



Suite 350, 7326 – 10th Street N.E.  
Calgary, Alberta T2E 8W1

*Distributor Agreement +  
Essential Rewards  
Enrollment Form*

**CUSTOMER SERVICE**  
TOLL FREE 1-800-371-3515  
FAX 1-866-203-5666  
E-MAIL canadacs@youngliving.com

**Application Information**

Name (last, first, middle) (required)		Social Insurance no. (optional)	
Co-applicant or business name (optional)		Social Insurance no. (optional)	
Home phone no. (required)	Work phone no.	Cell phone no.	Fax no.
Street	City/Province	Postal code	Country (required)
E-mail		Language preference (required) <input type="checkbox"/> English <input type="checkbox"/> French	

**Shipping Information**  Same as above

Street	City/Province	Postal code	Country (required)
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**Account Access Information**

PIN (4 digits)	Password (8–12 characters/alphanumeric)
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**Enroller** (person responsible for introducing and enrolling you in YL) **Sponsor** (direct upline and may also be the same as your enroller)

Name (last, first, middle) (required)	Name (last, first, middle) (required)
Member no. (required)	Member no. (required)

By signing below, I acknowledge that I have read and agree to the terms and conditions on the back of this Agreement and that I have read and understand and will abide by the Policies and Procedures. I am also aware that I must purchase one of the enrollment options below in order to receive wholesale pricing.

<input checked="" type="checkbox"/> Applicant signature (required)	Date
<input checked="" type="checkbox"/> Co-applicant signature (only required if application has a co-applicant)	Date

**Essential Rewards Program**  
I would like to take advantage of Young Living's Essential Rewards program. Add the following items to my monthly Essential Rewards order and ship it to me on the date selected.

**Essential Rewards Order**

Item No.	Description	Qty.	Price	Total

**Select order processing day** If available, we will automatically ship your Essential Rewards order every month on the day you selected. If that date is unavailable, your order will ship on the next available business day. My signature indicates that I have read and accepted all the terms included in the ER agreement on the back. I would like to receive my products automatically every month. I have indicated items I would like to receive, the processing date, and preferred payment method.

<input checked="" type="checkbox"/> Signature	Date	Order Processing Date (1st – 29th)
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**Enrollment Options** (Optional)

- 370003** START LIVING WITH EVERYDAY OILS \$150 / 105.75 pv
- 489203** START LIVING WITH NINGXIA RED \$218 / 153.75 pv
- 463703** START LIVING WITH RAINDROP TECHNIQUE \$153.50 / 108.25 pv

<b>Subtotal</b>	
<b>Applicable Sales Tax</b>	
<b>Shipping + Handling</b>	
<b>Total</b>	

**Payment Method** (Selected method will be used for enrollment order and/or monthly Essential Rewards orders as applicable.)

Select Payment Method:  VISA  MC  DISCOVER  AMX

<input type="text"/>	<input type="text"/>	<input type="text"/>
Credit card no.	Expiration date	Keep card on file

<input checked="" type="checkbox"/> Cardholder's signature	Credit card billing address
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## YOUNG LIVING CANADA ULC DISTRIBUTOR AGREEMENT

This Distributor Agreement is hereby entered into between the Applicant signed on the front side of this Distributor Agreement and Young Living Canada ULC, hereafter known as “YL”.

