# FAQ THE ROAD TO VALENCIA



### What is the qualification period for The Road to Valencia Incentive?

The qualification period for the Incentive is from 00:01 (BST) on June 1, 2022, until 23:59 (BST) on July 31, 2022.

#### Who can participate?

The Incentive is available to Brand Partners (Enrollers and Enrollees) who are in good standing with Young Living, who are 18 years of age or older as of June 1, 2022 (or the majority age in their jurisdiction, country, or province of residence) with residency in European countries (Please see the list of participating countries in the Terms and Conditions).

#### What should I do to qualify and to receive a Reward?

To qualify, a Brand Partner must enroll (the "Enroller") new to Young Living Brand Partners (the "Enrollees") with a qualifying order\* during the promotional period.

\* Qualifying order is an Essential Rewards order of 100 PV or more placed by a new Enrollee. A Qualifying order should be a single order of 100PV or more placed within the qualification period. It should be placed either during enrolment or within the same calendar month after the enrolment and successfully paid.

The qualifying order can contain any type of products, including Premium Starter Kit, but should be worth 100 PV or more. The Qualifying order needs to be placed within the promotional period and successfully paid. Standard payment methods apply, and each Brand Partner is responsible for monitoring this.

If you enroll a Brand Partner outside of your own Young Living market (Europe – East and West), this enrolment will not count. A Brand Partner must be an Enroller for the new Enrollee to qualify for the Reward.

#### What is the Reward?

There are two Qualification Levels offered:

- 1. Enroll at least 12 new Enrollees within the promotional period with an order of 100 PV each or more on Essential Rewards and get the most desired Aria Diffuser.
- 2. Enroll at least 20 new Enrollees within the promotional period with an order of 100 PV each or more on Essential Rewards and get up to 150 EURO voucher (or equivalent in your currency) to reimburse your accommodation and travel costs in Valencia, Spain. Please note Level 2 is limited to the first 300 qualifiers. Qualifying Enroller must attend European Convention in Valencia, Spain in September 2022 to receive the reimbursement offered by YL.

#### What is meant by "Level 2 is limited to the first 300 qualifiers"?

This means that only the first 300 Enrollers can receive this Reward.

Example 1: if you enroll 25 new Enrollees and you are one of the first 300 Qualifiers, you will receive an Aria Diffuser and up to 150 EURO voucher (or equivalent in your currency).

Example 2: if you enroll 25 new Enrollees and you are the 301st Qualifier, you will receive an Aria Diffuser only.



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### What are the new changes to The Road to Valencia incentive?

From July 11, 2022 to July 31, 2022, all your qualified enrolments will count double towards the incentive.

### What does this change mean for you?

- You are still on The Road to Valencia! Any already achieved enrolments with a qualifying order between June 1 and July 11, still count towards the incentive and remain unchanged.
- If you have already achieved the required number of enrolments, you will still receive one Aria Diffuser only for achieving Level 1, or one Aria Diffuser only plus up to 150 € or equivalent in your currency towards your travel and accommodation costs for Valencia Convention for Level 2.
- From July 11 July 31, 2022: Your qualified enrolments are doubled. This means that each new enrollee with a qualifying order gets you 2 steps closer to your reward.

Example: Between June 1 and July 11, I enrolled 8 new enrollees with a qualifying order. From July 11, I only need to enrol 2 new enrollees with a qualifying order to qualify for Level 1 and win one Aria Diffuser only (8+4), or 6 new enrollees with a qualifying order to qualify for Level 2 and win one Aria Diffuser only plus 150 € voucher or equivalent in my currency towards my travel and accommodation costs at the European Convention in Valencia (8+12). Please find more examples below:

June 1 – July 11	July 11 – July 31	Total June 1 – July 31	Reward
You have <b>6</b> enrolments	Enrol 3 new Brand Partners x2 = <b>6 enrolments</b>	Total = 12	Water Earner
You have 10 enrolments	Enrol 5 new Brand Partners x2 = <b>10 enrolments</b>	Total = 20	Note that the second se
You have 9 enrolments	Enrol at least 2 new Brand Partners x2 = <b>4 enrolments</b>	Total = 13	You are +l qualifying enrolment closer to Valencia!

#### What should I do to receive up to 150 EURO (or equivalent in my currency) voucher?

A Qualifying Enroller must attend European Convention in Valencia, Spain in September 2022 to receive the reimbursement offered by YL. If a Qualifying Enroller has not purchased the ticket to attend the European Convention 2022 yet, they must do so. To learn more about the European Convention please click here.

The qualifying Enroller will have to deliver the receipt with the details and Young Living will reimburse the cost up to 150 EURO or equivalent to the qualifying Enroller's bank account. The receipt should be sent to European



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Events europeanevents@youngliving.com from September 4 to September 30, 2022. Reimbursements will be processed and completed after the receipts are received by the European Events team.

### What if I live in or near Valencia, Spain and do not require travelling or accommodation in Valencia?

In this case, Young Living will be happy to reimburse you the ticket price for Convention in Valencia 2022, up to 150 EURO (or equivalent in your currency). Please note your main Young Living account address needs to reflect that you reside in Valencia, or nearby, in Spain.

#### How can I track my success and when will I know the results?

To track your personal success of the Incentive and see how many enrollments are successfully completed, please head to the Virtual Office, My organization – Reports – New members. Please check Autoship status and the PV volume of the order to match the criteria of the Incentive.

Brand Partners who qualify for one of the Rewards or both will be notified towards the end of August 2022 by email.

#### Can I qualify for more than one level?

There are two Qualification Levels offered:

Yes, you can qualify for both levels. Please note Level 2 is limited to the first 300 qualifiers.

Example 1: if you enroll 15 new Enrollees with a qualifying order, you will receive an Aria Diffuser only. Example 2: if you enroll 25 new Enrollees with a qualifying order and you are one of the first 300 Qualifiers, you will receive one (1) Aria Diffuser and up to 150 EURO voucher (or equivalent in your currency). Example 3: if you enroll 25 new Enrollees with a qualifying order and you are the 301st Qualifier, you will receive an Aria Diffuser only.

#### If I qualify to receive an Aria Diffuser, will I also receive the oils that come with it?

Aria Diffuser as a Reward comes as a single diffuser, without the oils.

