

## **Young Living Global Leadership Cruise 2019 Promotion Official Rules**

No purchase or payment is necessary to enter or win.

### **Promotion Description**

The Young Living Global Leadership Cruise 2019 Promotion (the “Promotion”) is sponsored by Young Living Essential Oils, LC, Thanksgiving Point Business Park, 3125 Executive Parkway, Lehi, UT 84043 (“Young Living”). The promotion period begins August 1, 2018, at 12:01 a.m. and ends December 31, 2018, at 11:59 p.m., according to the time zone applicable to the sponsor’s office in which the Promotion is being sponsored, as detailed in Appendix A (the “Promotion Period”). Young Living’s method of timekeeping is the official time clock for the Promotion and is final and undisputable. Winners will be selected after the Promotion Period, based on the number of points earned for the Global Leadership Cruise promotion (“GLC Points”), the geographic location, and the membership rank of each eligible Young Living member (“Member”). Ranking is based on the ranking system outlined in the Young Living Compensation Plan.

### **Eligibility**

The Promotion is open to active Members who are in good standing with Young Living; are 18 years of age or older or the majority age in their jurisdiction as of August 1, 2018; have achieved the rank of Silver or higher during the Promotion; and have a primary billing address listed on their Member account and proof of citizenship in the United States of America, Canada, Ecuador, Europe, Hong Kong, Indonesia, Japan, Malaysia, Mexico, or Singapore. Additionally, Members in Australia/New Zealand with residency status and a work visa may qualify. Eligible Members may be referred to herein as “Participants.” This promotion excludes all Members in other countries and is void where prohibited. Active Members are Members who have made a purchase of at least 50 PV in the last 12 months and signed the Young Living Member Agreement. Star, Senior Star, and Executive Members will be eligible to earn points but will only become eligible to win a Prize as of the first day of the month after the first month during the Promotional Period in which they achieve the rank of Silver. For example, if a Participant advances to Silver on September 21, they become eligible to win a Prize as of October 1. For Participants with a primary billing address in Europe, eligibility to win the Prize is conditioned upon express, written agreement to the terms of this Promotion.

To receive a Prize (defined below), each winning Participant must register for a ticket on the Royal Caribbean’s cruise liner, Ovation of the Sea, leaving from Seattle, Washington, and travelling between June 7-14, 2019 (“GL Cruise”), by responding to the registration link sent to their email by January 21, 2019, as outlined below.

### **How to Win Prizes**

Participants will compete against Members of the same rank within their market, as defined in Appendix B, to earn the most GLC Points. Each winner will earn a single Prize. Prizes vary based on the number of GLC Points earned compared to other Prize winners, as detailed in the Prize section.

Prizes will be awarded to Participants who have earned the most GLC Points during the Promotion Period in each group shown in the following tables. There are multiple tiers of Prizes. The number of

Prizes awarded in each group is shown in the tables. The highest GLC Point earners in each group will received the higher tiered Prizes, with the lower GLC Point earners receiving the lowered tier Prizes, respectively. If a market does not have any Participants who earn GLC Points in a group, the Prize for that rank will not roll over to another group. Participants are assigned to the group corresponding to their initial Baseline Rank and their market for the duration of the Promotion. A Participant will be deemed to initially have a “Baseline Rank” of their paid-as rank for June 2018.

**U.S.**

<b>Group</b>	<b>Tier 2</b>	<b>Tier 3</b>	<b>Tier 4</b>
Silver	125	96	43
Gold	34	23	10
Platinum	10	7	2
Diamond	5	2	1
Crown Diamond	1	1	1
Royal Crown Diamond	1	1	1

**Canada**

<b>Group</b>	<b>Tier 2</b>	<b>Tier 3</b>	<b>Tier 4</b>
Silver	16	11	5
Gold	4	3	1
Platinum	1	1	1
Diamond	1	1	1
Crown Diamond	1		
Royal Crown Diamond	1		

**Mexico**

<b>Group</b>	<b>Tier 2</b>	<b>Tier 3</b>	<b>Tier 4</b>
Silver	10	6	3
Gold	6	1	1
Platinum	1		
Diamond	1		
Crown Diamond	1		
Royal Crown Diamond			

