

## MEMBER SUCCESS STORY

### PLATINUM



*In the spotlight with:*

# Kim Ellis



**In what year did you join Young Living?**

About 3 years ago.

**How did you find out about Young Living & who introduced you to Young Living?**

My Bowen therapist introduced me to Young Living I started with using the essential oil Progessence Phyto Plus.

**What was your occupation before Young Living?**

Before I started with Young Living I had worked with one of the big 4 banks, Department of Education and more recently, a business in the Skincare and Makeup industry for 17 years.

**What makes Young Living unique?**

Being part of a business that values putting people before profit and giving back to those less fortunate with the D. Gary Young Living Foundation. These values sit in with my personal values with products that are ethically sourced and quality like no other. I trust every single product that I use. I have access to my own wellness supermarket - I love that!

**How has your life changed since you joined Young Living?**

My family's life has changed since joining Young Living on so many different levels. Not only are we more educated about the toxic chemicals we were using that was impacting on our lives, our overall health and wellbeing has improved dramatically.

**What is your favourite Young Living product? Why? Explain what the benefits are to you.**

So many favourite products, it's hard to choose. We never go a day without our NingXia Red drink. It gives us lots of energy for our busy lives, helps us to be more restful at night and keeps us above the wellness line.

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### Were you skeptical about essential oils and the Young Living opportunity before?

Yes I was a bit of a sceptic as I didn't truly understand the power of these products. After being in the direct selling industry for approximately 17 years previously, I always loved the industry. I just needed to be in a different company that suited my value system.

### What changed your mind about Young Living?

I loved the value system of Young Living and the quality of the products. I loved that I now knew where my products were sourced and they were LOW TOX ... not full of nasty ingredients. I feel very confident that I am using the BEST products for myself and my family.

### Why would you recommend others join Young Living?

Young Living gives you so many choices in your life to work around your family and your life. Most people are just existing in their day-to-day jobs. I feel like I have an incredible opportunity to offer to others so they can change that if they choose. I love the Direct selling industry and am grateful that everyday I get to design my life. Having my daughters growing their own businesses as well is wonderful. I love that this business can give people so many choices in their lives. The opportunity to earn a travel incentive trip is truly incredible. There is nothing like visiting our own Young Living Farms.

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**What do you think is the most incorrect myth you heard about Young Living?**

People think Young Living is just like other companies.

**What would your response be to correct this myth if you heard it yourself?**

After being in the Direct Selling Industry for over 20 years I can tell you that YOUNG LIVING is like no other company. The ethics are like no other company. The products are like no other. The people are like no other and the purpose of the company is like no other. I am so PROUD to be part of this MOVEMENT helping and educating others to a better life emotionally, and physically. Money in the hands of great people is a good thing to help others less fortunate as Mary Young always said.

*~ Kim Ellis*