MEMBER SUCCESS STORY PLATINUM

In the spotlight with:

Jo Garais



In what year did you join Young Living? July 2017.

How did you find out about Young Living $\boldsymbol{\delta}$ who introduced you to Young Living?

It was introduced to me by my sister Joms.

What was your occupation before Young Living?

I am an Accountant by Profession and a Real Estate Agent.

What makes Young Living unique?

Seed to Seal makes Young Living products so unique. The quality is not just the best but superb! I love the community as well. The love and support for every member, and my team that never stops sharing the benefits of essential oils and other products.

How has your life changed since you joined Young Living?

I became aware of what is best for me and my family and it's changed our lifestyle. Little by little we switched over to Young Living products for beauty, bath and body products, and household products. I started loving the benefits of essential oils and enjoyed doing DIYs. From then on, I never stopped sharing the benefits of Young Living products. When you experience it yourself, you will never stop sharing.

What is your favourite Young Living product? Why? Explain what the benefits are to you.

I love Lavender essential oil. It's like a perfume to me and it relaxes and calms my mood. Frankincense for me is so powerful. I love diffusing it while having a quiet time with God. I also love Thieves products especially the household cleaner which has so many uses. You'll never get tired of cleaning your house because it's 100% safe for you and your family.



MEMBER SUCCESS STORY PLATINUM





Were you skeptical about essential oils and the Young Living opportunity before?

I never thought that essential oils were so beneficial. I had an interest in buying the Starter Bundle because I wanted to see myself if the essential oils would be a big help for me and my family. When I started using it, it amazed me. It was like a "wow" moment every time I used it.

I never thought about the business opportunity until Ann Estabillo reached out to me and encouraged me to do it. And everything else was history. It's been the best moment of my life so far.

What changed your mind about Young Living?

I have attended different kinds of business opportunities from other companies. They offered a lot of grand things instead of focusing on educating people about the products. What I love about Young Living, is what the products can offer to every person, every family and every household. It's about the quality and their transparency. It's about the purpose and commitment to changing lives.

Why would you recommend others join Young Living?

Young Living is not just about business, it's more than that. It's about living the natural way. It's about wellbeing and life. It's about the quality and authenticity of the products. I want to see Young Living in every home. I want others to experience the benefits that Young Living products can offer.



MEMBER SUCCESS STORY PLATINUM





What do you think is the most incorrect myth you heard about Young Living?

That essential oils are not 100% pure. The company itself as well.

What would your response be to correct this myth if you heard it yourself?

I would recommend you try Young Living essential oils. You'll see the difference! With that, I am excited to see YL's Farms and witness the process on how essential oils are made. I am reading and hearing so much from my team about the transparency.

~ Jo Garais

