



In the spotlight with:

Louise & Olaf von Sperl



In what year did you join Young Living?

Olaf and I reconnected to Young Living in 2009.

How did you find out about Young Living & who introduced you to Young Living?

A fellow student who I studied Qigong with, introduced me. The first Young Living oil I ever smelt was Oregano! At that time, I knew the oils were different to other oils I had been using.

What was your occupation before joining Young Living?

I have been a Qigong practitioner, for many years teaching it to others. I have always helped people on their journey to wellness. I was a stay-at-home mum and incorporated my healing practice with my home-based business.

What makes Young Living unique?

There is no other company that comes close to having integrity and ethics like Young Living. Our products and our compensation plan are all unique to the marketplace. Young Living delivers life changing products that people can use every day. The D. Gary Young Foundation goes to places where others wouldn't dare. Our Founder, Gary Young was a "Farmer First" and this is what I explain to new members. A Man of the Land. People before profit. Young Living is a heart-centred company. This is a rare quality in most businesses today. We, as a family, are honoured to be aligned with them.

How has your life changed since you joined Young Living?

We enjoy a much healthier life and create abundance on all levels for our family. Our lives and that of my family will continue to be changed for the better. We are grandparents now and the next generation are benefiting from these beautiful essential oils and products from the beginning of their lives.

What is your favourite Young Living product? Why? Explain what the benefits are to you.

There are so many to choose from. My go-to products will always be NingXia Red® and Mineral Essence™. NingXia Red in the sachet is convenient when I travel as I know I'm getting the full benefits of good nutrition. I add 3 drops of Mineral Essence™ to my NingXia Red. The combination helps to support my energy levels on a daily basis! Minerals and nutrition are the foundation to a healthy body and energy levels. My other 'go to' products include Digest & Cleanse™ and MegaCal™.

MEMBER SUCCESS STORY

DIAMOND



Were you skeptical about essential oils and the Young Living opportunity before?

I was never sceptical about essential oils. I always knew they had a place for aiding others to better wellness. At first, I was unsure about the business....I didn't want "to do that" so I recycled the paperwork that came with the starter kit explaining the "Road Map to Success". It wasn't until Olaf and I understood how to share Young Living that we changed our mindset. Back "in the day" we only had one on one conversations. We didn't have social media; we had markets and still we do them every week.

What changed your mind about Young Living?

We never changed minds about Young Living. Once we had those bottles of oils and products in our possession, we were hooked. Olaf is a Horticulturist and understood more about the botanical names and benefits and the impact they have for everyday use. We have loved every moment and adventure we have had with Young Living.

Why would you recommend others join Young Living?

It's a trusted company. The quality of products is second to none. For our family, we always want to be sure that what we purchased was the very best on offer. There is an opportunity to create your own economy by following the business YL have on offer. If that is the direction members want, or simply be a happy customer and enjoy the product each month.

MEMBER SUCCESS STORY

DIAMOND



What do you think is the most incorrect myth you have heard about Young Living?

I would have to say when I hear Young Living are not the original essential oil company in modern times.

What would your response be to correct this myth if you heard it yourself?

Olaf and I have been to many farms, we have witnessed the Seed to Seal process firsthand. Olaf was harvesting Melissa Oil with Gary Young when he went on Silvers Retreat. We have planted seedlings at farms like Mona in Utah, St. Maries in Idaho, Simiane-la-Rotonde in France and also Kona in Hawaii. We have both experienced the depth and longevity of this company. Visiting the farms that are so well established clearly indicates the test of time. Meeting Gary was an absolute feeling of knowing we are with the best company ever, as we have witnessed how transparent Young Living are to their members.

~ Louise & Olaf von Sperl