- 1) Applicant hereby applies to be an Independent Distributor in the Young Living Essential Oils (YL) distribution program. The Applicant acknowledges having read and understood the terms of this Distributor Agreement, YL's Policies and Procedures and YL's Compensation Plan (the terms of which separate documents are all incorporated herein). If this application is approved by YL, the Applicant agrees to the terms of this Distributor Agreement, YL's Policies and Procedures and Compensation Plan, as each may be amended from time to time (collectively, the “Agreement”). Applicant confirms that he/she is of the age of majority in his/her province of residence and has the capacity to be legally bound by the terms of the Agreement. Applicant further confirms that he/she is not currently a YL Distributor nor has he/she been a YL Distributor during the twelve months preceding the date of the Agreement.
- 2) Young Living may approve or reject this application in its sole discretion and for any reason. Approval of this application by YL is authorization for Applicant to be a Distributor and to sell YL products. The Agreement to be a Distributor and to sell YL products will continue until terminated as follows:
  - a) Applicant cancels Agreement by written notification to Young Living;
  - b) Applicant's account becomes inactive. Accounts are considered inactive when less than 50 PV is achieved within a twelve-month period; or
  - c) Young Living terminates the Agreement because of a violation of any of the terms or conditions of the Agreement. The Compensation Plan, this Distributor Agreement and the Policies and Procedures may be modified from time to time by YL. Applicant agrees to be bound by such changes, which shall become effective 30 days following notification of Applicant by YL of such changes. The continuation of the Applicant's YL business or his/her acceptance of bonuses or commissions after the effective date of the amendments shall constitute his/her acceptance of any and all changes.
- 3) Immediately upon termination or non-renewal of the Agreement, Applicant shall:
  - a) lose all rights to purchase products from YL at Distributor cost;
  - b) cease from representing himself/herself as a Distributor of Young Living;
  - c) lose all rights to his/her Distributorship and his/her participation in the Compensation Plan, including all future commissions and earnings resulting therefrom, shall terminate; and
  - d) take all other actions reasonably required by YL, including the discontinuance of YL's trademarks and service marks.
- 4) Applicant understands that resalable materials may be returned at 90% of the original price paid, in accordance with YL's Policies and Procedures.
- 5) Applicant acknowledges that, as a Distributor, he/she is an independent contractor. Applicant understands that his/her status as a Distributor does not constitute either a sale of a franchise or a distributorship (exclusive or otherwise), and absolutely no fees have been or will be required from Distributor for the right to distribute YL's products pursuant to the Agreement. The Agreement is not intended and shall not be construed to create a relationship of employer-employee, agency, partnership, or joint venture between any Distributor, sponsor and/or YL.
- 6) Applicant agrees that as an independent contractor, he/she will:
  - a) Comply with all applicable federal, provincial and local laws, rules and regulations pertaining to the Agreement, including the sale, distribution and advertising of YL products.
  - b) At his/her own expense, complete all filings, and obtain such licenses as are required by applicable federal, provincial and local laws, rules and regulations, with respect to the Agreement and his/her activities as a Distributor.
- 7) Applicant understands that as a Distributor, he/she has no authority to bind YL to any obligation. It is his/her responsibility to pay all income, local or applicable taxes as a Distributor, and he/she acknowledges that he/she is not eligible for employee benefits, such as unemployment compensation, worker's compensation or minimum wages. He/she acknowledges that YL encourages Distributors to set their own hours and to supply all of their own equipment and tools for operating their YL business, such as telephones, transportation, professional services, office equipment and supplies. Further, Applicant understands that he/she should determine his/her own methods of sale, so long as he/she complies with the policies of YL. Without limiting the generality of the foregoing, as a Distributor, Applicant agrees that he/she shall be fully responsible for (i) all applicable federal and provincial withholding taxes, source deductions, PST, GST, HST, income tax, other taxes, employment insurance premiums, Canada Pension Plan contributions, worker's compensation contributions or provincial employee health tax contributions and other levies, premiums, licence requirements and fees related to his/her earnings and activities as a Distributor, and (ii) all expenses incurred in connection with the operation of his/her YL-related business, including but not limited to travel, meals, accommodation, secretarial, office, telephone and other business expenses.
- 8) Applicant certifies that neither YL nor his/her sponsor has made any claims of guaranteed earnings or representations of anticipated earnings that might result from his/her efforts. Applicant will comply with the requirements of the Agreement regarding use of hypothetical income examples, projections of income earnings, income representations and YL's Income Summary Statement. Applicant agrees not to make ANY claims regarding the amount of potential earnings. Applicant understands that his/her financial success as a Distributor depends entirely upon his/her individual effort, dedication, and the training and supervision he/she provides to his/her downline. YL discloses typical earnings of Distributors in its Compensation Plan and in its other materials, as YL determines from time to time to comply with applicable laws, and is available by requesting a copy from YL as follows - by mail: \_\_\_\_\_ or by telephone: \_\_\_\_\_.
- Applicant acknowledge that there are no guarantees regarding income.
- 9) Applicant indemnifies and agrees to hold harmless YL, its officers, directors, employees, and agents against any liability, claims, obligations, expenses (including lawyers fees), or other damages arising out of or in any way related to or connected with, allegedly or otherwise, Applicant's:
  - a) activities as a Distributor including, without limitation, any unauthorized representations or claims made by Applicant;
  - b) breach of any of the terms or conditions of the Agreement;
  - or
  - c) violation of or failure to comply with any applicable federal, provincial, or local law or regulation.
- 10) Young Living authorizes Applicant to sponsor others as YL Distributors or Retail Customers in accordance with its Policies and Procedures. Applicant agrees not to make ANY claims that state or imply that earnings can be based on the sole activity of sponsoring other YL Members as no compensation is paid for sponsoring. Applicant further agrees not to make ANY claims that state or imply that YL Members have exclusive territories.
- 11) All YL products purchased by Applicant are subject to the warranties and disclaimers applicable to these products at the time of purchase. Applicant acknowledges and agrees that when marketing the products:
  - a) not to make diagnoses of medical conditions;
  - b) not to make claims that YL products will prevent, treat, cure, or mitigate any disease or disease condition in humans or animals;
  - c) not to use pictures, graphic displays, written materials, or make any claims about YL products not contained in YL sales and promotional literature approved by YL; and
  - d) not to make any claims about YL products that can be construed as a drug or health claim.
- 12) The Young Living Compensation Plan is based upon the sale of Young Living products and services to end consumers. You must fulfill specified personal and Downline Organization sales requirements (as well as meet other responsibilities set forth in the Policies and Procedures) in order to be eligible for bonuses, commissions, and advancement to higher levels of achievement.
- 13) Applicant must also pay for the products or services he/she purchases when the order is placed. If Applicant fails to pay for the products or services when placing an order, the order will not be processed.
- 14) Applicant acknowledges that Young Living product names, as well as the YL corporate name and logos, are the exclusive property of YL. Applicant agrees not to use trademarks, the YL product names, corporate name, or logos to promote his/her independent business or any other purpose without written authorization from YL. Applicant further acknowledges that its customer lists, distributor lists, manufacturing procedures, formulas, operating, financial and marketing materials, YL Genealogy Reports, Policies and Procedures Manual, and Compensation Plan are YL proprietary property and contain confidential business information and trade secrets. During the term of the Agreement or thereafter, Applicant

agrees not to use such materials and information except to develop his/her YL business pursuant to the Agreement and not to compete with Young Living. Applicant agrees not to disclose the information contained in those reports to third parties or to recruit, solicit, or otherwise engage other YL members to participate in other business ventures.

