



CRITERIA AT A GLANCE

DISTRIBUTOR TO EXECUTIVE OVERVIEW

- The qualification period for YL Escape is between 1st February to 31st July, 2020
- Earn a minimum of 45 points to qualify for Tier 1 Darwin Farm Experience
 - Simply complete Categories 1, 2 & 3 to earn 45 points.
 - All members must hit the minimum rank of Executive at least once during the qualification period in order to qualify for the YL Escape (Tier 1 & 2).
- Earn a minimum of 50 points to qualify for Tier 2 Darwin Farm Experience PLUS Vietnam Resort Incentive
 - Simply complete Categories 1, 2 and 3 to earn 45 points & earn the extra 5 points needed by: Category 1: 3 points per new enrollee
 Category 2: 5 points per additional Senior Star*
 Category 3: 1 point per 1,000 OGV above Baseline growth

	CATEGORY 1 [*]	CATEGORY 2 ^{**}	CATEGORY 3 ^{***}	
DISTRIBUTOR TO EXECUTIVE	15 Points (minimum requirement)	15 Points (minimum requirement)	15 Points (minimum requirement)	
	ENROL 5	TEAM RANK UPS	Tier 1: 10,000 OGV Growth	
	NEW MEMBERS	TWO New Senior Stars*	Tier 2: 15,000 OGV Growth	

* Read detailed information for full qualification criteria

THE DETAILS



PERSONALLY ENROL NEW MEMBERS

Personally enrol 5 new members on a minimum 100 PV order*

(Min. requirement = 15 Points)

*Qualifying enrolment orders can be either Standard or Essential Rewards orders, however, must satisfy the minimum 100 PV criteria.

CATEGORY 2:

RANK ADVANCE 2 OF YOUR TEAM

Advance TWO of your members (from different legs) to the rank of SENIOR STAR (or above) for the first time** (Min. requirement = 15 Points)

**Only first-time qualifiers can contribute points. Requalifying Senior Stars will not earn points. New qualifiers at the necessary rank can be at any level within your business but MUST be outside any downline Gold legs. Any additional rank advancements, on top of the two required, will earn an extra 5 points. Any additional upranked Member/s must also originate from different leg/s.

CATEGORY 3:

INCREASE YOUR OGV BASELINE BETWEEN FEB - JULY, 2020

(Min. requirement = 15 Points)

TIER 1:

Qualify for the Darwin Farm Trip (Distributors, Stars, Senior Stars and Executives only) Satisfy Categories 1 & 2 and grow your OGV by 10,000 above your Baseline to qualify.

TIER 2:

Qualify for the Darwin Farm Trip PLUS the Escape Resort^{***} (Distributor to Silver)</sup> Satisfy categories 1 & 2 and grow your OGV by 15,000 above your Baseline to qualify^{***}

***Resort component only applies after 15,000 OGV growth has been achieved on top of the baseline Members receive 1 extra point for every 1000 OGV increase over 15,000 OGV growth (i.e. 17,000 OGV = 15 + 2 = 17 points)







HOW DO I CALCULATE MY BASELINE OGV FOR CATEGORY 3?

THE CALCULATIONS

Calculate your total OGV from July to Dec 2019 by adding them together (i.e. = 100,000 OGV)

2019	July	August	September	October	November	December	Total
OGV TOTAL	15,000	16,000	16,000	17,000	18,000	18,000	100,000 OGV

HOW DO I CALCULATE MY OGV INCREASE?

TIER 1: Calculate your cumulative OGV increase from Feb - July, 2020 by adding them together (i.e. = 110,000 OGV)

2020	Feb	March	April	May	June	July	Total
OGV TOTAL	16,500	17,500	17,500	18,500	19,500	20,500	110,000 OGV

TIER 2: Calculate your personal cumulative OGV growth from Feb-July 2020 by adding them together (i.e. = 115,000 OGV)

2020	Feb	March	April	May	June	July	Total
OGV TOTAL	16,500	18,500	18,500	19,500	20,500	21,500	115,000 OGV

ADDITIONAL INFORMATION:

- Tier 1 45 points are required to qualify (Distributors to Executives ONLY)
- Tier 2 50 points are required to qualify (Distributor to Silvers)
- **Tier 2 only** to qualify for **Tier 2**, members must reach the minimum criteria for each category, achieving **50 points** in total during the qualification period.

The total points earned in Categories 1, 2 & 3 = 45 Points.

Members can make up the remaining **5 points required to achieve Tier 2** in the following areas:

Category 1 – 3 points per new enrollee

Category 2 – 5 points per additional Senior Star or Executive

Category 3 – 1 point per 1000 OGV increase above Baseline growth.

NOTE:

- Maintain: A minimum 100 PV ER minimum order between February 2020 to July 2020, inclusive.
- All Members who register to participate in the YL Escape are required to keep a record of their progress using the Young Living Escape Accountability Tracker: <u>http://bit.ly/YLEscapeTracker</u>
- All Accountability Trackers must be submitted to the Young Living Corporate Office within 10 days of qualifying or by the nominated closing date of Monday, August 10, 2020.
- Only completed Tracking Sheets received from registered members by this date will be considered for the Escape.
- OGV baseline and Increase does may not include any downline team Gold's volume. Only Volume outside of this will contribute towards the qualification criteria.

FOR MORE INFO, FAQS & TERMS & CONDITIONS PLEASE VISIT > WWW.YLESCAPE2020.COM.AU