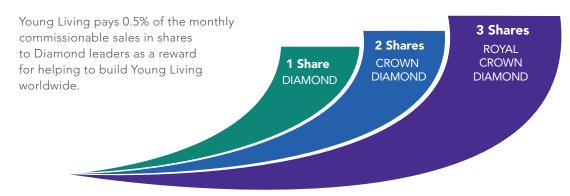
## DIAMOND EXPRESS PROFIT SHARING POOL



### DIAMOND ELITE

Our new Diamond Elite program will help our most effective distributors teach and share the Young Living opportunity throughout the world. This innovative, by-invitation program will incentivise and give our leaders rewards and world recognition for their participation. Participants in both the Diamond Elite program and the Diamond Express Profit Sharing Pool may not count their activity within the Diamond Elite program toward profit-sharing qualification. For questions, please contact diamondelite@youngliving.com.

### VISIT YOUR VIRTUAL OFFICE FOR:

- Policies and Procedures
- Terms and Definitions

For complete details, see Terms and Definitions, which is incorporated into and made a part of this Compensation Plan.

### ADDITIONAL EARNING OPPORTUNITIES

#### FAST START BONUS

- Earn a generous 25% bonus, up to \$200 each, on your new, personally enrolled distributors' orders during the first three calendar months!
- Second-level enrollers earn 10%, up to \$80 each, on the newly enrolled distributors described above during the same time period!

### RETAIL EARNINGS

• When you personally sponsor retail customers, you may earn the 24% difference between the retail and wholesale price for their orders.

### PLEASE CONTACT:





# COMPENSATION PLAN

Enjoying Abundance



### CREATING A FOUNDATION

Young Living's compensation plan is designed to help you achieve abundance. The Rising Star Team Bonus is the blueprint to build a solid foundation that will lead you to success.

### BUILDING YOUR BUSINESS

Building on your foundation, you can now focus on helping others create their success.

### DEVELOPING LEADERS

Share the joy of an abundant life by leading others to success as you share the Young Living mission throughout the world.

QUALIFICATIONS	DISTRIE	BUTOR	STAR	SENIOR STAR	EXECUTIVE	QUALIFICATIONS	SILVER	GOLD	PLATINUM	QUALIFICATIONS	DIAMOND	CROWN DIAMOND	ROYAL CROWN DIAMOND
PV	50	100	100	100	100	PV	100	100	100	PV	100	100	100
OGV			500	2,000	4,000	OGV	10,000	35,000	100,000	OGV	250,000	750,000	1,500,000
PGV						PGV	1,000	1,000	1,000	PGV	1,000	1,000	1,000
LEG x OGV					2 x 1,000	LEG x OGV	2 × 4,000	3 x 6,000	4 x 8,000	LEG x OGV	5 × 15,000	6 × 20,000	6 x 35,000

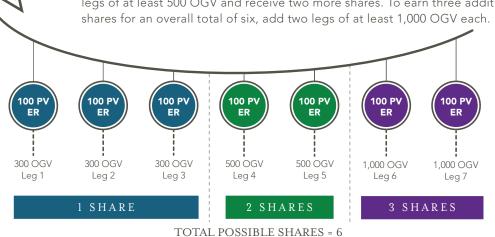
COMPENSATION	UN	ILEVEL COMMI	ISSION PERCENTA	AGES	ES COMPENSATION	UNILEVEL COMMISSION PERCENTAGES			COMPENSATION	UNILEVEL COMMISSION PERCENTAGES		
LEVEL 1	8%	8%	8%	8%	LEVEL 1	8%	8%	8%	LEVEL 1	8%	8%	8%
LEVEL 2	5%	5%	5%	5%	LEVEL 2	5%	5%	5%	LEVEL 2	5%	5%	5%
LEVEL 3		4%	4%	4%	LEVEL 3	4%	4%	4%	LEVEL 3	4%	4%	4%
LEVEL 4			4%	4%	LEVEL 4	4%	4%	4%	LEVEL 4	4%	4%	4%
LEVEL 5				4%	LEVEL 5	4%	4%	4%	LEVEL 5	4%	4%	4%

### RISING STAR TEAM BONUS POOL

Only Stars, Senior Stars, and Executives are eligible to earn shares based on 1% of all Young Living's monthly commissionable sales. The amount paid to the distributor is determined by the number of shares he or she earns.

#### Qualifications:

- 1. Paid as a Star, Senior Star, or Executive
- 2. Have a 100 PV Essential Rewards order
- 3. Build three legs of at least 300 OGV each to qualify for one share. Add two legs of at least 500 OGV and receive two more shares. To earn three additional shares for an overall total of six, add two legs of at least 1,000 OGV each.





### DEFINITIONS

### PV (Personal Volume)

The total monthly volume of your personal orders

### **OGV** (Organization Group Volume)

The monthly volume of your entire organisation

#### PGV (Personal Group Volume)

The monthly volume in an organisation, excluding any Silver or higher rank volume and any qualifying leg(s) volume

### Leg x OGV

The number of legs and the amount of monthly OGV required for each leg

GENERATION COMMISSION PERCENTAGES 2.5% 2.5% 2.5% 2.5% 3% 3% 3% 3% 3% 3% 3% 3% 3% **ROYAL CROWN** 3% 3% 3% DIAMOND **CROWN** 6 Shares 3% 3% DIAMOND 3% 3% 1% DIAMOND GENERATION LEADERSHIP BONUS 6.25% of all Young Living's monthly commissionable sales is paid out in shares according to your paid-as rank for the month and on the leaders in your organisation on which you earn generation commissions. **PLATINUM**