- 15) Applicant acknowledges that YL is not liable for (i) any damages or losses caused by the delay or inability to manufacture, sell, or deliver its products due to labour strikes, accidents, fire, flood, acts of civil authority, acts of God, or from any other causes that are beyond the control of YL, or (ii) any incidental, consequential or exemplary damages in connection with a claim or cause of action relating to the Agreement.
- 16) This Agreement cannot be sold or assigned, in whole or in part, without the written approval of YL. All permitted successors in interest or assigns must comply with all terms of the Agreement. YL may assign the Agreement, in whole or in part, at any time.
- 17) This Agreement shall be interpreted and construed in accordance with the laws of the State of Utah applicable to contracts to be performed therein. Any legal action concerning the Agreement shall be brought in the state and federal courts located in Salt Lake City, Utah. In the event any court of competent jurisdiction shall declare any portion of the Agreement to be invalid, the remainder of the Agreement shall not be invalidated thereby but shall remain in full force and effect.
- 18) The Agreement (which includes the Policies and Procedures, this Distributor Agreement and the Compensation Plan) constitutes the entire agreement between Applicant and YL, supersedes all prior agreements, and no other promises, representations, guarantees, or agreements of any kind shall be valid unless in writing and signed by both parties. Only an instrument in writing signed by all parties may modify the Agreement unless otherwise provided for in the Agreement.
- 19) The waiver by Applicant or YL of a breach of any provision of the Agreement shall not be considered to be a continuing waiver and shall not operate or be construed as a waiver of any subsequent breach by either party. Waiver of any term of the Agreement must be in writing and signed by an authorized officer of Young Living.
- 20) The covenants and obligations of Applicant to abide by the non-solicitation, the trade secrets, and confidential information covenants contained herein shall survive termination of the Agreement.
- 21) Applicant agrees that upon a breach of the Agreement that YL will be immediately and irreparably harmed and cannot be made whole solely by monetary damages. Applicant agrees that the remedy at law for any breach of any provision of the Agreement shall be inadequate; and that in addition to any other remedies, in law or in equity it may have, YL shall be entitled, without the necessity of proving actual damages, to temporary and permanent injunctive relief to prevent the breach of any provision of the Agreement and/or to compel specific performance of the Agreement.
- 22) Applicant understands that he/she may be required from time to time to provide YL with information relating to his/her sales activities. He/she agrees to the collection, use and disclosure of his/her personal information relating to such activities and to the use of his/her name, photograph, testimonial, personal story and/or likeness in advertising or promotional materials and he/she waives all claims for remuneration for such use.

### ESSENTIAL REWARDS AGREEMENT

This is an agreement through which Independent Distributors and preferred customers of Young Living Essential Oils may participate in the Essential Rewards program.

#### PARTICIPANTS ENJOY THE FOLLOWING BENEFITS:

Essential Rewards credits: Credits may be earned on each Essential Reward order placed. These credits may be redeemed for free products. Credits are earned with each consecutive month of participation.

First six consecutive months of participation: 10% of Essential Rewards order (30 maximum credits per month)

Second six consecutive months of participation: 15% of Essential Rewards order (50 maximum credits per month)

13th month and beyond: 20% of Essential Rewards order (75 maximum credits per month)

Credits are redeemable after two consecutive months of participation and are valid toward full PV products only (excluding Essential Reward Packs). The credits are generally equal to one wholesale dollar and may not be used towards shipping and taxes. Products purchased with ER credits have no Personal or Organizational Volume.

Credits may be redeemed by contacting Distributor Network Services (DNS) at 1-800-371-2928.

### SHIPPING DISCOUNTS

Essential Rewards members pay a reduced shipping charge on their monthly Essential Reward order. Essential Rewards orders shipped within the continental USA are a \$7.75 flat fee for the first 5 pounds, \$0.70 per pound, thereafter (FedEx Ground shipping only). Orders shipped to Alaska and Hawaii are a \$12.50 flat fee for the first 5 pounds and \$1.25 per pound thereafter (FedEx 2Day Air). For international shipping, please contact DNS. Shipping rates and discounts are subject to change without notice.

Additional Benefits: Essential Rewards members will also be eligible to participate in “members only” specials as well as educational opportunities and training materials.

