

COMPENSATION PLAN

REFERENCE GUIDE

Your complete reference guide to understanding the Young Living Compensation Plan is split up into these sections that you will find below:

- Understanding the Terminology
- Young Living Ranks
- Getting Paid
- Qualifying for Commissions & Bonuses
- Commissions & Bonuses
- Enroller Bonuses Examples

Click the [blue underlined links](#) to learn more about that part of the Compensation Plan. The [blue underlined links](#) will open an audio slide with an audio icon on the top left. The audio may take a few seconds to load, before auto-playing the sound.

Note: All AUD and NZD are based upon the relevant USD equivalent and determined by using a peg rate of 1.3 (AU) and 1.4 (NZ) (Peg rates may occasionally fluctuate).

UNDERSTANDING THE TERMINOLOGY

[Retail Customer](#)

[Wholesale Member](#)

[Starter Bundles](#)

[Enroller](#)

[Sponsor](#)

- [Enroller and Sponsor: Differences](#)
- [Example of when the Sponsor & Enroller are not the same person](#)

[PV](#)

- [Ranks needing a 100 PV order](#)

[OGV \(Organisation Group Volume\)](#)

[PGV \(Personal Group Volume\)](#)

- [PGV Example](#)

[Leg](#)

- [Legs & Ranks](#)
- [Qualifying Leg](#)

[Levels](#)

[Support Team & Crossteam](#)

[Generations](#)

- [Personal Generation \(Generation #1\)](#)
- [Generation #2](#)
- [Generations Summary](#)

[Commission Period](#)

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YOUNG LIVING RANKS

[An Introduction to the Young Living Ranks](#)



GETTING PAID

[2 Ways to Receive Your Commission](#)

[1. Credit applied to your YL account](#)

- [What can credits be used for?](#)
- [Using your credits online](#)

[2. Direct into your bank account](#)

[When do I get paid?](#)

[Where can I view my commission statement?](#)

[How is commission calculated and paid in Australian Dollars?](#)

- [Commissions are calculated in PV](#)
- [Peg Rate \(currency conversion\)](#)
- [Peg Rate Example](#)

[Getting Paid Summary](#)

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QUALIFYING FOR COMMISSIONS & BONUSES

[Introduction to Qualifying for Commissions](#)

[Commission Qualification Chart](#)

[50 PV Qualification](#)

[100 PV Qualification](#)

[Silver & above](#)

[Paid to the enroller or sponsor?](#)

[Short, Medium & Long Term Earnings](#)

- [Getting Started: Commission breakdown](#)
- [Getting Started: Bonuses](#)
- [Commission Breakdown: 50 Members](#)
- [Commission Breakdown: Silver & Above](#)
- [Progression from Star to Silver](#)

[Commission & Qualification Section Summary](#)

COMMISSIONS & BONUSES

[Retail Customer Earnings](#)

- [Qualification to earn retail customer earnings](#)

[Starter Bundle Bonus](#)

- [When does this bonus apply?](#)
- [Starter Bundle Bonus Example](#)
- [How much is the Starter Bundle Bonus?](#)
- [Who is the Starter Bundle Bonus paid to?](#)
- [Starter Bundle Bonus Summary](#)

[Fast Start Bonus](#)

- [Rules of the Fast Start Bonus](#)
- Fast Start Bonus Level 1
 - [Fast Start Bonus Level 1 Example](#)
 - [Fast Start Bonus Level 1 Summary](#)
- Fast Start Bonus Level 2
 - [Fast Start Bonus Level 2](#)
 - [Fast Start Bonus Level 2 Qualification](#)
 - [Fast Start Bonus Level 2 Example #1](#)
 - [Fast Start Bonus Level 2 Example #2](#)
 - [Fast Start Bonus Level 2 Summary](#)

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COMMISSIONS & BONUSES CONTINUED

[Essential Rewards Enroller Bonus](#)

[Silver Bound Bonus](#)

- [Distributor to Star Bonus](#)
- [Star to Senior Star Bonus](#)
- [Senior Star to Executive Bonus](#)
- [Executive to Silver Bonus](#)
- [Silver Bound Tracker](#)

[Unilevel Commissions](#)

- [Understanding 'Levels'](#)
- [Compression](#)
- [Compression Example #1](#)
- [Compression Example #2](#)
- [Unilevel Reduction when Fast Start Bonus is paid](#)

[Generation Commission](#)

- [Understanding Leverage](#)
- [Generation Commission Table](#)
- [Personal Generation](#)
- [Personal Generation Example](#)
- [Generation #2 Example](#)
- [Generation #3 Example](#)
- [Generation #4 Example](#)
- [Generation Commission Calculation Example](#)
- [Generation Commission Summary](#)

[Generation Leadership Bonus](#)

- [Value of a Share](#)
- [Earning Shares](#)
- [Shares for Your Rank](#)
- [Generation Depth](#)
- [Earning Shares Example #1](#)
- [Earning Shares Example #2](#)
- [Generation Leadership Bonus Summary](#)

[Diamond Express Leadership Bonus](#)

ENROLLER BONUSES EXAMPLES

Examples showing how much you may be eligible to receive when you enrol a new member with any of the Starter Bundles.

- [Starter Bundle Bonus](#)
- [Fast Start Bonus](#)
- [Essential Rewards Enroller Bonus](#)
- [Enroller Bonus Summary](#)