**Ecuador**

<b>Group</b>	<b>Tier 2</b>	<b>Tier 3</b>	<b>Tier 4</b>
Silver	3	1	1
Gold			
Platinum			
Diamond			
Crown Diamond			
Royal Crown Diamond			

**Europe**

<b>Group</b>	<b>Tier 2</b>	<b>Tier 3</b>	<b>Tier 4</b>
Silver	15	9	6
Gold	4	3	1
Platinum	1	1	1
Diamond	1		
Crown Diamond	1	1	1
Royal Crown Diamond			

**APAC**

<b>Group</b>	<b>Tier 2</b>	<b>Tier 3</b>	<b>Tier 4</b>
Silver	54	36	18
Gold	14	11	7
Platinum	3	3	1
Diamond	1	1	1
Crown Diamond	1	1	1
Royal Crown Diamond	1		

Additionally, the top 10 Participants with the highest GLC Point totals globally will not be deemed to win a group-specific Prize but will instead earn a Top 3 or Tier 1 Prize, detailed below.

In the event of a tie between one or more Participant in any group or for any Prize, Young Living will randomly select the winner between all tying Participants.

Young Living reserves the right to award additional Prizes to any Participant for any reason, at its sole discretion, and regardless of the number of any GLC points earned. By participating in the Promotion, Participants acknowledge and agree that Young Living has this right.

**Prizes**

All Prize winners will receive passage on the GL Cruise for the Prize winner and one guest. Infants and children under the age of 18 are not permitted to attend the trip as a guest. Prizes are based on the number of GLC Points earned compared to other Prize winners. The following are the Prizes to be awarded to winners of the Promotion (collectively, “Prizes”, each a “Prize”) based on each Prize winners’ GLC Point ranking:

All Prize winners will receive passage on the Global Leadership Cruise for themselves and a guest.

Top Three Prize: This Prize will be awarded to each of the top three Participants with the highest GLC Point totals earned globally during the entire Promotion Period. This Prize includes two round-trip airline tickets from the international airport nearest the winner’s home to Seattle, Washington, U.S., and lodging in a Sky Loft Suite with a balcony. Each Top Three Prize has an approximate retail value (“ARV”) of \$22,000 USD per couple.

**Tier 1 Prize:** This Prize will be awarded to Participants ranked 4-10 of the highest GLC Point totals earned globally. This Prize includes two round-trip airline tickets from the international airport nearest the winner’s home to Seattle, Washington, U.S., and cruise lodging for two attendees in one Ocean View balcony cabin. Each Tier 1 Prize has an approximate retail value (“ARV”) of \$17,000 USD per couple.

**Tier 2, 3, and 4 Prizes:** These Prizes will be awarded to Participants who earned the highest GLC Point totals in their rank and market, as outlined in the tables above. The number of winning Participants for each tier is dependent on the rank and market and the tier and is enumerated in the tables above. Each Tier 2 Prize includes one room on the GL Cruise for two in an Ocean View balcony cabin. Each Tier 2 Prize has an ARV of \$7,000 USD per couple. For Tier 3 Prizes, Young Living will pay 75 percent of the cost for cruise lodging for two attendees in one Ocean View balcony cabin. Each Tier 3 Prize has an ARV of \$5,500 USD per couple. For Tier 4 Prizes, Young Living will pay 50 percent of the cost for cruise lodging for two attendees in one Ocean View Stateroom with a balcony. Each Tier 4 Prize has an ARV of \$3,500 USD per winner.

**How to Earn Points**

Participants earn GLC Points by (i) advancing in rank, as such advancement is outlined in the Young Living Compensation Plan, above their Baseline Rank and (ii) when a Member in the Participant’s Current Commission Structure (defined below) advances in rank above their respective Baseline Rank. A Participant’s “Current Commission Structure” means the set of all Members in the Participant’s sales organization whose purchases are commissionable to the Participant in that month.

Each time a Participant advances in rank above their then current Baseline Rank, the new rank will become the Participant’s new Baseline Rank. For example, if during the first month of the Promotional Period, a Participant advances in rank from an initial Baseline Rank of Silver to the rank of Gold, then in the second month of the Promotional Period, their Baseline Rank will be Gold.

