所述不負責，得獎者不會收到獎勵當時實際價值與比賽所述之獎勵約值之間的價差，或是任何跟推廣有關的對應物或材料。此比賽之「YL 獨家尊貴本地獎勵旅遊獎賞」（如適用）僅限於 Young Living 獨有及絕對酌情權提供得獎者之住宿與餐點。在符合資格的參加者不足，無法釋出所有獎勵的情況下，Young Living 保留僅授予合格參加者獎勵量的權利。在符合資格評估期間之後，任何未頒發的獎勵都有可能保持不授予。此處所述的獎勵限制/條件不包括在內。獎勵不可轉讓或兌換成現金，但 Young Living 保有權利，由 Young Living 自行裁定將獎勵（或其中的一部分）替換為價值更高或相等的獎勵。獎勵是按「原樣」授予、不附帶任何明示或暗示的保證、其中包括但不僅限於此的適合銷售性或適用於特定用途之任何默認保證。

作為獎勵的一部分，所有在此未說明的費用均由得獎會員自行承擔。如是以下情況，獎勵將被沒收取消：1) 得獎者無法配合本獎勵旅遊的指定日期；或 2) 得獎者在旅遊預定日期沒有所需的身份證明文件。每位得獎者與賓客都必須購買旅遊保險。每位得獎者全權負責他們自費的任何旅遊保險（以及所有其他形式的保險），並在此告知 Young Living 不會獲得或提供旅遊保險或任何其他形式的保險。得獎者接受所有第三方服務提供商的條款與條件。確切的日期及地點可能會有所變化，由 Young Living 自行裁定。

所有得獎者須依照同時間出發及回程，並須具備所有必須身份證明文件及旅行證件。如果實際旅遊費用低於比賽所述之預估獎勵價值，得獎會員不會收到現金或任何其他形式的補償。YOUNG LIVING 不對其他運輸公司或任何提供服務與住宿之人造成之任何取消、延誤、改道或替換或任何行為或疏忽負責。

在比賽期間，可以應用「YOUNG LIVING 政策和程序」中的參加者管轄權，定期對參加者進行審核，以監督參加者是否吻合 Young Living 政策和程序。包括，但不限於此，關於廣告和推廣章節部份。任何違反 Young Living 政策和程序的行為，都會使參加者完全失去資格。Young Living 保留在比賽期間調整獎賞之旅的機制與標準，以及在審核結果後決定得勝者之所有權利。

## 獎勵通知與領取

得獎者將於比賽結束後或 2021 年 8 月 1 日前選出。當 Young Living 選出得獎會員，及核算及驗證所有資格目標後，本次比賽的得獎名單將於您當地辦公室的 Young Living 網站公佈。

於 2021 年 8 月 1 日或之前，將透過電郵寄發得獎通知。此授獎電郵包含「回覆」連結，得獎者必須於 2021 年 8 月 13 日香港時間晚間 11 時 59 分之前回覆「接受」或「放棄」獎勵，及遞交登記表格。任何未能於上述指定日期前，回覆電郵的會員，將被視為自動放棄獎勵及出席旅程。一旦寄出確定「放棄」獎勵，或確定「接受」獎勵的電郵，將被視為最終決定，不得更改。得獎會員如「放棄」出席旅程，即等同他/她「放棄」獎勵。

## 取消與退款；不可抗力條款

得獎者若在接受獎賞後取消出席獎賞之旅，不會獲得相同獎勵價值的退款。Young Living 有權要求這些得獎者賠償取消相關行程的費用及其他損失。YOUNG LIVING 不會以現金或類似實物形式補償接受旅遊後又無法參加旅遊的資格者。獎賞不包括旅遊保險，但強烈建議會員自行購買。如果以下任何原因導致活動取消，YOUNG LIVING 不必承擔責任：惡劣天候、自然災害、罷工、警戒、抗爭、火災、洪水、事故、戰爭（無論是否宣布）、革命、暴動、叛亂、天災、政府行為、公敵的行為、汽油或其他燃料或重要產品的稀缺或配給、無法獲得材料或勞動力、或其他合理超出 YOUNG LIVING 可控制範圍的原因。萬一發生此類事件，YOUNG LIVING 可自行裁定是否提供等價的現金獎勵。如果比賽取消或由於以下任何原因而阻止或延遲獎品的發送，Young Living 將不承擔任何責任：罷工、抗爭、火災、洪水、事故、全球性流行病、健康警告、戰爭（無論是否宣布）、革命、暴動、政府的行為（包括但不限於美國的任何機構或本地部門）、公共敵人的行為、汽油或其他燃料或重要產品的稀缺或定量配給、無法獲得材料或勞力，或其他並非 Young Living 合理控制的原因。Young Living 可以享有獨有及絕對酌情權，以等值的現金獎勵代替獎勵。

