

2018 Asia Pacific Regional Convention Local Prize FAQs

Young Living “冲破天际线” 2018 亚太年会澳大利亚分公司奖赏活动常见问题及回答

How do I register?

我该如何注册参加此次活动？

No purchase or payment is necessary to enter this promotion however all winning participants must register and purchase a ticket for the 2018 Asia Pacific Regional Convention via www.YoungLiving.com/2018MyDestinyConvention to claim prizes.

参加者无须登记或付款。获奖者需上网 www.YoungLiving.com/2018MyDestinyConvention 自行购买 2018 年亚太年会门票才可领奖。

Who can participate in this promotion?

我如何有资格参加此次活动？

This promotion is open to members currently ranked Executive and above as of 1 October 2017.

参加此次「推广活动」的会员，必须于 2017 年 10 月 1 日起年满 18 岁或以上(或符合各地区合法法定年龄者)，必须已达到总监级别(Executive)或以上，并是 Young Living 的活跃会员(以下称为「会员」)。活跃会员泛指在过去十二个月内购买至少 50PV(个人销售业绩)的产品，并已签署 Young Living 会员协议条款的「会员」。

Do I have to be the enroller and/or the sponsor of the New Enrollee?

我必须是新会员的推荐人和/或保荐人吗？

You must be at least the enroller for the new enrollee to be considered as a qualifying new sign-up.

您必须至少是新会员的推荐人，此新会员才能符合活动规定。

What is my Baseline OGV?

什么是我的基础底线 OGV（组织销售业绩）？

Your Baseline OGV is initially your OGV for the month of September 2017. However, each Participant's Baseline OGV will reset after each month the Participant's monthly OGV increases over the prior Baseline OGV.

您的基础底线 OGV 是您 2017 年 9 月份时所有的全部 OGV（组织销售业绩）。每个月，如果参赛会员的当月 OGV 超出前个月，那么您的基础底线 OGV 将会更新重置。

For example, if a Participant's OGV is 100 in September 2017, that will be the Participant's Baseline OGV for the first month of the promotion, October 2017. If the Participant then achieves an OGV of 150 in October 2017, the Participant's Baseline OGV will increase to 150 for the month of November 2017. However, continuing the example, if the Participant's OGV decreases in October 2017 to 50, the Baseline OGV will remain at 100 for the following month, November 2017. OGV base may vary during a month based on returns/exchanges that affect the prior months' OGV.

举例说明，如果一名参赛会员 2017 年 9 月的 OGV 是 100，那么这将是该会员 2017 年 10 月参加此活动第一个月的基础底线 OGV。如果该会员在 2017 年 10 月达到 150 OGV，那么针对于 2017 年 11 月，该会员的基础底线 OGV 将增长至 150。当然，就此例子而言，如果该会员的 OGV 在 2017 年 10 月减少至 50，该会员针对于 2017 年 11 月的基础底线 OGV 还是会继续算做 100。基础底线 OGV 每个月可能会因为上个月的退货/换货而有所影响及改变。

What is my Baseline Rank?

什么是我的基础级别？

Baseline Rank will be determined by your paid-as rank for September 2017. Every time you advance in rank during the qualification period, the new rank will become your Baseline Rank.

基础级别是您在 2017 年 9 月时按照所赚取的佣金水平而达到的相应级别。在此次活动过程中每次您的级别上升，新的级别将成为您的基础级别。

How do I track my RTTF points?

我如何关注跟进我的 RTTF 积分？

RTTF points will be calculated and updated monthly, on or around the 20th of the month, and will be reflected in Virtual Office.

RTTF 将于每月 20 日左右计算和更新，并将同时更新在网上虚拟办公室供会员查询。

If a new enrollee orders 300PV on Essential Rewards and receives a free Premium Starter Kit, will I earn any RTTF points?

如果新会员加入购买首张自动订货订单达到 300 PV 并获取免费高级入门套装，我可以获取任何的 RTTF 积分吗？

No, as the PSK was not purchased points will not be awarded.

不可以，因为高级入门套装是赠送而非购买，因此无法获取积分。

Will breakfast be included at the Kota Kinabalu accommodation?

在沙巴的住宿包括早餐吗？

Yes, breakfast is included with your accommodation throughout the trip.

