



Terms and Conditions

THE ROAD TO VALENCIA

The Young Living Road to Valencia (the “Promotion”) is sponsored by Young Living Europe B.V. (“Promoter”), Peizerweg 97, 9727AJ Groningen, Netherlands.

These terms and conditions (“Terms”) govern this Offer. Instructions for valid purchase form part of the Terms which you will be deemed to have accepted.

1. Promotion Description

- The Road to Valencia is an incentive that allows Young Living Brand Partners at all levels to qualify by enrolling the required number of new to Young Living Brand Partners within the specified time frame and be rewarded with either an Aria diffuser or an Aria diffuser and up to 150 EURO or equivalent in your currency towards the travel and accommodation to the Valencia Convention 2022 in Spain.
- Conditions must be met, please see the Criteria (point 4) explained below.
- The Incentive is valid from 00:01 (BST) on June 1, 2022, until 23:59 (BST) on July 31, 2022 (this is the promotional period).
- Additionally, from 00:01 (BST) on July 11, 2022, until 23:59 (BST) on July 31, 2022, all qualified enrolments are doubled for Young Living Brand Partners that enrol new enrollees with a qualifying order within this period. This addition doesn't affect enrolments that have been achieved before July 11, 2022. Any enrolments with a qualifying order that have been achieved before July 11 still count towards the incentive. Only enrolments with a qualifying order between July 11, 2022 and July 31, 2022 are doubled. If a Brand Partner has already achieved the required number of new enrollees with a qualifying order before July 11, they will still qualify for their reward. Regardless of the number of qualified enrolments during this period, the Brand Partner still only qualifies for up to one (1) Aria Diffuser only when enrolling 12 new enrollees with a qualifying order, or one (1) Aria Diffuser only and up to 150 € voucher or equivalent in their currency towards their travel and accommodation cost at the European Convention in Valencia when enrolling 20 new enrollees with a qualifying order within the promotional period.

2. Eligibility

- The Road to Valencia Incentive is available to Brand Partners (Enrollers and Enrollees) who are in good standing with Young Living, who are 18 years of age or older as of June 1, 2022 (or the majority age in their jurisdiction, country, or province of residence) with residency in European countries (please see the list of countries below).
- To qualify for this Incentive, new enrolments should be completed within these markets. Enrolments outside of these markets will not count towards a qualifying Enroller.
- For the duration of the promotion, participating Brand Partners are assigned to the market corresponding to their initial country of residence, as listed on their Young Living account at the time the promotional period begins. Market or country changes outside of Europe might affect the qualification of the Brand Partner.

3. Conditions and Qualifications

- To qualify, a Brand Partner must enroll (hereinafter referred to as the “Enroller”) new to Young Living Brand Partners (hereinafter referred to as the “Enrollees”) with a qualifying order* during the promotional period.
- The Qualifying order needs to be placed within the promotional period and successfully paid. Standard payment methods apply, and each Brand Partner is responsible for monitoring this.
- A Qualifying order is a single Essential Rewards order of 100PV or more placed within the promotional period. It should be placed either during the enrolment or within the same calendar month after the enrolment.



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- Please note that the qualifying Essential Rewards order PV volume is not calculated with multiple Essential Rewards orders placed in different calendar months during the promotional period, i.e., if an Enrollee was enrolled in June and placed an Essential Rewards order for 50 PV in June and then in July, this enrolment will not count towards a qualifying Enroller. The qualifying order of the Enrollee must be paid according to YL P&Ps and payment regulations.
- Any changes to the qualifying order of the Enrollee such as cancellations, returns or adjustments resulting in lower PV volume of the order or no order at all, might affect the qualifying order, and impact the qualifying Enroller.
- The Enroller needs to be active and in a good standing with Young Living Policies and Procedures (P&Ps) and is not required to place a personal order during the promotional period to participate in the Incentive. Active Brand Partners are individuals who have made a purchase of at least 50 PV in the last 12 months and signed the Young Living Brand Partner Agreement. For more details please refer to YL P&Ps.
- A Brand Partner must be an Enroller for the new Enrollee to qualify for the Reward.
- Before results will be communicated towards the end of August 2022 by email, an audit will be conducted to check adherence to the Young Living P&Ps. Please see "Communication and Results of the Road to Valencia Incentive explained" below for more details.
- There are two (2) Qualification Levels, please see below "The Incentive Levels explained".

4. Criteria - The Incentive Levels explained:

- There are two (2) Qualification Levels offered.
- Criteria for the Qualification Levels and the Rewards are the following:

1) **Level 1:** Enroll at least 12 new Enrollees within the promotional period with an order of 100 PV each or more on Essential Rewards and get one of the most desired YL diffusers - Aria Diffuser.

- To receive a diffuser the qualifying Enroller should place an Essential Rewards order in September 2022. Aria Diffuser (single, without extra oils) will be added to the Enroller's Essential Rewards order automatically.
- Level 1 is not limited by the number of qualifiers.

