

Compensation Plan

Enjoying Abundance

Creating a Foundation

Young Living's Compensation Plan is designed to help you achieve abundance.

QUALIFICATIONS	ASSOCIATE		STAR	SENIOR STAR	EXECUTIVE
PV	50	100	100	100	100
OGV			500	2,000	4,000
PGV					
LEG (VOLUME PER EACH LEG) OGV					2 @ 1,000

COMPENSATION	UNILEVEL COMMISSION PERCENTAGES				
LEVEL 1		8%	8%	8%	8%
LEVEL 2		5%	5%	5%	5%
LEVEL 3			4%	4%	4%
LEVEL 4				4%	4%
LEVEL 5					4%

ADDITIONAL Earning Opportunities

FAST START BONUS

Earn a 25% bonus on your new, personally enrolled Brand Partners' orders during their first three calendar months. 50 PV required to qualify.

Second-level Enrollers earn 10% on the newly enrolled Brand Partners' orders during their first three calendar months. 50 PV required to qualify.

STARTER KIT BONUS

Earn a one-time \$25 cash bonus when your new, personally enrolled Brand Partner orders a Premium Starter Kit! Brand Partner must purchase a Premium Starter Kit in the same month as enrolled to qualify.

RETAIL EARNINGS

When you personally sponsor retail customers, you may earn the 24% difference between the retail and wholesale price for their orders.

Building Your Business

Building on your foundation, you can now focus on helping others create their success.

QUALIFICATIONS	SILVER	GOLD	PLATINUM
PV	100	100	100
OGV	10,000	35,000	100,000
PGV	1,000	1,000	1,000
LEG @ OGV	2 @ 4,000	3 @ 6,000	4 @ 8,000

COMPENSATION	UNILEVEL COMMISSION PERCENTAGES		
LEVEL 1	8%	8%	8%
LEVEL 2	5%	5%	5%
LEVEL 3	4%	4%	4%
LEVEL 4	4%	4%	4%
LEVEL 5	4%	4%	4%

GENERATION COMMISSION PERCENTAGES			
PERSONAL GENERATION	2.5%	2.5%	2.5%
GENERATION 2	3%	3%	3%
GENERATION 3	3%	3%	3%
GENERATION 4		3%	3%
GENERATION 5			3%
GENERATION 6			
GENERATION 7			
GENERATION 8			



GENERATION LEADERSHIP BONUS

6.25% of all Young Living's monthly commissionable sales is paid out in shares according to the rank you achieved for the month and on the leaders in your organisation on which you earn generation commissions.

Developing Leaders

Share the joy of an abundant life by leading others to success as you share the Young Living mission throughout the world.

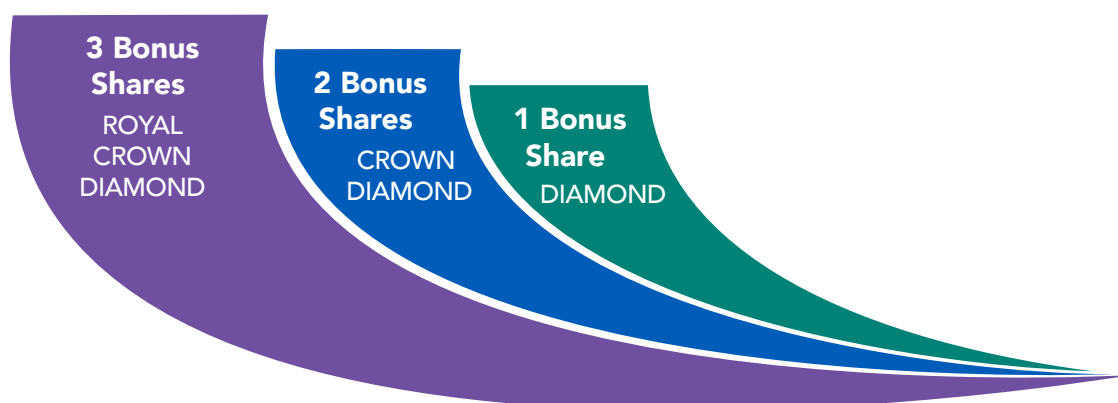
QUALIFICATIONS	DIAMOND	CROWN DIAMOND	ROYAL CROWN DIAMOND
PV	100	100	100
OGV	250,000	750,000	1,500,000
PGV	1,000	1,000	1,000
LEG @ OGV	5 @ 15,000	6 @ 20,000	6 @ 35,000

