

YOUNG LIVING EUROPE BEAUTY SCHOOL PROMOTION 2017 OFFICIAL RULES

Promotion Description

The Young Living Europe Beauty School Promotion 2017 (the "Promotion") is sponsored by Young Living (Europe) Limited, Building 11, Chiswick Park, 566 Chiswick High Road, London W4 5YS ("Young Living"). The promotion period begins 1. October 2016 and ends on 31. January 2017 (the "Promotion Period"). Young Living's method of timekeeping is the official time clock for the Promotion and is final and undisputable. Prize winners will be determined based on eligibility and achievement of certain requirements during the Promotion Period, as stated below.

Eligibility

The Promotion is open to active Young Living Distributors ("Participants") who are not being investigated by the Young Living Compliance Team, are 18 years of age or older as of 1 October 2016 (or the majority age in their jurisdiction), and who have an account registered with an address within one of the twenty eight European Member states or the Russian Federation, or one of the following countries: Albania, Andorra, Armenia, Azerbaij, Belarus, Bosnia and Herzegovina, Faroe Islands, Georgia, Gibraltar, Greenland, Iceland, Kazakhstan, Kyrgyzstan, Liechtenstein, Macedonia, Moldova, Monaco, Montenegro, Norway, Russian Federation, san Marino, Serbia , Switzerland, Tajikistan, Turkey, Turkmenistan, Ukraine, Uzbekistan and Vatican city

Each "Participant" must be a Young Living Distributor who has signed a Young Living Member Agreement. Violation against the Policies and Procedures will result in immediate disqualification.

How to Win

Rank Achievement Requirement

The qualifications for the Prize differ based on each Participant's maximum rank as of the commission period of September 2016. (Ranking for this Promotion is based on the ranks outlined in the Young Living Compensation Plan).

Participants having a maximum rank of Distributor, Star, or Senior Star qualify for the Prize by achieving the rank of Silver at least once during the Promotion Period.

Participants having a rank of Executive or above (Executive through Royal Crown Diamond) qualify for the Prize by completing each of:

(1) Obtain the Rank Achievement Requirement (see below)

- (2) The Essential Rewards Requirement (see below)
- (3) The OGV Growth Requirement during the Promotion Period (see below)

(1) Rank Achievement Requirement

During any month of the Promotion Period, a Participant must achieve their maximum rank achieved prior to the Promotion Period at least once. For example: if your maximum paid rank on or before September 2016 is Platinum you must achieve the (paid) rank of Platinum at least once during the Promotion Period.

(2) Essential Rewards Requirement

At the end of the Promotion Period, a Participant must have reached the Essential Rewards Requirement shown in the table below. For example: If your maximum rank is Executive and you have 100 Active Distributors in your organisation, 60 members in your organization (60%) must be enrolled in Essential Rewards by the end of the Promotion Period.

(3) OGV Growth Requirement

By the end of the Promotion Period, a participant must increase his/her OGV by the percentage shown in the chart below. For example, If your maximum rank is Gold and you have a baseline OGV of 35,000 on September 2016 you must increase your OGV to at least 43,750 (25% growth).

(1) Maximum Distributor Rank	(3) OGV Growth Requirement ^{t*}	(2) Essential Rewards Requirement
Executive	60%	60%
Silver	40%	40%
Gold	25%	40%
Platinum	15%	30%
Diamond	10%	25%
Crown Diamond	7%	25%
Royal Crown Diamond	5%	20%
*Measured against commission calculation of September 2016		

Any product returns or exchanges made during or after the Promotion Period may result in one or more of these requirements being forfeited for a participant.

Prizes

The following prize package will be awarded to each eligible winner of the Promotion (collectively the "Prize"):

- One ticket to either (i) the Beauty School event taking place in London, England on May 19-21 or (ii) the Beauty School event taking place in Vienna, Austria on May 26-28, 2017 (each an "Event") Location selection is on a first come first serve basis
- One luxury gift bag worth £250
- Meals will be provided on: Friday lunch and dinner as well as Saturday lunch
- One round-trip economy class airfare or train ticket within continental Europe to and from the event
- Transport to and from the hotel via car or train
- Standard hotel accommodations for two nights sharing
- 1 free Skin Analysis at the event

Each Prize has an approximate retail value (ARV) of £1500

General Prize Conditions:

Young Living is not responsible for and the winners will not receive the difference, if any, between the actual value of a Prize at the time of award and the ARV stated in these Official Rules or in any Promotion-related correspondence or materials. All taxes (including income and withholding taxes), if any, as well as any other costs and expenses associated with Prize acceptance and use not specified herein as being provided are the winner's responsibility, regardless of whether the Prize is used in whole or in part. In no event will Young Living be responsible for awarding more than the Prizes stated herein. Prize restrictions/conditions stated herein are not all-inclusive. Prizes are not transferrable or redeemable for cash, except that Young Living reserves the right, at Young Living's sole discretion, to substitute a prize (or portion thereof) for a prize of greater or equal value. Prizes are awarded "AS IS" and WITHOUT WARRANTY OF ANY KIND, express or implied, including, without limitation, any implied warranty of merchantability or fitness for a particular purpose.

All expenses not stated herein as part of a Prize are the Prize winner's sole responsibility. A Prize will be forfeited if: 1) the winner is not available to travel on the dates specified for the selected Event; or 2) the winner does not have the required travel documents by the date scheduled for the trip. Each winner is responsible for obtaining any required passport or visa as well as travel insurance (and all other forms of insurance) that they may wish to obtain at their own expense and hereby acknowledge that Young Living has not and will not obtain or provide travel insurance or any other form of insurance. Winners are bound by the terms and conditions of all airlines, hotels, and other third-party service providers used in connection with the Prizes. Young

Living is not responsible if tickets, etc. are lost, stolen, or misplaced by a Prize winner or guest and will not be replaced or re-booked if transportation is missed for any reason. Exact dates and locations are subject to change, and are at the sole discretion of Young Living.

Airline and train tickets are non-refundable/non-transferable and are not valid for upgrades and/or frequent flyer miles. Prize winners will not receive cash or any other form of compensation if actual travel costs are less than the ARVs stated in these Official Rules.

Young Living shall not be responsible for any cancellations, delays, diversions or substitution or any act or omissions whatsoever by the air carriers, hotels, transportation companies, or any other persons providing any of these services and accommodations necessitated by same. No refund or compensation will be made in the event of the cancellation or delay of any flight except at the sole discretion of Young Living.

During the Promotion Period, each Participants qualifying for the Prize may be audited to monitor compliance with the Young Living Policies and Procedures applicable to the Distributor's jurisdiction ("Young Living's Policies and Procedures"), especially, but not limited to, those sections pertaining to advertising and promotions. Any violation of Young Living's Policies and Procedures will disqualify the participant from the Promotion in its entirety.

Notification/Prize Acceptance

Prize winners will be selected following the conclusion of the Promotion Period, on or before March 1, 2017. A list of Prize winners will be available on Virtual Office once the winners have been selected and their qualification of the applicable requirements are verified following the conclusion of the Promotion Period.

Travel

Travel arrangements for Prizes may be arranged for the qualifying consultant through Young Living's preferred travel agent. If a Prize winner purchases their own airline tickets, without prior approval from Young Living's preferred travel agent, they will be in-eligible for reimbursement.

All travel arrangements must be finalized and booked at least four weeks prior to the start of selected Event. A Participant's failure to respond to emails and phone calls from Young Living's preferred travel agent within 24-hours could result in a forfeit the airfare portion of the Prize. All flight arrangements associated with the Prizes, once ticketed, are final and winning Participants are responsible for any and all fees associated with changing travel in any way. Travel costs incurred between a winning Participant's home and the airport are at the Participant's expense. Luggage fees and other expenses are also solely the responsibility of the winning Participant.

All personal expenses incurred are the responsibility of the winning Participant. Upon checking into the hotel, winning Participants will be required to provide their own personal credit card or debit card to cover their own incidental expenses. Incidentals are not included with in the Prizes for the Promotion.

Cancellation and Refunds; Force Majeure

Prize winners who cancel their attendance at the Event will not receive a refund for the value of their Prizes. Participants who cancel their attendance may be required by Young Living, in its sole discretion, to reimburse Young Living for any costs associated with cancelling their trip. Young Living will not compensate, in cash or kind, qualifiers who are unable to participate in the trip after accepting the trip. Young Living will not be held responsible if cancellation of the Event occurs due to any of the following: extreme weather, natural disasters, strikes, picket lines, boycott efforts, fires, floods, accidents, war (whether or not declared), revolution, riots, insurrections, acts of God, acts of government (including, without limitation, any government agency), acts of the public enemy, scarcity or rationing of gasoline or other fuel or vital products, inability to obtain materials or labor, or other causes that are reasonably beyond the control of Young Living. In the case of such events, Young Living may provide a cash prize of equivalent value at its sole discretion.