### TERMS OF PARTICIPATION

By participating in Essential Rewards, you place a continuing order to be shipped on a monthly basis and charged to your payment method of choice on a recurring, monthly basis. By signing this ER program agreement, you agree to the following terms and conditions:

1. I may enroll via [www.youngliving.com](http://www.youngliving.com), by contacting DNS, or by faxing this signed agreement to 1-866-203-5666. If I enroll with DNS, I must also fax or mail a copy of this agreement to 1-866-203-5666 within thirty (30) days of enrollment in the program.
2. I will select a minimum of 50 PV (Personal Volume) in YL products that I desire to receive every month.
3. I will provide a valid form of payment, such as a VISA, Mastercard, American Express, or Discover card number along with the card's expiration date, or the required information to set up a direct debiting arrangement (ACH) on my personal US checking or savings account on the date chosen by me. I authorize YL to debit my selected payment method to cover my ER order. This is to include the products ordered, shipping and handling, and sales tax.
4. I understand and agree that the products selected will be sent to me at the address listed every month as I have indicated unless I make changes to my product selection via Young Living Virtual Office or Distributor Network Services.
5. I understand that specific products which I have chosen to receive may become unavailable. In such situations, YL will attempt to notify me of the change and will continue to send me the remaining items.
6. I understand that the price of the specific products which I have chosen may change due to reformulations, improvements, or other reasons. When such price changes occur, YL will notify me of any pricing changes and, unless I direct them to do otherwise, will continue to send me the products specified at the current price.
7. I understand and agree that my participation in the Essential Rewards program will be cancelled without notice if: a) the credit card to which product purchases have been charged expires, is declined, is cancelled, or is otherwise terminated, or b) payment via ACH from my US checking or savings account is returned unpaid.
8. I understand and accept that this agreement may be cancelled without notice if I violate any of the terms and conditions of this agreement or the Distributor Agreement.
9. I understand that I must contact Distributor Network Services at 1-800-371-2928 to cancel my Essential Rewards order. If I do not notify YL, my Essential Rewards order will continue to be shipped and my payment method charged.
10. Cancellation or return of any Essential Rewards order forfeits all unused Essential Rewards product credits and resets the monthly participation in the program to zero.



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Co-applicant or business name (optional)		Social Insurance no. (optional)	
Home phone no. (required)	Work phone no.	Cell phone no.	Fax no.
Street	City/Province	Postal code	Country (required)
E-mail		Language preference (required) <input type="checkbox"/> English <input type="checkbox"/> French	

**Shipping Information**  Same as above

Street	City/Province	Postal code	Country (required)
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**Account Access Information**

PIN (4 digits)	Password (8–12 characters/alphanumeric)
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<input checked="" type="checkbox"/> Applicant signature (required)	Date
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I would like to take advantage of Young Living's Essential Rewards program. Add the following items to my monthly Essential Rewards order and ship it to me on the date selected.

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**Enrollment Options** (Optional)

- 370003** START LIVING WITH EVERYDAY OILS \$150 / 105.75 pv
- 489203** START LIVING WITH NINGXIA RED \$218 / 153.75 pv
- 463703** START LIVING WITH RAINDROP TECHNIQUE \$153.50 / 108.25 pv

<b>Subtotal</b>	
<b>Applicable Sales Tax</b>	
<b>Shipping + Handling</b>	
<b>Total</b>	

**Payment Method** (Selected method will be used for enrollment order and/or monthly Essential Rewards orders as applicable.)

Select Payment Method:  VISA  MC  DISCOVER  AMX

<input type="text"/>	<input type="text"/>	<input type="text"/>
Credit card no.	Expiration date	Keep card on file

<input checked="" type="checkbox"/> Cardholder's signature	Credit card billing address
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## YOUNG LIVING CANADA ULC DISTRIBUTOR AGREEMENT