COMPENSATION	UNILEVEL COMMISSION PERCENTAGES		
LEVEL 1	8%	8%	8%
LEVEL 2	5%	5%	5%
LEVELS 3	4%	4%	4%
LEVELS 4	4%	4%	4%
LEVELS 5	4%	4%	4%

GENERATION COMMISSION PERCENTAGES			
PERSONAL GENERATION	2.5%	2.5%	2.5%
GENERATION 2	3%	3%	3%
GENERATION 3	3%	3%	3%
GENERATION 4	3%	3%	3%
GENERATION 5	3%	3%	3%
GENERATION 6	3%	3%	3%
GENERATION 7		3%	3%
GENERATION 8			1%

DIAMOND LEADERSHIP BONUS

Young Living pays 0.5% of the monthly commissionable sales in shares to Diamond leaders as a reward for helping to build Young Living worldwide.



Definitions

Enroller: The person responsible for introducing a new Brand Partner to Young Living. Enrollers are eligible to qualify for financial bonuses, including the Fast Start and Starter Kit bonuses.

Sponsor: A new Brand Partner's direct upline and main support. The sponsor may also be the enroller.

Personal Volume (PV): The total Product Value or Point Value attributed to a Brand Partner's personal purchases.

OGV (Organisation Group Volume): The monthly volume of your entire organisation.

PGV (Personal Group Volume): The monthly volume in an organisation, excluding any Silver or higher rank volume and any qualifying leg(s) volume.

Leg: Each personally sponsored Brand Partner is considered first level and a separate leg within an organisation.

LV (Leg Volume) @ OGV: The number of legs and the amount of monthly OGV required for each leg to qualify for each rank.

Level: The position of a Brand Partner within an organisation. Brand Partners who are directly sponsored by another Brand Partner are considered the sponsoring Brand Partner's first level. Those distributors who are sponsored by a distributor's first level are considered that distributor's second level and so on.

Compression: If a Brand Partner is not commission qualified, or if a customer does not have 100PV, his or her volume is combined, or compressed, with all of the volume of YL individuals down to and including the next commission qualified Brand Partner or customer with 100PV.

Unilevel: Unilevel is a term used to define the percentage of commission earned for each level. Qualifying Brand Partners with 100 PV earn 8% on the PV of each Brand Partner on the first level within their organisation, 5% on the second level, and 4% on the third through fifth levels depending on rank achieved that month.

Personal Generation Commissions: Additional commissions are paid to Brand Partners who achieve the rank of Silver or higher on all volume within each leg of the organisation, down to but excluding the next Silver or higher ranked distributor within the leg.

Generation: A Silver or higher ranked Brand Partner and his or her entire organisation.

Generation Commissions: Based on a Brand Partner's monthly rank of Silver or higher, an additional 3% commission is paid on the OGV of each Silver or higher in the Brand Partner's organisation. This commission is paid down to the next Silver or higher ranked Brand Partner and down to eight generations deep in each leg.

Please contact:



For complete details, see Terms and Definitions, which is incorporated into and made part of the Compensation Plan. Young Living cannot be responsible for commissionable income or organisational growth. Young Living Brand Partners must provide a clear and conspicuous disclaimer describing the typical outcome for that audience as follows: “Most Brand Partners only earn modest supplemental income. A Brand Partner’s income and earnings will depend on their individual diligence, work effort and market conditions. Young Living does not guarantee any earnings, income, or rank success”.