The table below indicates the number of GLC Points earned by Participants every time Members in their Current Commission Structure advance in rank over their initial Baseline Rank or subsequent ranks.

<b>Crown Diamond to Royal Crown Diamond</b>	<b>100 points</b>
<b>Diamond to Crown Diamond</b>	<b>60 points</b>
<b>Platinum to Diamond</b>	<b>40 points</b>
<b>Gold to Platinum</b>	<b>20 points</b>
<b>Silver to Gold</b>	<b>15 points</b>
<b>Executive to Silver</b>	<b>10 points</b>
<b>Senior Star to Executive</b>	<b>5 points</b>
<b>Star to Senior Star</b>	<b>2 points</b>

The table below indicates the number of GLC Points earned by Participants each time they personally advance in rank over their initial Baseline Rank or their subsequent ranks during the Promotion Period.

<b>Crown Diamond to Royal Crown Diamond</b>	<b>200 points</b>
<b>Diamond to Crown Diamond</b>	<b>150 points</b>
<b>Platinum to Diamond</b>	<b>100 points</b>
<b>Gold to Platinum</b>	<b>50 points</b>
<b>Silver to Gold</b>	<b>20 points</b>
<b>Executive to Silver</b>	<b>10 points</b>
<b>Senior Star to Executive</b>	<b>5 points</b>

GLC Points earned are calculated and updated monthly, estimated to be on or about the 20th of each month, and may be reflected on a dashboard in Virtual Office. By participating in this contest, Participants acknowledge and accept that this information will be made public. Participants in the European Union will not have their personal information shared unless they expressly agree to these Young Living Global Leadership Cruise 2019 Promotion Official Rules. Participants may not transfer their GLC Points to another person. All GLC Points expire after the Promotion Period has ended. GLC Points cannot be redeemed for any other Young Living event, program, or product. GLC Points have no cash value and cannot be redeemed or refunded as such. GLC Points earned through backdating will be handled on a case by case basis. Any changes in rank through product returns or exchanges may result in the corresponding GLC Points being forfeited.

### **General Prize Conditions**

Young Living is not responsible for—and the Prize winners will not receive—the difference, if any, between the actual value of a Prize at the time of award and the ARV stated in these Official Rules or in any Promotion-related correspondence or materials. Prize winners are responsible for all federal, state, and local taxes (including income and withholding taxes), if any, as well as any other costs and expenses associated with Prize acceptance and use not specified herein as being provided, regardless of whether the Prize is used in whole or in part. In no event will Young Living be responsible for awarding more than the Prizes stated herein. In the event there are not enough eligible Members to award all Prizes, Young Living reserves the right to award only the number of Prizes as there are eligible Members. Any Prizes not awarded after the Promotion Period may remain unawarded. Prize restrictions/conditions stated herein are not all-inclusive. Prizes are not transferrable or redeemable for cash, except that Young Living reserves the right, at Young Living's sole discretion, to substitute a Prize (or portion thereof) for a Prize of greater or equal value. Prizes are awarded "AS IS" and WITHOUT WARRANTY OF ANY KIND, express or implied, including, without limitation, any implied warranty of merchantability or fitness for a particular purpose. Any guarantees and warranties on a Prize are subject to the Royal Caribbean Cruises, Ltd., terms and conditions, and the Prize winner agrees to look solely to Royal Caribbean Cruises, Ltd., for any such warranty or guarantee claim.

All expenses not stated herein as part of a Prize are the Prize winner's sole responsibility. A Prize will be forfeited if (i) the winner is not available to travel on the dates specified for the GL Cruise or (ii) the winner and/or their travel companion, if applicable, does not have the required travel documents by the date scheduled for the trip. Each winner and their guest are solely responsible for obtaining any travel insurance (and all other forms of insurance) that they may wish to obtain at their own expense and hereby acknowledge that Young Living has not and will not obtain or provide travel insurance or any other form of insurance. Prize winners are bound by the terms and conditions of all airlines, Royal Caribbean Cruises, Ltd., and other third-party service providers used in connection with the Prizes. Young Living is not responsible if tickets, etc., are lost, stolen, or misplaced by a Prize winner or guest, and such items will not be replaced or re-booked if transportation is missed for any reason. Exact dates and locations are subject to change and are at the sole discretion of Young Living.

