

# Q. What is the qualification period for the Young Living Escape 2020?

A. 1st February 2020 to 31st July 2020 (6-months). Enrolments and rank advancement growth activity from 15th January 2020 will also count towards qualification.

#### Q. Do I need to register for this promotion?

A. Yes - all members wishing to participate in the YL Escape will need to register using the SKU #27710 in their Virtual Office using a Standard Order. There is a non-refundable registration fee of \$15AUD or \$15NZD. Once registered, please join the <a href="Young Living Go-Getters Club Facebook group">Young Living Go-Getters Club Facebook group</a> to access updates, training and support for YL Escape.

#### Q. Is there a time limit for registering?

A. Existing members must register by Monday 24th February 2020. New members are required to register within 14 days of their enrolment by calling Member Services 1300 289 536 (Aus) or 0800 969 536 (NZ).

## Q. When would the YL Escape be taking place?

A. The dates for YL Escape are 10th – 16th October 2020.

#### Q. What are the basic criteria?

A. Enrol others, rank advance your team and grow your OGV above your baseline – see full qualification criteria for specific details.

#### O. Will there be a Leaderboard?

A. For the YL Escape, you will need to keep track of your own progress throughout the 6 months via an online <u>Accountability Tracker</u>. You are required to submit your tracker at the end of the 6-month period once you have reached the qualification criteria.

#### Q. If I ranked Gold once in 2016, will this be my highest achieved rank?

A. Yes – your highest ever achieved rank will be regarded as your starting rank – in this case you would be classed as a Gold and would receive a personalised target letter.

#### Q. My membership is a joint membership with my partner, will we both be able to attend if we qualify?

A. The Prize is available to one member per membership. However, your significant other, be it a life-partner, wife, husband etc will have the ability to 'buy-in' at their own expense.

#### Q. What happens if I have a new Executive/Silver that is not located in AU/NZ?

A. Only genuine business activity in the Australian and New Zealand markets will contribute towards the qualification of Categories 1 & 2.



#### Q. Can a non-Australian or New Zealand member participate in the incentive?

A. This promotion is open to active members of Young Living, who are 18 years of age or older, who have registered for the promotion and have their primary business and residential address listed as Australia or New Zealand during the promotional period.

#### Q. Can children attend the YL Escape?

A. Yes – but please note that children attending are at your own expense and full responsibility. This includes all lodging, food, transport, childcare costs as well as childcare arrangements. There is a childcare facility available on site.

## Q. When will the qualifiers be notified?

A. Qualifiers for the YL Escape will be notified by 17th August 2020 via email.

#### Q. What is included if I earn a spot on The Young Living Escape 2020?

- A. One return economy class airfare departing and returning to the nearest Australian Capital City or New Zealand Major City to the qualifying member.
- Twin share accommodation with a life partner/spouse or another qualifying member please note that rooms will be allocated by Young Living once qualifiers have been announced.
  - Transfers to and from the resorts via transport arranged by Young Living with the exception of to and from your house to the airport, you will need to provide
  - Selected meals during the course of YL Escape, per twin share.
  - Selected activities arranged by Young Living for all qualifiers.

#### Q. Will Young Living pay for my luggage?

A. A luggage allowance will be provided with your flights – the details of which will be released once qualifiers are announced. Any excess luggage will be at your own cost.

#### Q. What happens if I lose or incorrectly complete my tracking sheet?

A. If Young Living is unable to process or approve your qualification due to incomplete tracking data sheets, the responsibility will fall back to you. We encourage you keep an accurate record of your qualification criteria in order to be eligible for YL Escape.

# Q. If I qualify for the trip, but for some reason am unable to attend can I transfer the ticket to my friend or another member?

A. Unfortunately, no - The Prize is non-transferable and only qualifying members listed on the qualifying member account are eligible to attend. In the event that any qualifying member(s) of the Prize are unable to travel, for any reason, the rights to 'The Prize' will return to Young Living Australia for reallocation or otherwise at their sole discretion.