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  - a) Applicant cancels Agreement by written notification to Young Living;
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  - c) Young Living terminates the Agreement because of a violation of any of the terms or conditions of the Agreement. The Compensation Plan, this Distributor Agreement and the Policies and Procedures may be modified from time to time by YL. Applicant agrees to be bound by such changes, which shall become effective 30 days following notification of Applicant by YL of such changes. The continuation of the Applicant's YL business or his/her acceptance of bonuses or commissions after the effective date of the amendments shall constitute his/her acceptance of any and all changes.
- 3) Immediately upon termination or non-renewal of the Agreement, Applicant shall:
  - a) lose all rights to purchase products from YL at Distributor cost;
  - b) cease from representing himself/herself as a Distributor of Young Living;
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  - d) take all other actions reasonably required by YL, including the discontinuance of YL's trademarks and service marks.
- 4) Applicant understands that resalable materials may be returned at 90% of the original price paid, in accordance with YL's Policies and Procedures.
- 5) Applicant acknowledges that, as a Distributor, he/she is an independent contractor. Applicant understands that his/her status as a Distributor does not constitute either a sale of a franchise or a distributorship (exclusive or otherwise), and absolutely no fees have been or will be required from Distributor for the right to distribute YL's products pursuant to the Agreement. The Agreement is not intended and shall not be construed to create a relationship of employer-employee, agency, partnership, or joint venture between any Distributor, sponsor and/or YL.
- 6) Applicant agrees that as an independent contractor, he/she will:
  - a) Comply with all applicable federal, provincial and local laws, rules and regulations pertaining to the Agreement, including the sale, distribution and advertising of YL products.
  - b) At his/her own expense, complete all filings, and obtain such licenses as are required by applicable federal, provincial and local laws, rules and regulations, with respect to the Agreement and his/her activities as a Distributor.
- 7) Applicant understands that as a Distributor, he/she has no authority to bind YL to any obligation. It is his/her responsibility to pay all income, local or applicable taxes as a Distributor, and he/she acknowledges that he/she is not eligible for employee benefits, such as unemployment compensation, worker's compensation or minimum wages. He/she acknowledges that YL encourages Distributors to set their own hours and to supply all of their own equipment and tools for operating their YL business, such as telephones, transportation, professional services, office equipment and supplies. Further, Applicant understands that he/she should determine his/her own methods of sale, so long as he/she complies with the policies of YL. Without limiting the generality of the foregoing, as a Distributor, Applicant agrees that he/she shall be fully responsible for (i) all applicable federal and provincial withholding taxes, source deductions, PST, GST, HST, income tax, other taxes, employment insurance premiums, Canada Pension Plan contributions, worker's compensation contributions or provincial employee health tax contributions and other levies, premiums, licence requirements and fees related to his/her earnings and activities as a Distributor, and (ii) all expenses incurred in connection with the operation of his/her YL-related business, including but not limited to travel, meals, accommodation, secretarial, office, telephone and other business expenses.
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- Applicant acknowledge that there are no guarantees regarding income.
- 9) Applicant indemnifies and agrees to hold harmless YL, its officers, directors, employees, and agents against any liability, claims, obligations, expenses (including lawyers fees), or other damages arising out of or in any way related to or connected with, allegedly or otherwise, Applicant's:
  - a) activities as a Distributor including, without limitation, any unauthorized representations or claims made by Applicant;
  - b) breach of any of the terms or conditions of the Agreement;
  - or
  - c) violation of or failure to comply with any applicable federal, provincial, or local law or regulation.
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agrees not to use such materials and information except to develop his/her YL business pursuant to the Agreement and not to compete with Young Living. Applicant agrees not to disclose the information contained in those reports to third parties or to recruit, solicit, or otherwise engage other YL members to participate in other business ventures.

- 15) Applicant acknowledges that YL is not liable for (i) any damages or losses caused by the delay or inability to manufacture, sell, or deliver its products due to labour strikes, accidents, fire, flood, acts of civil authority, acts of God, or from any other causes that are beyond the control of YL, or (ii) any incidental, consequential or exemplary damages in connection with a claim or cause of action relating to the Agreement.
- 16) This Agreement cannot be sold or assigned, in whole or in part, without the written approval of YL. All permitted successors in interest or assigns must comply with all terms of the Agreement. YL may assign the Agreement, in whole or in part, at any time.
- 17) This Agreement shall be interpreted and construed in accordance with the laws of the State of Utah applicable to contracts to be performed therein. Any legal action concerning the Agreement shall be brought in the state and federal courts located in Salt Lake City, Utah. In the event any court of competent jurisdiction shall declare any portion of the Agreement to be invalid, the remainder of the Agreement shall not be invalidated thereby but shall remain in full force and effect.
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- 19) The waiver by Applicant or YL of a breach of any provision of the Agreement shall not be considered to be a continuing waiver and shall not operate or be construed as a waiver of any subsequent breach by either party. Waiver of any term of the Agreement must be in writing and signed by an authorized officer of Young Living.
- 20) The covenants and obligations of Applicant to abide by the non-solicitation, the trade secrets, and confidential information covenants contained herein shall survive termination of the Agreement.
- 21) Applicant agrees that upon a breach of the Agreement that YL will be immediately and irreparably harmed and cannot be made whole solely by monetary damages. Applicant agrees that the remedy at law for any breach of any provision of the Agreement shall be inadequate; and that in addition to any other remedies, in law or in equity it may have, YL shall be entitled, without the necessity of proving actual damages, to temporary and permanent injunctive relief to prevent the breach of any provision of the Agreement and/or to compel specific performance of the Agreement.
- 22) Applicant understands that he/she may be required from time to time to provide YL with information relating to his/her sales activities. He/she agrees to the collection, use and disclosure of his/her personal information relating to such activities and to the use of his/her name, photograph, testimonial, personal story and/or likeness in advertising or promotional materials and he/she waives all claims for remuneration for such use.

### ESSENTIAL REWARDS AGREEMENT

This is an agreement through which Independent Distributors and preferred customers of Young Living Essential Oils may participate in the Essential Rewards program.

#### PARTICIPANTS ENJOY THE FOLLOWING BENEFITS:

Essential Rewards credits: Credits may be earned on each Essential Reward order placed. These credits may be redeemed for free products. Credits are earned with each consecutive month of participation.