License

By accepting a Prize, the respective Participant consents to the use of his/her name, address (city and state/province of residence), voice, and statements relating to the Promotion and Young Living, and photographs or other likeness, without further compensation, notification or permission in any publicity or advertising carried out by Young Living or any related entities in any media without territorial or time limitation, except where prohibited by law.

Limitations of Liability

Young Living and its affiliates, subsidiaries, parent companies, advertising and promotion agencies, printers, and judges involved in this promotion are not responsible for any inaccuracies in information which may be used in the promotion, for any technical or human error which may occur in the processing of entries, including data entered by entrants, any entry miscommunications such as technical failures related to computer, telephone, cable, and unavailable network or server connections, related technical failures, or other failures related to hardware, software, or virus, or incomplete, late, or misdirected entries. Any compromise to the fair and proper conduct of this promotion related to a computer virus or similar type of technical impairment that may affect the proper fairness, security, and administration of the promotion may result in the termination, amendment, or modification of the promotion or portion thereof at the sole discretion of Young Living. Young Living reserves the right, in its sole discretion, to void any entries of entrants whom Young Living believes has attempted to tamper with or impair the administration, security, fairness, or proper play of this promotion or who acts in a non-sportsman like manner or with the intent to threaten or harass any other person.

By participating in the Promotion, Participants waive all rights to claim punitive, incidental and consequential damages, attorneys' fees, or any damages other than actual out-of-pocket costs or losses that may arise in connection with participation in the promotion or acceptance, possession, and use of any prize.

All causes of action arising out of or connected with this Promotion or any Prize awarded shall be resolved individually, without resort to any form of class action. Some jurisdictions may not allow certain limitations on damages or the ability to seek damages through a class action, so some of these restrictions may not apply to you.

Other Rules and Regulations

If aspects of the Prizes change that are beyond the control of Young Living, neither Young Living, nor any other promotional partners furnishing Prizes, will be liable or responsible for any such changes and Young Living reserves the right to substitute a prize of equivalent or greater value, at Young Living's sole and absolute discretion, if, for any reason, all or any portion of a Prize, as described herein, are or become unavailable. No transfer of a Prize to a third party is permitted. By accepting a Prize, Prize winners agree that Young Living shall not be liable for any injuries, damages, or losses of any kind resulting from or in connection with the awarding, acceptance, possession, or use of the Prize or any aspects or parts thereof.

Young Living will be the final arbiter of all rule interpretations and qualification determinations and such decisions will be final. Where applicable, Prizes will be reported as income on the winners' annual tax form. Prize winners will be responsible for paying all taxes on any Prizes and/or subsidy or subsidies granted by Young Living. Prize winners will be issued a respective tax for (when required by law) reporting the fair market value of their prize as taxable income. Young Living reserves the right to suspend or terminate this Promotion, without notice, for any reason or no reason, in its sole discretion. Employees of Young Living and its associated entities and their spouses and immediate family members are not eligible to participate in this Promotion. This Promotion is void where prohibited by law. All Participants who qualify will be subject to auditing or verification of their activities.

By participating in the Promotion, you the Participant (i) acknowledge compliance with these Promotion Rules including all eligibility requirements, (ii) warrant that any information you provide in connection with this Promotion is true and accurate, and (iii) agree to be bound by the decisions of Young Living which shall be final and binding in all matters relating to this Promotion. Participants who have not complied with these Promotion Rules are subject to disqualification.

This Promotion is subject to any and all applicable laws applicable throughout Europe. All issues and questions concerning the construction, validity, interpretation and enforceability of these Promotion Rules, or the rights and obligations of participant and Young Living in connection with the Promotion, shall be governed by, and construed in accordance with, the substantive laws of England, without regard to conflicts of law principles. All entrants consent to the jurisdiction and venue of the courts of London, England.

In the event of any conflict with any Promotion details contained in these Official Rules and Promotion details contained in other Promotion materials (including, without limitation, any point of sale, online or print advertising), the details of the Promotion as set forth in these Official Rules shall prevail.

Young Living's failure to or decision not to enforce any provision in these Official Rules will not constitute a waiver of that or any other provision. In the event that any provision is determined to be invalid or otherwise unenforceable or illegal, these Official Rules shall otherwise remain in effect and shall be construed in accordance with their terms as if the invalid or illegal provision were not contained herein.