Prize winners and their travel companions must travel together on the same itinerary and possess all required travel documents. Airline tickets are non-refundable/non-transferable and are not valid for upgrades and/or frequent flyer miles. Prize winners will not receive cash or any other form of compensation if actual travel costs are less than the ARVs stated in these Official Rules.

Young Living shall not be responsible for any cancellations, delays, diversions, or substitution, or any act or omissions whatsoever by the air carriers, cruise ship operators, or other transportation companies or any other persons providing any of these services and accommodations necessitated by same. No refund or compensation will be made in the event of the cancellation or delay of any flight except at the sole discretion of Young Living.

During the Promotion Period, the Participants with the highest GLC Point totals may be audited on a regular basis to monitor compliance with the Young Living Policies and Procedures applicable to the Participant's jurisdiction ("Young Living's Policies and Procedures"), especially, but not limited to, those sections pertaining to advertising and promotions. Any violation of Young Living's Policies and Procedures will disqualify the Participant from the Promotion in its entirety.

### **Notification/Prize Acceptance**

Participants may be provided access to a detailed breakdown of their GLC Point totals through Virtual Office. Prize winners will be selected following the conclusion of the Promotion Period, on or before January 21, 2019. A list of Prize winners will be available on Virtual Office (YoungLiving.org) once the winners have been selected and GLC Points have been totaled and verified following the conclusion of the Promotion Period.

On or about January 21, 2019, an email will be sent to the Prize winners. Acceptance emails will be sent to the email address on file for the Prize winners. This email will contain an acceptance link where Prize winners must accept or decline the reward and complete a registration form by 12 p.m. on January 28, 2019. Failure to respond to the acceptance email through the acceptance link within by this time will be deemed a declination of the trip. This declination is non-reversible, and, similarly, acceptance of a Prize will be final. If a Prize winner declines the trip, they will no longer qualify for any Prize and Young Living reserves the right to determine how that Prize is used.

### **Travel**

Travel arrangements for Prizes will be arranged for the Prize winner through Young Living's preferred travel agent. If a Prize winner purchases their own airline tickets, without prior approval from Young Living's preferred travel agent, they will be ineligible for reimbursement.

All travel arrangements must be finalized and booked at least 60 days prior to the start of the GL Cruise. A Prize winner's failure to respond to emails and phone calls from Young Living's preferred travel agent within 24 hours could result in a forfeit the airfare portion of the Prize. All flight arrangements associated with the Prizes, once ticketed, are final, and Prize winners are responsible for all fees associated with changing travel in any way. Travel costs incurred between a Prize winner's home and the airport are at the Prize winner's expense. Luggage fees and other expenses are also solely the responsibility of the Prize winner.

All personal expenses (including a drink package) incurred on the GL Cruise are the responsibility of the Prize winner. Upon boarding the cruise ship, Prize winners will be required to provide their own personal credit card or debit card to cover their own incidental expenses. Inquiries regarding specifics on daily funds held for incidentals by the cruise line should be directed to the cruise line. Incidentals are not included with in the Prizes for the Promotion.

#### **Cancellation and Refunds; Force Majeure**

Prize winners who cancel their attendance on the GL Cruise will not receive a refund for the value of their Prizes. Prize winners who cancel their attendance may be required by Young Living, in its sole discretion, to reimburse Young Living for any costs associated with cancelling their trip. Young Living will not compensate, in cash or kind, qualifiers who are unable to participate in the trip after accepting the trip. Travel insurance is available through Destinations Travel and must be purchased by the Prize winner at their own expense. Young Living will not be held responsible if cancellation of the event occurs due to any of the following: extreme weather, natural disasters, strikes, picket lines, boycott efforts, fires, floods, accidents, war (whether or not declared), revolution, riots, insurrections, acts of God, acts of government (including, without limitation, any agency or department of the United States of America), acts of the public enemy, scarcity or rationing of gasoline or other fuel or vital products, inability to obtain materials or labor, or other causes that are reasonably beyond the control of Young Living. In the case of such events, Young Living may provide a cash prize of equivalent value at its sole discretion.