是的，在您的整个活动中的所有住宿都包括早餐。

If I win the Local Prize can I invite a guest?

如果我赢得了澳大利亚本地奖赏，我可以邀请一名嘉宾同去吗？

The Tier One prize offers the opportunity to invite one guest who must be either your spouse under common law or a member ranked Silver or higher at no extra charge. The Tier Two and Three prizes are applicable to one person per distributorship. Friends and family are more than welcome to purchase tickets at their own expense to attend the 2018 Asia Pacific Regional Convention.

赢取一等奖您可以免费邀请一名嘉宾同去。此嘉宾必须是您合法的伴侣或者您的团队伙伴（银级或以上）。二等奖和三等奖只适用于一位会员获奖。我们非常欢迎您的朋友和家人自费购买门票与您一同参加 2018 年亚太年会。

If I win the Global Prize can I also be awarded the Local Prize?

我可否同时赢得全球奖赏以及澳大利亚本地奖赏？

Yes. Both competitions have the same qualification criteria so all members have the opportunity to qualify for both prizes. The Local Prize will be awarded to the top 40 Australian members who earn the most RTTF points during the promotion period.

可以的。全球奖赏和澳大利亚本地奖赏是相同的资格标准。所有的参赛会员将有机会同时赢得两份奖赏。澳大利亚本地奖赏将授予活动过程中取得最多 RFFT 积分的前 40 位澳大利亚会员。

Can I still attend the 2018 Asia Pacific Regional Convention if I don't win?

如果我没有赢取奖赏仍可参加 2018 亚太年会吗？

Yes, we encourage our members to attend the first ever Asia Pacific Regional Convention. You can register via www.YoungLiving.com/2018MyDestinyConvention

当然可以，我们热烈欢迎所有会员参加我们的第一次亚太年会！您可以上公司网站 www.YoungLiving.com/2018MyDestinyConvention 注册购买门票。

What happens if I win but cannot go?

如果我赢得奖赏但是无法参加怎么办？

Unfortunately tickets are non-transferrable and will be passed to the next qualifying member.

非常可惜，奖赏资格无法转让，将会提供给下一个符合资格的会员。

To claim the Local Prizes it states that I must purchase and register for the 2018 Asia Pacific Convention however the Tier One prize includes two convention tickets. How will I be reimbursed for this?

我必须购买亚太年会门票以赢取澳大利亚本地奖赏，然而一等奖已包括两张亚太年会门票。我该如何取得购买门票之补偿？

For reimbursement of the two convention tickets included in the Tier One prize, please send a copy of your registration details to events@youngliving.com.au between March 1 and 31, 2018.

请在 2018 年 3 月 1 日至 31 日期间将您的购买登记亚太年会门票具体资料发电子邮件至 events@youngliving.com.au 以获取您一等奖两张亚太年会门票之补偿。

Why is the Premium Starter Kit with a Rainstone diffuser not included as a qualifying PSK?

为什么高级入门套装-雨石扩香器不在活动之列？

As the PSK with a Rainstone diffuser is not available for purchase as of the start of the promotion, 1 October 2017, it is therefore not included.

因为活动于 2017 年 10 月 1 日正式开始，此时高级入门套装-雨石扩香器尚未上市。因此此套装不在活动之列。

Can children attend the Asia Pacific Regional Convention?

儿童可以参加 2018 亚太年会吗？

As this is a business building event we strongly discourage children from attending unless they are breast feeding.

由于此次活动是商务事业培训活动，我们强烈建议除了哺乳期间婴儿，其他儿童不宜参加此类活动。

Will I earn points if I enroll NFR members with a PSK?

如果我加入了购买了高级入门套装的 NFR 会员，我可以赢得积分吗？

No, this promotion excludes NFR markets.

不可以。NFR 市场不参与此次活动。

What is the definition of a reactivating member?

重新激活的会员如何定义？

A reactivating member is an inactive Young Living member in a terminated status who has not ordered for at least 13 months. If you are unsure of whether an inactive member is in Terminated status, please feel free to contact Young Living Australia Member Services on 1300 289 536.

重新激活的会员是指此不活跃的 Young Living 会员已经至少有 13 个月不曾订货并且会籍在终止的状态。如果您不确定一个不活跃的会员是不是在终止的状态，请您随时致电 1300 289 536 联系公司客户服务部门职员以确认。