First six consecutive months of participation: 10% of Essential Rewards order (30 maximum credits per month)

Second six consecutive months of participation: 15% of Essential Rewards order (50 maximum credits per month)

13th month and beyond: 20% of Essential Rewards order (75 maximum credits per month)

Credits are redeemable after two consecutive months of participation and are valid toward full PV products only (excluding Essential Reward Packs). The credits are generally equal to one wholesale dollar and may not be used towards shipping and taxes. Products purchased with ER credits have no Personal or Organizational Volume.

Credits may be redeemed by contacting Distributor Network Services (DNS) at 1-800-371-2928.

### SHIPPING DISCOUNTS

Essential Rewards members pay a reduced shipping charge on their monthly Essential Reward order. Essential Rewards orders shipped within the continental USA are a \$7.75 flat fee for the first 5 pounds, \$0.70 per pound, thereafter (FedEx Ground shipping only). Orders shipped to Alaska and Hawaii are a \$12.50 flat fee for the first 5 pounds and \$1.25 per pound thereafter (FedEx 2Day Air). For international shipping, please contact DNS. Shipping rates and discounts are subject to change without notice.

Additional Benefits: Essential Rewards members will also be eligible to participate in “members only” specials as well as educational opportunities and training materials.

### TERMS OF PARTICIPATION

By participating in Essential Rewards, you place a continuing order to be shipped on a monthly basis and charged to your payment method of choice on a recurring, monthly basis. By signing this ER program agreement, you agree to the following terms and conditions:

1. I may enroll via [www.youngliving.com](http://www.youngliving.com), by contacting DNS, or by faxing this signed agreement to 1-866-203-5666. If I enroll with DNS, I must also fax or mail a copy of this agreement to 1-866-203-5666 within thirty (30) days of enrollment in the program.
2. I will select a minimum of 50 PV (Personal Volume) in YL products that I desire to receive every month.
3. I will provide a valid form of payment, such as a VISA, Mastercard, American Express, or Discover card number along with the card's expiration date, or the required information to set up a direct debiting arrangement (ACH) on my personal US checking or savings account on the date chosen by me. I authorize YL to debit my selected payment method to cover my ER order. This is to include the products ordered, shipping and handling, and sales tax.
4. I understand and agree that the products selected will be sent to me at the address listed every month as I have indicated unless I make changes to my product selection via Young Living Virtual Office or Distributor Network Services.
5. I understand that specific products which I have chosen to receive may become unavailable. In such situations, YL will attempt to notify me of the change and will continue to send me the remaining items.
6. I understand that the price of the specific products which I have chosen may change due to reformulations, improvements, or other reasons. When such price changes occur, YL will notify me of any pricing changes and, unless I direct them to do otherwise, will continue to send me the products specified at the current price.
7. I understand and agree that my participation in the Essential Rewards program will be cancelled without notice if: a) the credit card to which product purchases have been charged expires, is declined, is cancelled, or is otherwise terminated, or b) payment via ACH from my US checking or savings account is returned unpaid.
8. I understand and accept that this agreement may be cancelled without notice if I violate any of the terms and conditions of this agreement or the Distributor Agreement.
9. I understand that I must contact Distributor Network Services at 1-800-371-2928 to cancel my Essential Rewards order. If I do not notify YL, my Essential Rewards order will continue to be shipped and my payment method charged.
10. Cancellation or return of any Essential Rewards order forfeits all unused Essential Rewards product credits and resets the monthly participation in the program to zero.



Suite 350, 7326 – 10th Street N.E.  
Calgary, Alberta T2E 8W1

*Distributor Agreement +  
Essential Rewards  
Enrollment Form*

**CUSTOMER SERVICE**  
TOLL FREE 1-800-371-3515  
FAX 1-866-203-5666  
E-MAIL canadacs@youngliving.com

**Application Information**

Name (last, first, middle) (required)		Social Insurance no. (optional)	
Co-applicant or business name (optional)		Social Insurance no. (optional)	
Home phone no. (required)	Work phone no.	Cell phone no.	Fax no.
Street	City/Province	Postal code	Country (required)
E-mail		Language preference (required) <input type="checkbox"/> English <input type="checkbox"/> French	

**Shipping Information**  Same as above

Street	City/Province	Postal code	Country (required)
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**Account Access Information**



<b>Enroller</b> (person responsible for introducing and enrolling you in YL)	<b>Sponsor</b> (direct upline and may also be the same as your enroller)
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Name (last, first, middle) (required)	Name (last, first, middle) (required)
Member no. (required)	Member no. (required)

By signing below, I acknowledge that I have read and agree to the terms and conditions on the back of this Agreement and that I have read and understand and will abide by the Policies and Procedures. I am also aware that I must purchase one of the enrollment options below in order to receive wholesale pricing.

Applicant signature (required)	Date
Co-applicant signature (only required if application has a co-applicant)	Date

**Essential Rewards Program**

I would like to take advantage of Young Living's Essential Rewards program. Add the following items to my monthly Essential Rewards order and ship it to me on the date selected.

**Essential Rewards Order**

Item No.	Description	Qty.	Price	Total

**Select order processing day** If available, we will automatically ship your Essential Rewards order every month on the day you selected. If that date is unavailable, your order will ship on the next available business day. My signature indicates that I have read and accepted all the terms included in the ER agreement on the back. I would like to receive my products automatically every month. I have indicated items I would like to receive, the processing date, and preferred payment method.