2) **Level 2:** Enroll at least 20 new Enrollees within the promotional period with an order of 100 PV each or more on Essential Rewards and get up to 150 EURO voucher (or equivalent in your currency) to reimburse your accommodation and travel costs during the Convention in Valencia, Spain.

- Please note Level 2 is limited to the first 300 qualifiers. Example 1, if you enroll 25 new Enrollees and you are one of the first 300 Qualifiers, you will receive one (1) Aria Diffuser and up to 150 EURO voucher (or equivalent in your currency). Example 2, if you enroll 25 new Enrollees and you are the 301st Qualifier, you will receive an Aria Diffuser only.
- To receive a diffuser the qualifying Enroller should place an Essential Rewards order in September 2022. Aria Diffuser (single, without extra oils) will be added to the Enroller's Essential Rewards order automatically.
- Young Living will offer up to 150 EURO voucher (or equivalent in your currency) to cover travel and accommodation costs of the qualifying Enroller who will attend the European Convention in Valencia, Spain. The qualifying Enroller will have to deliver the receipt with the details and Young Living will reimburse the cost up to 150 EURO or equivalent to the qualifying Enroller's bank account. The receipt should be sent to European Events europaeanevents@youngliving.com from September 4 to September 30, 2022.
- If you reside in Valencia or nearby and do not require accommodation or travel when attending the



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Convention, Young Living will be happy to reimburse you the ticket price for Convention in Valencia 2022, up to 150 EURO (or equivalent in your currency). Please note your main Young Living account address needs to reflect that you reside in Valencia, or nearby, in Spain.

- Qualifying Enroller must attend European Convention in Valencia, Spain in September 2022 to receive the reimbursement offered by YL.
- If a Qualifying Enroller did not purchase the ticket to attend the European Convention 2022 yet, they must do so.
- Reimbursements will be processed and completed after the receipts are received by the European Events team.

5. Communication and Results of the Incentive explained:

- All Brand Partners from Europe who are opted into communications from Young Living for any promotional offers will receive an email about the Road to Valencia Incentive.
- Brand Partners who qualify for the Rewards will be notified towards the end of August 2022 by email.
- To receive the promotional earned Reward a qualifying Enroller needs to place a minimum of 50 PV Essential Rewards order in September 2022.
For example, if a Brand Partner enrolls at least 12 new Enrollees during the promotional period and qualifies for Aria Diffuser, qualifying Enroller needs to place an Essential Rewards order for 50 PV or more in September 2022 to receive the Reward. The Reward will be automatically added to the Essential Rewards order placed in September 2022. If a qualifying Enroller does not place an Essential Rewards order in September 2022, they lose the opportunity to receive the Reward they have qualified for
- To track your personal success of the Road to Valencia Incentive and see how many enrollments are successfully completed, please head to the Virtual Office, My organization – Reports – New members. Please check Autoship status and the PV volume of the order to match the criteria of the Road to Valencia Incentive.
- The final list of the qualifying Brand Partners will be checked and audited in August 2022. Please note the final results might differ from the ones during the promotional period due to orders being cancelled, refused upon delivery, returned for refund or exchange etc. The qualifying order needs to be paid by the new Enrollee payment method that complies with YL P&Ps and payment regulations. YL reserves the right to exclude Enrollees or their orders from the total number of enrollments done within the promotional period if these are not in good standing with YL P&Ps. Any Enroller changes that are completed according to YL P&Ps within the promotional period might also affect the qualification of the participating in the Incentive Brand Partner and their final results.
- Promotional Reward can be added to Essential Rewards orders only.
- Promotional Reward is limited to 1 per Brand Partner regardless of the total number of the new Enrollees enrolled during the promotional period.
- Right of substitution: If any part of the Rewards should become unavailable Young Living reserves the right to replace it with an item of equivalent or higher value.
- Rewards cannot be redeemed for cash.
- Rewards cannot be transferred to anyone else.

6. General Reward Conditions

Young Living is not responsible for and the Qualifiers will not receive the difference, if any, between the actual value of a Reward at the time of award and the Approximate Retail Value (ARV) stated in these Terms or in any Promotion-related correspondence or materials.

All forms of taxation whether direct or indirect and whether levied by reference to income, profits, gains, prizes,



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net wealth or other reference (including income and withholding taxes), as well as all penalties relating thereto, whenever and wherever imposed if any, as well as any other costs and expenses associated with Reward acceptance and use not specified herein as being provided are the Qualifier's responsibility, regardless of whether the Reward is used in whole or in part.

In no event will Young Living be responsible for awarding more than the Rewards stated herein. Any Rewards not awarded after the Promotion Period may remain unawarded. Reward restrictions/conditions stated herein are not all-inclusive. Rewards are not transferrable or redeemable for cash, except that Young Living reserves the right, at Young Living's sole discretion, to substitute a Reward (or portion thereof) for a Reward of greater or equal value. Rewards are awarded "AS IS" and WITHOUT WARRANTY OF ANY KIND, express or implied, including, without limitation, any implied warranty of merchantability or fitness for a particular purpose.