#### **License**

By accepting a Prize, the respective Prize winner consents to the use of their name, address (city and state/province of residence), voice, and statements relating to the Promotion and Young Living, and photographs or other likeness, without further compensation, notification, or permission in any publicity or advertising carried out by Young Living or any related entities in any media without territorial or time limitation, except where prohibited by law.

#### **Limitations of Liability**

Young Living and its affiliates, subsidiaries, parent companies, advertising and promotion agencies, printers, and judges involved in this Promotion are not responsible for any inaccuracies in information which may be used in the Promotion, for any technical or human error which may occur in the processing of entries, including data entered by entrants, any entry miscommunications such as

technical failures related to computer, telephone, cable, and unavailable network or server connections; related technical failures, or other failures related to hardware, software, or virus; or incomplete, late, or misdirected entries. Any compromise to the fair and proper conduct of this Promotion related to a computer virus or similar type of technical impairment that may affect the proper fairness, security, and administration of the Promotion may result in the termination, amendment, or modification of the Promotion or portion thereof at the sole discretion of Young Living. Young Living reserves the right, in its sole discretion, to void any entries of Participants who Young Living believes have attempted to tamper with or impair the administration, security, fairness, or proper play of this Promotion or who act in a non-sportsman-like manner or with the intent to threaten or harass any other person.

By participating in the Promotion, Participants waive all rights to claim punitive, incidental and consequential damages, attorneys' fees, or any damages other than actual out-of-pocket costs or losses that may arise in connection with participation in the Promotion or acceptance, possession, and use of any Prize.

All causes of action arising out of or connected with this Promotion or any Prize awarded shall be resolved individually, without resorting to any form of class action. Some jurisdictions may not allow certain limitations on damages or the ability to seek damages through a class action, so some of these restrictions may not apply to all Participants.

#### **Other Rules and Regulations**

If aspects of the Prizes that are beyond the control of Young Living change, neither Young Living, nor any other promotional partners furnishing Prizes, will be liable or responsible for any such changes, and Young Living reserves the right to substitute a Prize of equivalent or greater value, at Young Living's sole and absolute discretion, if, for any reason, all or any portion of a Prize, as described herein, are or become unavailable. No transfer of a Prize to a third party is permitted. By accepting a Prize, Prize winners agree that Young Living shall not be liable for any injuries, damages, or losses of any kind resulting from or in connection with the awarding, acceptance, possession, or use of the Prize or any aspects or parts thereof.

Young Living will be the final arbiter of all rule interpretations and qualification determinations, and such decisions will be final. Where applicable, Prizes will be reported as income on the Prize winners' annual tax form. Prize winners will be responsible for paying all taxes on any Prizes and/or subsidy or subsidies granted by Young Living. Prize winners residing in the United States of America or Canada will be issued a respective Form 1099 or T4A reporting the fair market value of their Prize as taxable income. Young Living reserves the right to suspend or terminate this Promotion, without notice, for any reason or no reason, in its sole discretion. Employees of Young Living and its associated entities and their spouses and immediate family members are not eligible to participate in this Promotion. This Promotion is void where prohibited by law. All Participants will be subject to auditing or verification of their GLC Point totals.

By participating in the Promotion, you (i) acknowledge compliance with these Promotion Rules, including all eligibility requirements, (ii) warrant that any information you provide in connection with this Promotion is true and accurate, and (iii) agree to be bound by the decisions of Young Living, which



shall be final and binding in all matters relating to this Promotion. Participants who have not complied with these Promotion Rules are subject to disqualification.

This Promotion is subject to all applicable federal, state, provincial, and municipal laws. All issues and questions concerning the construction, validity, interpretation, and enforceability of these Promotion Rules, or the rights and obligations of Participant and Young Living in connection with the Promotion, shall be governed by, and construed in accordance with, the substantive laws of the State of Utah, without regard to conflicts of law principles. All entrants consent to the jurisdiction and venue of the Federal, state, and local courts of Utah.