Signature	Date	Order Processing Date (1st - 29th)
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**Enrollment Options** (Optional)

- 370003** START LIVING WITH EVERYDAY OILS \$150 / 105.75 pv
- 489203** START LIVING WITH NINGXIA RED \$218 / 153.75 pv
- 463703** START LIVING WITH RAINDROP TECHNIQUE \$153.50 / 108.25 pv

<b>Subtotal</b>	
<b>Applicable Sales Tax</b>	
<b>Shipping + Handling</b>	
<b>Total</b>	

**Payment Method** (Selected method will be used for enrollment order and/or monthly Essential Rewards orders as applicable.)



## YOUNG LIVING CANADA ULC DISTRIBUTOR AGREEMENT

This Distributor Agreement is hereby entered into between the Applicant signed on the front side of this Distributor Agreement and Young Living Canada ULC, hereafter known as “YL”.

- 1) Applicant hereby applies to be an Independent Distributor in the Young Living Essential Oils (YL) distribution program. The Applicant acknowledges having read and understood the terms of this Distributor Agreement, YL's Policies and Procedures and YL's Compensation Plan (the terms of which separate documents are all incorporated herein). If this application is approved by YL, the Applicant agrees to the terms of this Distributor Agreement, YL's Policies and Procedures and Compensation Plan, as each may be amended from time to time (collectively, the “Agreement”). Applicant confirms that he/she is of the age of majority in his/her province of residence and has the capacity to be legally bound by the terms of the Agreement. Applicant further confirms that he/she is not currently a YL Distributor nor has he/she been a YL Distributor during the twelve months preceding the date of the Agreement.
- 2) Young Living may approve or reject this application in its sole discretion and for any reason. Approval of this application by YL is authorization for Applicant to be a Distributor and to sell YL products. The Agreement to be a Distributor and to sell YL products will continue until terminated as follows:
  - a) Applicant cancels Agreement by written notification to Young Living;
  - b) Applicant's account becomes inactive. Accounts are considered inactive when less than 50 PV is achieved within a twelve-month period; or
  - c) Young Living terminates the Agreement because of a violation of any of the terms or conditions of the Agreement. The Compensation Plan, this Distributor Agreement and the Policies and Procedures may be modified from time to time by YL. Applicant agrees to be bound by such changes, which shall become effective 30 days following notification of Applicant by YL of such changes. The continuation of the Applicant's YL business or his/her acceptance of bonuses or commissions after the effective date of the amendments shall constitute his/her acceptance of any and all changes.
- 3) Immediately upon termination or non-renewal of the Agreement, Applicant shall:
  - a) lose all rights to purchase products from YL at Distributor cost;
  - b) cease from representing himself/herself as a Distributor of Young Living;
  - c) lose all rights to his/her Distributorship and his/her participation in the Compensation Plan, including all future commissions and earnings resulting therefrom, shall terminate; and
  - d) take all other actions reasonably required by YL, including the discontinuance of YL's trademarks and service marks.
- 4) Applicant understands that resalable materials may be returned at 90% of the original price paid, in accordance with YL's Policies and Procedures.
- 5) Applicant acknowledges that, as a Distributor, he/she is an independent contractor. Applicant understands that his/her status as a Distributor does not constitute either a sale of a franchise or a distributorship (exclusive or otherwise), and absolutely no fees have been or will be required from Distributor for the right to distribute YL's products pursuant to the Agreement. The Agreement is not intended and shall not be construed to create a relationship of employer-employee, agency, partnership, or joint venture between any Distributor, sponsor and/or YL.
- 6) Applicant agrees that as an independent contractor, he/she will:
  - a) Comply with all applicable federal, provincial and local laws, rules and regulations pertaining to the Agreement, including the sale, distribution and advertising of YL products.
  - b) At his/her own expense, complete all filings, and obtain such licenses as are required by applicable federal, provincial and local laws, rules and regulations, with respect to the Agreement and his/her activities as a Distributor.
- 7) Applicant understands that as a Distributor, he/she has no authority to bind YL to any obligation. It is his/her responsibility to pay all income, local or applicable taxes as a Distributor, and he/she acknowledges that he/she is not eligible for employee benefits, such as unemployment compensation, worker's compensation or minimum wages. He/she acknowledges that YL encourages Distributors to set their own hours and to supply all of their own equipment and tools for operating their YL business, such as telephones, transportation, professional services, office equipment and supplies. Further, Applicant understands that he/she should determine his/her own methods of sale, so long as he/she complies with the policies of YL. Without limiting the generality of the foregoing, as a Distributor, Applicant agrees that he/she shall be fully responsible for (i) all applicable federal and provincial withholding taxes, source deductions, PST, GST, HST, income tax, other taxes, employment insurance premiums, Canada Pension Plan contributions, worker's compensation contributions or provincial employee health tax contributions and other levies, premiums, licence requirements and fees related to his/her earnings and activities as a Distributor, and (ii) all expenses incurred in connection with the operation of his/her YL-related business, including but not limited to travel, meals, accommodation, secretarial, office, telephone and other business expenses.
- 8) Applicant certifies that neither YL nor his/her sponsor has made any claims of guaranteed earnings or representations of anticipated earnings that might result from his/her efforts. Applicant will comply with the requirements of the Agreement regarding use of hypothetical income examples, projections of income earnings, income representations and YL's Income Summary Statement. Applicant agrees not to make ANY claims regarding the amount of potential earnings. Applicant understands that his/her financial success as a Distributor depends entirely upon his/her individual effort, dedication, and the training and supervision he/she provides to his/her downline. YL discloses typical earnings of Distributors in its Compensation Plan and in its other materials, as YL determines from time to time to comply with applicable laws, and is available by requesting a copy from YL as follows - by mail: \_\_\_\_\_ or by telephone: \_\_\_\_\_.
- Applicant acknowledge that there are no guarantees regarding income.
- 9) Applicant indemnifies and agrees to hold harmless YL, its officers, directors, employees, and agents against any liability, claims, obligations, expenses (including lawyers fees), or other damages arising out of or in any way related to or connected with, allegedly or otherwise, Applicant's:
  - a) activities as a Distributor including, without limitation, any unauthorized representations or claims made by Applicant;
  - b) breach of any of the terms or conditions of the Agreement;
  - or
  - c) violation of or failure to comply with any applicable federal, provincial, or local law or regulation.
- 10) Young Living authorizes Applicant to sponsor others as YL Distributors or Retail Customers in accordance with its Policies and Procedures. Applicant agrees not to make ANY claims that state or imply that earnings can be based on the sole activity of sponsoring other YL Members as no compensation is paid for sponsoring. Applicant further agrees not to make ANY claims that state or imply that YL Members have exclusive territories.
- 11) All YL products purchased by Applicant are subject to the warranties and disclaimers applicable to these products at the time of purchase. Applicant acknowledges and agrees that when marketing the products:
  - a) not to make diagnoses of medical conditions;
  - b) not to make claims that YL products will prevent, treat, cure, or mitigate any disease or disease condition in humans or animals;
  - c) not to use pictures, graphic displays, written materials, or make any claims about YL products not contained in YL sales and promotional literature approved by YL; and
  - d) not to make any claims about YL products that can be construed as a drug or health claim.
- 12) The Young Living Compensation Plan is based upon the sale of Young Living products and services to end consumers. You must fulfill specified personal and Downline Organization sales requirements (as well as meet other responsibilities set forth in the Policies and Procedures) in order to be eligible for bonuses, commissions, and advancement to higher levels of achievement.
- 13) Applicant must also pay for the products or services he/she purchases when the order is placed. If Applicant fails to pay for the products or services when placing an order, the order will not be processed.
- 14) Applicant acknowledges that Young Living product names, as well as the YL corporate name and logos, are the exclusive property of YL. Applicant agrees not to use trademarks, the YL product names, corporate name, or logos to promote his/her independent business or any other purpose without written authorization from YL. Applicant further acknowledges that its customer lists, distributor lists, manufacturing procedures, formulas, operating, financial and marketing materials, YL Genealogy Reports, Policies and Procedures Manual, and Compensation Plan are YL proprietary property and contain confidential business information and trade secrets. During the term of the Agreement or thereafter, Applicant