# Q. Do we need to complete all categories to qualify?

A. Yes – for Tier 1 you are required to meet the minimum criteria in Categories 1, 2 & 3 in order to qualify. For Tier 2 you will need to satisfy the Categories 1,2 & 3 plus earn the additional 5 points to qualify.

# Q. If I enrol a new member during the qualification period and they are interested in the promotion, are they able to register?

A. Yes - New members, who enrol after the Monday Feb 24, are required to register within 14 days of their enrolment by calling Member Services 1300 289 536 or 0800 969 536.

# Q. I forgot to submit my final tracking sheet by the cut-off date of the 10th August 2020; can you make an exception?

A. Unfortunately, due to bookings and resort commitments, Young Living is unable to accept any late submissions after the 10th August 2020 for potential qualifying. It is the members sole responsibility to ensure that the tracking sheets is received by Young Living within good time and before the 10th August 2020.

#### Q. How do I submit my Tracking Sheet and can I submit it early?

A. Please submit your completed Tracking Sheets to <u>businessdevau@youngliving.com</u>. Please note, we are only able to accept one submission per membership, so please ensure all details are correct prior to submission. Should you reach the qualification criteria prior to the end date of the incentive (31st July 2020), you may send your tracking sheet in early.

## Q. Can I invite one of my team as my 'Plus 1'?

A. Unfortunately, not - team members, be it crossline or otherwise, must qualify on their own for the YL escape. Please see T&C's for full details.



#### Q. Will there be business activities scheduled as a part of YL Escape?

A. Yes – Young Living will host 1 or 2 formal business sessions for about 2 hours each over the course of the YL Escape. These are compulsory sessions and all participating members are required to attend.

#### Q. Will Young Living provide ample activities as well as 'down time' during The YL Escape?

A. Yes of course! Young Living have planned activities and you can expect at least one each day with plenty of 'down time' to further explore and enjoy the experience.

#### Q. How do I know when I have qualified?

A. All qualifying members will be notified on or around the 17th August, 2020 by email from the Business Development Team.

#### Q. Can I arrive early to Darwin or leave later from Vietnam?

A. Members will not have the opportunity to arrive in Darwin prior to the 10th August, however, they are free to extend their stay in Vietnam after experiencing the resort as part of Tier 2. Members will need to cover all associated costs (including any increases in flight tickets due to extending).

#### Q. Will some members only qualify for the Darwin Farm Experience?

A. Yes - Tier 1 is for members to qualify for the farm only section of the YL Escape and this is available for newly enrolled Distributors, up to and including Executives. Tier 2, available to all Distributors right through to Royal Crown Diamond, is inclusive of both the Darwin Farm Experience as well as the Hoi An, Vietnam Resort and may not be taken separately.

#### O. What is included at the resort?

A. Twin share accommodation – most meals are included as part of the package, with the exception of a couple of free nights. However, the prize includes most daily meals.

#### Q. Who do I deal with, once I have qualified?

A. YL's Event Team and travel company will reach out and ensure you are connected and have all the necessary requirements in place before the Incentive trip.

#### Q. Who will organise visas and travel insurance for the trip?

A. It is the qualifying members sole responsibility to organise compulsory travel insurance, make their own visa arrangements and ensure they have a valid passport.

#### Q. If I qualify, can I extend my stay or travel on to another destination?

A. Yes – however, this will be your personal responsibility and at your own expense.

#### Q. Is there an agenda that I can see now?

A. Once qualified, we will supply the agenda to help with your planning. This will only be supplied once all details are finalised.

# Q. I am participating in the Distributor to Executive criteria – in order to qualify for Category 2, I am required to assist two of my team members to up-rank to Senior Star. Do I get extra points if one of those Senior Star up-ranks to Executive during the qualification period?