## 授權許可

得獎者若參加比賽及接受獎勵，即代表得獎者(會員)同意 Young Living 或任何相關單位得於任何媒體的宣傳廣告中使用其姓名、地址（城市）、語音、對於此比賽及 Young Living 的陳述、照片或肖像，不需進一步補償、通知、或取得許可，且沒有地域或時間限制，惟法律禁止的情況除外。



## 責任限制

若此比賽所使用的資料有任何不準確之處，或是訂單處理過程有任何技術或人為疏失，Young Living 及其關係企業、子公司、母公司概不負責，包括會員所登錄的資料錯誤，因電腦、電話、電纜等技術故障所造成的通訊錯誤，網路或伺服器無法連線，硬體、軟體或病毒所造成的技術故障，或是訂單不完整、延遲、或錯誤。凡是因電腦病毒或技術障礙等因素而影響此活動的公平、安全、及管理，因而損及此比賽的公平適當運作，Young Living 得在單獨裁量下終止、修訂、或變更。Young Living 保留權利，當 Young Living 認為會員試圖竄改或損害此比賽的管理、安全、或公平時，得在其單獨裁量下，認為該會員有不光榮的行事方式意圖威脅或騷擾他人時，取消該會員的資格。

每一會員參加本比賽，放棄要求損害賠償的一切權利，包括懲罰性、偶發性及後果性損害賠償、律師費、以及除了實際自付成本或損失以外的任何損害。

參加者應就因提供給 Young Living 的信息或資料侵犯任何版權而引起的任何索賠或與之相關的任何訴訟，訴訟，損害，成本或費用（包括合理的律師費），捍衛，賠償和使 Young Living 免受損害，商標，工業品外觀設計，專利或任何第三方的任何其他知識產權。

凡是因本比賽或其獎賞所產生的訴訟事由，皆應個別解決，不訴諸任何集體訴訟形式。某些司法轄區可能不允許損害賠償的某些限制，或以集體訴訟要求賠償責任，故有些限制條件可能不適用於某些情況。

## 其他規則及條款：

不論得獎者是否使用了獎品，每位得獎者都應對自己的獎品承擔所有適用的稅項，除非他或她在頒獎時拒絕接受獎品。在適用的情況下，得獎者將在適用的稅表上報告接受獎品的公平價格。若在超出 Young Living 或提供獎賞的任何其他比賽合作夥伴的控制範圍下，獎賞內容發生變更，或基於任何理由，Young Living 概不負責並保留權利，在 Young Living 獨有及絕對酌情權下，以等值或價值更高的獎項替代。獎賞不得轉讓予第三方。接受獎賞即代表得獎者同意若發生因頒獎、得獎、持有、或以任何形式使用全部或部分獎賞，而造成損傷、損害或任何損失等狀況，Young Living 無需承擔任何責任。

Young Living 是所有規則闡釋和資格確認的最終決策者，且其裁定為最終裁定。若情況適用，任何資格津貼皆將列入得獎人年度所得稅申報書的所得中。得獎人將負責支付 Young Living 所頒發的獎賞和/或津貼衍生之所有稅金。Young Living 享有獨有及絕對酌情權決定暫停或終止此比賽之權利，恕不另行通知。Young Living 員工及其相關實體與其配偶和直系親屬，無資格參加此比賽。此比賽在法律禁止之地區為無效。

參加本次比賽，表示您 (i) 確認遵守比賽細則與所有資格規定；(ii) 保證您所提供的任何與本次比賽有關資料皆為真實及準確；(iii) 同意受 Young Living 的裁定約束且為不可上訴，接受本比賽的所有相關事項，與 Young Living 的裁定將是最終裁定且具約束力；以及 (iv) 根據比賽規則中的條款，適用法律規定，同意並收集，使用和處理其個人數據。參加者不遵守比賽細則，將則遭取消資格。

比賽受到所有適用的香港法律之規範。關於比賽細則結構、有效性、解釋和可執行性的所有問題，或參加者與 Young Living 與比賽相關的權利和義務，皆受香港法律所管轄並據其解釋，不援引衝突法律原則。所有參加者皆同意香港法院的司法管轄。

若比賽細則與其他比賽宣傳資料（包括但不限於銷售系統、網上或印刷廣告）有所衝突，以比賽規則內的英文版「活動規則」（Contest Rules）為準。

Young Living 未能行使或決定不行使任何比賽細則，並不構成放棄任何條文、或放棄其執行本條款之權利。若任何條文被認定為無效、無執行力或違法，此比賽細則仍繼續有效，並應按照其條款解釋，如同本協議未載有無效或非法之條款。如果本比賽規則的英文版本與中文版本之間存在任何衝突，差異或不一致，則以英文版本為準。