



In the spotlight with:

Neena Love

In what year did you join Young Living?

I joined Young Living in April 2005.

How did you find out about Young Living & who introduced you to Young Living?

One day I bumped into an old friend, and asked her how she was going with a continuing challenge she had been facing for over a year. Her face lit up and she shared that she had FINALLY found a solution. The only thing that had made any difference to her situation was getting involved with essential oils. She was so enthusiastic and encouraged me to check them out - so I did!

What was your occupation before Young Living?

Before I joined Young Living I was a Massage and Natural Health Care Practitioner.

How has your life changed since you joined Young Living?

Since joining Young Living, I no longer wear socks with holes in them for starters (laughs). In all seriousness it is probably easier to ask what has not changed since I joined Young Living. My entire life has changed over this last decade. So many things are different, I'm different. I have a new level of self-confidence and a whole new skill set and I set out each day to ensure that never stops growing. I have made life time friends and have earned the opportunity to travel the world through incentive trips and leadership retreats. I am grateful each and every single day for the quality of life I enjoy.

As a parent, being able to support my kids in things like orthodontics, higher level education and enabling them to pursue their own dreams is something I would NEVER have been able to do without Young Living. What a joy it is as a parent to be able to facilitate things like this. Honestly, it baffles me why everyone isn't jumping on board with Young Living.

What is your favourite Young Living product? Why? Explain what the benefits are to you.

NingXia Red® is hands down my favourite Young Living product. Easy-to-absorb nutrition is the mainstay of good health and energy. I could most likely build a house by now out of all the used NingXia Red® bottles if I had kept them. I have been drinking NingXia Red® from day one when it was called Berry Young Juice (cute, hey?) and haven't stopped, and have no intention of doing so. I honestly believe the long-term use of this product has strengthened me on a deep constitutional level. I usually run about 5 – 6 km twice a week, I have NEVER been able to do that until a couple of years ago.

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Were you skeptical about essential oils and the Young Living opportunity before?

Well that's a bit of a tricky question for me, given the way I got into Young Living essential oils in the first place. Just before joining Young Living, I found myself as a single mother of two, fresh from a relationship break up, on 10 acres and NO income. When I was looking for jobs I had two criteria; I wanted to be there for the kids when they came home from school and I didn't want to go on the government payroll i.e. pension.

So, I thought, 'well, I am a qualified massage therapist - I will start working from home.' I had a thought that it might be a good idea to get some essential oils to enhance my massage practice. As life would have it, I bumped into Margo, the lady who introduced me to Young Living. I then bought the entire Aroma Complete™ kit, even though I had never smelled or experienced a single Young Living essential oil. I didn't know the difference between therapeutic grade versus chemist grade. I basically knew nothing.

Looking back on all that now, it really was an 'off the wall' decision, as I pretty much blew my last \$2,500 on Young Living essential oils. I have to say this experience convinced me of divine guidance, as clearly it is one of the best decisions I have ever made. When I began using these essential oils on my clients, I started to see some pretty remarkable things happen. I realised very quickly that something special was going on here and I wanted to learn more.

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I was like a sponge for information, but it seemed like I couldn't get enough. I thrived on recommended books and monthly CD's in which Gary talked freely about the essential oils. The knowledge stuck like glue and I was in my element. I have never really looked back and still feel that our essential oils hold answers, and offer solutions that one is unlikely to find anywhere else. So, I guess the short answer to this question is; no.

Why would you recommend others join Young Living?

I would recommend others to join Young Living because for me it is a way of life. It is a total lifestyle company. I mean, we have it all. I really feel that this is a large part of what makes Young Living so unique. Want to use essential oils? We have the best on the planet. Want to switch out to a chemical free home? We have you covered. Want second to none essential oil-infused nutritional products? Yup - we've got your back on that one too. It's a very complete deal we have going.

What do you think is the most incorrect myth you heard about Young Living?

I think it's very easy to talk yourself into the fact that people may not want to use, or can afford Young Living's products. You come up with excuses for them; Young Living is not their thing, they really can't afford it and the list goes on.

Really watch yourself because what I have seen time and time again is that if you don't sign them up, someone else will. It's important not to hold back on sharing with others. I feel in fact the very least you can do is give them the choice.

In closing I want to offer up my gratitude to Gary Young and the visionary that he is. It's hard to imagine how many lives this man has changed, simply by holding steadfast to his own vision and beliefs. Mary Young is a woman I admire, she has values and sticks to them.

I see Young Living achieving great things and changing more lives than ever before. The level of support coming from corporate these days is unprecedented and it's never been easier to have the lifestyle you want, and use Young Living as the vehicle to get there. I see this applying to both those who want the product for personal use, and for those who want to build a business. I would encourage anyone to grab this opportunity with both hands. Have a heart that is willing to learn and change, and you will NEVER look back.

~ Neena Love