A. Your new Executive member will count as one of the two Senior Star up-ranks required for Category 2 – there is no points value assigned to each up-rank, rather a 15-point minimum for the entire Category.

# Q. If a member enrols with a Basic Starter Kit, and purchases an additional 100 PV within the same enrolment order, does this enrolment count towards to qualification criteria?

A. Yes – qualifying enrolment orders must meet the minimum criteria of 100 PV and can be either a Standard or Essential Rewards order.

#### Q. Do reactivating members count as a 'new' enrolment for the purpose of the YL Escape criteria?

A. Unfortunately not; only members purchasing a minimum of 100 PV as their first Young Living order will be counted as a 'new' enrolment for the YL Escape criteria.

#### Q. Will my activity between January 15th – January 31st count towards my YLE qualification?

A. As we're unable to track specific OGV activity, this won't be counted. In relation to brand new members\* who joined during this time, or team member who rank advanced\* we will consider including them should you come close to qualifying at the end of the qualification period. It's important to keep track of your newly enrolled members\* during this time. Record their names, ID and date of enrolment on a separate <a href="Accountability Tracker">Accountability Tracker</a> for submission at the end.

\*Please refer to your rank specific criteria for the full definition of an eligible enrolee/brand new member/rank advancement.



- Q. If I am a Star and I personally up-rank to Senior Star during the qualification period, can that be counted towards one of the two up-ranks needed for Category 2?
- A. No, Category 2 requires you to assist two of your team to up-rank to Senior Star.
- Q. If I register for the trip and qualify, and my spouse, who is also a member registers and qualifies, can we both go?
- A. Unfortunately Spouse Accounts are ineligible to qualify for the YL Escape.
- Q. If I register and qualify, and my spouse, who holds their own spousal account, does not register, can I still take them as a spouse/life partner/significant other?
- A. Yes The extra adult, if not listed on the membership, must be a life-partner, husband, wife or a significant other.
- Q. How is 'Spouse' defined by Young Living?
- A. A 'Spouse', for the purpose of defining Spouse Accounts, is a husband, wife, life-partner, de-facto partner or a significant other.
- Q. If I register for the trip and qualify, and my daughter, also a member who lives at the same residential address, registers and qualifies, can we both attend?
- A. Yes If a family member (Mother, Daughter, Father, Son, etc) who is not a spouse or significant other of another Young Living member, has an independent account, and lives at the same residential address, qualifies, they are able to attend provided they satisfy the relevant qualification criteria.
- Q. Would my 22-year old son be considered a child for the purpose of the YL Escape?
- A. A child, defined by Young Living Australasia PTY LTD, is considered under the age of 18. 'Child' may be perceived differently by airlines, activities and other organisations associated with the YL Escape. Young Living will not be held responsible for them.
- Q. Will my International OGV be counted towards my baseline for Category 3?
- A. International OGV will be counted towards your baseline OGV, however this will be capped at 40% of the total for both the accumulated OGV and growth target over and above your baseline.
- Q. Are International Enrolments (Cat. 1) and International Up-ranks (Cat. 2) counted towards the qualification criteria?
- A. No both Enrolments (Cat.1), and Ranks ups (Cat.2), must occur within either the Australian or New Zealand markets, and/or be local residents thereof.
- Q. If I am a Gold+ member, and a member in my downline up-ranks to Gold during the qualification period, is their OGV removed from my baseline?
- A. If a Gold+ member breaks a new Gold during the qualification period, the new Golds OGV will still contribute towards the Gold+ members OGV baseline.
- Q. Can I qualify for the YL Escape by hitting the minimum criteria in Categories 1, 2 & 3 but only reaching the maximum rank of Senior Star during the qualification period?
- A. All qualifying members of the YL Escape must reach the **minimum rank of Executive**, **at least once**, during the qualification period, and satisfy the minimum criteria as outlines in Categories 1,2 & 3 to qualify.