In the event that any Promotion details contained in these Official Rules conflicts with any Promotion details contained in other Promotion materials (including, without limitation, any point of sale, online or print advertising, or dashboards), the details of the Promotion as set forth in these Official Rules shall prevail.

Young Living's failure to or decision not to enforce any provision in these Official Rules will not constitute a waiver of that or any other provision. If any provision is determined to be invalid or otherwise unenforceable or illegal, these Official Rules shall otherwise remain in effect and shall be construed in accordance with their terms as if the invalid or illegal provision were not contained herein.

Participants may obtain a list of the Prize winners' names for the country sponsoring the Promotion, excluding the European Union, by sending a self-addressed, postage-stamped envelope to Young Living Alaskan Global Leadership Cruise 2019 Promotion – Winners List c/o Young Living Essential Oils LC, Thanksgiving Point Business Park, 3125 Executive Parkway, Lehi, UT 84043. The Prize winners list will be sent within a reasonable time after all Prizes have been awarded.

## Appendix A

Participants agree and understand that this Promotion is sponsored by the legal entity in their country of residence as detailed below. The legal entity sponsoring the Promotion for each Participant is determined by the primary billing address as listed on the Participant's Young Living Member account as of the start date of the Promotion Period.

<b>Participant's country of primary residence as of the start date of the Promotion Period</b>	<b>Sponsor</b>	<b>Sponsor's address</b>
United States	<b>Young Living Essential Oils, LC</b>	3125 Executive Parkway Lehi, UT 84043
Canada	<b>Young Living Canada ULC</b>	Suite 350, 7326 - 10th Street N.E. Calgary, Alberta T2E 8W1
Mexico	<b>Young Living Mexico SRL</b>	Av. Paseo de la Reforma No. 243, Piso 9 Colonia Cuauhtémoc, Delegación Cuauhtémoc, C.P. 06500, Ciudad de Mexico
Ecuador	<b>Young Living Ecuador, CIA, LTDA</b>	Avenida Las Monjas No. 115 Entre Circunvalación y Costanera Sur Urdesa Central Guayaquil, Ecuador
Europe	<b>Young Living (Europe) Ltd.</b>	3rd Floor Building 11, Chiswick Park London W4 5YS UK Phone: +44-0-1480- 710032 Fax + 44 (0) 2038573431
Hong Kong	<b>Young Living Hong Kong Limited</b>	6 and 7 Floor The Wellington No. 198 Wellington Street, Central, Hong Kong
Australia/New Zealand	<b>Young Living Essential Oils, Australasia Pty. Ltd.</b>	Level 3 Building B, 3 Columbia Court Baulkham Hills 2153, Sydney, Australia
Singapore	<b>Young Living Singapore Pte. Ltd.</b>	Young Living Singapore Pte Ltd 111 Somerset Road, #05-06/07 TripleOne Somerset, Singapore 238164
Malaysia	<b>Young Living Malaysia Sdn Bhd</b>	Bangsar South, 59200 Kuala Lumpur, Wilayah Persekutuan Kuala Lumpur, Malaysia
Japan	<b>Young Living Japan Inc.</b>	Shinjuku Sumitomo Bldg 32F 2-6-1 Nishishinjuku Shinjuku-Ku, Tokyo, Japan 163-0232
Indonesia	<b>PT Young Living Indonesia</b>	Menara BCA Grand Indonesia, 45 floor, Jalan M.H. Thamrin No. 1, Jakarta Pusat, 10310, Indonesia

## Appendix B

Participants will be competing in the markets listed below based on their country of primary residence as listed on their Member account as of the start date of the Promotion.

<b>Market</b>	<b>Participant's country of primary residence as of the start date of the Promotion Period</b>
<b>United States</b>	United States
<b>Canada</b>	Canada
<b>Mexico</b>	Mexico
<b>Ecuador</b>	Ecuador
<b>Europe</b>	European Countries
<b>APAC</b>	Hong Kong, Australia, New Zealand, Singapore, Malaysia, Japan, Indonesia