agrees not to use such materials and information except to develop his/her YL business pursuant to the Agreement and not to compete with Young Living. Applicant agrees not to disclose the information contained in those reports to third parties or to recruit, solicit, or otherwise engage other YL members to participate in other business ventures.

- 15) Applicant acknowledges that YL is not liable for (i) any damages or losses caused by the delay or inability to manufacture, sell, or deliver its products due to labour strikes, accidents, fire, flood, acts of civil authority, acts of God, or from any other causes that are beyond the control of YL, or (ii) any incidental, consequential or exemplary damages in connection with a claim or cause of action relating to the Agreement.
- 16) This Agreement cannot be sold or assigned, in whole or in part, without the written approval of YL. All permitted successors in interest or assigns must comply with all terms of the Agreement. YL may assign the Agreement, in whole or in part, at any time.
- 17) This Agreement shall be interpreted and construed in accordance with the laws of the State of Utah applicable to contracts to be performed therein. Any legal action concerning the Agreement shall be brought in the state and federal courts located in Salt Lake City, Utah. In the event any court of competent jurisdiction shall declare any portion of the Agreement to be invalid, the remainder of the Agreement shall not be invalidated thereby but shall remain in full force and effect.
- 18) The Agreement (which includes the Policies and Procedures, this Distributor Agreement and the Compensation Plan) constitutes the entire agreement between Applicant and YL, supersedes all prior agreements, and no other promises, representations, guarantees, or agreements of any kind shall be valid unless in writing and signed by both parties. Only an instrument in writing signed by all parties may modify the Agreement unless otherwise provided for in the Agreement.
- 19) The waiver by Applicant or YL of a breach of any provision of the Agreement shall not be considered to be a continuing waiver and shall not operate or be construed as a waiver of any subsequent breach by either party. Waiver of any term of the Agreement must be in writing and signed by an authorized officer of Young Living.
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