During the Promotion Period, participants may be audited on a regular basis to monitor compliance with the Young Living Policies and Procedures applicable to the Participants' jurisdiction ("Young Living's Policies and Procedures"), especially, but not limited to, those sections pertaining to advertising and promotions. Any violation of Young Living's Policies and Procedures may result in correction in points or will disqualify the participant from the Promotion in its entirety.

7. Limitations of Liability

Young Living and its affiliates, subsidiaries, parent companies, advertising and promotion agencies, printers, and judges involved in this Promotion are not responsible for any inaccuracies in information that may be used in the Promotion; for any technical or human error that may occur in the processing of entries, including data entered by Participants; any entry miscommunications such as technical failures related to computer, telephone, cable and unavailable network or server connections; related technical failures; or other failures related to hardware, software, virus or incomplete, late or misdirected entries. Any compromise to the fair and proper conduct of this Promotion related to a computer virus or similar type of technical impairment that may affect the proper fairness, security, and administration of the Promotion may result in the termination, amendment or modification of the Promotion or portion thereof at the sole discretion of Young Living. Young Living reserves the right, in its sole discretion, to void any entries of Participants who Young Living believes have attempted to tamper with or impair the administration, security, fairness, or proper play of this Promotion or who act in a non-sportsman like manner or with the intent to threaten or harass any other person.

By participating in the Promotion, Participants waive all rights to claim punitive, incidental and consequential damages, legal expenses or any damages other than actual out-of-pocket costs or losses that may arise in connection with participation in the Promotion or acceptance, possession, and use of the Reward. All causes of action arising out of or connected with this Promotion or the Reward awarded shall be resolved individually, without resort to any form of class action. Some jurisdictions may not allow certain limitations on damages or the ability to seek damages through a class action, so some of these restrictions may not apply to you.

By participating in the Promotion, Participants consent to the Promoter sharing their personal data with other entities of the Young Living Group, other participants and promotional partners for the administration and advertising of the Promotion and furnishing the rewards.

8. Other Rules and Regulations

If aspects of the Rewards change that are beyond the control of Young Living, neither Young Living, nor any other promotional partners furnishing Rewards, will be liable or responsible for any such changes, and Young Living reserves the right to substitute a Reward of equivalent or greater value, at Young Living's sole and absolute discretion, if for any reason all or any portion of a Reward, as described herein, are or become unavailable. No transfer of a Reward to a third party is permitted. By accepting a Reward, Reward Qualifiers agree that Young Living shall not be liable for any injuries, damages, or losses of any kind resulting from or in connection with the awarding, acceptance, possession, or use of the Reward or any aspects or parts thereof.

Young Living will be the final arbiter of all Terms interpretations and qualification determinations and such



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decisions will be final. If necessary, to clarify questions in the Terms or interpretations thereof, Young Living may amend these Terms by publishing a new version of the Terms. Where applicable, Rewards will be reported as income on the Qualifier's annual tax form. Young Living reserves the right to suspend or terminate this Promotion, without notice, for any reason or no reason, in its sole discretion. Employees of Young Living and its associated entities and their spouses and immediate family members are not eligible to participate in this Promotion. This Promotion is void where prohibited by law. All Participants who qualify will be subject to audit or verification.

By participating in the Promotion, you (i) acknowledge compliance with these Promotion Terms, including all eligibility requirements, (ii) warrant that any information you provide in connection with this Promotion is true and accurate, and (iii) agree to be bound by the decisions of Young Living, which shall be final and binding in all matters relating to this Promotion. Participants who have not complied with these Promotion Terms are subject to disqualification.

The Participants consent to the jurisdiction and venue of the courts of the Netherlands.

In the event of any conflict with any Promotion details contained in these Terms and Promotion details contained in other Promotion materials (including, without limitation, any point of sale, online or print advertising), the details of the Promotion as set forth in these Terms shall prevail.

Young Living's failure to or decision not to enforce any provision in these Terms will not constitute a waiver of that or any other provision. In the event that any provision is determined to be invalid or otherwise unenforceable or illegal, these Terms shall otherwise remain in effect and shall be construed in accordance with their terms as if the invalid or illegal provision were not contained herein.

9. Incentive participating countries:

Albania
Andorra
Austria
Belgium
Bosnia and Herzegovina
Bulgaria
Canary Island
Ceuta
Croatia
Cyprus
Czech Republic
Denmark
Estonia
Faroe Islands
Finland
France
Germany
Gibraltar
Greece
Greenland
Guernsey

Holy See
Hungary
Iceland
Ireland
Italy
Jersey
Kosovo
Latvia
Liechtenstein
Lithuania
Luxembourg
Malta
Moldova
Monaco
Montenegro
Netherlands
North Macedonia
Norway
Poland
Portugal
Romania
San Marino
Serbia
Slovakia

Slovenia
Spain
Svalbard and Jan Mayen
Sweden
Switzerland
Ukraine
United Kingdom